

### Avitar Associates of New England, Inc.

Municipal Services Company

# Deerfield, NH

# 2015 VALUATION UPDATE

April 1, 2015

Avitar Associates of New England, Inc. 150 Suncook Valley Highway • Chichester, NH 03258 • (603) 798-4419 www.avitarassociates.com

#### Index Manual V3.15

Introduc	ction		1
Intended	d Use	e/User	2
Section 1	1.	Certification/Contract & Scope of Work	3
	A.	Certification	
	В.	Scope of Work Contract	
	<b>С</b> .	Personnel & Qualifications	
	D.	Data Collection.	
Section 2	2.	Prior DRA General Statistics	61
Section 3	<i>3</i> .	Valuation Premise	65
	A.	Three Approaches to Value/Highest & Best	67
]	В.	Zoning	
(	C.	Town Parcel Breakdown	
]	D.	Time Trending	
]	Ε.	Neighborhood Classification	
]	F.	Basic Mass Appraisal Process	
	G.	Assumptions, Theories & Limiting Factors	
	H.	Telecommunications & Utilities Value	
Section 4	<i>4</i> .	CAMA System	85
	A.	Introduction to the Avitar CAMA System	
Section 3	5.	CAMA Appraisal Review Card & Abbreviations, Samples & Definitions.	93
Section (	6.	Sales Data	113
	A.	Date Range of Sales & Effective Date of New Value	
]	В.	Qualified & Unqualified Sales Report	117
Section 2	7.	Preliminary Sales Analysis Spreadsheets	125
Section 8	8.	Field Review & Informal Hearing Process	
4	Α.	Field Review	
]	В.	Informal Hearing Process	143
Section 9	9.	Calibration Technique, Final Statistical Analysis & Value Cost Tables	145
	A.	Calibration Technique	147
]	В.	Final Statistical Analysis & Testing	151
(	C.	Final Valuation Cost Tables	305
Section 1	10.	Waterfront & View & Building Grade Information	
	A.	Waterfront Report	
	В.	View Report	
(	C.	Building Grade Report	411

#### **INTRODUCTION**

The purpose of this report is to document the guidelines, standards and procedures used in the recent town wide revaluation. The building cost data and the specific building and land information of each property, which is the foundation for this report and the valuation, were gathered and/or verified by the appraisal staff of Avitar Associates of N.E., Inc., all qualified to do so and approved by the New Hampshire Department of Revenue, Property Appraisal Division. *See Section 1.C. Personnel & Qualifications*. Sources include local builders and developers, as well as the use of cost manuals, such as the Marshall & Swift Manual.

We use a data collection card to facilitate the listing and pricing of buildings which will insure uniformity and accuracy in the collection of data and use of the CAMA system. *See Section 1.D. Data Collection.* 

It should be kept in mind that nothing can replace common sense and experience. While this report is a guide to information about the revaluation and the resulting assessments, one needs to keep in mind that an assessment is an opinion of value based on information contained herein and the knowledge and experience of the assessor. This is simply a guideline.

An appraisal is an estimate of value at a point in time. Value is a moving target based on the actions of the market (buyers and sellers) and what they are willing to pay and accept for any individual property. As such, the assessment as of April 1<sup>st</sup>, (the assessment date for the State of New Hampshire), is not a fact, but rather an opinion of value based on all the local sales data and the social and economic forces observed in the community and represents a "reasonable" assessment that, while likely never matching another assessors opinion of value, should be reasonably close, assuming each opinion of value is factual and accurately established, generally meaning +/- about 10%.

There is no area of appraising where this judgement of value becomes more evident than in the valuation of land and its amenities, such as view, waterfront and neighborhood/location.

Land values are local. They cannot be compared to values of similar properties in other localities with any known accuracy. This suggests that the most valuable tool in arriving at a judgement of land value is going to be the local market. For any land valuation method to work, it must be based on the local market sales, as the social and economic values and condition of each community is different.

Adjustments for topography, shape and cost to develop vary greatly, as each property is unique. However, a review or comparison of these properties will show a relationship exists between the adjustment and severity of topography, shape and site development costs, based on the opinion of the revaluation supervisor and local sales data.

The contributory value of views, while based on sales data, also varies widely as do the views. The relationship with the added value based on sales having views, compared to other property in town with views is shown by the View Sample Pictures (Section 10.). This section assists in the application of adjustment for views, as well as shows consistency in the process. However, sales data never accounts for every variation of view or value adding feature or deduction, for that matter, that the job supervisor may come across in any given town. As such, experience and knowledge of the local sales must be used to assess these unique properties and make adjustments for the severity of the feature affecting value in his or her opinion and then consistently apply that condition.

#### **Intended Use of Report**

The intended use of the report is to be a tool for local assessing officials to understand how the assessments were developed. To help them feel comfortable that the values are well founded and equitable, as well as help in the future assessment of new homes and maintenance of property values.

It is not intended to make the reader an assessor, but rather help the reader understand the process. It is intended to document the facts, assumptions and data used for their review and use in understanding and explaining the revaluation process.

The use of this report is to present the foundation of the recent revaluation and the process and procedures used to develop the assessed values for all property in town.

#### **Intended Users of Report**

Intended users include, local assessing officials and real estate appraisers and other assessors.

It may also be used by the public on a more general level to understand the process, facts and methods used to estimate values.

#### What This Report is Not Intended to Do

It is not intended to answer all possible questions, but rather to document the revaluation in general terms and enable the local assessor to answer more detailed questions which may not be readily apparent to the average property owner.

# CERTIFICATION/CONTRACT & SCOPE OF WORK

- A. CERTIFICATION
- B. CONTRACT & SCOPE OF WORK
- C. PERSONNEL & QUALIFICATIONS
- D. DATA COLLECTION

### A. CERTIFICATION

#### **CERTIFICATION**

#### **Dear Board Members:**

The attached Revaluation Report is hereby provided to the Town of Deerfield for an effective date of new values of 4/1/2015.

Avitar appraised all taxable property (fee simple) within the municipality according to NH Revised Statute 75:1 and appraised all tax exempt and non-taxable property within the jurisdiction of this municipality in the same manner as taxable property. Avitar verified all sales used as a benchmark for this town wide valuation process. When developing the value of a leased fee estate or a leasehold estate, we analyze the effect on value, if any, of (1) the terms and conditions of the lease, and (2) the effect on value, if any, of the assemblage of the various The resulting assessments are my parcels, divided interest or component parts of a property. opinion as of the effective date of this agreement, of each property's most probable market value based on all of the local sales data analyzed and my experience with and opinion of that data, as well as similar circumstances experienced elsewhere.

I hereby certify that to the best of my knowledge and belief, the following:

- The statements of fact contained in this report are true and correct.
- The reported assumptions and limiting conditions are my impartial and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective interest in any property that is the subject of this report and I have no personal interest with respect to the parties involved, nor any bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment and compensation for completing this task, although contingent upon developing and reporting predetermined statistical results was not contingent upon the resulting assessment of any individual property.
- My analyses, opinions and conclusions were developed and this report has been prepared in conformity with the NH State Law in affect as of the date of the signed contract, to the best of my knowledge.
- I have made a personal viewing of the properties, per the contract and scope of services agreement, (Section 1.B. Contract & Scope of Work) that are the subject of this report and I or members of my staff have inspected each building's interior when allowed.

I certify that the total taxable value of the town is \$557,426,071.

\_ Date: 9-21-15

Page 7

#### RESUME' OF SUPERVISOR OR SIGNOR

Loren J. Martin Avitar Associates 150 Suncook Valley Highway Chichester, NH 03258

#### **Experience:**

2005 - Present President Assessing Operations, Avitar Associates, Chichester, NH

Oversee Assessing Staff of +/- 15 Employees

Day to Day Operations Budgeting/Planning

Court Preparation & Defense

Oversee all facets of revaluation work/schedules & staff

8/03 – 2005 Assessor & District Manager, Avitar Associates of NE, Inc. Chichester, NH

Contract Assessor/Administrator to Misc. Communities in NH

Oversee all Facets of Revaluation Work & Staff

Measure & List All Classes of Property

Extensive Work with CAMA System, Training on the CAMA System and Misc.

Report Writing, Microsoft Office Products and Seagate Crystal Reports

Administer State Statutes

Integration with Tax Collector & Billing Systems/Warrant Processing

Abatement Requests

Building Permit Work - New Construction & Pickup Work

Sales Analysis & Sales Verification

DRA Sales Ratio Study

Exemptions, Current Use & Land Use Change Tax, Excavation Activity

Court Preparation & Defense

9/01 – 9/03 Real Estate Supervisor/District Manager, Nyberg, Purvis & Associates, Inc, Acton,

ME

8/96 – 8/01 Field Assistant Assessor, Town of Merrimack, Merrimack, NH

12/93 – 7/97 Data Collector/Data Entry, Patriot Properties, Inc., Lynn, MA

**Education:** AS in Business Administration, University of New Hampshire

Notre Dame College, Manchester, NH - Core College Work

Maine Central Institute, Pittsfield, ME - Class of 1988, College Prep Courses

IAAO Course 101 – Appraisal Principles

IAAO Course 102 – Income Approach to Value

IAAO Course 300 – Mass Appraisal

IAAO Course 400 – Assessment Administration

NH State Statutes/2010 Update Class

Workshop 151 Uniform Standards of Professional Appraisal Practice (USPAP)

2010 USPAP Update

2013 Statistics, Modeling & Finance DRA Exemption & Credit Workshop

#### **Professional Designations or Affiliations:**

Certified NH Assessor #129

State of NH Dept of Revenue, Certified Property Assessor Supervisor

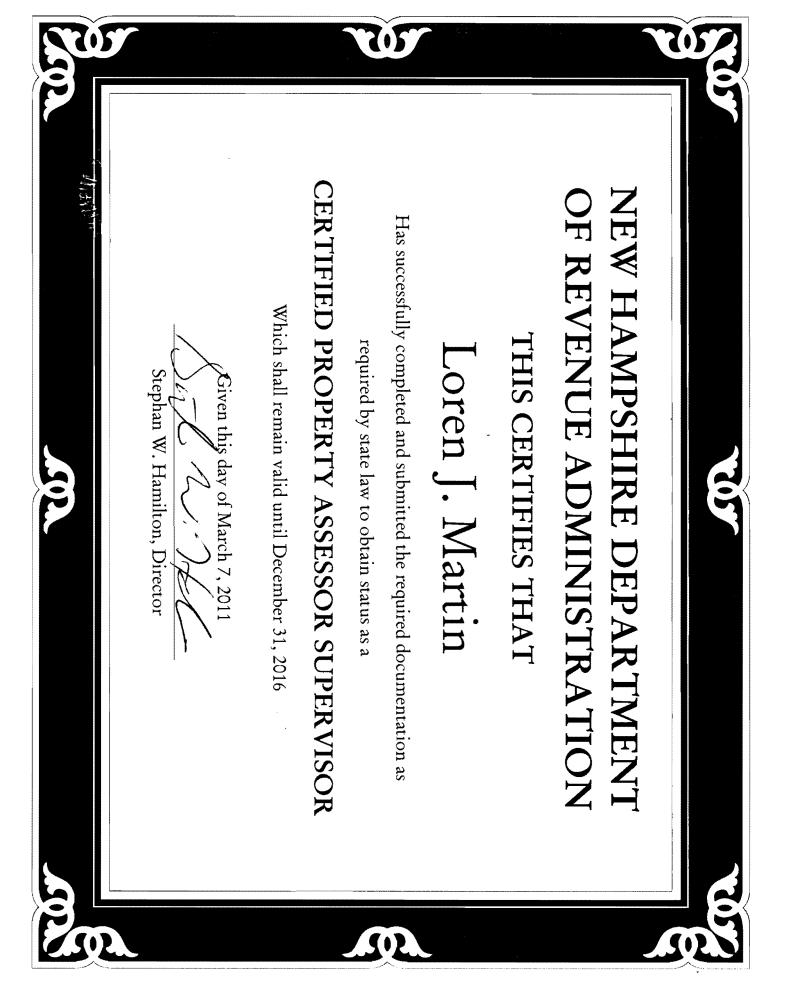
NHAAO – NH Association of Assessing Officials

NRAAO – Northeast Regional Association of Assessing Officials

IAAO – International Association of Assessing Officials

Expert Witness Before the NH Board of Tax & Land Appeals

Expert Witness in Belknap County



### B. CONTRACT & SCOPE OF WORK

#### REVALUATION/UPDATE AGREEMENT

SUBJECT: <u>Update of all taxable</u>, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration (DRA) and the Assessing Standards Board (ASB), in effect at the time of execution.

<u>Deerfield, NH</u>, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the Municipality; and <u>Avitar Associates of NE, Inc</u>, a business organization existing under the laws of the State of New Hampshire and having a principal place of business at <u>150 Suncook Valley Highway</u>, <u>Chichester</u>, <u>NH 03258</u> hereinafter called the Company, hereby mutually agree as follows:

#### **GENERAL PROVISIONS**

#### 1. IDENTIFICATION

Town of Deerfield
P.O. Box 159
Deerfield, NH 03037
Board of Selectmen
(603) 463-8811
Avitar Associates of N.E., Inc.
150 Suncook Valley Highway
Chichester, NH 03258
(603) 798-4419
Loren J. Martin, President of Assessing Operations
or Gary J. Roberge, CEO

#### 2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

#### 2.1 Appraise all property.

- **2.1.1** To appraise all taxable property within the municipality in a good and workmanlike manner according to New Hampshire Revised Statutes 75:1.
- **2.1.2** To appraise all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.
- **2.1.3** The Company will verify all sales used as benchmarks for the update process.

#### 2.2 Completion of Work:

- 2.2.1 The company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before 10/1/15 with assessments as of 4/1/2015.
- 2.2.2 A penalty of \$35.00 per day shall be paid by the Company for each day required for completion beyond the above stated completion date for delays caused by the Company.
- 2.2.3 The re-assessment shall be considered complete and in its final form only when informal reviews have been complete, value changes made as required and the figures are submitted to and accepted by the Selectmen/Assessors. The Company shall provide the municipality with a full set of property record cards, the USPAP Standard 6 Compliant Manual and the CAMA Manual, if applicable.

#### 2.3 Personnel.

- 2.3.1 The Company shall employ experienced and competent assessors who have been certified by the N.H. Department of Revenue Administration in accordance with the NH Code of Administrative Rules, ASB 303 for the work they will be performing.
- 2.3.2 The Company shall not compensate, in any way, a Municipal officer or employee or any member of the family of such officer or employee in the performance of any work under this contract.
- 2.3.3 Upon approval of the contract and before the update begins, the Company shall forward to the N.H. Department of Revenue Administration a list of the approved employees assigned to the update project.
- 2.3.4 The Company will ensure the DRA Certified Assessor Supervisor will be on the job site 50% of the time.
- 2.3.5 The Company will ensure that there will be no assigning of any part of the contract to anyone other than the Company without express written permission by the Town.

#### 2.4 Public Relations.

The Company and the Municipality, during the progress of the work, shall use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases will be cleared with the Selectmen/Assessors. The Company, upon request of the Municipality, will make available speakers to acquaint property owners with the nature and purpose of the update at a public forum scheduled by the Municipality, but not more than 4 during the course of the project.

#### 2.5 Confidentiality.

- 2.5.1 The Company agrees to not disclose to anyone except the Selectmen/Assessors and the Commissioner of the N.H. Department of Revenue Administration or his/her designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or peruse any of the data on file in connection with the update.
- **2.5.2** The Company agrees to furnish the New Hampshire Department of Revenue Administration staff member assigned to monitor the update reasonable requests for information made in writing.

#### 2.6 Compensation and Terms.

The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company the sum of \$102,375 dollars, in manner and form as follows:

- 2.6.1 Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update as defined in 2.2.3.
- **2.6.2** Payment shall be based on monthly progress reports submitted by the Company and accepted by the Municipality.

#### 3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY

#### 3.1 Development of Unit Costs:

- 3.1.1 The Company shall use Marshall & Swift Cost Manual as a basis to develop the costs of residential, commercial and industrial construction in the area and modify those costs by local sales, material costs and prevailing wage rates in the building trades. These shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual sales of buildings whose actual current costs are known, in order to insure accuracy.
- 3.1.2 Residential Property Appraisal Schedules. The Company shall use unit cost as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall include adjustment for story height, square foot size and extra features, such as barns, garages, pools, fireplaces, etc.

#### 3.2 Manual of Appraisal:

- **3.2.1 Final Appraisal Report**. This report shall follow closely the 2014-15 edition of Uniform Standards of Appraisal Practice (USPAP) Standard 6. The report shall contain the following sections:
  - 1. A Letter of Transmittal.
  - 2. A Certification Statement.
  - 3. A section including the contracted Scope of Work.
  - 4. A section detailing sales, income, and cost approaches to value including all valuation premises.
  - 5. A section including all tables pertinent to the valuation process along with any schedules for the valuation of residential, commercial, industrial, manufactured housing and exempt properties.
  - 6. A section including statistical analysis and testing.

The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors will have an understanding of the appraisal process being utilized. Upon completion of the full revaluation, the Company shall deliver one electronic copy of the manual to the Selectmen/Assessors and one electronic copy to the DRA.

#### 3.3 Property Record Cards:

- 3.3.1 The Company shall prepare property record cards 8-1/2 x 11 inches for each separate parcel of property in the municipality.
- 3.3.2 The cards shall be arranged based on the Town's CAMA system design, as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification and space for indicating the land value and value of the buildings on the land.
- 3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline sketch of all principal buildings in the parcel. The property record cards shall be provided in map, lot and sublot sequence.
- 3.3.4 Any coding used by the Company on the property record card will be clearly explained elsewhere on the card or in the appraisal manual.
- 3.3.5 The initial's of the Company's employee who measured and/or listed the property shall be noted on each property record card.

#### 3.4 Sales Survey.

- 3.4.1 A DRA Certified Property Assessor Assistant under the guidance of a DRA Certified Property Assessor or Supervisor may validate sales data. A DRA Certified Property Assessor Supervisor shall prepare the company's sales survey.
- 3.4.2 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a period not to exceed two (2) years immediately preceding the effective date of the update.
- 3.4.3 A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.
- 3.4.4 All qualified property sales shall be included in the manual by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto. A list of all unqualified sales will also be provided.
- 3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation as to qualified or unqualified transaction with unqualified sales noted as to reason made on the property assessment record card along with the sale price, date of the sale, and date of inspection.
- 3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the appraiser may use the land residual technique to assist him in the determination of land values. The analysis shall show the sale price, adjustments made and final value as of the effective date of the update.
- 3.4.7 The indicated land values shall be shown as, but not limited to, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.
- 3.4.8 The completed sales survey showing the sales used and the analysis to indicate property values, including front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality at the completion of the update.

#### 3.5 Informal Reviews.

- 3.5.1 The Company shall mail, first class, to all property owners a notice of the newly estimated value of the property. Such notice shall also contain instructions for online access for 30 days for their ease in review and comparing assessments. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews will be scheduled and instructions relating to the appeal of the informal review process.
- 3.5.2 The informal review process shall include a 5 day window for property owners to call and schedule an appointment which will occur at a later date. The informal review process may be monitored by the Selectmen/Assessor or his/her designee. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review during the timeframe allowed for setting up appointments.
- 3.5.3 The Company shall notify all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted and the amount thereof.

#### 3.6 Appeal; Procedure Notification.

If any property owner believes their assessment is unfair and wishes to appeal for abatement, they **SHALL FIRST APPEAL TO THE LOCAL ASSESSING OFFICIALS** in writing, by March 1, in accordance with RSA 76:16. Forms for this purpose may be obtained from the local Assessing Officials. The **MUNICIPALITY** has until July 1 following notice of tax to grant or deny the abatement. If the property owner is dissatisfied with the decision of the local assessing authority, or the taxpayer does not receive a decision, the taxpayer may exercise **ONE** of the following options:

#### **OPTION NUMBER 1**

The taxpayer may APPEAL TO THE BOARD OF TAX AND LAND APPEALS, 107 PLEASANT STREET, CONCORD, NEW HAMPSHIRE 03301, in writing, after receiving the MUNICIPALITY'S decision or after July 1 and no later than September 1 after the date of the notice of tax, with a payment of an application fee as set by the Board (RSA76:16a)

#### **OPTION NUMBER 2**

The taxpayer may APPEAL BY PETITION TO THE SUPERIOR COURT IN THE COUNTY IN WHICH THE PROPERTY IS LOCATED on or before September 1 following the date of notice of tax. (RSA 76:17)

**NOTE**: An appeal to the State Board of Tax and Land Appeals shall be deemed a waiver of any right to petition the Superior Court (RSA 71-B:11)

INTEREST AT 12% PER ANNUM WILL BE CHARGED ON ALL PROPERTY TAXES NOT PAID BY THE DUE DATE AS SPECIFIED ON THE TAX BILL AND THE FILING OF A REQUEST FOR REVIEW OF THE ASSESSMENT WILL NOT WAIVE THIS PENALTY. (RSA 76:13)

4. CONDUCT OF VALUATION OF RESIDENTIAL & COMMERCIAL/INDUSTRIAL PROPERTY – QUALIFIED SALES PROPERTIES (USED IN THE ANALYSIS) & THE REMAINING 1,672 RECORDS NOT VISITED SINCE 1/1/11 WILL FOLLOW THE MEASURE & LIST PROCEDURE NOTED HERE.

#### 4.1 Inspection

The exterior and interior of each house or commercial/industrial building and appurtenant buildings to both, shall be carefully measured and the interior inspected where allowed.

#### 4.2 Entrance

The Company shall guarantee 100% interior inspection of all property in the Municipality except for vacancies, refusals, unsafe structure, inhabitants that appear dangerous or threatening and those properties where the Company is unable to make reasonable arrangements for interior inspection, via the mailing of listing request letters for appointments to be made.

When entrance to a building is refused or the occupants are not present, the Company shall make a note, together with the date, on the property record card. If the inspection of the property is unsuccessful, the Company shall send a letter to the property owner requesting the property owner arrange an appointment for an interior inspection.

**4.2.1** In all cases of entry, the property owner or occupant must be at least 18 years of age.

#### 4.3 Measurement

The Company shall show on the property record card a diagram of the principal building and it's dimensions, with the street side or waterfront toward the bottom of the diagram or otherwise noted.

#### 4.4 Construction

The quality of construction and approximate age shall be noted and the specific details of the following features, as applicable, such as foundation, basement area, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, the number of bed and bathrooms, sprinkler systems, elevators and any other data which would influence value.

4.5 Commercial and industrial property, whether rented or not, may have its earnings or estimated earnings capitalized to be used as a check against physical value.

#### 5. HOW THE COMPANY VALUES PROPERTY

- 5.1 Replacement cost shall be computed using the schedules described in section 3.2. These values shall then be depreciated according to age, condition, utility and desirability and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or shown as a composite adjustment based on condition, utility and desirability.
- 5.2 If the residential property contains 4 or more separate apartments or residential areas and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a comparison to other property indications of value.
- 5.3 Before the final values are estimated, a DRA Certified Property Assessor Supervisor shall compare the preliminary values with the sales utilized in the sales survey to ensure all values reflect the market as of April 1 of the year of the revaluation.
- When computations of the data obtained from the inspection have been completed a final review shall be made by a DRA Certified Property Assessor Supervisor parcel by parcel, block by block, to identify and correct any mechanical errors, unusual features or anything influencing the final value and to ensure all properties are valued at their highest and best use.

#### 6. CONDUCT OF VALUATION OF PUBLIC UTILITY PROPERTY

6.1 Public Utility property shall be appraised by the Company using the Handi Whitman replacement cost manual and depreciated for age and economic factors by the Company as commercial property so far as applicable.

#### 7. ABATEMENT & TAX APPEALS

The Company agrees to furnish the services of a qualified representative to support the values established for the revaluation tax year upon local abatements without cost. Appeals to the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law are included at no additional cost. "Any legal fees incurred are the sole responsibility of the town." In the case of an appeal upon Public Utility property that has been appraised by the Company, the services of an additional expert may be required and the charge shall be \$1,500 per proposal per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

#### 8. SERVICES TO BE PERFORMED BY THE MUNICIPALITY/CITY

8.1 The Municipality shall notify the Company, in writing, what property is exempt from taxation or for any reason dangerous or unsafe, so special arrangements can be made.

#### 8.2 Office Space and Equipment.

The Municipality shall provide suitable office space with desks, tables, telephone access and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed typewriters, adding machines, calculators and other such equipment.

#### 8.3 Records and Maps.

The Municipality shall furnish to the Company information pertaining to ownership of all property in the Municipality, including two sets of up-to-date tax maps, zoning maps, charts, plans and sales information which may be requested by the Company in performing its work under this contract. Maps must show lot size and road frontages. If lot size and road frontage is not on the maps, it must be provided by the town with the maps.

#### 8.4 Sales Information.

The Municipality shall keep the Company informed of all sales of property taking place during the progress of the update of which it has knowledge, shall make corrections on municipal maps as of April 1 of the update year where lots have been subdivided, merged or apportioned, and notify the company of all ownership, name and address changes.

#### 9. INDEMNIFICATION AND INSURANCE

- 9.1 The Company agrees to indemnify the Municipality against claims for bodily injury, death and property damage which arises through the company's actions in the course of the Company's performance of the agreement.
- 9.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances which are beyond the Company's reasonable control.
- 9.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.
  - 9.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of \$1,000,000 each occurrence for bodily injury liability, and \$1,000,000 each occurrence for property damage liability.
  - 9.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of \$1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the Department of Revenue Administration before starting any work.

9.4 The Company shall maintain certificates of insurance on record with the Department of Revenue before staring the revaluation confirming the required insurance coverage and providing that the State shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

#### 10. PERFORMANCE BOND

The Company, before starting any update work shall deliver to the Municipality an executed bond or irrevocable letter of credit in the principal sum of the amount to be paid by the Municipality to the Company, if required, as provided in sub-paragraph 2.6, as security for the faithful and satisfactory performance of this contract and shall not expire before final values are submitted to and accepted by the assessing officials. A copy of the bond or irrevocable letter of credit shall be forwarded to the Department of Revenue Administration before starting any work.

#### 11. PROJECT SIZE

It is agreed between the parties that the entire project consists of an estimate of 2.353 tracts as defined by RSA 75:9, and that in the event that the number should exceed 100% of said estimate, the company shall be entitled to additional remuneration based on \$35 per parcel/tract.

12.	ADDENDUMS AND APPENDIXES

Agre	ement Execution
*Bond Required by Town P. Additional Cost of <u>\$3,070</u> New Total, If Bond Require	thoughts and chinestiss and the same
In the presence of:  Carette Larriery Witness	By: Board of Selectmen
	Date: 10/6/2014
In the presence of:	Company: Avitar Associates of N.E., Inc.
Sheery & Chann Witness	By: Martin, President of Assessing Operations or Gary J. Roberge, CEO
	10-22-11

Date: 10-10-14

Offer valid thru 12/31/14.



#### **AVITAR PERSONNEL**

<u>ID</u>	<b>EMPLOYEE</b>	<b>AVITAR POSITION</b>	NH DRA CERTIFICATION
GR	Gary J Roberge	CEO, Sr Assessor	Certified Property Assessor Supervisor
LM	Loren J Martin	President, Sr Assessor	Certified Property Assessor Supervisor
DW	David Woodward	Assessor/Supervisor	Certified Property Assessor Supervisor
MS	Mark Stetson	Assessor/Supervisor	Certified Property Assessor Supervisor
CR	Chad Roberge	Assessor	Certified Property Assessor
KC	Kerry Connor	Assessor Assistant	Certified Property Assessor Assistant
JR	Jonathan Rice	Assessor Assistant	Certified Property Assessor Assistant
DM	Dan Martin	Assessor Assistant	Certified Property Assessor Assistant
ER	Evan Roberge	Assessor Assistant	Certified Property Assessor Assistant
AD	Adam Denoncour	Building Data Collector	Certified Building Measurer & Lister

## C. PERSONNEL & QUALIFICATIONS

## PERSONNEL WHO CONTRIBUTED TO THIS PROJECT

<u>ID</u>	<b>EMPLOYEE</b>	<b>AVITAR POSITION</b>	NH DRA CERTIFICATION
GR	Gary J Roberge	CEO, Sr Assessor	Certified Property Assessor Supervisor
LM	Loren J Martin	President, Sr Assessor	Certified Property Assessor Supervisor
CR	Chad Roberge	Assessor/Supervisor	Certified Property Assessor Supervisor
KC	Kerry Connor	Assessor Assistant	Certified Property Assessor Assistant
DM	Dan Martin	Assessor Assistant	Certified Property Assessor Assistant
ER	Evan Roberge	Assessor Assistant	Certified Property Assessor Assistant

DRA certification can be verified online at the State of NH DRA website at <a href="https://www.nh.gov/revenue">www.nh.gov/revenue</a> as the Department of Revenue approve and certify all assessing personnel in the state.

### **D. DATA COLLECTION**

#### I. Introduction to Data Collection (No data collection was part of this update)

The task of the Measurer and Lister or Data Collector, as we refer to them, is to collect data pertaining to:

Square footage Exterior and interior characteristics Overall quality and condition of all building and land

Data Collectors are extremely important and are an integral part of the revaluation process. The data collected by the Measurer and Lister is used to establish the fair market value of properties for ad valorem taxation. Therefore, it is critical that such data be collected accurately and consistently to the best of their ability. The degree of accuracy obtained will directly reflect the overall quality of the individual appraisal, as well as the entire town wide revaluation.

In many instances, it is only the Data Collector who the homeowner meets. Their ability to be courteous and professional lends credibility to the entire job. Conversely, a nonprofessional and discourteous attitude will create a very negative atmosphere throughout the town and promote distrust, as such, it is not tolerated.

Our staff is well trained, most with numerous years of experience. They are trained to measure and list all physical information, as well as note abnormalities in building or land condition for the Appraisal Supervisor's use on final review. Not all items noted or measured will directly impact value, but are noted for consistency and accuracy. A picture of the building, waterfront or view may be taken at this time to be attached to the assessment record card.

All personnel carry Company ID badges and their vehicles are marked with signs "Municipal Assessor". The Town Hall staff and/or the Police Department are notified of all staff working in the town and maintain the identity of and vehicle registrations for each employee.

BASE RATE CODE						-			C   A   A   C	
	BA	STEAM	LOGS	ROAD:	1.5	DW:	SITE		ACRES	TOTAL
		RADWIR	GLASS/THERMO	Series Series		20				ANDIA
TEMPORARY	TEMP	RADELEC	DÉCOR BLK		DIST	7	DEPTH	MOTH	SUBJECT	
ECONOMIC	ECON	NONE	CONC OR BLK		900			100	300 300 300	
NOIT	FUNCTION	HOT WATER	CLAPBOARD							
CAL	PHYSICAL		CEMENT CLPBR	0.00	100	160	200	100		
<b>BLDG DEPRECIATION</b>	BLD	FA NO DUCTED	CEDAR/REDWD							
E F G P VP VG	AE	FA DUCTED	CB STUCCO	545						
CONDITION EST	AGE	CONVECTION	BRX VENEER	NOTES	REC	COND	TOPO	UNITS NO	ZONE SIZE	LAND USE
YEAR BUILT	YEA	CERAMICORTZ	BRK ON MASNRY	9631	-		HOOD	NEIGHBORHOOD	LAND USE	ZONE
	WOOL	HEAT TYPE	BOARD/BATTEN			ON	LAND INFORMATION	LANDI		
	STEEL		BELOW AVG							10
AL	SPECIAL	WOOD/COAL	AVERAGE							9
REIN-CONCRETE	7	SOLAR	ASPHALI		300			300		(8
NRY	MASONRY	OIL	ASBEST SHNGL							3
CML WALLERWIEGH	CIMIC	GAS	ALUM SIDING		300	- 2 -		360		6)
AA-SPECIAL USE	A S	ELECTRIC	ABOVEAVG			Ī				5
AS-LUXURIOUS	VA-CO	DEA! FUEL	EVI MATE		300			380		A
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0 140	2	DIA CONTRACT	WO OF HIS OFF		100			300		6)
A7-EXC +40	A7.EX	DEBCO! AMIN	MUSHNOR							9 3
A6-EXC +20	AREX	PAROJET	TARKERAVE	-	1					- 1
C+10	A5-EXC +10	MINPLYWD	STANDING SEAM	NOTESID	COND	STINU	HEGIM	LENGTH	FEATURE (10 PER CARD)	FEATURE
C	A4-EXC	LINOWINY	SLATE			S	<b>EXTRAFEATURES</b>	EXTR		
A3-AVG+30	A3-AV	HARDWOOD	RUBBER MEM	ENT*	DOCUM	FICIAL	NOTOF	GRESS -	**WORK IN PROGRESS - NOT OFFICIAL DOCUMENT**	W**
A2-AVG+20	A2-AV	HARD TILE	ROLLEDICOMP							
A1-AVG+10	A1-AV	CONCRETE	PREFAB MTLS							
G	AO-AVG	CARPET	METALTIN							
G-10	B1-AVG-10	FLOORING	HI QUAL COMP							
G-20	B2-AV	WOODLOG	CORR COMP							
G-30	B3-AVG-30	WALL BOARD	CLAY/TILE							
G-40	B4-AVG-40	PLYWD PANEL	ASPHALT							
QUALITY EST		PLASTERED	ASBEST SHNG							
GENERATOR	GENE	MINIMUM	ASBEST PAL				NOTES	3		3115
	AC %	DRYWALL	ROOF COVER	0040			_			
FIREPLACE(S)	FIRE	AVG FOR USE				ES	ICE NOTES	SALE PRICE	GRANTOR	DATE
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FIXTURES	FIXIT	WD SHINGLE	SHED							
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BEDROOMS #	BEDF	STNONMASN	MANSARD			Y	LISTING HISTORY	LISTE		
100		PREFINATL	RREGULAR				STREET			PROP LOC#
4.00 SPUTLYL	3.75	PREFB WD PNL	GAMBREL	Sax						
2.75 3.00 3.50	2.50	NOVELTY	GABLEMIP							
1.75	1.00	MINIMUM	FLAT					- CO		OWNER
	ST	EXT WALLS CONT	ROOF STYLE	7	# OF	CARD#	LOT:	SUBLOT:	LOT:	MAP:
			MODEL/STILE		ALC N	20000	ON FIELL	DATA COLLECTION FIELD DOCOMEN	DAIA	

**DATA COLLECTION FORM SAMPLE, (DCF)** 

#### **II.** Data Collection Form = DCF

The DCF document is a form onto which all information about the parcel is written. Each designated lot on a tax map should have a corresponding DCF. If a DCF is lacking for a lot, one is created.

# Map - Lot - Sublot: Owner - Location - City - State

This information is important and serves to identify the lot, location and corresponding owner. This information is supplied by the town, generally in the form of computerized labels which are transferred to the DCF. When in the field, it is very important to determine if the information written on the label is accurate. If there are any discrepancies, it is noted on the DCF. Mapping and ownership problems must be identified and it is the town's responsibility to resolve these discrepancies. If information is missing, accurate information is obtained so that the label is complete.

In addition to map and owner information, a special code or account number may occasionally be found on the label and is used by the town. Original DCF's should not be destroyed. If a new one is needed, it is stapled behind the original. This will eliminate the possibility of errors being made when copying the label information onto the new DCF.

# <u>Date - Book - Page - Grantor - Q/U - Code - Sale Price</u>

This section is used to describe recent sale information when available. When it exists, it is verified and noted on the DCF with a code of "VBO" meaning Verified by Owner. If no sales exist, we question the homeowner as to how long they have owned the property, if less than three years, sales information is obtained from the owner.

During our introduction to the property owner, we include the following or something similar:

Approximately when was the home built and how long have you owned it?

If they are new owners (within the past three years), we request and write down the date of the purchase, from whom the home was purchased, and whether or not other items were included in the sale such as boats, furniture, beach rights, if near water, etc. and if changes were made to the property after the sale which are noted appropriately.

**ARMS LENGTH SALE** = Willing seller and willing buyer, both of whom are knowledgeable concerning all the uses of the property and having no previous relation and neither are under any undo duress.

It is indicated on the DCF if any information relative to the sale or other circumstances causing the selling price to be abnormally high or low is known.

It should be noted that some property owners may be reluctant to offer information regarding their purchase, as such; it is not always noted on the DCF.

# **History**

This section is for the date, the assessor's initials, the reason they were there and the action taken. Listed below are codes of various actions. Characters one & two are the initials of assessor/lister, three is why they were there and four is the action taken.

ie: "04/04/2007 JDRL" indicates that <u>Jane Doe</u> visited the property on April 4, 2007 for the <u>update</u> and <u>measured and listed</u> the property.

Third Character/Why	Fourth Character/Action
A = Abatement/Appeal	E = Estimate
C = Callback	L = Measure & Listed or just listed after a previous
H = Hearing	measure/or used on vacant property to prevent a future unnecessary list letter.
P = New Construction/Pickup	M = Measure Only
S = Subdivision	R = Reviewed
T = Town/Taxpayer Request	X = Refusal with notes
U = Update	
V = Verification Process	<u>Used with 3<sup>rd</sup> Character H only</u>
	C = Change used w/Hearing Only
	N = No Change used w/Hearing Only

INSP - System Applies to Properties Selected for Data Verification in either the Random Select Process or Block Formation Process.

# **ACTIONS**

 $\mathbf{E} = \mathbf{ESTIMATED}$  - Interior characteristics are estimated when entry is not possible, either now or in the future. Some common reasons for estimating interiors are:

- Attempted to obtain a list at two different times and no one has been present.
- Homeowner has refused to allow interior inspection or to give the information about the interior that was requested or information given was questionable.
- Abandoned buildings.
- Posted properties.

L = LISTED - A person (not necessarily a homeowner) was asked questions about the property, and a walk through of the entire dwelling was made. If the owner refuses to help, by not allowing an interior tour or requesting us to leave the property, all such information is clearly noted on the DCF.

M = MEASURED only.

**R** = **REVIEWED** - Generally there for an abatement, appeal, or comparable research and review of property information, refers to exterior review only.

X = REFUSED - Homeowner or person talked to at the property has refused to:

- Allow the building to be measured.
- Allow a walk-through of the home.
- Or, requested to leave the property.

It should be noted that these codes apply only to property visits performed as part of this update.

# **LISTING THE PROPERTY**

# **Building Site & Land Topography Description**

Undeveloped/Wooded A tract of land that is not improved with water, septic (or sewer) or

electric.

Undeveloped/Cleared Same as undeveloped wooded, but an area that could be a house

site is cleared of trees or is a field.

Natural Often found on seasonal/camp style properties and at times, on some year round

homes. Typically, have little to no landscape features.

Fair Normally lacks lawn area and due to limited site conditions like topography, may

have undesirable site, normally below average lacking landscape.

Average Typical landscaping features consisting of lawn area and some typical ornamental

features such as, trees or shrubbery or minor garden/flower beds.

Good Typically consists of nice lawn area, desirable ornamental features such as trees,

shrubbery or garden/flower beds or minor amounts of stonewalls or walkways.

V. Good Typically nice landscaped lawn and ornamental shrubbery professionally designed

or a non-professional well designed layout, with some or all of the above.

Excellent More expansive or manicured lawn areas and ornamental shrubs and trees or

contain stonewalls or stone walkways or pond areas in a generally well laid out

professional looking design.

Best Extensive manicured lawn areas which include a combination of extensive

trees/shrubs, well laid out gardens/flower beds and stonewalls and/or stone walls

and/or pond areas in a well designed professional looking landscape.

**Topography** 

Level Flat, no hills, little to no ups or downs.

Mild Mostly level topography with minor slopes and/or very gentle rolling topography.

Rolling Typically rolling terrain with ups and downs or terraced areas or minor grade

changes.

Moderate Can have level areas, but predominately sloping topography which can be

typically overcome by development, but costs are typically higher. Slopes can be readily walked and most people typically could control themselves if they fell on

the slope.

Steep Typically highly sloping terrain, but not as severe as severe slopes. Development

costs are typically higher, but developable with added costs. Generally difficult to

walk, but can be safely walked with care.

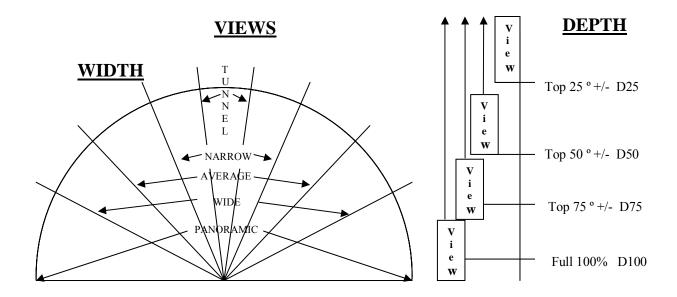
Severe Typically extreme sloping topography that would normally be viewed as

unbuildable due to extremely high site costs for well, septic, driveways and home

site creation. Typical person would not be able to walk or climb easily.

<u>Driveway</u> Gravel/Dirt; Nat/Grass; Paved; Undeveloped.

Road Gravel/Dirt; Paved; Undeveloped.



SUBJECT *	<b>DISTANCE</b>	
LAK Lakes	CLS (or NER)	Close or Near – trees are visible & distinguishable
MTS Mountains	DST	Distant – you know there are trees but they are not distinguishable
HLS Hills	EXT	Extreme – no visual ability to distinguish tree cover
PST Pastoral		

STR Streams/Rivers

LMT Lakes & Mountains

View note samples: Noted as Subject/Width/Depth/Distance

MTS/TUN/D75/DST

(Tunnel View of Mountains 75% Deep, Far Away)

The factors applied are all listed and defined in Section 9.

<sup>\*</sup>Descriptions can vary by town and are defined in the cost tables

# **LISTING THE PROPERTY**

# **Building Style & Normal Story Height**

BUILDING STYLES\* PREDOMINATE STORY HEIGHT

Ranch One Story
Mobile Home One Story

Cape 1-1/2, 1-3/4 Story

Saltbox 1-3/4 Story Gambrel 1-3/4, 2 Story

Colonial 2 Story

Raised Ranch One Story w/Raised Basement

Tri-Level Split-Level
A-Frame One, 1-1/2
Camp One Story
Conventional 1-3/4 - 2-3/4

<sup>\*</sup>Building styles are for descriptive purposes only and do not affect the value.

# **Story Height Explanation (See Story Height Examples)**

The story heights are based on the amount of floor space which has headroom for the average person, we use six (6) feet for this calculation. What this means is if the upper floor of a particular house has only 100 usable square feet as defined above, and the first floor area is 400 square feet, then the house will be classified as one (1) story with a finished or unfinished attic.

The critical thing to notice when listing the house is the amount of headroom available in the upper stories and the approximate floor space covered. Use of this method to classify story height will facilitate consistent story height classification. The story height of the main section of the building is used to establish the story height description of the structure.

One Story (Typically - Ranch or Camp style buildings): The living area in this type of residence is confined to the ground floor. The headroom in the attic is usually too low for use as a living area and is used for storage only; however attics are possible, providing about 25% of the first floor space.

One & Half Story (Typically - Cape & Conventional style buildings): The living area in the upper level of this type of residence is around 50% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. Measurements are taken by holding the tape at the 6 foot height mark and then measuring across the building. The living area of this residence is the ground floor area times 1.50. Some homes may be classified with a half story but have less than 50% useable space and classified as ATU or ATF in the sketch.

One & Three Quarter Stories (Typically - Cape, Conventional & Gambrel style buildings): The living area in the upper level of this type of residence is made from 65% to 90% of the ground floor. This is made possible by a combination of high peaked roof, extended wall heights and/or dormers. Only the upper level area with a ceiling height of 6 feet or more is considered living area. The living area of this residence is the ground floor times 1.75. See description on 1-1/2 stories for details on how to measure.

**Two Stories (Typically - Colonial, Conventional & Gambrel style buildings):** The living area in the upper level of this type of residence is 90% to 100% of the ground floor. The living area is the ground floor times 2.0.

**Split Levels (Typically - Raised Ranches or Tri-Level style buildings):** This type of residence has two (2) or (3) living area levels. One area is about four (4) feet below grade and the second is about (4) feet above grade and the third is above or right on top of one of these. The lower level in this type of residence was originally designed and built to serve as a living area and not a basement. Both levels have full ceiling heights. Another variation is an added third living area at or above ground level.

**Coding:** A three (3) character acronym coding system is used to classify areas and story heights of buildings. The following is the coding system and descriptions which is used in identifying areas of the sketch:

- **ATF\*** ATTIC FINISHED Access is through permanent stairs, normally no more than 25% of the total floor area and has 6 foot ceiling height.
- **ATU** ATTIC UNFINISHED No interior finish. (Same as above)
- **BMF\*** BASEMENT FINISHED Below grade and meets at least three of these four criteria: finished floors, finished walls, finished ceilings and heat.
- **BMG** BASEMENT GARAGE Generally sectioned off from the rest of the basement.
- **BMU** BASEMENT UNFINISHED Known as cellar and is below grade.
- **COF** COMMERCIAL OFFICE Refers to office area in commercial buildings not built for offices, such as factories and warehouses.
- **CRL** CRAWL Basement having 5' or less headroom.
- **CPT** CARPORT A roofed structure generally with 1 or 2 walls and attached to the main structure.
- **CTH** Cathedral ceiling area, this is where the ceiling height is greater than 12 feet.
- **DEK** DECK An open deck or entrance landing with no roof.
- **ENT** ENTRANCE Entrance Landing with no roof, 3x3 and larger, normally unable to place a chair and sit.
- **EPF** ENCLOSED PORCH Typically unheated & uninsulated area. May have small heater, but is of seasonal use. Finished walls, floors and ceilings.
- **EPU** COVERED BASEMENT ENTRY All four sides are tight to weather, entrance to BMU, other than metal door (bulkheads).
- FFF\* FIRST FLOOR FINISH Living space with full ceiling height and finished interior.
- **FFU** FIRST FLOOR UNFINISHED Similar to FFF, but unfinished interior.
- **GAR** GARAGE A structure large enough to hold and store automobiles at grade level.
- **HSF\*** HALF STORY FINISHED Usually an upper level story with approximately 40% to 60% of floor area available and used for living space. (6 foot ceiling height).
- **HSU** HALF STORY UNFINISHED Same as HSF, but interior is unfinished.
- **LDK** Loading Dock area. Raised platform of cement.
- **OFF** OFFICE AREA Finished area within home used primarily for business.
- **OPF** OPEN PORCH Roof structure with floor, but at least one (1) side is exposed to the weather. Screened porches are considered OPF's.
- **OPU** OPEN PORCH UNFIN Same as OPF, however, there is little to no finish.
- **PAT** Patio area of stone, cement, brick, etc.
- **PRS** Piling driven into the ground or other material used to support a building off the ground. Normally found with camps or seasonal construction.
- **RBF\*** RAISED BASEMENT FINISHED Used on raised ranch (split level) and Tri-Level homes or any building where 3 of the 4 walls or all 4 walls are 3' to 4' above ground, creating greater utility than a normal basement, or 1.5 or more walls with large windows providing good natural lighting in the basement, and walkout access.
- **RBU** RAISED BASEMENT UNFINISHED Same as RBF, but unfinished.
- **STO** STORAGE Unfinished area used for storage. Not easily converted to living space.
- **SFA** SEMI-FINISHED AREA Enclosed areas finished similar to living space, but not living space, such as indoor pool enclosures.
- **SLB** SLAB Foundation description where no basement or crawl space exist. Poured cement slab
- **TQF\*** 3/4 STORY FINISHED A finished area with approximately 75% of floor area usable as living space.

- **TQU** 3/4 STORY UNFINISHED Same as TQF, except unfinished.
- **UFF\*** UPPER FLOOR FINISHED Upper floor living space with full ceiling height and finished interior.
- **UFU** UPPER FLOOR UNFINISHED Same as UFF, except there is no finished interior.
- **VLT** VAULTED CEILING Ceilings which are slanted or extended above the normal 8 feet, but less than 12 feet.

\*Finished area is denoted by 3 or 4 finishes in a space – heat, floors, walls and ceilings.

#### **Notes:**

- 1.) <u>Attics</u> Attics are only classified if they are accessed by a permanent stairway. Attics which are accessed by pull down stairs or ladder are not assessed, but should be noted in the notes.
- 2.) <u>Basements</u> Below grade areas with at least 5' or more headroom are considered basements. Areas with less than 5' of headroom are considered crawl space. A note should be made when access to the basement is from the outside of the home only. Usable basement areas should be measured, drawn and coded on the sketch. If basement areas are estimated, a note should be made of this estimate in the remarks section.
- 3.) Office Areas Office areas should be measured and drawn on the sketch for all commercial buildings, not designed specifically for offices, ie. garages, warehouses, factories, etc.
- 4.) <u>Cathedral Ceilings</u> Cathedral ceiling areas must be measured when entry into the home is obtained. The area of the cathedral ceiling (length and width) must be drawn and depicted in the sketch area.
- 5.) <u>Vaulted Ceilings</u> Areas where the ceiling is pitched upward, not flat by about 2 to 5 feet, but less than one-story which is the typical height of a cathedral ceiling.

#### **Bay or Bow Window**

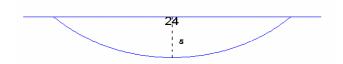
A bay or bow window is a projection on the side(s) of a house which may or may not be considered a livable area. If the bay window(s) include usable floor space, it must be measured, drawn on the sketch at its actual location and properly labeled. Bay windows are most often angled and are drawn to scale on the sketch as they exist, plus a few extra measures as described below to allow for accurate area calculations.



How to measure and sketch a bay window:

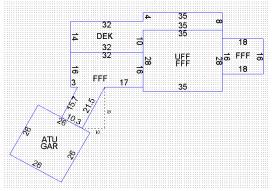
- 1.) Classify the bay window according to its appropriate story height.
- 2.) Check for basement area under the bay window upon listing.
- 3.) Bay windows are only picked up when they include floor space.

In the case of a **Bow window**, the same floor area requirements exist as with the bay window. However, measuring is a bit different. We need to know the depth of the window (5') and the length (24') to be able to sketch and calculate the area. In this case, the length from the point where the bow begins to where it ends is 24 feet. The altitude of the arc created by the bow, or the depth of the window, is 5 feet.



#### **Angles**

Angles are a common type of measure that we come across in the field and it is crucial when measuring an angle to have enough written measurements on the sketch. The square footage on an angle cannot be computed if the appropriate measurements are not placed on the drawing. Create a right triangle on the ground where the hypotenuse is the building wall that is at an angle from the main structure, and then draw that triangle in your sketch giving all the measurements.



The two dashed lines form a 90° angle or right triangle with the building wall being the hypotenuse. Record all the dimensions accurately. With this information, the ATU/GAR addition and the FFF area can be drawn and calculated accurately.

#### STRUCTURAL ELEMENTS

Structural elements describe exterior and interior characteristics of the house. The following is a description list of each structural element:

#### **EXTERIOR WALLS**

Two (2) entries possible, the 2 most predominate

**MINIMUM:** Plywood. Subwall sheathing with tar paper cover as a permanent

siding.

**BELOW AVERAGE:** Siding not otherwise described and reflecting less than average

quality; ie: masonite, rough sawn lumber w/bark.

**NOVELTY:** Denotes wood siding, generally found on camps, with or without

sheathing underneath.

**AVERAGE:** Siding not otherwise described and reflecting average quality (for

comparison purposes other average quality sidings include novelty,

board & batten & clapboard). All forms of softwood.

**BOARD & BATTEN:** Vertical boards with narrow wooden strips called battens covering

the joists.

**ASBESTOS SHINGLE:** Typically the shingles are hard and brittle with noticeable grain or

textured surface, non-flammable material that comes in 1x2

sections used in homes circa 1940 - 1960's.

**LOGS:** Logs that are not simulated log.

**ABOVE AVERAGE:** Siding not otherwise described and reflecting better than average

quality.

**CLAPBOARD:** Wood siding having one edge thicker than the other and laid so that

the thick edge overlaps the thin edge of the previous board, not

cedar or redwood, usually has knots.

**CEDAR OR REDWOOD:** Most commonly found as vertical siding, or at various angles on

contemporary style housing, also exist as very high grade clapboard or shingles can have knots on low side of

cedar/redwood.

**PREFAB WOOD PANEL:** A type of plywood siding of which there are unlimited varieties on

the market. (T-111) Typically, a 4x8 sheets.

**DECORATIVE BLOCK:** Cement block that is either fluted or has a rough finish which

appears like it has been broken in half.

**WOOD SHINGLE:** Shingles not of cedar or redwood, good quality shingles, but not

above average.

**CONCRETE/CINDER:** Concrete or cinderblock siding.

**STUCCO:** Stucco veneer on concrete, cinder block or wood.

**ASPHALT:** Asphalt composition shingle, usually on modest housing.

**BRICK ON VENEER:** Brick veneer on wood or metal frame construction with wood

sheathing.

**BRICK ON MASONRY:** A load bearing structural wall. Not brick buildings.

STONE ON MASONRY: Refers to various stone or stone veneers usually on a load bearing

masonry wall.

**VINYL SIDING:** Clapboards made of vinyl with various grades or qualities. Typical

siding used in today's construction due to low cost when compared

to cedar clapboard.

**ALUMINUM SIDING:** Same as vinyl, but with aluminum material, clapboard style siding

made from aluminum.

**PRE-FINISHED METAL:** Enameled or anodized metal commonly found on campers/mobile

homes, commercial and industrial buildings.

GLASS/THERMOPANE: Vacuum packed glass sandwich, usually tinted and commonly

found on large commercial and office buildings.

**SOLID BRICK/STONE:** Solid masonry walls; precast concrete panels.

**CEMENT CLAPBOARD:** Cement fiber siding. Asbestos-free fiber and cement combined and

pressed together in the shape of a clapboard. Holds paint very

well.

**MASONITE:** Composite pressboard/fiberboard, if not maintained will show

areas of rot.

# **ROOF STRUCTURES**

**FLAT ROOF:** Flat, no pitch to any direction.

**SHED ROOF:** Single direction sloping.

**GABLE:** A ridged roof with two pitches slopping away from each other.

**HIP:** A roof that rises by inclined planes from all four sides of the house

to one common ridge or point.

**SALTBOX:** Essentially the same as a gable roof, but one of the two slopes is

much longer than the other.

**MANSARD:** Similar to hip roof, but having a flat area on the top or changes the

pitch of incline part way.

**GAMBREL:** A roof with two distant slopes on each side forming four roof

planes.

**IRREGULAR:** Otherwise not described and having many different angles, shapes

and slopes, i.e. bow style roof.

#### **ROOF COVER**

**METAL/TIN:** Tin or metal covering, often times corrugated like ribbon candy,

typically 4x8 sheets, light gauge.

**ROLLED COMPOSITION:** 

Typically a felt saturated with asphalt and granule stones on the

surface. It comes in a roll. Good for low pitch roofs.

**ASPHALT/FIBER:** Standard type of shingle used today. It can be single or three tab.

Including Architectural style shingles.

**TAR/GRAVEL:** A flat or very low pitched roof coated with tar material and then

covered by a uniform crushed gravel material. This is normally

seen on commercial/industrial buildings.

**RUBBER MEMBRANE:** A thin sheet of rubber seamed together. Typically found on flat

roofs. It is typical for commercial/industrial buildings.

**ASBESTOS:** Shingles of rigid fireproof asbestos. This is typically laid in a

diamond pattern. It is very brittle and used in homes circa 1940-

1960's.

**CLAY/TILE:** Terra Cotta roofs that are not typically found in New England.

**WOOD SHINGLES:** Wood shingle or shake. Wood shakes have random thicknesses as

they are hand split.

**SLATE SHINGLES:** Rectangular pieces of slate, each overlapping the other.

#### **CORRUGATED COMPOSITION:**

It is typically, in 4'x8' sheets. This includes Anjuline panels.

**PREFAB METAL:** Modified corrugated metal panels that are one piece which run

from ridge to soffit. These are either nailed or screwed.

HIGH QUALITY/COMPOSITION:

This is a newer roof that is typically found on higher priced homes. The material can be made with almost any material. Pressed or formed to look like slate or shake. Life expectancy is 50 years.

**STANDING SEAM:** Heavy gauge metal roofing that "stands up" at seams about 2",

every 6-8 inches in an upside down cone fashion with a 50 year

life.

# **INTERIOR WALLS**

Two (2) entries possible, choose the 2 most predominate

MASONRY/MINIMUM: Cinder block or concrete form/or studs, no finish.

**WALL BOARD:** Composition 4' x 8' sheets, such as Celotex.

**PLASTER:** All plaster backed by wood lattice attached to the studs.

\*\*WOOD/LOG: Tongue & groove construction, logs, wainscoting.

**DRYWALL:** A rigid sandwich of plaster and paper.

**PLYWOOD PANEL:** 4' x 8' plywood panel sheathing comes in many grades and styles.

**AVERAGE FOR USE:** Is generally used for commercial/industrial buildings to describe

the interior finish as being normal for that style building and use.

#### **HEATING FUEL**

**WOOD/COAL:** Chosen only if there is no conventional heating system. Wood

stoves only. (Such as in camps, cottages).

**OIL:** May be identified on the exterior by the presence of oil filler pipes,

kerosene or K1 are also fuel oil.

GAS: LP or propane gas - these can be identified by LP gas which has a

meter on the side of the house or propane gas will have a large tank

on or in the ground.

<sup>\*\*</sup>Custom Wood is now being called Wood/Log. Custom Wood was meant and used to mean solid wood interior, and the term custom was improperly used. As such, it is being corrected, the term custom wood and wood/log are synonymous, interchangeable and carry the same value. The overall quality grade of the house accounts for various wood and design qualities.

**ELECTRIC:** Baseboards or geothermal.

**SOLAR:** Solar panels can be viewed on the roof area.

#### **HEATING TYPE**

**NONE:** No heat.

**CONVECTION:** Heat transfer through dispersion. (Wood stove/monitor or Rennai

type heat).

FORCED AIR NOT DUCTED:

Has blower to blow heat through one vent, no duct work in the

house.

FORCED AIR DUCTED: Series of ducts throughout the house, for hot air to be blown

through.

**HOT WATER:** Forced hot water through baseboards.

**STEAM:** Radiators.

**RADIANT ELECTRIC:** Electric baseboard, typical electric heat, oil heat supplied through

floors, panels in the walls or ceilings.

**RADIANT WATER:** Hot water heat in the floors by tubing under flooring with hot water

through them.

**HEAT PUMP:** Electric unit which provides forced air heat, usually combined with

central air conditioning.

**GEOTHERMAL HEAT:** Listed as electric under heat fuel and heat pump under heat type.

# INTERIOR FLOORING

Two (2) may be chosen, the two most predominant are listed.

**MINIMUM PLYWOOD:** Plywood subfloor or underlayment.

**CONCRETE:** Concrete slab usually commercial or industrial.

**HARD TILES:** Quarry, ceramic tiles or polished stamped concrete.

**LINOLEUM/VINYL:** Refers to all forms of linoleum type products of various designs

and shapes. This also includes commercial grade vinyl tiles as

seen in some schools and grocery stores.

**PINE OR SOFTWOODS:** Pine or softwood boards covering floor area.

**HARDWOOD:** Generally oak, cherry, maple, birch, bamboo or ash woods.

**PERGO/LAMINATE:** A laminate wood look floor that is very durable.

**PARQUET FLOORING:** Refers to a surface made of small pieces of hardwood, solids and

veneers in various patterns and designs.

**CARPET:** Wall to wall carpet of good grade, usually found over the subfloor

material, but occasionally covering other floor covers as a

replacement.

**AVERAGE FOR USE:** Is generally used for commercial/industrial buildings to describe

the floor as being normal for this type of structure and use.

#### **NUMBER OF BEDROOMS**

Bedrooms should be counted considering the resale value, rather than the homeowner's personal use of the rooms. For example, if you go upstairs and find three (3) rooms and a bathroom and the owner says there are only two (2) bedrooms, the other room is used as a library, sewing room, office, etc., then for our purposes, that third room is a third bedroom. One must be careful because libraries, offices and sewing rooms can be legitimate depending on the location in the house and access. Presence of a closet space generally is reason to classify as a bedroom(s). However, it should be noted that a closet is not the only measure to determine, ie: many homes had no closets in the bedroom, yet they are still classified as bedrooms.

# **BATHS OR BEDROOMS**

Count the physical number of rooms and total fixtures. For bathrooms, enter the number of rooms and under fixtures, enter the total number of fixtures. A fixture is a bath, sink, shower, urinal, bidet, Jacuzzi tub, etc.

#### **Commercial Baths**

0 = None

.5= Minimum

1 =Below average for use

2 = Average for use

3 = Above average for use

4 = Extensive for use

#### **GENERATORS**

Number of units found. Notes on size and model should be made. This option to assess as part of the building characteristic is available; however, it may or may not be implemented in this community.

#### EXTRA KITCHEN

Number of kitchens that exist beyond the first/main kitchen in the home. This is normally seen in in-law apartments or additional living areas. This option to assess as part of the building characteristic is available; however, it may or may not be implemented in this community.

# **AIR CONDITION SYSTEMS**

Room air conditioners are not considered, unless permanently built in.

**NO:** None exist, or only room units are present.

YES: Normally a large compressor found outside with complete duct work throughout

house or parts of the house, sometimes combined with a heat pump.

If a permanent wall unit is found, it will be noted as central air and an estimated percentage of the cooled area will be noted, ie 25%, 50%, 75% or 100%.

# **NUMBER OF STORIES**

The number of stories should be identified and noted on the DCF upon measuring. The number of stories will be further adjusted for accuracy, if needed, upon listing or review. If the building has multiple story heights, the area with the most square footage should determine the overall story height classification. However, each section of the house should be correctly labeled as it exists on the sketch.

# **QUALITY ADJUSTMENT**

Quality adjustment refers to the overall quality of construction, marketability and desirability of the property.

B5 = Average - 50%	A3 = Average +30%
B4 = Average - 40%	A4 = Excellent
B3 = Average -30%	A5 = Excellent + 10%
B2 = Average -20%	A6 = Excellent + 20%
B1 = Average - 10%	A7 = Excellent + 40%
A0 = Average	A8 = Excellent +60%
A1 = Average + 10%	A9 = Luxurious
A2 = Average + 20%	AA = Special Use
	B4 = Average -40% B3 = Average -30% B2 = Average -20% B1 = Average -10% A0 = Average A1 = Average +10%

# **CONDITION**

Condition relates to the primary structures condition relative to the year built listed as:

This is also where depreciation is accounted for. Depreciation is defined as a decrease or loss in value because of wear, age, location or other causes.

#### Defined as:

<u>Functional</u> - Based on problems with design, layout and/or use of building, i.e. bathroom between 2 adjacent bedrooms with no hallway access to bathroom. Bedroom through bedroom access, very low ceiling, chimney through middle of the room.

<u>Economic</u> - Based on factors influencing value that are external to the building and beyond the owner's control, i.e. house is situated close to a nightclub, airport, dump, sand & gravel pit or any unsightly property.

<u>Physical</u> - Poor physical condition above and beyond the normal wear and tear, i.e. severe water damage, fire damage, rotted window sills, bouncing, cupping or crowning floorboards, sagging ceiling or floor.

The percentage applied to depreciation is calculated based on the severity of the issues as noted by the data collector. The Supervisor makes this determination based on the notes of the data collector. The reason for the depreciation, i.e. next to gravel pit, should be listed in the notes section with the appropriate adjustment in the depreciation section. Typically, physical depreciation relates to the cost to cure the problem.

#### **XFOB**

Extra features and outbuildings - in general, XFOB's refer to structures that are not attached to the principal building. XFOB's must be:

- a. Identified.
- b. Measured (length & width).
- c. Units or quantity (how many) identified (when length & width not used).
- d. Condition noted as a percentage.
- **IGP IN GROUND POOL** There are many different sizes of IGP's and all will need to be measured accurately. Pools may be of irregular shapes such as kidney bean. A kidney bean shape IGP should be measured on its longest length and its average width.
- **AGP ABOVE GROUND POOL** AGP's are measured and assessed starting at 18' diameter. AGP's less than 18' in diameter (or less than 250 square feet) are not assessed, but should be measured and noted on the card. Softpools are not measured, but should be noted.

Common AGP diameters and AREA calculators for round pools.

<u>Diameter</u>	Area (Units)	Length Width	
18'	254	18'	14'
20'	314	20'	15'
22'	380	22'	17'
24'	452	24'	18'
27'	572	27'	21'
28'	615	28'	22'

AGP's that are rectangular are measured on their longest length & widest width.

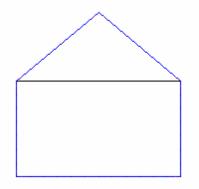
- **SHEDS -** All sheds are measured. An average new shed should have a condition of 100%. If of very good quality, increase or decrease if in poor condition.
- **DECK** Deck refers to platforms that are not attached to the primary building. Some decks will be attached to the above ground pools.

All XFOB's are measured with the exception of the following:

- 1. Childs playhouse
- 2. Tree houses
- 3. Ice or Bob houses
- 4. Bulkheads metal doors covering the entrance to the basement
- 5. Dog houses
- 6. Fire escape platforms
- 7. Handicap ramps
- 8. Metal storage boxes (or trailer bodies) on residential property.

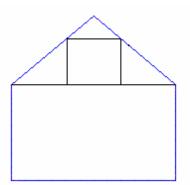
All XFOB's not picked up should be noted.

# **STORY HEIGHT EXAMPLES**



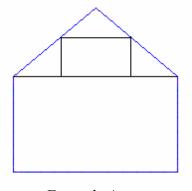


Ranch - Bungalow or comparable structures. No second floor or attic space.



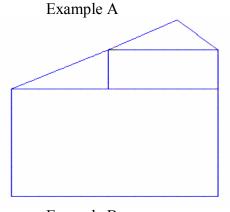
#### 1 STORY FRAME & ATTIC

Mixture of Ranch & Cape Cod Style. Camps, Cottages & Mixtures. Low headroom. Only about 25% of the first floor space has 6' headroom on the upper floor. Could be noted as 1 story dwelling or a 1-1/2 story dwelling dependent upon market information.

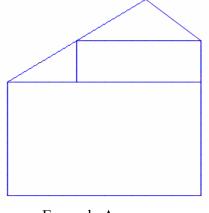


# 1-1/2 STORY FRAME

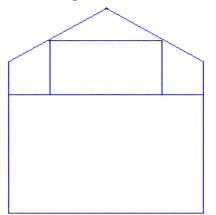
Same basic structure as above with or without shed dormers. In both cases only about 50% of the ground floor space exists in the upper floor as useable space with 6' wall height. Floor space may be larger, but ceiling slope brings the floor to ceiling height less than 6', and as a result, it is not considered upper floor area. See Example A & B Left



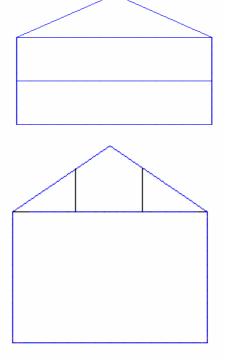
Example B



Example A



Example B



# 1-3/4 STORY FRAME

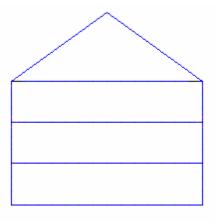
Full shed dormer or very high pitch roof without dormer found throughout the state. Second floor area is about 75% or more of the first floor area. See Example A & B Left

# **2 STORY FRAME**

Side walls fully perpendicular. Slopes in ceiling do not interfere with total use. Full ground area carried to second floor, have 6' or greater ceiling height.

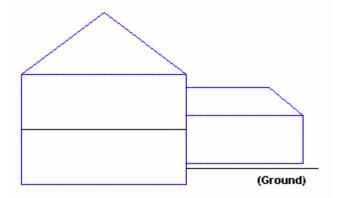
# 2 STORY FRAME & ATTIC

Has a higher pitch in roof. Stairs to third floor, providing only about 25% useable space in the 3<sup>rd</sup> floor attic area.

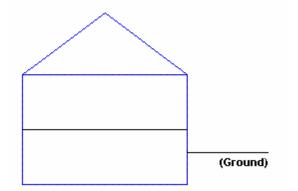


# **3 STORY FRAME**

All floors perpendicular walls, equal useable living space on all three floors.



**Tri-level** = 2 story type structures with entrance midway between the two, with an addition at a different level, usually between the other two. One level 4' below grade, one on grade and one 4' above grade.

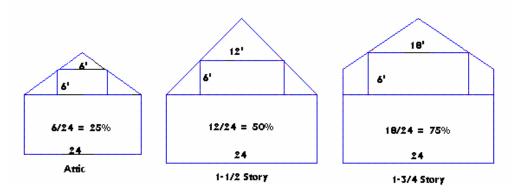


**SPLIT ENTRY** - one story Ranch Style Home ½ of lower floor foundation exposed.

There are two (2) methods to determine story height other than visually:

1.) This method is the most accurate way to determine story height. When entry into the home is obtained, the data collector will measure across the ceiling at approximately 6' in height (in the upper story(ies). This measurement will determine the upper story liveable area and from this a story height may be obtained.

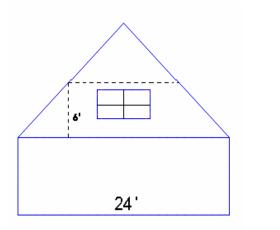
Example: Method 1



2.) This method may be utilized when entry into the home has not occurred. This method will give you a rough idea of the story height.

Run an imaginary line thru the upper part of window(s) to where it would meet the roof line. Run a second imaginary line down from this point. The distance from the side of the house to this second imaginary line is measured. Double this measurement to account for this distance on the other side. This represents nonlivable area.

Example: Method 2



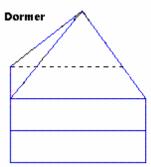
Computation: 6 x2 = 12 (12' total non livable space) 24-12=12 (12' total living space) 12/24 = 50% = Half Story

<sup>\*</sup>Note: Estimate 6' ceiling height. Normally, this is just below or at window top. It is important to know where the first floor ends and the second floor begin, via window view, as high exterior side walls may not mean higher first floor ceiling and this may increase the potential second floor area.

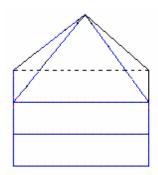
# **Dormers**

Dormers are projected roof lines that may or may not be considered as livable area. When dormers are of considerable size, they contribute to the livable area. The additional area supplied by the dormer must be included in the determination of story height.

#### **EXAMPLES**:



Normally, this is 2-1/2 story house without a dormer. Due to the addition of a full or at least 3/4 length dormer, we now have a 2-3/4 story house. Full dormer means from one end to the other. 3/4 dormer means the dormer covers at least 3/4 of the total distance from end to end.

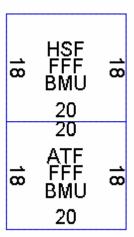


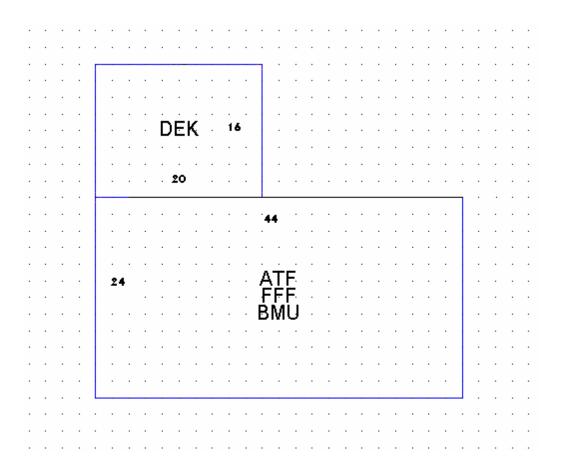
The addition of a dormer to each side of the house can transform a 2-1/2 story house to a 3 story house if full dormers or 2-3/4 story if partial dormers. It is important to note the size of the dormers, whether half, 3/4 or full.

In some cases, the dormer may be only half way down the side of the house. In this case, show the location of the dormer on the sketch with proper story height labeling.

Represents dormer addition

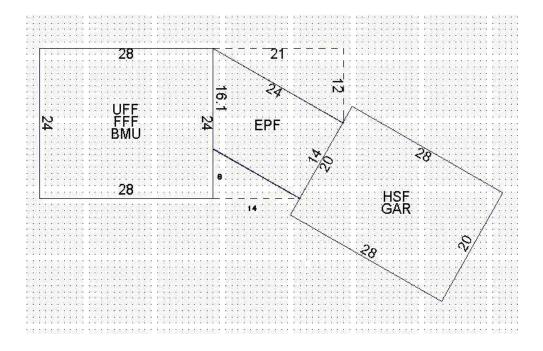






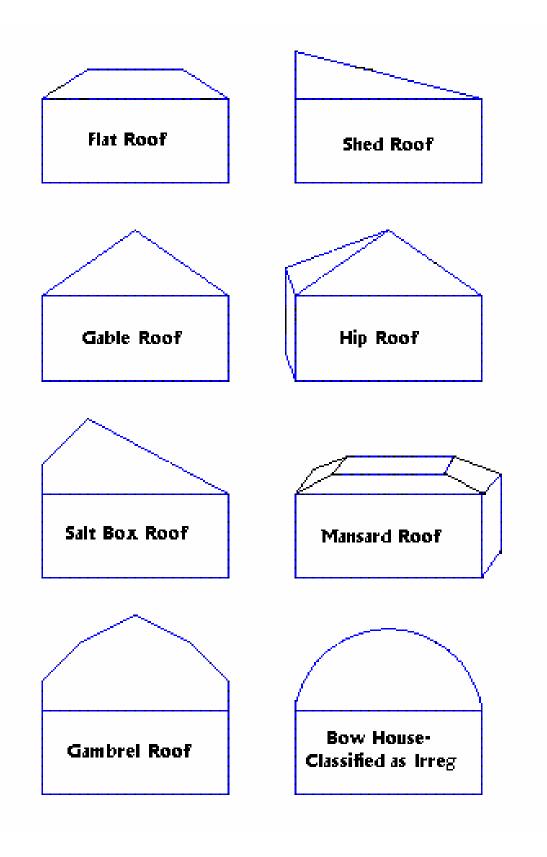
The grid on the back of the DCF is used to draw a sketch of the building to scale. Each point on the grid represents 2 feet, unless otherwise noted by the field person on the sketch.

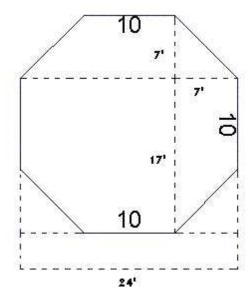
Each section is labeled by existing floors starting with the attic, upper floors, first floor or ground floor and then the basement. Order of the labels does not affect the value, but it does look more correct when labeled top down.



Whenever angles are involved, it is important to provide enough information to accurately compute the area of each section. By breaking up a section into squares, rectangles and right triangles, it makes the area calculation easier and more accurate. Too much information is better than too little. With too much information, we can simply ignore the excess and still calculate the area. With too little information, someone must revisit the property.

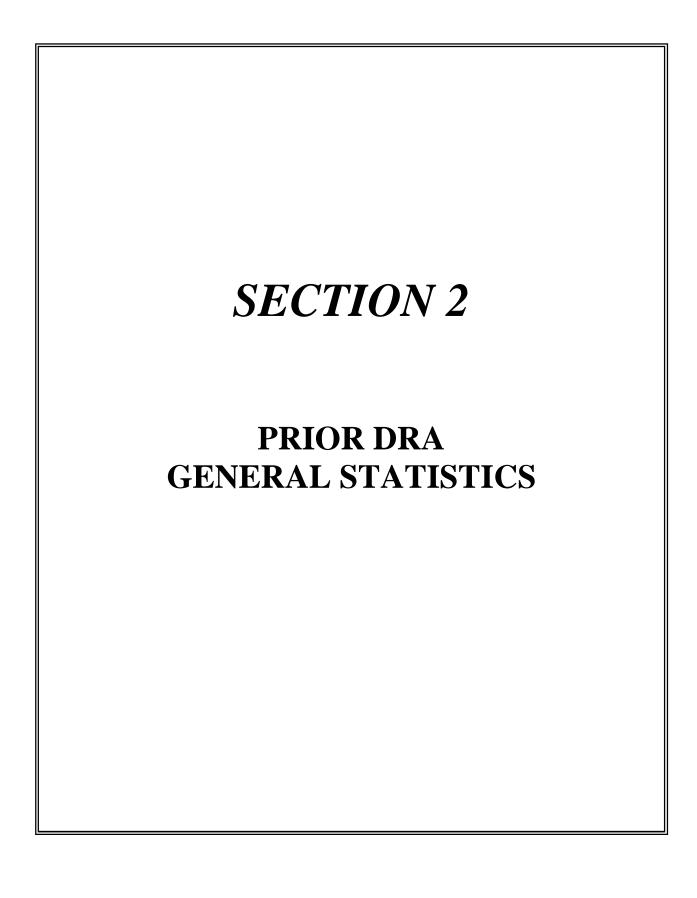
# **ROOF TYPES**





(Only one set is needed when the other angles are the same).

When measuring an octagon, getting interior measurements are critical. However, one can compute the necessary measurements by taking a few extra exterior measurements, as indicated. Then when entry is obtained, the interior measurements can be made to verify the area.



# **Prior Sales Analysis Information**

The following data is provided to show the sales ratio and coefficient of dispersion for the town as a whole, as well as the land only strata and the land with buildings strata, as computed by the Department of Revenue Administration, Property Appraisal Division from the most recent report. This shows the condition of the local assessment equity or the lack thereof and the reason a valuation anew is being done. This equalization study by the NH DRA is used to equalize municipal total valuations across the state, as well as determine the local level of overall assessments as compared to local sales activity. It is a thorough analysis and study of the local sales and assessment data performed with assistance from the municipality. As such, it is a good indicator of the condition and quality of the local assessments of the prior year.

Acceptable standards/guidelines, as published by the NH Assessing Standards Board

Assessment to sales ratio: 90% to 110%

Coefficient of Dispersion (COD): Not Greater Than 20

Price Related Differential (PRD): .97 to 1.03

Difference between Strata: 5%

Strata: Land only

Residential Land & Buildings

Commercials

Confidence Level: 90%

# DRA PRIOR YEAR RATIO RESULTS

The following prior year ratio statistics, developed by the NH DRA, are being provided at the request of the NH DRA. This information is not part of the contract or scope of services or USPAP Standard 6. It is historic, not current data and has no bearing or use in this revaluation. The writer accepts no responsibility for the accurate meaning or use of this data.

#### Ratio Study Year 2014

Overall Median Assessment to Sales Ratio:	<u>104.8</u>	
Coefficient of Dispersion:	<u>11.4</u>	
Price Related Differential:	1.03	

	<u>Ratio</u>	<b>COD</b>
<b>Residential Land Only Sales:</b>	<u>N/A</u>	<u>N/A</u>
Residential Land & Building Sales:	<u>104.3</u>	<u>9.6</u>
Commercial Land & Building Sales:	<u>N/A</u>	<u>N/A</u>

# SECTION 3 VALUATION PREMISE

- A. THREE APPROACHES TO VALUE HIGHEST & BEST USE
- **B. ZONING**
- C. TOWN PARCEL BREAKDOWN
- D. TIME TRENDING
- E. NEIGHBORHOOD CLASSIFICATION
- F. BASIC MASS APPRAISAL PROCESS
- G. ASSUMPTIONS, THEORIES & LIMITING FACTORS
- H. TELECOMMUNICATIONS & UTILITIES

# A. Three Approaches to Value

<u>Income</u>: The "value" of real estate represents the worth of all rights to future benefits which arise as a result of ownership. An investor purchases property for the benefits (income) that the property is expected to produce. Expectation of receipt of these benefits provides the inducement for the investor to commit his own funds as "equity capital" to ownership of a piece of real estate. The value of the property depends on its earning power. The Income Approach to Value is a method of estimating the present value of anticipated income benefits. This process of discounting income expectancies to a present worth estimate is called "capitalization." This present worth estimate, the result of the capitalization process, is the amount that a prudent, typically informed purchaser would be willing to pay at a fixed time for the right to receive the income stream produced by a particular property.

In mass appraisal, the income approach is generally of limited use as it requires the property owners to provide income and expense information that, for the most part, they are unwilling to provide and do not have to provide by law. When it is provided, it is almost always with the stipulation that the information be kept confidential. For the above reasons, the income approach is mostly used as a general check against the market cost approach used in mass appraisal work based on published averages for various property types. Although held confidentially, when income data is provided, it will be considered and noted on the property record card.

<u>Market</u>: The Market Approach to Value is a method for predicting the *market value* of a property on the basis of the selling prices of comparable properties. Market value in the context of this approach means the most probable selling price under certain terms of sale or a sale for cash or the equivalent to the seller with normal market exposure.

<u>Cost</u>: The Cost Approach is that approach in appraisal analysis which is based on the proposition that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility as the subject property. It is particularly applicable when the property being appraised involves relatively new improvements which represent the highest and best use of the land or when relatively unique or specialized improvements are located on the site and for which there exist no comparable properties on the market.

In the "Cost Approach," the property to be appraised is treated as a physical entity, separable for valuation purposes into site and improvements.

Although the three-approach system has become widely used, the Market Approach is clearly the central, if not the only relevant approach in estimating the value of some types of properties. The rationale of the Market Approach is that a purchaser will usually not pay more for a property than he would be required to pay for a comparable alternative property (*principle of substitution*). Furthermore, a seller will not take less than he can obtain elsewhere in the market. The *method* of the Market Approach is an empirical investigation in which the prediction of the most probable selling price is based on actual qualified market sales of comparable properties.

A qualified sale is one which reflects the true market value of the property sold. Various definitions have been offered for the term "market value," but all are predicated, as a rule, upon the following basic assumptions:

1. That the amount estimated is the highest price in terms of money for which the property is deemed most likely to sell in a competitive market.

- 2. That a reasonable time is allowed for exposure in the open market.
- 3. That payment is to be made in cash or on terms reasonably equivalent to cash or on typical financing terms available at the time of appraisal.
- 4. That both buyer and seller are typically motivated and that the price is not affected by undue stimulus.
- 5. That both parties act prudently and knowledgeably and have due knowledge of the various uses to which the property may be put.

The following is a recent definition of "market value" approved by the American Institute of Real Estate Appraisers and the Society of Real Estate Appraisers:

The highest price in terms of money which a property will bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus.

As a practical matter, a market value appraisal/assessment is the value the property would most probably or reasonably sell for as of a given date, if sufficient time had been allowed to find a buyer and if the transaction was typical of existing market conditions.

The above definitions were extracted from The Encyclopedia of Real Estate Appraising 3<sup>rd</sup> Edition.

However, it must be noted that the lack of direct local comparable sales data does not mean a feature that adds or detracts from value should be ignored. As assessors, an opinion of value must still be developed and we cannot ignore positive or negative features. NH law requires that all factors affecting value be considered. The knowledge and years of experience of the job supervisor is critical, not only when sales data exists, but more so when lacking credible local sales data, common sense and consistency must prevail.

# MARKET MODIFIED COST APPROACH TO VALUE

This approach to valuing a large universe of properties, such as an entire municipality, is the most common approach used in mass appraisal. It is a mixture of the cost and market approaches to value. It recognizes the principal facts or information of the property and uses a consistent cost formula to develop equitable values for all property in the Municipality. Then those cost values are compared to actual sales in the community. The results are used to modify the cost tables to enable the formula to more closely follow the actual real estate market data.

## **AVITAR's**

## **CAMA: Computer Assisted Mass Appraisal**

#### Mass Appraisal

As defined by the International Association of Assessing Officers (IAAO), mass appraisal is, "the process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing." Mass appraisal utilizes many of the same concepts as single appraisal property appraising, such as supply and demand, highest and best use, and the principles of substitution and anticipation. In addition, in light of the necessity of estimate values for multiple properties, mass appraisal also emphasizes data management, statistical valuation models, and statistical quality control.

The Avitar CAMA (Computer Assisted Mass Appraisal) system being used is defined as a Market Modified Cost Approach to Value. What this means is that the cost approach method of estimating value is recognized as the most appropriate method to value multiple parcels. Using local costs from builders and nationally recognized cost manuals like the Marshall & Swift Cost Guide, base costs for the improvements and material types are created. Local sales are used to develop land values. Then using all the local market sales data, the cost tables are modified to reflect the local market trends. This process is called model calibration. While cost manuals, local contractors and sales data are used to develop preliminary costs for the CAMA's cost tables, it is during the calibration process where all the qualified sales data is used and tested considering several parameters, such as location, size, quality, use and story height. Through multiple reiterations of the statistics, the Job Supervisor fine tunes the model to accurately produce assessments that reasonably match or closely approximate the sales data.

This process is not perfect, as market sales data is subject to the perceptions and emotions of buyers and sellers at any given point it time. While you and I may want to buy a particular house, we will both most likely be willing to pay different amounts and the seller may or may not accept either offer. If the seller accepts a lower value before the higher offer is made, that sale then represents an indication of market value. Was it low because the higher offer wasn't made in time? For example, in a 2002 transaction, a property was offered and well advertised through a real estate agent. An offer was made and rejected. A day later, prior to a counter offer from the first offer, a new offer came in at the asking price and was accepted. Was that the market price? Well consider this:

Prior to the closing of the property, 30 days later, the buyer was offered \$20,000 to simply sign over his purchase and sales agreement to a third party. An additional 10% profit! He refused and lives in the property today, thinking he bought low.

Knowing all this, what is your opinion of the real market value?

The point here is that sales generally indicate value. While they in fact did occur, it is only one indicator of value and not every sale necessarily always reflects the true market value. In the real world, buying and selling of property is almost always subject to some sort of pressure or duress. The seller is selling for a reason, emotional or economic and the buyer is moving to the area for similar reasons, such as being close to family or a new job. In either case, in our experience there is always some form of pressure and it is this mild form of pressure that can cause similar properties in the same neighborhood on the same day to sell for different prices. **Simply stated** - the market is imperfect.

A market modified cost approach to value tends to level out these differences and as such, some values will be below their selling price, while others will be right on or somewhat above, but all should be a reasonable opinion of the most probable market value as of the date of the revaluation.

#### THE SALES DATA

At the beginning of the process, copies of all qualified arms length sales which occurred in town over the past two years are compiled. These sales are then sorted into two categories: Vacant and Improved.

The vacant land sales are then analyzed to help us identify neighborhoods, excess land values, lot values, waterfront or view influence and other values/factors necessary to properly, fairly and accurately assess land.

In the case where land sales are few or non-existing, the land residual method is used. While somewhat more technical, it is an equally accurate method whereby all relatively newly built home sales are reviewed, the building values are estimated by the use of cost manuals and local contractors, when available. The building value is then deducted from the sale price, leaving the residual value of the developed land.

We then develop cost tables for improvements to the land. Once all the physical data for each property is collected and the sales data verified, we then compute new total values for each property and test against actual sales data, hence, the Market Modified Cost Approach to value CAMA system.

Please note that not every technique described herein is used in every project. The most appropriate methods are used for each project based on the data available.

#### HIGHEST & BEST USE

For this revaluation/update, unless otherwise noted on the assessment record card, the highest & best use of each property is assumed to be its current use.

Individual property highest and best use analysis is not appropriate for mass appraisal.

"Highest & best use," has been defined as: that reasonable, legal and probable use that will support the highest present value... as of the effective date of the appraisal.

It has been further defined as that use, from among reasonably probable and legal alternative uses, found to be physically possible, appropriately supported, financially feasible and which result in the highest land value. In those cases where the existing use is not the highest & best use, it shall be noted on the individual assessment record card.

# **B.** Zoning

Local zoning, if enacted, is a very important part of the valuation process as it defines what can or can not be done with land in defined areas of the municipality. It further sets the standards for the required lot size and road frontage needed for each zone.

The following pages will define the local zoning as provided by the municipality, as in effect for the assessment date of April 1<sup>st</sup>, the year of this valuation process.

Proposed changes, if known, will also be discussed and given any due consideration.

#### Section 204 District Objectives and Land Use Control

The following tables set forth the objectives of each of the districts hereby established and the provisions of the regulations that apply respectively in each district. Any use designated as a "Permitted Use" in a particular district may be commenced in such district pursuant to Section 205 of this ordinance. Any use designated as a "Special Exception" in a particular district may be commenced in such district pursuant to Section 206 of this ordinance. Explanations of the terms lots, classification of lots, dimension requirements, accessory uses and application of District Regulations are found in Sections 204 through 324, inclusive.

#### Table 204.1 "AR" AGRICULTURAL-RESIDENTIAL

Objective and Characteristics

To encourage and maintain an area of rural-agricultural character with a lot residential density.

Uses

#### **Permitted Uses**

- 1. Agricultural
- 2. Single Family Dwelling
- 3. Two Family Dwelling
- 4. Seasonal Dwelling
- 5. Accessory Use Outbuildings
- 6. Home Occupation (Section 320)
- 7. Manufactured Housing (Article IV)
- 8. Portable Saw Mills
- 9. Family Day Care Home
- 10. Bed & Breakfast
- 11. Senior Housing up to twenty (20) units requiring Planning Board Approval under provision of RSA 676.4.
- 12. Accessory Apartment

#### Allowed By Special Exception

- 1. Meeting Hall (Legion, V.F.W., etc.)
- 2. Multifamily Dwellings (Section 310)
- 3. Lumberyards/Permanent Saw Mills
- 4.. Church
- 5. Convalescent and Nursing Home
- 6. Outdoor Recreational Facilities
- 7. Public Utility Facilities
- 8. Municipal Facilities
- 9. Excavation of Natural Materials
- 10. Day Care Facilities Larger than Family Day Care Home (as defined in this Ordinance), Kindergarten, Nursery School

- 11. Docks, open decks, and stairways located within wetlands setbacks.
- 12. Aircraft Take Offs and Landing Strips as an accessory to a dwelling.
- 13. Home Occupations which generate hazardous waste.
- 14. Kennel

Areas and Dimensions

# Minimum Lot Size Minimum

#### Yard Dimensions in Feet

Area Per Dwelling Unit In Acres	Frontage in Feet	Front	Each Side	Rear
3	200	40	37.5	37.5

#### Section 205 Permitted Uses

Permitted uses are those uses that are allowed, providing the standards established by this ordinance are met.

### Section 206 Special Exceptions

#### 206.1 General Provision

Certain uses of land and buildings may be allowed as a special exception only by approval of the Board of Adjustment, if the standards contained in this ordinance are complied with. Before allowing such special exception, the Board of Adjustment shall first determine that the proposed use will conform to such requirements including:

- A. Required Plan. A plan for the proposed development of a site for a special exception shall be submitted with the application and such plan shall show the location of all buildings, parking areas, traffic access and circulation drives, open spaces, landscaping, and any other pertinent information that the Board may deem necessary to determine if the proposed use meets the requirements of this ordinance.
- B. **Expiration.** A permit for a special exception shall be deemed to authorize only one particular use and shall expire if the use shall cease for more than one year for any reason, and a new application shall be submitted for continuance for such special exception.
- C. **Existing Violations**. No permit shall be issued for a special exception for a property where there is an existing violation of this ordinance unless the granting of the special exception will correct the violation.
- D. Criteria for a Special Exception. In order for a special exception to be granted the proposed use or structure shall meet the following criteria;

# C. Town Parcel Breakdown

#### **Deerfield Parcel Count**

	Value
163	\$ 8,713,300
267	\$ 2,199,317
1256	\$ 335,323,200
246	\$ 72,799,631
90	\$ 11,916,583
3	\$ 197,000
cluded in Reside	ntial Buildings
113	\$ 38,391,363
57	\$ 3,867,400
18	\$ 12,740,300
4	\$ 1,435,277
12	\$ 69,842,700
2229	\$ 557,426,071
129	\$ 23,729,800
2358	
2452	
82	
327	
2015	
	267 1256 246 90 3 cluded in Reside 113 57 18 4 12 2229 129 2358 2452 82 327

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# **D.** Time Trending

This is the process by which sales data is equalized to account for time. The "market" is dynamic and ever changing. It is either stable, appreciating or depreciating over time. It is this effect of time that must be analyzed to enable the reliable use of sales 1 or 2 years prior to, or even after the assessment date.

The analysis of property which has sold twice in a relatively short period of time with no changes/improvements between the two sale dates is ideal for this calculation.

Additionally, a review of surrounding municipal trends via New Hampshire DRA's annual ratio study reports for 3 consecutive years, as well as local Realtor information can be used to reconcile an opinion of the current market trend or lack thereof. It should also be noted that, in a depreciating market, a negative trend factor may be discovered and used, which would adjust sale prices for the passage of time.

The following is a summary of the analysis of the sales used broken down by year, a review of the Department of Revenues sales ratio studies for 2013 and 2014 and an analysis of one paired sale or property that sold twice.

Sales Analysis Results	<u>Year</u>	Median Ratio	<u>Year</u>	Median Ratio
-	2013	1.088	2014	1.04
	2014	1.04	2015	1.03

To determine the trend factor for 2014 using the sales analysis, we took the difference between the 2013 and 2014 ratios (0.048), divided that number by the 2013 ratio 1.088 which resulted in a positive trend factor of 4.41% or 0.367% per month.

To determine a trend factor for 2015 using the sales analysis, we took the difference between the 2014 and 2015 ratios (0.01), divided that number by the 2014 ratio of 1.04 which resulted in a positive trend factor of 0.9615% or 0.080% per month.

The average of this analysis suggests a positive trend factor of 0.2235% per month

#### DRA Equalization Ratio Study

<u>Year</u>	Median Ratio
2013	109.1%
2014	104.8%

To determine the trend factor for 2014 using the DRA figures, we took the difference between the 2013 and 2014 ratios (4.3), divided that number by the 2013 ratio of 109.1% which resulted in a positive trend factor of 3.94% or 0.328% per month.

We also analyzed 2015 qualified sales through 4/1/2015; however, as this analysis reflected only a portion of 2015, the DRA ratio for the entire year doesn't exist.

This analysis suggests a positive 0.33% (rounded) per month trend.

In addition, we completed a paired sales study which represents a trend from 2013 through 2015.

Sale #	Map/Lot	<u>Sale #1</u>	<u>Sale #2</u>	Percent	Mos.	% Per
		Date/Price	Date/Price	<u>Change</u>	<u>Between</u>	<b>Month</b>
					<u>Sales</u>	
1.	415-29	12/13 \$208,900	04/15 \$227,000	8.7%	18	0.48%

The paired sale suggests a positive 0.48% per month trend.

Consideration was given to all three statistics. The median of the 3 analysis suggests a positive trend of .33% per month and this was applied to all sales prior to 04/01/14. All information reviewed and analyzed suggests a stable real estate market in Deerfield from 2014 into 2015 and therefore the trending was only applied to sales through 04/01/14.

# E. Neighborhood Classification

#### **Market Value Influences**

The most often repeated quote about real estate relates the three most important factors, "location, location, and location." While humourous, it underlines a significant truth about the nature of property value: it is often factors outside of the property boundaries that establish value.

Most real estate consumers understand the importance of location. A house that is located steps from the ocean likely has more value than a similar one miles away from the waters edge. A retail building close to schools or commuting routes likely has more value than one located far away from these amenities. The stately home located in an area of other similar property likely has more value than a similar one located next to the municipal landfill.

At its very heart, the property tax is a tax on value. Revaluations use mass appraisal that must recognize all factors that influence the value of property, both in a negative and positive direction. Each of these factors may be different in different locations. For this reason, the mass appraisal is indexed to local conditions and uses locally obtained and adjusted information to determine values.

The nature of value influences can affect an entire municipality or region. Entire municipalities may be "close to skiing." Whole counties may be "fantastic commuting locations." Significant areas of our state are quiet country locations. For these reasons, a revaluation may not identify each and every separate factor that influences the value of property. Many of these common elements are assumed to exist for all similar properties in a municipality.

There are value influences that affect entire neighborhoods. These may be as obvious as a location on or near a body of water, ski area, or golf course. They also may be as subtle as a location near a certain park or school, or in a particularly desirable area of the municipality. Whether subtle or obvious, the mass appraisal must account for all of these value influences.

There are also value influences that affect individual properties. These can include such things as water frontage, water access, panoramic views, highway views, proximity to industrial or commercial uses, and heavy traffic counts. These property specific influences may be difficult to isolate, but are critical in the development of accurate values.

The mass appraisal must recognize all value influences: regional; local; neighborhood; and, property. By understanding these factors, accurate market value estimates can be made. Ignoring any of these factors could lead to inaccurate values, and establish a disproportionate system of taxation. Fairness requires that all factors be considered in valuation.

In every community, certain sections, developments and/or locations affect value both positively and negatively in the market. This affect is gaged by the development of neighborhoods. Each neighborhood reflects a 10% value difference positive or negative from the average or most common neighborhood in the community. The most common neighborhood of the community is classified as "E" and each alphabet letter before and after "E" reflects a 10% change in the base or average value. This is market driven, but can generally be equated to the desirability of the road, topography, vegetation and housing quality and maintenance. Attempting to measure this location difference in increments of less than 10% is unrealistic. Once all the neighborhoods are defined, vacant land sales and improved sales are used to test their existence. Views may not only affect individual properties, they may also impact the entire neighborhood desirability.

As a rule, neighborhoods are first defined by the assessing supervisor based on his/her knowledge and experience considering the above stated factors and then tested and modified by local sales data, as follows:

First, all the roads in town are driven and the neighborhoods are graded in relation to each other based upon topography, building quality and maintenance, utilities, overall land design and appeal. Using sales data to test our decisions, we also check with local Realtors to confirm our grading of the most desirable and least desirable neighborhoods. Then, we review all the vacant land sales to find the ones that reflect, (as closely as possible) the zoned minimum lot size. In other words, if the zoning in town requires 1-acre and 200 feet of road frontage, we are looking for sales of similar size lots to develop the base undeveloped site value for that zone.

After identifying the base site values for each zone, we then develop a value for excess road frontage and excess acreage above the zone minimum. For example, a 10 acre lot in a 1 acre zone has 9 acres of excess land. The influence that excess road frontage has on value is considered based on market data. Historically, that influence is only measurable when both road frontage and excess land exist to meet zoning for possible further subdivision.

Neighborhoods are classified by alphabetical letters, as follows:

<u>NC</u>					
A	-40%	F	+10%	J	+50%
В	-30%	G	+20%	K	+60%
C	-20%	Н	+30%	L	+70%
D	-10%	I	+40%	M	+80%

E = Average or most common.

Q, R, S, T neighborhood designations are reserved for special/unique situations and may or may not follow the 10% steps. *See Section 9, Valuation Cost Tables & Adjustments*. The "X" designation however, is reserved for rear land, excess acreage designation. When "X" is found on land line 1, it means that the particular lot has no road frontage or known access and is in practical terms landlocked.

Neighborhoods generally designate differences in location across the town based on type of road (dirt, paved, wide, narrow, etc.), condition of land (flat, rolling, steep, wet, etc.) and quality of buildings (high quality, low quality, all similar or mixture, etc.), as well as features like side walks, underground utilities and landscaping of the entire area.

Generally, the value difference from neighborhood to neighborhood is 10% of the average. Each neighborhood is labeled alphabetically with "E" being the average and letters below "E" (D, C, B, A) being less than average and letters after "E" (F - T) being above average.

An "A" neighborhood generally denotes an approved subdivision road not yet developed or maybe just timber cleared. It is typically paper streets.

A "B" neighborhood generally denotes a road cut and stumped and very rough, but passable by 4x4 vehicles.

A "C" neighborhood generally denotes a graded road, either narrow or of poor quality, but passable by most vehicles.

A "D" neighborhood generally denotes below average neighborhood, may or may not be town maintained with poorer quality land and/or lower quality homes and/or a mixture of quality and style homes. Oftentimes, they are more narrow than your average Class V road.

An "E" neighborhood generally denotes the average neighborhood in town, typically a Class V town maintained roads with most utilities above ground and sites that generally consist of average landscaping.

An "F" neighborhood generally denotes neighborhoods above average with similar quality buildings, roads and typically, utilities are underground and sites are more consistently landscaped. Above average neighborhoods are generally more desirable and the factors noted increase marketability. Always remember...location, location, location!

# F. Basic Mass Appraisal Process

While the supervisor is analyzing and developing neighborhoods and local values, building data collectors, approved by New Hampshire Department of Revenue Administration (NH DRA) are going parcel by parcel, door to door measuring all buildings and attempting to complete an interior inspection of each principal building to collect the needed physical data, age and condition of the building.

With the land values developed, we now review improved sales, sales that have been developed and improved with buildings or other features, such as well and septic. By deducting the base land value previously established, adjusted by the neighborhood and topography, as well as any other features, such as sheds and barns, a building residual value is estimated. After adjusting for grade and condition, we divide by the effective area of each building to arrive at an indicated square foot cost. This is then compared to a cost manual, like Marshall & Swift and/or local contractor information to determine the local building square foot cost.

The effective area of a building is computed by considering all areas of all floors and additions of the building and then adjusting each area by its relative cost. If living space is estimated to be \$98.00/SF, the basement area of the house is not worth \$98.00/SF, but rather some predictable fraction. As such, each section of the building has an <u>actual area</u> and an <u>effective area</u> which is the actual area times a cost adjustment factor. Each assessment property record card shows the actual area, cost factor and effective area of each section/floor of the building. The cost factor adjustments are consistent through the town.

This is where, using all the previous cost data developed, we begin to extract the value of views and waterfront in the community. Both vary greatly due to personal likes and dislikes of the market, but both have general features that the market clearly values. For waterfront, private access to the water is the most valuable, but even that may be adjusted for size, topography, usefulness of the waterfront, as well as depth in some areas.

The challenge here is to develop a base value for the average or most common waterfront site and then grade each site in relation to the average based on available sales data. If lacking specific sales data, the search may be expanded to include other bodies of water in other towns. Views are a bit more difficult, as they vary widely as does the value that the market places on them. However, the process is much the same. Using sales, we extract a range of value the market places on different views by first accounting for the basic land value and improvements. What value remains is attributed to the view. Views are classified by type, subject matter, close-up versus distant and width of the view. The adjustments for the influence of view are then systematically applied to all other properties in town with views. Also, a view picture catalog is prepared to show the various views.

Once the cost tables are developed, they are used to calculate all values across the municipality. Then the job supervisor and assistant do a parcel by parcel field review to compare what is on each assessment card to what they see in the field and make adjustments to ensure quality and consistency.

# **G.** Assumptions, Theories & Limiting Factors

#### **Assumptions**

- 1. It is assumed that all land can be developed unless obvious wetlands or town documentation stating otherwise. As such, lots smaller than the zone minimum will be considered developable, assuming they are grandfathered.
- 2. Current use classification is provided by the town and assumed accurate.
- 3. The use of the property is assumed its highest and best use, unless stated differently on the property record card. Highest and best use analysis was not done for each property.
- 4. When interior inspections can not be timely made or are refused, the interior data will be estimated based on similar homes, as accurately as possible, assuming good quality finish. If measurements are refused, the building measurement and interior will be estimated from the road.
- 5. The land acreage and shape are taken from the Town's maps and assumed accurate and name and address data is provided by the town and assumed accurate.

#### **Theories**

Local sales data must be the foundation for a good town wide revaluation and guide the Appraiser Supervisor in their conclusions and adjustments to value. However, lacking sales data does not mean a specific feature or property should go unnoticed or not considered and the supervisor must use common sense and their knowledge gained from education and years of experience when making adjustments, both derived directly from the market and those not, but developed over time and with interaction with buyers and sellers and real estate agents.

Cost, while not always directly related to the market, is a very good indicator of market value based on the understanding of the "principle of substitution". This principle states that a person will pay no more and a buyer will accept no less for a property than the cost of a suitable substitution. A suitable substitution can be defined as the cost to build new considering age depreciation and the cost of time. However, actual costs can exceed market value when personal likes come into play or the property is over built for the area. Nothing in assessing, particularly the assessment is straight line or a fact beyond doubt. Assessments are an opinion of the most probable value a property is worth at a stated point in time given normal market exposure, it is not a fact!

#### **Limiting Factors**

The scope of services outlined in the contract spells out the services rendered, which in itself identifies limiting factors. In mass appraisal work, limiting factors or conditions generally include the number of sales available and the accuracy of the data used. Data accuracy is limited by the fact that interior inspections are not available to all properties and, in some cases when data is supplied by third parties.

## H. Telecommunications & Utilities Valuation

#### 1. Telecommunication

#### Assumptions

- a.) DOT miles of road to be accurate and complete.
- b.) Data provided by companies to be accurate and complete.
- c.) Width of Public Right-of-Way (PRW) to be 10 feet.
- d.) If no data provided, pole count will be estimated as follows: Linear feet of roads ÷ 250, 60% joint ownership and 30-40% good based on average age. RCN poles is \$1,100.

#### Methodology

Replacement Cost New Less Depreciation – See detail below under Utility Methodology.

#### 2. Utilities

#### Assumptions

- a) Report of inventory provided by each utility is accurate.
- b) If no original year in service provided, an estimate will be made.

#### Methodology – Replacement Cost New Less Depreciation

The nationally recognized Whitman, Requardt & Associates, LLP Handy-Whitman Index of Public Utilities Construction Costs manual will be used to trend original costs forward to the present year or the valuation base year for the municipality. As an example:

Towers – Reported Original Cost \$150,000 Year in Service 1984 1984 Index = 233 2009 Base Year Index = 553  $150,000 \div 233 = 64,377.68 \times 553 = \$356,008.57 \text{ Replacement Cost}$  This replacement cost must then be depreciated for age. If that depreciation was 59%, the value would be \$146,854

The accuracy or value of any cost approach to value is the depreciation developed for each item, as well as the remaining economic life allowed to each item that has passed its life expectancy but is still in service. As such, Avitar's unique depreciation, developed over time, is proprietary.

Cross country easements or land owned in fee simple by the utility under the transmission lines is valued at a rate of \$3,000 per acre. All known pole attachees in the public right-of-way are assessed in the same fashion.

In the case of a public utility not willing or unable to provide an inventory, the NH DRA value for that utility was used, adjusted by a ratio that is developed by comparing all other utilities across the state valued by Avitar to the NH DRA value. This ratio maintains equity among utilities that provide information and those that didn't or couldn't. See following pages for utility reports.

#### AVITAR ASSOCIATES OF NEW ENGLAND INC.

#### **Utility Valuation Report Listing**

#### (Using Handy Whitman Cost Index Manual -- North Atlantic Section)

UTILITY NAME: DEERFIELD-PSNH 2015

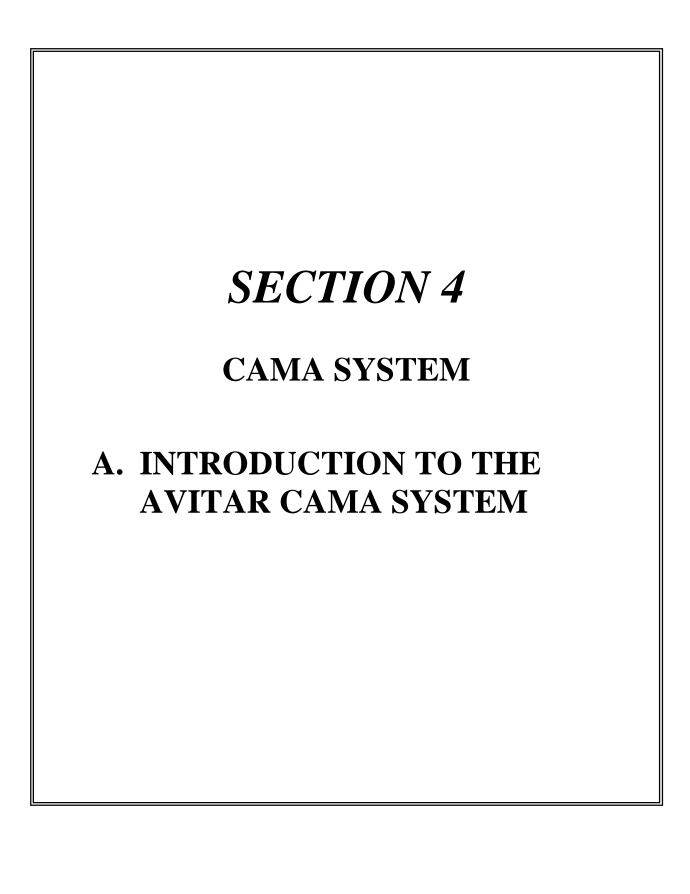
UTILITY VALUATION YEAR: 2015

Description	Original Cost	Replacement Cost	Depreciation	Assessment Value
E335 HYDRO FLOWAGE RIGHTS	\$ 875	\$ 875	% 0.419429	\$ 508
E353 TRANS, STATION EQUIPMENT	§ 38,059,375	\$ 63,604,592	% 0.353369	\$ 41,128,717
E354 TRANS, TOWERS & FIXTURES	\$ \$ 765,758	\$ 2,386,885	% 0.654774	\$ 824,014
E355 TRANS, POLES & FIXTURES	\$ 6,800,295	\$ 19,377,951	% 0.602419	\$ 7,704,309
E356 TRANS, OVER CONDUCT & DI	E\$ 2,376,266	\$ 11,825,460	% 0.737208	\$ 3,107,636
E362 DISTR, STATION EQUIPMENT	\$ 1,172,021	\$ 2,398,421	% 0.375332	\$ 1,498,218
E364 DISTR, POLES, TOWERS & FX	Г\$ 2,446,667	\$ 6,425,614	% 0.583227	\$ 2,678,021
E365 DISTR, OVER CONDUCT & DE	<b>¥</b> 2,935,186	\$ 10,473,788	% 0.580890	\$ 4,389,671
E366 DISTR, UNDERGRND CONDUI	T \$ 42,947	\$ 76,395	% 0.296433	\$ 53,749
E367 DISTR, UNDER COND & DEVIC	C \$ 254,009	\$ 574,599	% 0.299306	\$ 402,618
E368 DISTR, PAD TRANSFORMERS	\$ 706,312	\$ 706,312	% 0.000000	\$ 706,312
E369 DISTR, SERVICES OVER&UNI	\$ 1,139,618	\$ 1,872,916	% 0.320109	\$ 1,273,378
E370 DISTR, METERS INSTALLED	\$ 218,650	\$ 218,650	% 0.000000	\$ 218,650
E373 DISTR, STR LIGHTS OVERHD	\$ 98,432	\$ 245,280	% 0.566483	\$ 106,333
E400 UNCLASSIFIED CONSTRUCTI	O \$ 678,343	\$ 678,343	% 0.000000	\$ 678,343

GRAND TOTALS FOR DEERFIELD-PSNH 2015:

\$ 57,694,754 \$ 120,866,081 \$ 64,770,500\*

\* Value Rounded To Nearest Hundred



## A. INTRODUCTION TO THE AVITAR CAMA SYSTEM

#### **THE POINT SYSTEM** - An Industry Standard

The point system for mass appraising is an industry standard developed many years ago and represents the best cost valuation system modified by the local market available and used (in some form or another) by most, if not all, Computer Assisted Mass Appraisal (CAMA) appraisal systems available on the market.

Avitar's CAMA system uses the point system. However, ever since 1986 we have made many very important refinements to increase accuracy, equity, reliability and consistency. We have also provided a menu driven system for ease of use.

Very simply, the system works by dividing up the building into components which consistently represent a certain predictable percent of the total value. These construction components are then assigned point values which represent its contribution to the total value and accounts for the cost and market appeal of the item.

#### **POINTS**

Points are based on the associated cost to the total building in relation to other options for similar features. The exterior wall factors also include the structural frame. These point values are based on the percentage that the actual cost historically represents to the total cost and provides a consistent, predictable and equitable approach to mass appraisal building values.

Each building is first measured and sketched showing the actual footprint of the building and various story heights. Then the following attributes are listed:

Roof Style & Example – Gable or Hip/Asphalt

Cover

Exterior Wall Example – Clapboard/Vinyl (Up to Two Different Exteriors can be

listed, using the two most predominant)

Interior Wall Example – Plaster/Wood (Up to Two Different Interiors can be listed,

using the two most predominant)

Floor Cover Example – Pine/Softwood & Carpet (Up to Two Different Floor

Covers can be listed, using the two most predominant)

# of Bedrooms # of Bathrooms

**Fixtures** 

Extra Kitchen Central Air Generator

Fireplaces If no point value associated in the cost tables, then fireplaces are still

valued in the extra features.

Heat Example – Oil/FA Ducted (This is an oil fired furnace with forced air

ducted system)

Quality Example – A4 Exc (Here A=average, A1 is one grade better and A4 is

4 graders better)

Com. Wall

Example – Commercial Wall Frame Construction Use for commercial buildings to account for various structures.

Size Adjustment

Size adjustment is the factor that accounts for the economy of scale theory which means the more of anything you purchase at one time, the lower the unit cost. As such, a larger home will have a factor less than 1.00, while a smaller home will have a factor greater than 1.00 to account for per square foot cost variation.

Base Rate

This is the gross base square foot cost that this building, as well as all other similar buildings will start at.

Bldg. Rate

Building Rate – After consideration of all building materials and quality of construction, a building rate is developed which can be greater and lower and 1.00 based on material, quality and includes the size adjustment.

Com. Wall Factor

In the case of a commercial property, an added factor may be needed to account for various commercial structural frames.

Adjusted Base Rate Base rate times building rate times commercial wall factor equal the unique adjusted base for this structure. Therefore, two identical homes with slightly different square feet will have slightly different adjusted base rates as the economy of scale will come into play. Also, two identical size and style homes with various exterior wall materials may also vary in adjusted base rates slightly to account for the various market appeal/desirability and value of each material.

The Adjusted Base Rate is then multiplied by the total effective area of the house to develop a replacement cost new for that structure.

# Bedroom & Bathroom Data

While the number of bedrooms is a valuable commodity for most homes, the accompanying number of bathrooms or fixtures plays a pivotal role. A house with 5 bedrooms and only 1 bathroom is functionally obsolete as the plumbing cannot equally handle the bedrooms, as such a similar house with 5 bedrooms and 2 bathrooms would command a higher market value, all other things equal. As such, a weighting system was developed by Avitar to weight the number of bedrooms to bathrooms to develop an adjusting factor to account for this obsolescence when it existed. Therefore, it is not solely the bedroom or bathroom count that effects value, but the combination of both.

#### **EFFECTIVE AREA CALCULATIONS**

The calculation of effective area is applied in order to adjust for the differences in square foot construction costs in the various subareas of the building as compared to the principal living area. The SUB-AREA ID table shows the effective area which is the actual area adjusted by the cost factors for each subarea. Cost factors for all subareas for this community can be found in the Final Valuation Cost Tables of this manual. (Section 9C.)

FYAMPI F.	RIIII DING	AREA CAI	CULATIONS
		$\mathbf{A} \mathbf{R} \mathbf{\Gamma}_{i} \mathbf{A} \mathbf{I} \cdot \mathbf{A} \mathbf{I}$	A

SUB A	AREA		<b>ACTUAL</b>	COST FACTOR	<b>EFFECTIVE</b>
<u>IDS</u>			<b>AREAS</b>	<b>ADJUSTMENT</b>	<b>AREA</b>
FFF	(First Floor Finished)	=	864	1.00	864
UFF	(Upper Floor Finished)	=	864	1.00	864
GAR	(Attached Garage)	=	600	.45	270
<b>EPF</b>	(Enclosed Porch Finished)	=	192	.70	134
DEK	(Deck or Entrance)	=	192	.10	19
BMU	(Basement Unfinished)	=_	864	.15	130
	TOTAL AREAS GROSS	=	3,576	<b>EFFECTIVE</b> =	2,281

The cost factor adjusts the square foot cost of construction for living area to other areas of the structure.

#### **EXAMPLE:**

If the base rate is \$85 for a residential house, the cost of a deck is not \$85/square foot, it is more accurately expressed as only 10% or \$8.50/square foot. As such, this 192 square foot deck can be valued as follows: 192 square feet x 10% = 19.2 sf x \$85 base rate = \$1,632 or \$85 x 10% = \$8.50 x 192 square feet = \$1,632.

#### **STORY HEIGHT ADJUSTMENTS**

Further refinement of the base rate is required to acknowledge the impact of multi-story construction on the total construction costs. This is accomplished through the use of the story height adjustment factor. It is cost adjusted to account for the fact that up until 3 stories or more, it is generally less expensive during original construction to add square feet via story height than expanding the footprint which involves site work and foundation work.

#### **DEPRECIATION TYPES & USE**

**NORMAL AGE DEPRECIATION** is based on the age of the structure and the condition relative to that age. New homes, while new, are average for their age, while older homes may be in better condition relative to their age.

#### **EXAMPLE - 200 Year Old House**

<u>Condition</u>	Normal Age Depreciation is
Very Poor	71%
Poor	57% (See chart on prior page)
Fair	42%
Average	35%
Good	28%
Excellent	14%

#### **EXAMPLE** - For the 200 year old home in good condition

Building Value	=	129,900
Depreciation	=	<u>x 28%</u>
Depreciation Value	=	- 36,372

Depreciated Bldg.	Value =	93,528
Building Value	=	129,900
% Condition Good	=	x 72%

Depreciated Bldg. Value = 93,528

All final values are rounded to the nearest \$100 for land and buildings alike.

Therefore, the indicated building value = \$93,500

**PHYSICAL:** Refers to the general condition of the building, or how well it has aged or

been maintained in comparison to new buildings. Here is where the assessor can allow for an adjustment for items that are not consistent with

the overall condition of the majority of the home.

**FUNCTIONAL:** Refers to the functional design of the building based on the current use,

design, layout and new technology available, over and above the normal

age depreciation.

**ECONOMIC:** Refers to depreciation caused by things which are exterior to the building

and usually not controllable by the owner. Excessive traffic, active railroad

tracks, airport nearby, are just a few examples.

**TEMPORARY:** Refers to depreciation given for a special reason which shall only exist for

a short period of time. This is generally used for new construction to account for varying stages during the construction, as of April 1<sup>st</sup> in the

assessing year.

#### **LAND VALUE COMPUTATIONS**

Land can be valued using a per square foot method, per acre method, per front foot method, or a combination of all three methods. Generally, we use acres as our unit of measure for the lot, dollar per acre pricing for the rear acreage and dollar per front foot to take into account additional lot value by way of potential subdivision. Water frontage and/or view contributory value is listed separately. Land charts are created for ease of use.

#### **SAMPLE LAND CHART**

# Acres	Value
2.00	31,000
1.45	27,500
1.00	23,000
0.79	16,000
0.45	13,000
0.21	9,000
0.01	1,500

Excess acreage at \$1,500 per acre

Base View Value = \$50,000 Base Waterfront = \$100,000

A table, as shown above, exists for each zone in town that shows the base values for separate indicated lot sizes in town.

This value would then be further adjusted by the neighborhood factor, as indicated by the neighborhood code (NC) table. The NC was established during the revaluation/update process when each road, on every map that existed at that time, had a NC assigned to it based on road, land quality, topography and market desirability.

For this example, we will assume a .45 acre lot with a NC of "G" (which has a value of 1.20, meaning this neighborhood is 20% more desirable or valuable than the average).

 $13,000 \times 1.20 = 15,600$ 

The land may further be adjusted by the assessor for unique situations for the quality and development of the site, driveway and topography with individual condition adjustments noted on the card and multiplying straight across. In addition, the assessor can include an overall additional condition for abnormal conditions such as shape, in addition to the site, driveway and topography by placing a factor from 1 to 999 in the condition field on the appraisal card. The appraiser can then positively or negatively adjust the land value.

\$15,600 x 1.10 Site x 1.00 Driveway x 1.00 Topography x .90 Condition (Wet) = \$15,444 or \$15,400 (rounded)

If there were any excess land over the zone minimum, this land would be priced at the excess acreage price. There would be no NC adjustment, for the NC indicates the street frontage and excess land is the same throughout the town. It would be depreciated for size from the excess acreage chart created for this town, which simply decreases the per acre rate based on quantity. This excess land may be further adjusted based on the assessor's knowledge of the area for topography, ledge, wetlands, etc.

Excess road frontage, in amounts equal to the zone minimum, would be valued <u>only if there is enough excess land to support subdivisions based on the zoning requirements</u>. Excess frontage would not normally be assessed unless subdivision potential exists, however it could be if the market sales data showed a value exists even if subdivision potential did not.

The frontage would be valued by multiplying only the excess frontage above the minimum requirement, in increments of the zone minimum by the front foot rate and then adjusted by the NC and further for usability, topography, wetland, etc.

#### Example:

Zone = Two Acres, 100 Front Feet

- 1. Parcel with three acres and 400 front feet would not have any excess frontage assessed because only one excess acre exists and the zone requires two. So, this parcel has no subdivision potential.
- 2. Parcel with four acres and 400 front feet would be assessed for 100 excess front feet because there are two excess acres to support the zoning requirement, and therefore, a potential for subdivision exist.

If the sales data were to show a value for excess road frontage, even if no subdivision potential existed, it could be valued based on every front foot beyond the zone minimum.

Finally, you would add the building value to the extra features value to the land value to get the total assessment.

# **SECTION 5 CAMA APPRAISAL REVIEW CARD ABBREVIATIONS, SAMPLES & DEFINITIONS** Notices may not be exact copies

			APPRAISAL CA	RD - F	RO	NT			
	Land Type  1F RES  1F RES  VIEW	Zone: RES-A RESIDENTIAL A		FirePLACE 1-STAND		10/17/13 MAIL 04/01/13 DWPM 07/12/12 DWVM 06/20/12 INSP 10/16/09 MSHC 09/17/09 MFVL 06/23/09 MFVM 07/10/04 OMF	LSIT	DOW, JOHN  1 MAIN STREET  ANYTOWN, NH 03123	Map: 0000U3 OWNE
2.466 ac		Minimum Acreage:				APPT LETTER (6)  MARKED FOR INSPECTION	LISTING HISTORY	(4)	3 Lot: 000015 Sub: OWNER INFORMATION
	Base Rate         NC         Adj         Site         Road         DWay         Topography           50,000 F         110         100         90         95 MILD           x 1,500 X         100           MOUNTAINS, AVERAGE, TOP 75%, DISTANT	1.00 Minimum Frontage: 200		Units Lngth x Width         Size Adj         Rate         Cond         Market Value           1         100         3,000.00         100         3,000           3,000         3,000         3,000         3,000	ATURES VALUATION (9)	5/13/05 MERGED U3-15/2 INTO U3-15. PER BOOK #1125, PAGE #0139, EFFECTIVE 2004 TAXES; PART OF LOT ACROSS BOOTHMAN LANE; WARD CEDAR LOG HOME; 2/08 SALE SPLIT BY SALE WITH U4-9, 2012 BP, SMALL SHED DORMER ON FRONT OF BUILDING, NO SIDING ON DORMER AS OF 4/1, NCV,4/13;  (7	NOTES	Date         Book         Page         Type         Price Grantor           02/11/2008         1240         108         U138         192,700         SMITH	Sub: 000000 (1) Card: 1 of 1 (2) 1 MAIN STREET  SALES HISTORY
82,000	0 N N	(11) Site: A	Year 2012 2013 2014	Notes		JE #0139, IN LANE; WARD 2012 BP, SMALL DORMER AS OF (7)		(5)	
82,000	Tax Value Notes  42,300 2,200 37,500	Site: AVERAGE Driveway: GRAVEL Road: GRAVEL	Building         Features         Land           \$ 79,100         \$ 3,000         \$ 97,500           \$ 79,100         \$ 3,000         \$ 97,500           Parcel Total:         \$ 179,600           \$ 79,100         \$ 3,000         \$ 97,500           Parcel Total:         \$ 179,600           \$ 80,000         \$ 3,000         \$ 82,000           Parcel Total:         \$ 165,000	ANYTOWN ASSESSING OFFICE	MUNICIPAL SOFTWARE BY AVITAR			(8)	ANYTOWN Printed: (3)10/6/2014  PICTURE

As you can see, the appraisal card is broken into sections.

- 1) <u>MAP/LOT/SUB</u> Numbers represent the parcel identification numbers (PID) used by the town. The map number represents the ID of the map sheet on which the parcel is displayed. The lot number and sub lot are the unique ID for the parcel on that map sheet.
- 2) <u>CARD # OF #</u> Typically 1 of 1 means the parcel has only one assessment record card for its entire assessment information. In a multi-card situation, where more than one assessment record card is needed to show the assessment information of a parcel with several primary buildings, the first number is the sequential card number and the second number is the total number of cards for that parcel.
- 3) **PRINTED** The date the card was printed, reflecting the assessment information and value on file at that time.
- 4) <u>OWNER INFORMATION</u> Located in upper left hand corner just below map-lot-sublot numbers and contains the owner name and address information of record at the time of print.
- 5) <u>SALE HISTORY</u> This section is located to the right of owner information box and displays the five most current sales recorded as known for this parcel showing book, page, date, type of sale (Qualified/Unqualified & Vacant/Improved) and seller's name.
- 6) <u>LISTING HISTORY</u> This section usually contains the date that the property was visited, plus the two initials of the person who visited the property. The third character is the reason why they were there, and the fourth is the "action" taken. This may vary as it is user definable, but will always have a date followed by a four space code and then space for a brief note.
- 7) **NOTES** An area for the appraiser to enter abbreviated notes about the property, as well as reasons for any adjustments made elsewhere on the assessment record card.
- 8) **<u>PICTURE</u>** Intended to represent some aspect of this tract of land such as view, waterfront or site or outbuildings.
- 9) <u>EXTRA FEATURES VALUATION</u> This area contains the valuation of fireplaces, pools, sheds, detached garages, etc., (a table listing all descriptions and rates can be found in *Section 9C*.), and displays a description (as well as dimensions when appropriate), the unit rate, condition and final value. The grand total is rounded to nearest \$100. Also, included is a brief notes section for each extra feature item listed.
- 10) PARCEL TOTAL TAXABLE VALUE Is located about halfway down the right side of the card and displays prior years and current assessed value summarized as buildings, features and land and then the card total value. In the case of a multi-card parcel, in the current year column an additional value will be displayed for the total parcel value just below the card total value, whereas the prior year values will only show the total assessed value of the entire parcel.
- 11) <u>LAND VALUATION</u> This area provides all the information necessary for land valuation.

<u>Zone</u> - Displays the land pricing table description, which is usually the same as the zones in town

<u>Minimum Acreage</u> - The minimum lot size as defined by zoning requirements of the town. Occasionally, zones are defined that do not relate to the town zoning. Refer to the land pricing table for clearer definition of the land pricing table.

<u>Minimum Frontage</u> - Same as above, but represents the minimum required road frontage needed for development.

<u>Site</u> - A brief description of the site such as undeveloped, fair, average, good, very good or excellent, which are referring to the condition of the site development and landscaping.

<u>Driveway</u> - A brief description of the driveway such as none, gravel, paved, stone, etc.

<u>Road</u> - A brief description of the road such as paved or gravel.

<u>Land Type</u> - Refers to specific codes used to classify land use. These are all listed and defined in *Section 9C*.

<u>Units</u> - Size of land being assessed on each line.

AC = Acres

FF = Front Feet (Road Frontage) SF = Square Feet

WF = Waterfront Feet

<u>Base Rate</u> - Dollar value per unit, except on line one where it is the basic value of the building site, if one exists, for the lot size shown under units.

<u>NC - Neighborhood Code</u>. All towns have distinct neighborhoods, some more than others, which influence value based on features of the neighborhood and market desirability. Neighborhoods are represented alphabetically with "E" being average; A, B, C & D being levels below average; and F, G, H, I, etc. being levels above average value and desirability.

<u>ADJ</u> - The factor by which the neighborhood influences the value. In the case of excess acreage, it is a quantity or size adjustment factor

<u>Site</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

<u>Road</u> - A brief description of the road such as paved or gravel.

<u>Dway</u> - Land line one only and displays the adjustment factor, if any, associated with the description.

<u>Topography</u> - Each land line can have a topography description and adjustment associated and displayed with it.

<u>Cond</u> - Condition - area to enter other land adjustments, such as: wet, shape, undeveloped, etc.

Ad Valorem - Market value.

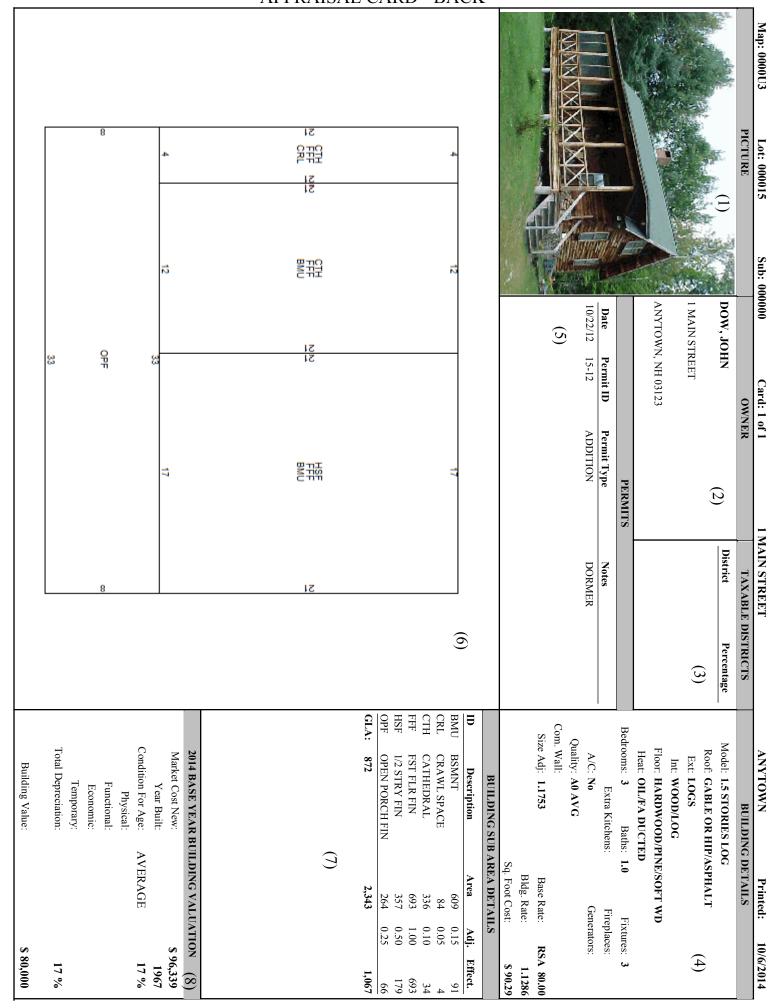
<u>SPI</u> - Soil Potential Index is used to regulate the per acre rate of the current use land based on the range of value provided by the state. Current use condition for grade, location & site quality as defined in DRA Current Use Rules for forest categories. An entry of 100 means the maximum value and 0 means the minimum. The SPI is provided by the landowner for farm land.

 $\underline{R}$  - This is used for the current use recreation discount. If the recreation discount is granted, a "Y" will appear in this column.

<u>Tax Value</u> - Is the taxable value of all land being appraised, including the land assessed under current use.

Notes - Brief information about each land line or the "COND" adjustment.

## APPRAISAL CARD - BACK



- 1) **<u>PICTURE</u>** A color or black and white digital picture, if one is attached, usually a picture of the sketched building.
- 2) <u>OWNER INFORMATION</u> Repeats the owner information from the front for ease of use.
- 3) <u>TAXABLE DISTRICTS</u> This area lists any town districts and the percentage of the property in each district.
- 4) **<u>BUILDING DETAILS</u>** The title bar displays the story height, building style and year built.

Model – Story Height/Building TypeFireplacesRoof - Style & Material CoverA/C - Central AirExt - Exterior Wall CoverGenerators

Int - Interior Wall Material

Ploor - Floor Cover Material

Quality - Building Quality Description

Com Wall - Commercial Wall Structure

**Heat** - Type & Fuel Size Adj - Size Adj Factor Bedrooms - # of Bedrooms Base Rate - Bldg Sq Ft Cost

**Bath** - # of Baths **Bldg Rate** - Overall bldg factor, based on prior

bldg description

Extra Kitchens – In-law or Living Area Kitchen

- 5) **PERMITS** Area to keep track of issued building permits, manually or automatically from the Avitar Building Permit module, if town building inspector is using that module.
- 6) **BUILDING SKETCH** It is the area in which the CAMA generated sketch can be found. Labeling of all sections is located within each area. The acronyms in the sketch, which consists of three letters, are shown to the right of the sketch in the Building Sub Area Details section in a more readable, but still in an abbreviated format.
- 7) **BUILDING SUB AREA DETAILS** This shows the Sub Area ID and description, the actual area for each sub area, the cost factor associated with it as a percentage of the Building Square Foot Cost and the effective area, which is the actual area times the cost factor.

Example:

A first floor finished (FFF) might be worth \$86/sq ft, but an attached deck would not be. By using the 10% cost factor, the square foot cost of the deck would be \$8.60. So, if you have a 100 square foot deck at \$8.60/sf, it would be valued at \$860. Put another way, 100 sf times cost adjustment factor of 10% = 10 sf. 10 sf x \$86 base rate = \$860. As you can see, using the adjustment this way is the same, but it enables the computation of the total effective area for use in the overall size adjustment computation and for comparing the effective area of comparable structures.

8) **BASE YEAR BUILDING VALUATION** - Is calculated by multiplying the total effective area by the Building Adjusted Base Rate, displayed just above and to the right of the sketch. This represents the undepreciated value of the structure, or rather the cost to replace the structure with a similar structure at the time the assessment was made,

based on the local market data. The base year is the year of the last valuation update and the year from which the age depreciation of the building is computed.

- Normal Depreciation based on the age and condition of the building.
- Physical Is added depreciation to account for the loss in value due to wear and tear and the forces of nature.
- Functional Added depreciation is the loss in value due to the inability of the structure to perform adequately the function for which it is used, based on problems with design, layout and/or use of the buildings.
- Economic Added depreciation based on factors influencing value that are external to the property and generally not controlled by the owner.
- Temporary Generally used for a building in a transitional phase such as renovation, remodeling or new construction not completed as of April 1st. It is expected to change yearly as construction is completed.

This approach ensures consistent age depreciation, but also allows the supervisor to make individual added depreciation on final field review, as deemed needed for each property. See *Section 4* - Depreciation - Manual Calculation

- Total Dpr Total all depreciation.
- Assessment is the actual assessed value of the building and is calculated by multiplying the Building Market Cost New value by (100% - Total Depreciation %).

Building Market Cost New = \$227,000  
Total Depreciation = 21% 
$$\frac{x}{179,330}$$
 (100% - 21%=79% or .79)

Rounded to \$179,300 = Building Assessment

# GENERAL COMMONLY USED ABBREVIATIONS

A/C LOC Air Conditioning Location AC LUCT Land Use Change Tax Acres ACC Access ME Measured & Estimated **AMNTY** Amenity MH Manufactured Home ATT Attached **MHD** Manufactured Home-Double Wide AVG Average **MHS** Manufactured Home-Single Wide BCBlind Curve **MKB** Modern Kitchen/Bath **BCH** Beach M/LMeasured & Listed Most Probable Use BKL Backland **MPU** Bedroom NBD Non-Buildable BR NC BSMNT/BMT Basement No Change Not in Current Use BTH Bath **NICU** Cinder/Concrete Block NOH No One Home CB CE Conservation Easement **NSFA** No Show for Appointment CK/CHK Check NV No Value CLR Clear **OKB** Outdated Kitchen/Bath Comm Office Area P&B **COF** Post & Beam COND Condition **PDS** Pull Down Stairs/Attic Stairs CTD Cost to Develop PF Pond Frontage Close to Road PLE Power Line Easement CTR Current Use PR CU Poor **PRS** Pier Foundation CW Common Wall DB Dirt Basement PU Pickup Did Not Pick UP Road Bisects Lot **DNPU RBL** Did Not View RD Road DNV **DNVI** Did Not View Interior **REF** Refused DTW Distance to Waterfront RF River Frontage **ROW** Right of Way (R/W) DV Data Verification DW Driveway **SHDW** Shared Driveway **ENT** Entrance **SUBD** Subdivision **ESMNT** Easement TOPO **Topography EST** Estimate UC **Under Construction EXC** Excellent **UNB** Unbuildable **EXT** Exterior UND Undeveloped FF Front Feet on Road UNF Unfinished FIN Finished VBO Verified by Owner Very Good **FLR** Floor **VGD** Foundation **VPR** Very Poor **FND** VU View FP Flood Plain FPL Fireplace WA Water Access WB FR Fair Wet Basement WF FS Field Stone Water Frontage **GAR** Garage WH Wall Height WOB Walkout Basement GD Good НО Homeowner W&D Windows & Door **INCL** Included **XFOB** Extra Features **INFO** Information **XSWF Excess Water Frontage** INT Interior YB Year Built LB Low Basement LDK Loading Dock Lot Line Adjustment LLA LTD Limited

#### SAMPLE - LIST LETTER

TOWN OF ANYTOWN 25 MAIN STREET ANYTOWN, NH 03123

> DOW, JOHN 1 MAIN STREET ANYTOWN, NH 03123

Map Lot Sub: 0000U3 000006 000000

**April 1, 2015** 

#### **Dear Property Owner:**

The Town of Anytown has contracted Avitar Associates of New England, Inc. to perform a data verification process. Annually, properties are chosen and the data is verified for accuracy. This process helps to maintain an accurate database and will help maintain fair and equitable assessments.

At this time, Avitar is scheduling appointments for interior inspections. The purpose of the interior inspection is to verify the data listed on your property record card for accuracy ie. number of bedrooms and baths and to determine the overall condition. Please call during the times specified below to set up an appointment (at a later date) to view the interior of your property. Also, please note this phone will only be answered during the specified dates and times.

#### Please call 603-123-4567 STARTING Tuesday, 4/14/15 thru Thursday, 4/16/15

**between 8:00 am & 4:30 pm** to arrange an appointment in the near future for an interior inspection of your property. Please have this notice available when you call.

Please keep in mind that the inspection of your property is very important for an accurate and equitable assessment.

Thank you for your cooperation, Avitar Associates of NE, Inc. Contract Assessors for the Town

P.S. It is important to note the phone may be busy during the first day of calls, as such, please be patient when calling.

#### SAMPLE - NOTICE OF PRELIMINARY VALUES

Town Of Anytown Board of Selectmen 123 Main Street Anytown, NH 03123

> DOW, JOHN 1 MAIN STREET ANYTOWN, NH 03123

Map Lot Sub: 0000U3 000006 000000

#### NOTICE OF PRELIMINARY ASSESSMENT VALUES

May 9, 2015

Dear Property Owner:

The **Town of Anytown** has contracted with Avitar Associates to perform a townwide update of values. The new assessed values established for your property during the recent update are listed below. To view your property record card online, go to Avitar's Website at www.avitarassociates.com, click **ONLINE DATA, then click Logon & Subscriber**. Enter the **Username Anytown & the Password anytown.** Access to the website will be for the next 30 days from the date of this notice. If you do not have access to the internet, listings of all assessments are available for review at the Town Office. Internet access may also be available at the Library during normal business hours.

Should you feel an error exists or should you like to make an appointment to review your assessment, you should call 603-555-5555 starting on Mon, 5/16/15 thru, Thurs, 5/19/15 from 8:00 am to 4:30 pm to arrange an appointment. Reviews will be held BY APPOINTMENT ONLY at the Anytown Town Hall at a later date. Please keep in mind the phone number will only be answered during the times listed above. If you cannot call during this time frame, please put your specific concerns in writing and we will review them. Do not attempt to fax a request for appointment during or after the date above.

If you call for an appointment to review your assessment, please be patient trying to reach our scheduler. Invariably, the phone line is very busy in the first hours of scheduling, so please be prepared to call back later during the scheduling period.

Please note that you should not multiply your new assessment by the old tax rate, as it will produce an erroneous tax amount. The newly established values will not be implemented until the December bill.

Thank you for your cooperation.

Land Value: \$ 151,300 Other Value: \$ 209,400 Total Parcel Value: \$ 360,700

## SAMPLE - SECOND NOTICE OF VALUE AFTER PRELIMINARY HEARINGS

Town of Anytown Board of Selectmen 25 Main Street Anytown, NH 03123

DOW, JOHN 1 MAIN STREET ANYTOWN, NH 03745

Map Lot Sub: 0000U3 000006 000000

June, 15, 2015

Dear Property Owner:

The value listed below is your final value developed from the recent townwide update after review and changes from the informal hearing process in **Anytown**, **N.H.** 

Changes may have occurred whether or not you scheduled an appointment for an informal hearing.

If you have any further questions or concerns, they should be addressed through the abatement process once you have received your final tax bill in the fall.

Please note that you should not multiply your new assessment by the old tax rate, as it will produce an erroneous tax amount.

Sincerely, Avitar Associates of NE, Inc. Contract Assessor

Land Value: \$ 127,700 Other Value: \$ 121,900 Total Parcel Value: \$ 249,600

## **DEFINITIONS**

**Abatement:** An official reduction or elimination of one's taxes.

**Abstraction Method:** Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called land residual technique.

**Ad Valorem Tax**: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

**Age/Life Method (Depreciation)**: A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

**Allocation Method:** A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method.

**Amenity:** A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value. Use of land owned in common like in a condominium complex, is an added value or amenity.

**Anticipated Use Method:** A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

**Appeal:** A process in which a property owner contests an assessment either informally or formally.

**Appraisal Date:** The date as of which a property's value is estimated.

**Appraisal Methods**: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

**Appreciation:** Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

**Arm's-Length Sale**: A sale in the open market between two unrelated parties, each of whom is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

**Assemblage:** The assembling of adjacent parcels of land into a single unit. Compare "plottage".

**Assess:** To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate by a government as a basis for levying taxes; (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

**Assessment**: The official act of discovering, listing, and estimating property value and other property assessments.

**Assessment Card:** A card used by an assessor with land and building information, including acreage, sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations of cost and depreciation. **Also called a "property record card"**.

**Assessment Equity:** The degree to which assessments bear a consistent relationship to market value.

**Assessment Progressivity or Regressivity:** An estimated assessing bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. It is computed by the Price Related Differential; however, it is not statistically definitive, but merely an indication of a possible bias.

**Assessment to Sale Price Ratio**: The ratio of the assessed value to the sale price (or adjusted sale price) of a property; a simple indication of assessment accuracy.

**Bias:** A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant.

**Board of Tax and Land Appeals**: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: (1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; (2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the Board; and (3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

**Capitalization Rate**: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

**Coefficient of Dispersion (COD)**: The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

**Computer Assisted Mass Appraisal (CAMA):** A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as multiple regression analysis and adaptive estimation procedure to assist the assessor in estimating market value of a large population of properties.

**Confidence Interval**: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

**Contributory Value**: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

**Deferred Maintenance:** Repairs and similar improvements that normally would have been made to a property, but were not made to the property in question, thus increasing the amount of its depreciation.

**Depreciation:** Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

**Escheat:** The right to have property reverts to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

**Encumbrance:** Any limitation that affects property rights and value.

**Equalization:** The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

**Equalized Values:** Assessed values after they have all been multiplied by common factors during equalization.

**Estate:** A right or interest in property.

**Expense:** A cost, or that portion of a cost, which under accepted accounting procedures, is chargeable against income of the current year.

**External (Economic) Obsolescence:** The loss of value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

**Fee Simple Estate:** The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

**Field Review**: The practice of reviewing the reasonableness of assessments by viewing the properties in question by looking at their exteriors.

**Functional Depreciation**: Synonymous with the preferred term "obsolescence".

**Functional Obsolescence:** Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

**IAAO:** International Association of Assessing Officers.

**Improvements:** Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment", but the term "improvements" is preferred.

**Income:** The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

**Income Approach:** One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

**Land-to-Building Ratio** (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

**Lease:** A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

**Leased Fee Estate**: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

**Leasehold Estate**: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

**Lessee:** The person receiving a possessory interest in property by lease.

**Lessor:** The person granting a possessory interest in property by lease.

**Level of Assessment; Assessment Ratio**: The common or overall ratio of assessed values to market values. Three concepts are commonly of interest: what the assessment ratio is legally required to be; what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics.

**Life Estate**: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs.

**Listing:** Performing an interior inspection of a property/building.

**Market Approach:** Any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method and allocation by ratio.

**Mass Appraisal:** The process of valuing a group of properties as of a given date, using standard methods, employing common data, and allowing for statistical testing.

**Mass Appraisal Model**: A mathematical expression of how supply and demand factors interact in a market.

**Mean:** A measure of central tendency. The result of adding all the values of a variable and dividing by the number of values. For example, the mean of 3, 5, and 10 is 18 divided by 3, or 6. Also called arithmetic mean or average.

**Median:** A measure of central tendency. The value of the middle item in an uneven number of items arranged or arrayed according to size; the arithmetic average of the two central items in an even number of items similarly arranged; a positional average that is not affected by the size of extreme values.

**Model Calibration**: The development of adjustments, or coefficients based on market analysis that identifies specific factors with an actual effect on market value.

**Neighborhood:** (1) The environment of a subject property that has a direct and immediate effect on value; (2) A geographic area defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

**Net Income:** (1) The income expected from a property, after deduction of allowable expenses; (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

**Obsolescence**: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

**Overall Rate (OAR):** A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

**Partial Interest**: An interest (in property) that is less complete than a fee simple interest. Also, known as a "fractional" interest.

**Percent Good:** An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

**Physical Depreciation**: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

**Plottage Value:** (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred); (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

**Price Related Differential (PRD)**: The mean divided by the weighted mean. The statistic has a slight bias upward and is not statistically definitive; however, price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

**Principle of Substitution:** The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Ratio Study: A study of the relationship between assessed values and market sales data.

**Real Property:** Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently or semi-permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty".

**Replacement Cost New Less Depreciation (RCNLD)**: In the cost approach, replacement cost new less physical incurable depreciation.

**Residual Value of Land:** A value ascribed to land alone by deducting from the total value of land and improvements, the value of the improvements.

**Reversion:** The right of possession commencing on the termination of a particular estate.

**Right-of-Way:** R/W or RW, an easement consisting of a right of passage through the servient estate. By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

**Standard Deviation:** The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

**Statistics:** (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population; (2) the science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

**Stratification:** The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

**Subdivision:** A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

**Tax-Exempt Property:** Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

**Tax Map:** A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

**Tax Rate:** The amount of tax stated in terms of a unit of the tax base. For property tax, it is expressed in dollar of tax per \$1,000 of value.

**Time-Adjusted Sale Price:** The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

**Total Economic Life:** The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

**Trending:** Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

**Uniformity:** The equality of the burden of taxation in the method of assessment.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction; (2) one of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land and institutional/exempt; (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on.

**Variance:** A measure of dispersion equal to the standard deviation squared.

**Zoning:** The exercise of the police power to restrict landowners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

## SECTION 6

## **SALES DATA**

- A. DATE RANGE OF SALES & EFFECTIVE DATE OF NEW VALUE
- B. QUALIFIED & UNQUALIFIED SALES REPORT

## A. Date Range of Sales & Effective Date of New Value

Effective date of this revaluation is 4/1/2015.

Sales that occurred between  $\underline{1/1/2014}$  and  $\underline{5/1/2015}$  were used. Preliminary analysis relied upon sales 1/1/14 to 5/1/15. In the final testing/analysis, sales through 9/14/15 were included, however were not necessarily measured and listed as part of this contract.

Total Number of Qualified Sales Used 105 sales were used.

## B. Qualified & Unqualified Sales Report

The following sales listing for all sales that were verified as qualified "market sales" (via PA-34 reports filed by the buyer and seller at the time of the transaction, onsite visits, sales questionnaires or through research of MLS listing services) that were discovered and used in the analysis of costs for the revaluation. There are two listings. The first is a list of all Market Sales commonly called Qualified. The second is a listing of all the sales considered non-market or unqualified sales and not used in the cost analysis.

The sales list includes the following abbreviations, defined here:

### LC=Land Use Code

CI Comm/Ind

EX-F Exempt-Federal

EX-M Exempt-Municipal

EX-P Exempt-PILT

EX-S Exempt-State

R1 1F Residential (1F = One Family)

R1A 1F Residential Water Access

R1W 1F Residential Waterfront

R2 2F Residential (2F = Two Family)

R2A 2F Residential Water Access

R2W 2F Residential Waterfront

R3 3F Residential (3F = Three Family)

R3A 3F Residential Water Access

R3W 3F Residential Waterfront

R4 4F Residential (4F = Four Family)

R4A 4F Residential Water Access

R4W 4F Residential Waterfront

UTL Utility-Other

UTLE Utility-Electric

UTLG Utility-Gas

UTLW Utility-Water

## NC=Neighborhood Code

```
60%
                  40% Below the Average
Α
В
            70%
                   30% Below the Average
C
            80\%
                  20% Below the Average
D
            90%
                  10% Below the Average
E
            100% Average for the Town
F
            110% 10% Above the Average
G
            120% 20% Above the Average
Η
            130% 30% Above the Average
I
            140% 40% Above the Average
J
            150% 50% Above the Average
K
            160% 60% Above the Average
L
            170% 70% Above the Average
M
            180% 80% Above the Average
N
            190% 90% Above the Average
P
            200% 100% Above the Average
Q
            225% 125% Above the Average
R
            250% 150% Above the Average
S
            275% 175% Above the Average
T
            300% 200% Above the Average
X
            Backland
                         Not Having Road Frontage
```

BR=Building Square Foot Rate – See Section 9C Final Cost Tables

## SH=Story Height

	$\mathcal{C}$		
A	1 Story Frame	Е	2.5 Story Frame
В	1.5 Story Frame	F	2.75 Story Frame
C	1.75 Story Frame	G	3 Story Frame
D	2 Story Frame	Н	3.5+ Story Frame
	•	I	Split Level

- EF AREA = Effective Area. This is the actual area of each section of the building adjusted for cost. In other words, 800 square feet of first floor is more valuable than 800 square feet of basement, so the basement square footage is adjusted down for cost and the total effective area is the sum of all the sub areas adjusted for cost.
- I = This column will be either "I" for improved, meaning a land and building sale or "V" for vacant, meaning a land only sale.
- Q = This column is "Q" for qualified market sale or "U" for unqualified market sale.

## **Deerfield Sales Analysis Report**

Ratio	Map Sale Note	Lot	Sub	Zone	Acres	LC	NC	BR SH Eff. Area	Sale Price	Assessment I Sale Date	Q Unqualified Description Grantor	Prior Year Assessment
0.819	000416	000043	000000	01	5.10	R1	Ħ	RSA C 2,368	\$ 360,000	\$ 294,900 I 06/29/2015	Q KOCH, LEOKADIA W	\$ 269,800
0.845	000411	000010	000000	01	4.05	R1	Ħ	RSA C 1,968	\$ 295,000	\$ 249,200 I 08/12/2015	Q PIERCE, SAMUEL C.	\$ 251,700
0.876	000424	000060	000000	01	1.00	R1	E	RSA C 1,457	\$ 223,000	\$ 195,300 I 06/26/2015	Q ALIBERTI, ROGER	\$ 198,200
0.880	000423	000051	000000	01	1.08	R1	Ħ	RSA D 4,734	\$ 360,000	\$ 316,900 I 09/01/2015	Q BYRNE, ROBIN LANE	\$ 340,400
0.904	000420	800000	000000	01	0.78	R1	F ]	RSA A 1,390	\$ 243,000	\$ 219,600 I 06/22/2015	Q ANDERSON, SCOTT	\$ 202,600
0.909	000409	000065	000000	01	0.28	R1	F	RSA B 1,551	\$ 153,600	\$ 139,600 I 08/03/2015	Q SMITH, PAUL M.	\$ 142,100
0.910	0.910 000209	000051	000000	04	5.80	R1W	E	RSA C 1,662	\$ 260,000	\$ 236,700 I 08/17/2015	Q ABRAHAMSON, DAVID A	\$ 257,800
0.918	000416	000007	000000	01	3.01	R1	F ]	RSA D 3,116	\$ 348,000	\$ 319,500 I 06/30/2015	Q GARNEAU, MARK J	\$ 299,700
0.919	000415	000019	000002	01	4.14	R1	E	RSA D 2,731	\$ 324,000	\$ 297,900 I 06/29/2015	Q PMDF BUILDERS,LLC	\$ 302,000
0.922	000420	000059	000001	01	3.37	R1	F ]	RSA D 3,108	\$ 352,000	\$ 324,400 I 08/10/2015	Q LEMAY, PETER J.	\$ 333,500
0.930	0.930 000414	000083	000000	01	3.04	R1	Ħ	RSA D 2,068	\$ 260,000	\$ 241,700 I 04/22/2015	Q ROSKO, RONALD K	\$ 227,000
0.930	000201	000012	000002	01	3.42	R1	D	RSA A 1,306	\$ 213,000	\$ 198,100 I 10/02/2014	Q DAVID PELLETIER CONSTR	\$0
0.932	000419	000023	000000	01	5.00	R1	Ħ	RSA E 4,508	\$ 449,000	\$ 418,600 I 07/31/2015	Q DRAPEAU, DAVID	\$ 410,500
0.947	000419	000024	000000	01	5.01	R1	Ħ	RSA C 2,528	\$ 315,000	\$ 298,300 I 06/24/2015	Q STRICKLER, SUZANNE S.	\$ 314,900
0.950	0.950 000424	000050	000000	01	5.05	R1	Ħ	RSA C 3,188	\$ 329,000	\$ 312,400 I 03/02/2015	Q MACKENZIE, KELLE	\$ 294,200
0.959	000210	000012	000000	01	0.60	R1	Ħ	RSA E 2,502	\$ 258,000	\$ 247,300 I 09/14/2015	Q BURNHAM, NATHAN L	\$ 235,400
0.959	000415	000022	000000	01	15.00	R1	E ]	RSA C 1,884	\$ 435,000	\$ 417,000 I 05/14/2015	Q MORRILL, DANIEL W	\$ 460,900
0.959	000415	000029	000000	01	1.00	R2	E ]	RSA B 1,880	\$ 227,000	\$ 217,700 I 04/16/2015	Q JONES, EMILY S	\$ 218,100
0.961	000409 CURRENT	000031 「USE ONL	000409 000031 000000 01 7.71 R1 CURRENT USE ONLY ON 1.69 AC WETLAND-NOMINAL	01 AC WETI	7.71 LAND-NO	R1 )MINAL	G	RSA E 3,198	\$ 361,200	<b>\$ 347,200</b> I 05/19/2015	Q LAZDOWSKI, ERIC	\$ 366,500
0.969	000424	000093	000013	01	1.15	R1	G	RSA D 3,107	\$ 327,000	\$ 316,700 I 07/31/2015	Q LANGLOIS, ZACHARY J	\$ 319,800

\$ 204,200	SCHINDLER, CHRISTINE R	I Q	\$ 251,900 10/27/2014	\$ 244,000	RSA B 2,206	Ŧ	R1	1.20	01	000000	000089	000410	1.032
\$ 353,600	SULLIVAN, GRACE L.	I Q	\$ 345,400 12/01/2014	\$ 335,000	RSA E 3,535	Ŧ	R1	7.76	01	000001	000002	000416	1.031
\$ 325,000	) JACOBUS, JAMIE S.	I Q	\$ 332,600 11/26/2014	\$ 325,000	RSA C 2,865	G	R1	1.56	01	000010	000048	000420	1.023
\$ 320,000	? SHAMPY, GEORGE	I Q	\$ 302,900 11/25/2014	\$ 296,000	RSA E 3,241	E	R1	4.40	01	000000	000023	000205	1.023
V \$ 334,200	POZOIAN, KYLE MATTHEW		\$ 313,300 08/05/2015	\$ 307,500	RSA D 2,947	G	R1	1.20	01	000019	000093	000424	1.019
\$ 22,500	TUKCOR REAL ESTATE & D	V Q	<b>\$ 132,200</b> 08/04/2015	\$ 130,000	(T	G MI	1.30 CUUH N CU; APPRS	1.30 TS IN CU;	OTH LO	000419 000027 000017 01 1.30 CUUH G SOLD W/419-27-16; ASSMT=BOTH LOTS IN CU; APPRS @ MKT	000027 /419-27-16;		1.017
\$ 22,500	TUKCOR REAL ESTATE & D	V Q	\$ 65,800 02/03/2015	\$ 65,000	27	G & 419-	R1 -27-14	1.26 LOTS, 419	01 ARATE	000419 000027 000014 01 1.26 R1 G SALE PRICE INCLUDES 2 SEPARATE LOTS, 419-27-14 & 419-27	000027 ICE INCLU		1.012
\$ 245,100	SICARD, MARK E.	I Q	\$ 288,500 12/16/2014	\$ 285,000	RSA C 3,630	Ħ	R1	1.60	01	000000	000026		1.012
\$ 277,000	Q GILLICK,TRACY	I Q	\$ 257,100 07/01/2015	\$ 254,300	RSA C 2,708	П	R1	3.28	01	000000	000035	000423	1.011
\$ 81,800	) HUSSEY, WAYNE, TTEE	V Q	\$ 75,400 12/06/2014	\$ 75,000		F	R1	4.14	01	000007	000045	000411	1.005
\$ 187,800	STEVENS, DIANE	I Q	\$ 182,800 12/22/2014	\$ 182,000	RSA A 1,213	П	RIW	1.50	02	000000	000002	000208	1.004
\$ 367,200	) BRADLEY, DARRELL F	Q	\$ 353,300 08/24/2015	\$ 353,700	RSA C 3,204	ଦ	R1	1.21	01	000002	000048	000420	0.999
\$ 275,500	NEILY, STEPHEN J	I Q	\$ 271,100 04/27/2015	\$ 275,000	RMF D 2,578	F	R2	10.71	01	000000	000130	000414	0.986
\$ 155,900	) DAIGLE, ALLEN	I Q	\$ 162,100 09/09/2015	\$ 165,000	RSA A 1,389	D	R1W	0.39	02	000000	000037	000208	0.982
E \$ 76,300	QADD, DEBORAH, TRUSTEE	VQ	\$ 74,800 03/12/2015	\$ 76,266		Ħ	R1	4.84	01	000004	000045	0.981 000411	0.981
\$ 283,100	? FREEL, DAVID R.	I Q	\$ 278,700 04/27/2015	\$ 285,000	RSA C 2,575	G	R1	1.42	01	000016	000046	000419	0.978
\$ 257,600	CHOUINARD JR., EDWARD	Q	\$ 256,500 11/25/2014	\$ 262,533	RSA C 2,740	ਸ	R1	10.20	01	000000	000093	000414	0.977
\$ 170,500	? EMANUELE, JOSEPH B	I Q	\$ 181,500 10/09/2014	\$ 186,000	RSA A 1,116	Ŧ	R1	1.10	01	000000	000046	000415	0.976
\$ 118,300	MATHEWS, PAUL G, TTEE	V Q	\$ 133,200 02/12/2015	\$ 136,533		F	R1	9.00	01	000000	000012	000414	0.976
\$ 382,000	? RICHTER, PAUL M	D I	\$ 368,600 10/29/2014	\$ 379,000	RSA C 3,203	F	R1	5.93	01	000006	000013	000411	0.973
Prior Year Assessment	Q Unqualified Description Grantor	Ι (	Assessment Sale Date	Sale Price a	BR SH Eff. Area	NC	LC	Acres	Zone	Sub	Lot	Map Sale Note	Ratio

e 217 COO	06/22/2015 MILLED DODEDT ALL AN									
	\$ 289,800 I Q	\$ 237,000	F RSA C	R2	10.44	01	000000	000049	1.223 000405	1.223
\$ 24,900	\$ 65,700 V Q 06/10/2015 WHITE, GINA, TTEE	\$ 55,000	G	R1	1.22	01	000024	000027	000419	1.195
\$ 270,500	06/16/2015 STEVENS, DIANA M, TRUS	\$ 220,400	E NSA D 2,998	2	1.10	01	000000	000023	000210	1.121
Ψ ,100	1 00		De	ם 1	1 10	21	000000	200000	000010	1 131
\$ 33 <i>1</i> 100	\$319,100 I Q ST GEORGE BENE	\$ 290,000	E RSA D	R1	6.68	01	000000	000091	000405	1.100
\$ 307,100	\$ 288,000 I Q 04/03/2015 BLASZCZAK, MICHAEL	\$ 266,000	F RSA D 2,445	R1	3.73	01	000001	000048	000419	1.083
\$ 348,800	09/02/2015 DAVIS, ROBERT		3,029			JSE	R OK TO I	CU BUT UPDATE YR OK TO USE	CU BUT	
	\$ 333,000 I Q	\$ 310,000	F RSA C	R2	13.00	01	000000	000022	000416	1.074
\$ 162,200	\$ 144,600 V Q 08/25/2015 MIDDLE ROAD TRUST	\$ 135,000	F	R1	32.00	01	000000	000017	000413	1.071
\$ 362,400	12/04/2014 HOLLIS, JOHN W		ΓΑΧ AP 2,223	NSFER '	,000, TRA	8 IS \$292,	S #437236	SALE PRICE ON MLS #4372368 IS \$292,000, TRANSFER TAX AP	SALE PR	
	\$ 312,000 I Q	\$ 292,000	F RSA E	R1	20.10	01	000000	000013	000411	1.068
\$ 358,700			8 DOM APPEARS LIMITED MARKETING AT BELOW MARKET I 3,228	MWOT	NG AT BE	1ARKETI	LIMITED N	APPEARS 1	18 DOM	
	\$ 348,800 I Q	\$ 327,000	F RSA D	R1	3.20	01	000003	000007	000413	1.067
\$ 300,300			2,5			USE	AR OK TO	IN CU UPDATE YEAR OK TO USE	IN CU U	
	\$ 273,800 I Q	\$ 259,000	E RSA D	RIW	23.70	04	000000	000047	000209	1.057
\$ 294,500			2,434							
	\$ 306,800 I Q	\$ 293,000	F RSA E	R1	2.75	01	000000	000066	000410	1.047
\$ 23,500			4 & 419	119-27-1	TE LOTS .	SEPARA'	DES TWO	SALE PRICE INCLUDES TWO SEPARATE LOTS 419-27-14 & 419	SALE PR	
	\$ 67,800 V Q	\$ 65,000	G	R1	2.67	01	000018	000027	000419	1.043
\$ 225,600			1,402							
	\$189,200 I Q	\$ 182,000	E RSA B	RIW	1.50	04	000000	000050	000209	1.040
\$ 359,400			3,604		TO USE	EAR OK	UPDATE Y	IN CURRENT USE, UPDATE YEAR OK TO USE	IN CURR	
	\$311,600 I Q	\$ 299,900	E RSA D	R2	16.00	01	000000	000029	000406	1.039
\$ 372,400			4,2							
	00 I 00	\$ 375,000	F RSA D	R1	3.77	01	000000	000117	000414	1.036
\$ 365,100	07/27/2015 LACROSS, PAUL A	\$ 551,500		N W	0.00	<del>-</del>	00000	100000	47+000	1.050
# / 03 40	1 0		ב ספיי בי	DIW	00 9	2	00000	000064	VCV000	1 026
\$ 98 100	\$ 289,600 I Q 12/30/2014 STRATEGIC CONTRACTING	\$ 280,000	F RSA D	R1	3.05	01	ON 000000	000411 000015 0 NEW CONSTRUCTION	000411 NEW CO	1.034
\$ 68,100	10/29/2014 TUKCOR REAL ESTATE & D		1,845					INCLUDES FNTDN	INCLUD	
	\$ 247,800 I Q	\$ 239,933	G RSA D	R1	1.58	01	000011	000046	000419	1.033
Prior Year Assessment	Sale Date Grantor		Eff. Area					(0	Sale Note	

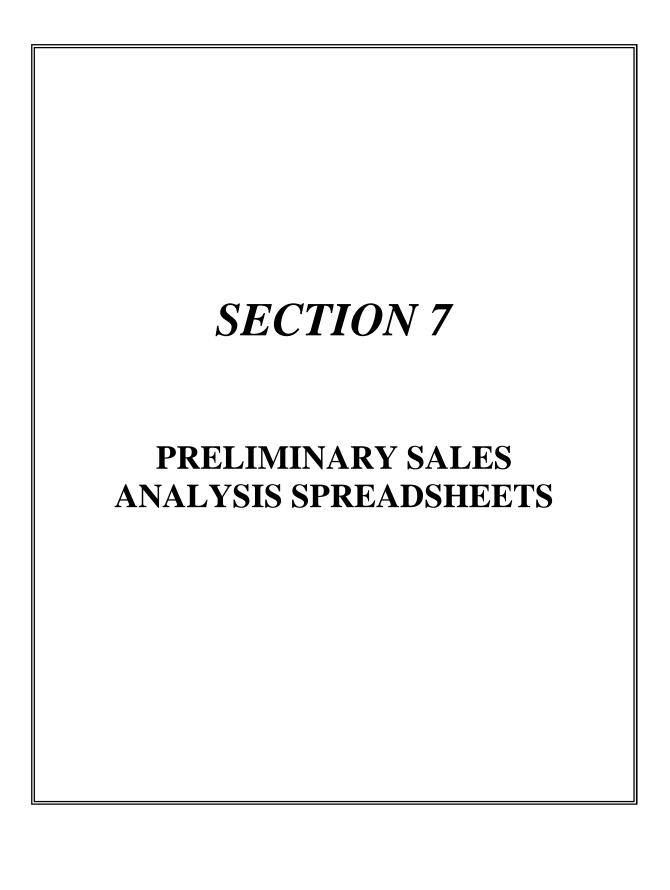
## Deerfield Sales Analysis Report

\$ 242,200	10/01/2014 POWERS JR., ROBERT E.		INCLUDED GENERATOR, FLAT SCREEN TV, WASHER/DRYER, 1,523	'ASHER/	EN TV, W	AT SCRE	RATOR, FI	ED GENEI	INCLUE	
	\$ 239,300 I U UNK PERSONAL PROPRTY	\$ 262,933	E RSA A	R1	3.10	01	000000	000017	000424	0.910
\$ 22,500	\$ 237,700 I U IMPRVMNT U/C AT ASMT 04/13/2015 TUKCOR REAL ESTATE & D	\$ 279,200	G RSA D 2,103	R1	1.31	01	000011	000027	000419	0.851
OO \$ 382,000	\$ 359,700 I U FORECLOSURE 05/07/2015 BERGERON, RONALD M &DO	\$ 425,345	F RMF E 3,448	R2	6.52	01	000005	000013	000411	0.846
\$ 151,200	\$136,500 V U MPC-CAN SELL SEPRTLY 01/29/2015 WASSON, BEVERLY	\$ 200,000	F EPARAT	R1 JES, 2 SI	41.25 REGISTR	01 )WNS & 2	000000 N TWO TC	000413 000062 000000 01 41.25 R1 F LAND LOCATED IN TWO TOWNS & 2 REGISTRIES, 2 SEPARAT		0.683
\$ 218,100	\$ 218,500 I U INSUFCNT MKT EXPOSUR 12/16/2014 BOYSON, HOLLY RYAN	\$ 330,000	E RSA A (ASED F 1,822	R1 PURCH	3.07 OMPANY	01 ARKET, C	000000 N OPEN M	000408 000051 000000 01 3.07 R1 E R NOT FOR SALE ON OPEN MARKET, COMPANY PURCHASED F		0.662
\$ 22,400	\$ 75,800 V U IMPRVMNT U/C AT ASMT 08/11/2015 DAR BUILDERS, LLC	\$ 120,000	G	R1	1.15	01	000007	000027	000419	0.632
\$ 22,400	\$ 189,700 I U IMPRVMNT U/C AT ASMT 06/30/2015 TUKCOR REAL ESTATE & D	\$ 349,000	G RSA C 2,441	R1	1.12	01	000012	000027	000419	0.544
\$ 22,400	\$75,800 V U MPC-CAN SELL SEPRTLY 03/16/2015 WHITE, GINA, TTEE	\$ 275,000	G	R1	1.15	01 8,9 & 10	000007 419-27-6,7,	000419 000027 000007 01 SALE INCLUDES 419-27-6,7,8,9 & 10		0.276
\$ 22,700	\$73,500 V U MPC-CAN SELL SEPRTLY 03/16/2015 WHITE, GINA, TTEE	\$ 275,000	G	R1	1.53	01 8,9 & 10	000010 419-27-6,7,	000419 000027 000010 SALE INCLUDES 419-27-6,7,8,9	000419 SALE IN	0.267
\$ 22,500	\$73,200 V U MPC-CAN SELL SEPRTLY 03/16/2015 WHITE, GINA, TTEE	\$ 275,000	G	R1	1.34	01 8,9 & 10	000009 419-27-6,7,	000419 000027 000009 01 SALE INCLUDES 419-27-6,7,8,9 & 10		0.266
\$ 22,400	\$73,000 V U MPC-CAN SELL SEPRTLY 03/16/2015 WHITE, GINA, TTEE	\$ 275,000	G	R1	1.21	01 8,9 & 10	000008 419-27-6,7,	000419 000027 000008 01 SALE INCLUDES 419-27-6,7,8,9 & 10	000419 SALE IN	0.265
\$ 22,400	\$69,100 V U MPC-CAN SELL SEPRTLY 03/16/2015 WHITE, GINA, TTEE	\$ 275,000	G	R1	1.19	01 8,9 & 10	000006 419-27-6,7,	000419 000027 000006 SALE INCLUDES 419-27-6,7,8,9	000419 SALE IN	0.251
\$ 23,500	\$ 67,800 V U L/O ASMT - L/B SALE 07/21/2015 RJM HOLDINGS, LLC	\$ 310,000	G	R1	2.67	01	000018	000027	000419	0.219
\$ 22,900	\$66,500 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.78	01	000014	000046	000419	0.202
\$ 25,100	\$ 66,000 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.39	01	000020	000027	000419	0.200
\$ 25,000	\$ 65,900 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.35	01	000021	000027	000419	0.200
\$ 25,000	\$ 65,800 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.28	01	000022	000027	000419	0.199
\$ 25,000	\$ 65,800 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.28	01	000019	000027	000419	0.199
\$ 25,200	\$18,400 V U MPC-CAN SELL SEPRTLY 04/09/2015 WHITE, GINA, TTEE	\$ 330,000	G	R1	1.52	01	000025	000027	000419	0.056
\$ 1,200	\$ 2,200 V U MPC-CAN SELL SEPRTLY 06/02/2015 DUBIANSKY, JOSEPH	\$ 167,000	X	R1	1.10	01	000000	000063 7/416-64	000416 0000 SOLD W/416-64	0.013
Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor	Sale Price	NC BR SH Eff. Area	LC	Acres	Zone	Sub	Lot	Map Sale Note	Ratio

Lot	\$ 302,000	-	\$ 200,000	2,7			000002	00001		1.400
Lot Sub Zone Acres LC NC BR SH Sale Price Assessment I Q Unqualified Description (et al. 2000) 01 5.28 RI E RAA C \$203.000 \$201,700 I U FORECLOSURE G000067 000000 01 5.28 RI E RSA C \$203.000 \$200,700 I U FORECLOSURE D000067 000000 01 1.70 RI E RSA A \$226,266 \$233,700 I U FORECLOSURE D000069 000000 01 1.70 RI E RSA A \$226,266 \$233,700 I U FORECLOSURE DPACORCAN CHASE BANK A \$226,200 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$226,200 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK A \$250,000 \$229,500 I U FORECLOSURE DPACORCAN CHASE BANK DPACORCAN CHAS	· ·	11 1 000 700		V D C			000000	000010		1 /00
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sile Price         Assessment         I         Quagualitied Description           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         33132015         ELDRIDGE, JOSEPH E           000067         000000         01         5.00         R1         F         RSA         A         \$225,000         1         U FORECJOSURE           000052         000000         01         1.70         R1         E         RSA         A         \$225,000         1         U FINANCIAL CO GRNTRE           000054         000009         01         1.70         R1         E         RSA         A         \$225,000         1         U FINANCIAL CO GRNTRE           000052         000009         01         2.63         R1         F         RSA         A         \$225,000         1         U FINANCIAL CO GRNTRE           000005         000009         01         2.62         R1         F         RSA         A         \$225,000         1         U SURDIVIDED POST ASMT           UBLUDIO TENAND         2.23         R1         F <t< td=""><td>\$ 177,400</td><td><b>\$ 177,400</b> I U   14/2014</td><td></td><td>RSA</td><td></td><td></td><td>000000 1 AUNT</td><td>000056 SED FRON</td><td>000424 PURCHA</td><td>1.478</td></t<>	\$ 177,400	<b>\$ 177,400</b> I U   14/2014		RSA			000000 1 AUNT	000056 SED FRON	000424 PURCHA	1.478
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Quiputified Description           600067         000000         01         5.28         R1         E.RSA         C         \$203,000         \$201,700         I         FORECLOSURE           600067         000000         01         5.00         R1         F.RSA         C         \$203,000         \$201,700         I         FORECLOSURE           600052         000000         01         1.70         R1         F.RSA         A         \$225,000         \$239,000         I         FINANCIAL CO GINTRE           6000054         000000         04         96.43         RIW         E.MHD         A         \$225,000         \$292,000         I         FINANCIAL CO GINTRE           6000054         000000         01         26.25         RI         F.RSA         C         \$225,000         \$297,000         I         CADY, AARON B           6000050         01         6.70         RI         F.RSA         C         \$226,000         \$297,001         I         U.RULNICHOTEANT SALE           61000055         0000000         01         3.42	\$ 75,400	\ \ \ \		STORY	RKETING HI	S, LONG MAI	RKET PRICES	υυυυ45 Γ BLW MAF	SOLD AT	1.454
Lok   Sub   Zone   Acres   LC   RE   SH   Sale Price   Assessment   Q Unqualified Description   Log Condition   Caratter   Condition   Caratter   Condition   Caratter   Caratter   Condition   Caratter   Cara	÷ 0,100	00 17 11			70 71 01 900	01 2	000000	000045	000411	1 454
Lot	\$ 349 400	00 I U		$\sim$	28 R2W	01 0.:	000000	000071	000207	1.445
Lot   Sub   Zone   Acres   LC   NC   BR   Sale Price   Assessment   Q Unqualified Description	\$ 171,400			1,982						
Lot   Sub   Zone   Acres   LC   NC   BR   Sale Price   Assessment   Q Unqualified Description		I U	\$ 108,188	RSA			000000	000057	000416	1.422
Lot	\$ 260,400			3,00	0 HOUSE 62	AGENT 1555	4364469 L/A	SALE MLS#	SHORT S	
Lot		I U	\$ 165,000	RSA			000000	000077	000205	1.388
Lot	\$ 286,600							) CHILDREI		
Lot		I U	\$ 213,000	RS			000000	000101	000410	1.346
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         1         Q Unqualified Description           de         600067         000000         01         5.28         R1         E RSA         C         \$203,000         \$201,700         1         FORECLOSURE           000062         000000         01         5.00         R1         F RSA         A         \$226,266         \$230,700         1         Grantor           000089         000000         01         1.70         R1         E RSA         A         \$225,000         \$232,200         1         JPMORGAN CHASE BANK           000089         000000         01         1.70         R1         E RSA         A         \$225,000         \$282,200         1         JPMORGAN CHASE BANK           000008         000000         01         2.62.8         R1         W         MIDD         A         \$225,000         \$282,200         1         JPMORGAN CHASE BANK           000008         000000         01         2.62.8         R1         K         A         \$220,000         \$282,200         1         JPMORGAN CHASE BANK         LERONATIA         LERONATIA	\$ 239,300									
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Sasesment         I         Q         Unqualified Description           detect         600067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         PGRECLOSURE           000067         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         DGRECLOSURE           000052         000000         01         1.70         R1         E         RSA         A         \$225,000         5229,600         I         DGOWNT AGENCY GRNTR/E           2,052         2,052         2,052         042,42015         JPMORGAN CHASE BANK         05/06/2015         JPMORGAN CHASE BANK           0000054         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,200         I         U FINANCIAL CO GRNTR/E           0000054         000000         01         26.25         R1         F         RSA         A         \$229,000         I         U BUSIN AFFIL GRNTR/E           0000054		I U	\$ 181,133	RSA			000000	000045	000409	1.313
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assesment         I         Quipqualified Description           6000067         000006         01         5.28         R1         E         RSA         \$ 203,000         \$ 201,700         U         FORECLOSURE           0000052         000000         01         5.00         R1         F         RSA         A         \$ 225,206         \$ 230,700         U         GOVMT AGENCY GRNTR/E           0000052         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         U         GOVMT AGENCY GRNTR/E           0000054         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 2329,600         U         GOVMT AGENCY GRNTR/E           0000054         000000         01         2.625         R1         E         RSA         A         \$ 225,000         \$ 2329,600         U         GRNACICAL CO GRNTR/E           0000054         000000         01         2.625         R1         F         RSA         C         2.235         05722/2015         CADY, ARCON B.	\$ 269,400			824	<b>ZUICK</b>	TO MOVE O	PRICED LOW	APPEARS I	13 DOM	
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$225,000         \$230,700         I         U GOVMT AGENCY GRNTRE           000052         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,000         I         U GOVMT AGENCY GRNTRE           000054         000000         04         96.43         R1W         E         MHD         A         \$225,000         \$282,200         I         U GOVMT AGENCY GRNTRE           0000054         000000         04         96.43         R1W         E         RSA         \$225,000         \$287,000         I         U GOVMT AGENCY GRNTRE           0000054         000000         01         26.25         R1         F         RSA         A         \$225,000         I         U GOVMT AGENCY GRN		I U	\$ 170,000	RSA	57 R1W		000000	000018	000202	1.271
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q. Unqualified Description           000007         000000         01         5.28         R1         E. RSA         C         \$203,000         \$201,700         I         FORECLOSURE           000052         000000         01         5.00         R1         F. RSA         A         \$226,266         \$230,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F. RSA         A         \$226,266         \$230,700         I         U FORMT AGENCY GRNTTR/E           000054         000000         01         1.70         R1         E. RSA         A         \$225,000         \$229,000         I         U FINANCIAL CO GRNTTR/E           000054         000000         04         96,43         R1W         E. MHD         A         \$270,000         \$297,500         I         U BUSIN AFFIL GRNTTR/E           0000054         000000         01         26,25         R1         F. RSA         C         \$269,900         \$297,500         I         U BUSIN AFFIL GRNTTR/E           000012         000000 <td>\$ 222,600</td> <td></td> <td></td> <td>1,731</td> <td></td> <td></td> <td></td> <td>/416-63</td> <td>SOLD W/</td> <td></td>	\$ 222,600			1,731				/416-63	SOLD W/	
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q. Unqualified Description           det         Common         Oll         5.28         RI         ERSA         C         \$203,000         \$201,700         U         Grantor           000067         000000         01         5.00         RI         F         RSA         A         \$226,266         \$230,700         U         Grantor           000052         000000         01         1.70         RI         F         RSA         A         \$226,266         \$230,700         I         GENAN CHASE BANK           000054         000000         04         96.43         RIW         E         MHD         A         \$270,000         \$239,500         I         U FINANCIAL CO GRNITRE           000008         000000         01         26.25         RI         F         RSA         A         \$269,000         \$239,500         I         U BUSIN AFFIL GNUTRE           000008         000000         01         26.25         RI         F         RSA         C         \$269,000         \$257,500         I         U SUBDIVIDED POST ASMT		I U	\$ 167,000	RSA			000000	000064	000416	1.251
Lot         Sub         Zone         Acres         LC         NC         BR         Sale Price         Assessment         I         Q         Unqualified Description           460         000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         Grantor           000067         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U FORECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$225,000         \$230,700         I         U FONANCIAL CO GRNTRE           000054         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         I         U FINANCIAL CO GRNTRE           000054         000000         01         26.25         R1         F         RSA         A         \$269,900         \$297,500         I         U FINANCIAL CO GRNTRE           000054         000000         01         26.25         R1         F         RSA         C         \$299,000         I         U BUSIN AFFIL G	\$ 240,200				HAB/CASH	) NEEDS RE	EO SALE ANI	DICATES RE	MLS IND	
Lot         Sub         Zone         Acres         LC         NC         BR         Sale Price         Assessment         I         Q         Unqualified Description           4e         CO00067         000000         01         5.28         R1         E RSA L RSA 2.02         C         \$203,000         \$201,700         U FORECLOSURE           000067         000000         01         5.00         R1         F RSA L RSA L RSA         A         \$226,266         \$230,700         U GOVMT AGENCY GRNTR/E           000052         000000         01         1.70         R1         F RSA L RSA         A         \$225,206         \$239,000         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E RSA L RSA         A         \$225,000         \$239,600         U FINANCIAL CO GRNTR/E           000054         000000         04         96.43         R1 W         E MHD L,350         \$277,000         \$282,200         U BUSIN AFFIL GRNTR/E           000004         000000         01         26.25         R1         F RSA C 2,235         A         \$269,900         \$297,500         U SUBDIVIDED POST ASMT           0000012         000000         01 <t< td=""><td></td><td>I U</td><td>\$ 182,000</td><td>RSA</td><td></td><td></td><td>000000</td><td>000072</td><td>000413</td><td>1.229</td></t<>		I U	\$ 182,000	RSA			000000	000072	000413	1.229
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           4c         Concolor         Concolor         Acres         LC         NC         BR         SH         Sale Pate         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$232,200         I         GOVMT AGENCY GRNTR/E           000089         000000         04         96.43         R1W         E         MHD         A         \$225,000         \$282,200         I         U         BUSIN AFFIL GRNTR/E           000008         000000         01         26.25         R1         F         RSA         A         \$269,900         \$297,500         I         U         <	\$ 645,500			ONLY 2 6,392	OLD AFTER	)L \$545000 S	UE PRICED (	ATES "VAL	MLS STA	
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           det         Eff. Area         Eff. Area         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U FORECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$226,266         \$230,700         I         U GOVMIT AGENCY GRNITR/E           000054         000000         01         1.70         R1         F         RSA         A         \$225,000         \$282,200         I         U FINANCIAL CO GRNITR/E           000008         000000         01         26.25         R1         F         RSA         A         \$269,900         \$297,500         I         U SUBDIVIDED POST ASMT           000012         000000         01         8.70 <td></td> <td>I U</td> <td>\$ 525,000</td> <td>RSA</td> <td></td> <td></td> <td>000000</td> <td>000045</td> <td>000413</td> <td>1.225</td>		I U	\$ 525,000	RSA			000000	000045	000413	1.225
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tite         Under the control         Eff. Area         Sale Price         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         GOVMT AGENCY GRNTR/E           000052         000000         01         1.70         R1         F         RSA         A         \$225,200         \$229,500         I         U FINANCIAL CO GRNTR/E           000054         000000         04         96.43         RIW         E         MHD         A         \$270,000         \$282,200         I         U FINANCIAL CO GRNTR/E           000008         000000         01         26.25         R1         F         RSA         A         \$270,000         \$282,200         I         U BUSIN AFFIL GRNTR/E           000008         000000	\$ 444,200			3,238						
tet         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         2000067         0000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U FORECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$225,266         \$230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         U FINANCIAL CO GRNTR/E           000054         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         I         U BUSIN AFFIL GRNTR/E           000008         000000         01         26.25         R1         F         RSA         A         \$269,900         \$297,500		I U	\$ 335,000	RSA			000000	000019	000416	1.224
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         Eff. Area         Sale Date         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U         FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U         FONECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$226,266         \$230,700         I         U         GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         U         FINANCIAL CO GRNTR/E           000054         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         I         U         BUSIN AFFIL GRNTR/E	\$0	18/2015					CT	ΓΟ PAY LU	BUYER 7	
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         Eff. Area         Sale Price         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U FORECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$226,266         \$230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         U FINANCIAL CO GRNTR/E           000054         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         U BUSIN AFFIL GRNTR/E           0000054         000000         01         26.25         R1 </td <td></td> <td>V U</td> <td>\$ 47,000</td> <td>D</td> <td></td> <td></td> <td>000003</td> <td>000012</td> <td>000201</td> <td>1.206</td>		V U	\$ 47,000	D			000003	000012	000201	1.206
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         Eff. Area         Sale Date         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U         FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U         FORECLOSURE           000052         000000         01         1.70         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U         FOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U         FINANCIAC CO GRNTR/E           000054         000000         04         96.43         R1W         E         MHD         A         \$ 270,000         \$ 282,200         I         U         BUSIN AFFIL GRNTR/E	\$ 314,300	10/2015		2,888						
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         Eff. Area         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$203,000         \$201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         U FINANCIAL CO GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         U FINANCIAL CO GRNTR/E           000054         000005         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         I         U BUSIN AFFIL GRNTR/E           0000054         000000         01         26.25         R1 </td <td></td> <td>I U</td> <td>\$ 262,000</td> <td>RSA</td> <td></td> <td></td> <td>000000</td> <td>000055</td> <td>000419</td> <td>1.142</td>		I U	\$ 262,000	RSA			000000	000055	000419	1.142
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tite         Fig.         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tite         Commonstration         Commonstration         Sale Date         Grantor           1,783         Commonstration         Sale Date         Grantor           000052         000000         01         5.00         R1         F         RSA         A         \$226,266         \$230,700         I         GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$225,000         \$229,600         I         FINANCIAL CO GRNTR/E           000054         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200         I         U         BUSIN AFFIL GRNTR/E           000008         000000         04         96.43         R1W         E         MHD         A         \$270,000         \$282,200 </td <td>\$ 232,300</td> <td></td> <td></td> <td></td> <td><b>UDES HOUS</b></td> <td>SALE INCL</td> <td>4/24/15 THIS</td> <td><b>BDIVIDED</b></td> <td>PROP SU</td> <td></td>	\$ 232,300				<b>UDES HOUS</b>	SALE INCL	4/24/15 THIS	<b>BDIVIDED</b>	PROP SU	
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         C         Eff. Area         SH         Sele Price         Assessment         I         Q         Unqualified Description           000067         0000067         0000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U FINANCIAL CO GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U FINANCIAL CO GRNTR/E           000089         000000         04         96.43         R1W         E         MHD         A         \$ 270,000         \$ 282,200         I		I U	\$ 269,900	RSA			000000	800000	000209	1.102
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           tet         C         Eff. Area         SH         SH         Price         Assessment         I         Q         Unqualified Description           tet         C         Eff. Area         Sale Pate         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U FINANCIAL CO GRNTR/E           0000084         000000         04         96.43         R1W         E         MHD         A         \$ 270,000         \$ 282,200         I         U BUSIN AFFIL GRNTR/E	\$ 244,200			1,350						
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           te         Fift. Area         Sale Price         Assessment         I         Q         Unqualified Description           000067         000007         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U FINANCIAL CO GRNTR/E           1,856         05/06/2015         FANNIE MAE A/K/A		I U	\$ 270,000	MHD			000000	000054	000210	1.045
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           te         Fig.         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           4         Value         Sale Date         Sale Date         Grantor         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTR/E           000089         000000         01         1.70         R1         E         RSA         A         \$ 225,000         \$ 229,600         I         U FINANCIAL CO GRNTR/E	\$ 228,200			1,856						
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           dte         Eff. Area         Sale Date         Sale Date         Grantor           000067         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           1,783         03/13/2015         ELDRIDGE, JOSEPH E         ELDRIDGE, JOSEPH E         ELDRIDGE, JOSEPH E           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTR/E           2,052         04/24/2015         JPMORGAN CHASE BANK		U I	\$ 225,000	RSA			000000	000089	1.020 000418	1.020
Lot         Sub         Zone         Acres         LC         NC         BR         SH         Sale Price         Assessment         I         Q         Unqualified Description           te         500067         000000         01         5.28         R1         E         RSA         C         \$ 203,000         \$ 201,700         I         U FORECLOSURE           000052         000000         01         5.00         R1         F         RSA         A         \$ 226,266         \$ 230,700         I         U GOVMT AGENCY GRNTRE	\$ 231,600			2,052						
Lot Sub Zone Acres LC NC BR SH Sale Price Assessment I Q Unqualified Description  te Eff. Area Sale Date Grantor  000067 000000 01 5.28 R1 E RSA C \$203,000 \$201,700 I U FORECLOSURE  1,783 03/13/2015 ELDRIDGE, JOSEPH E		I U	\$ 226,266	RSA			000000	000052	000415	1.020
Lot Sub Zone Acres LC NC BR SH Sale Price Assessment I Q Unqualified Description the Eff. Area Sale Date Grantor  8 203,000 \$201,700 I U FORECLOSURE	\$ 216,000	13/2015		1,783						
Lot Sub Zone Acres LC NC BR SH Sale Price Assessment I Q Unqualified Description  Note Eff. Area Sale Date Grantor		I U	\$ 203,000	RSA			000000	000067	000423	0.994
Lot Sub Zone Acres LC NC BR SH Sale Price Assessment I Q	Prior Year Assessment			Eff. Area					Sale Note	
		O I		BR	-		Sub	Lot	$\mathbf{Map}$	Ratio

\$ 220,500	\$ 230,600 I U ESTATE SALE/FDCY COV 04/22/2015 FRENCH, ALICE EST OF	\$1	F RSA A 1,889	R1	1.91 01338	01 2014-ET-	000410 000063 000000 01 1.9 PROBATE COURT CASE #318-2014-ET-01338	000063 E COURT (		230,600.000
\$ 225,500	I U	_	E RSA A 1,914	R1	3.15	01	000000	000070		227,300.000
\$ 181,500	\$211,900 I U NONMKT TRUST GRNTR/E 04/21/2015 DEERFIELD, TOWN OF	\$ 1	F RSA C 2,197	R1	19.83	01	000008	000045	) 000411	211,900.000 000411
\$ 226,300	\$ 197,600 V U FAMILY/RELAT GRNTR/E 04/25/2015 LANDRIGAN, KATHERINE	\$1	Ŧ	R1	22.00	01	000000	000039	000209	197,600.000
\$ 305,600	\$139,400 V U FAMILY/RELAT GRNTR/E 02/13/2015 BURBANK, JOHN CO-TRUST	\$1	Ħ	R1	95.00	01	000000	000004	000408	139,400.000
\$ 112,100	\$ 98,400 V U FAMILY/RELAT GRNTR/E 05/15/2015 SIDMORE, PHILIP W, TRU	\$1	ਸ਼	R1	6.40	01	000000	000081	000405	98,400.000
\$ 76,100	\$ 82,400 V U FAMILY/RELAT GRNTR/E 02/13/2015 BURBANK, JOHN CO-TRUST	\$1	E	R1	7.90	01	000000	000014	000408	82,400.000
\$ 75,300	\$ 68,700 V U FAMILY/RELAT GRNTR/E 05/15/2015 SIDMORE,THELMA S	\$1	Ħ	R1	5.90	01	000000	000065	000423	68,700.000
\$ 22,800	\$ 66,400 V U MPC-CAN SELL SEPRTLY 08/04/2015 TUKCOR REAL ESTATE & D	\$1	G	CUUH	1.68 C	01	000016	000419 000027 SOLD W/419-27-17		66,400.000
\$ 0	\$ 56,700 V U L/O ASMT - L/B SALE 05/28/2015 PELLETIER, DAVID CONST	\$ 1	D	R1	3.42	01	000003	000012	000201	56,700.000
\$ 59,000	\$ 47,200 V U FAMILY/RELAT GRNTR/E 05/15/2015 SIDMORE, PHILIP W, TRU	\$ 1	Ħ	R1	24.59	01	000000	000076	000207	47,200.000
\$ 99,100	\$ 28,600 V U FAMILY/RELAT GRNTR/E 02/13/2015 BURBANK, JOHN CO-TRUST	\$1	Ħ	R1	11.60	01	000000	000012	000408	28,600.000
\$ 300,900	<b>\$ 300,900</b> I U FAMILY/RELAT GRNTR/E 12/31/2014 MARTELL, CHARLES	\$ 2,667	C RSA A 1,101	R1W	0.15 I	01	000000	000013	3 000206	112.823
\$ 66,700	\$ 96,000 V U RSA 79-A CURRENT USE 11/10/2014 AUSTIN, RICHARD H	\$ 24,000	X TED, N	R1 MARKE	62.00 VE BEEN 1	01 R TO HA	000410 000075 000000 01 62.00 R1 X PROPERTY DOES NOT APPEAR TO HAVE BEEN MARKETED, N	000075 TY DOES N		4.000
\$ 335,700	\$321,700 I U FINANCIAL CO GRNTR/E 02/20/2015 FEDERAL HOME LOAN MORT	\$ 126,266	F RSA D 2,789	R1	5.51	01	000010	000009	3 000413	2.548
\$ 226,000	\$ 220,500 I U FORECLOSURE 03/30/2015 LEVESQUE, RUTH W	\$ 124,500	E RSA A 1,824	R1	3.01	01	000000	000074	000405	1.771
\$ 146,700	\$150,600 I U UNCLASSFYD EXCLUSION 12/03/2014 LETOURNEAU, KEVIN	\$ 86,933	D RSA A LIMITE 952		0.98 I	02 NOVATI	000208 000048 000000 02 0.98 R1W MLS INDICATES CASH OR RENOVATION LOAN ONLY,	000048 ICATES C		1.732
\$ 57,200	\$ 56,600 V U UNCLASSFYD EXCLUSION 07/17/2015 HOW, JAMES R.	\$ 35,000	D RS SOL	RIW NY YEAF	0.52 I	02 RKETEI	000208 000095 000000 02 0.52 R1W D PROP FORECLOSED ON & MARKETED FOR MANY YEARS SOL	000095 RECLOSEI		1.617
\$ 294,500	\$ 306,800 I U FINANCIAL CO GRNTR/E 12/02/2014 SPRINGLEAF FINANCE COR	\$ 189,933	F RSA E 2,434	R1	2.75	01	000000	000066	5 000410	1.615
\$ 200,200	\$ 191,600 I U FINANCIAL CO GRNTR/E 05/12/2015 FEDERAL HOME LOAN MORT	\$ 125,000	E RSA A 1,871	R1	3.00	01	000000	000003	3 000422	1.533
Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor Prior Y	Sale Price	NC BR SH Eff. Area	LC 1	Acres	Zone	Sub	Lot	Map Sale Note	Ratio

Ratio	Map Sale Note	Lot	Sub	Zone	Acres	LC	C	_ BR	SH Eff. Area	Sale Price	Assessment I Sale Date	Q Unqualified Description Grantor	Prior Year Assessment
255,500.000	000405	000067	000000	01	2.90	R1	H	RSA	С	\$ 1	\$ 255,500 I	I U FAMILY/RELAT GRNTR/E	
								_	1,803		05/15/2015	SIDMORE, THELMA	\$ 267,600
265,000.000 000409	000409	000049	000001	01	4.15	R1	H	RSA	D	\$ 1	\$ 265,000 I	U FAMILY/RELAT GRNTR/E	
								<b>N</b> )	2,227		04/27/2015	BOUCHER, PETER	\$ 262,800
269,500.000 000409	000409	000013	000000	01	13.60	R1	Ħ	RSA	RSA D	\$ 1	\$ 269,500 I	I U FAMILY/RELAT GRNTR/E	
								6.1	2,582		02/26/2015	MAHONEY, EDWARD F	\$ 278,600
282,900.000 000420	000420	000048	000007	01	1.69	R1	G	RSA	С	\$ 1	\$ 282,900 I	I U FAMILY/RELAT GRNTR/E	
								N	2,264		03/31/2015	MORRIS, MICHAEL W.	\$ 290,800
296,500.000 000423	000423	000066	000000	01	10.04	R2	H	RSA	С	\$ 1	\$ 296,500 I	I U FAMILY/RELAT GRNTR/E	
								_	1,963		05/15/2015	SIDMORE, THELMAS	\$ 300,100
302,900.000	000205	000023	000000	01	4.40	R1	Ε	RSA	H	\$ 1	\$ 302,900 I	U FAMILY/RELAT GRNTR/E	
								(4)	3,241		01/15/2015	STAMP, JAMES S	\$ 320,000
466,100.000 000420	000420	000015	000000	01	56.00	R1	F	RSA	В	\$ 1	\$ 466,100 I	I U FAMILY/RELAT GRNTR/E	
								_	1,155		03/26/2015	FROST, FOLTEEN	\$ 477,300
470,600.000 000416	000416	000042	000000	01	28.00	R1	F	RSA	Ħ	\$ 1	\$ 470,600 I	U NONMKT TRUST GRNTR/E	
								7	4,225		05/28/2015	KING, MICHAEL	\$ 480,100
841,200.000 000205	000205	000073	000000	01	3.00	R1W	С	RSA	RSA D	\$ 1	\$ 841,200 I	I U NONMKT TRUST GRNTR/E	
								7	4,866		05/18/2015	HOTALING, ANDREA W	\$ 803,800
424,200.000 000405	000405	890000	000000	01	84.80	R2	E	RSA	Ε	\$ 1	\$ 3,424,200 I	\$ 3,424,200 I U FAMILY/RELAT GRNTR/E	
								.,	3 799		05/15/2015	SIDMORE PHILIP W TRII	\$ 3 484 200



### PRELIMINARY SPREADSHEETS

The following pages show the spreadsheets used to develop preliminary base values for land and buildings.

Land only sales were used when available and adjusted for location, excess acreage and road frontage leaving a residual value of the base undeveloped site. Land only sales of 2 to 3 acres or less are selected when available to help eliminate any bias of excess acreage or road frontage as the value associated with them has yet to be determined and has to be estimated at this time.

When enough sales are available, and a preliminary base undeveloped site value can be established, then excess acreage and road frontage values can be developed by using other sales and deducting the base undeveloped site to extract an indicated preliminary value for acreage above the minimum lot size required for development. This can also be done for road frontage.

Once preliminary land values are determined, we can then develop the preliminary developed site value by using improved sales with relatively new homes, if available. This chart uses a building square foot cost estimate from local contractors and/or the national cost manual by Marshall & Swift.

Then a spreadsheet can be developed, using all the prior developed preliminary values for the developed site, excess land and road frontage to test the local contractor and cost manual information and confirm or alter the estimated building square foot cost to reflect the very specific local market.

Now with preliminary land and building values developed using the following spreadsheets, we can begin to analyze the impact of waterfront, water access and views, if any exist.

All this preliminary information is further tested via the final town wide sales analysis module for the CAMA system. These results are found in Section 9B of this manual.

# DEERFIELD, NH UNDEVELOPED 3 ACRE BUILDING SITE PRELIMINARY VALUE ANALYSIS

K/(LxM)			₹	(I-2)*K5		F+(G*F5)%				sales are trended through 4/1/14		
\$ 67,657	0.95	1.10	\$ 70,702	-\$ 240	2.88	\$ 70,462	2	\$ 70,000	1/29/2014	99 South Road	419-27-37	12
\$ 69,275	0.85	1.20	\$ 70,660	-\$ 660	2.67	\$ 70,000		\$ 70,000	2/3/2015	Hartford Brook Road	419-27-18	11
\$ 62,235	0.85	1.20	\$ 63,480	-\$ 3,480	1.26	\$ 60,000		\$ 60,000	2/3/2015	Hartford Brook Road	419-27-14	10
\$ 71,123	0.85	1.10	\$ 66,500	\$ 500	3.25	\$ 67,000		\$ 67,000	8/15/2014	Woodcrest Drive	414-46-1	9
\$ 68,867	0.95	1.10	\$ 71,966	\$ 8,034	7.017	\$ 80,000		\$ 80,000	3/28/2014	19 Country Road	413-83-4	8
\$ 66,102	1.00	1.10	\$ 72,712	\$ 2,288	4.144	\$ 75,000		\$ 75,000	12/6/2014	00000 Hidden Drive	411-45-7	7
\$ 69,462	0.95	1.10	\$ 72,588	\$ 3,678	4.839	\$ 76,266		\$ 76,266	3/12/2015	00000 Browns Mill Road	411-45-4	6
\$ 68,194	0.75	1.20	\$ 61,375	\$ 3,840	6.84	\$ 65,215	_	\$ 65,000	3/4/2014	4 Wild Turkey Road	409-31-1	5
\$ 61,091	1.00	1.10	\$ 67,200	\$ 2,800	4.4	\$ 70,000		\$ 70,000	8/14/2014	179 Griffin Road	204-9	4
\$ 60,606	0.85	1.10	\$ 56,667	\$ 3,200	4.6	\$ 59,867		\$ 59,867	9/29/2014	Griffin Road	204-2-1	З
\$ 64,119	0.80	0.90	\$ 46,166	\$ 834	3.417	\$ 47,000		\$ 47,000	2/18/2015	Ritchie Road	201-12-3	2
\$ 54,383	0.80	0.90	\$ 39,156	\$ 844	3.422	\$ 40,000		\$ 40,000	8/5/2014	17 Ritchie Road	201-12-2	_
Site Value	Adj.	Adj.	Site Value	Value	Acres	Sale Price	4/1/14	Price	Date	Address	Map & Lot	S#
Indicated	Cond	NHBD	3 Acre	XS Acres		Adjusted	fonths to		Sale			
			\$2,000	AGE VALUE=	SS ACRE,	ESTIMATED EXCESS ACREAGE VALUE=\$2,000	ESTI	0.33%	Trend %/Mnth= 0.33%			

<u>s</u> Location adjustment=Below average neighborhood. Site condition adjustment=mild topography(-05), gravel road(-05), plus buyer responsible for luct +10%=0.80

S2 Location adjustment=Below average neighborhood. Site condition adjustment=mild topography(-05), gravel road(-05), plus buyer responsible for luct +10%=0.80

S3 Location adjustment=Above average neighborhood, Site condition=mild topography(-05), paved road, stream through lot(-10)=0.85

S4 Location adjustment=Above average neighborhood, Site condition adjustment=level topography, paved road=1.00

Location adjustment=good neighborhood, Site condition adjustment=rolling topography(-10), paved road, ledge/wet-ctd, xcs wet(-15)=0.75

AVERAGE \$ 65,260 MEDIAN

\$66,880

S

S6 Location adjustment=Above average neighborhood, Site condition adjustment=mild topography(-05), paved road=0.95

S7 Location adjustment=Above average neighborhood, Site condition adjustment=level topography, paved road=1.00

S9 Location adjustment=Above average neighborhood, Site condition adjustment=moderate topography(-15), paved road=0.85

Location adjustment=Above average neighborhood, Site condition adjustment=mild topography(-05), paved road=0.95

88

S10 Location adjustment=good neighborhood, Site condition adjustment=rolling topography(-10), gravel road(-05)=0.85 (SP \$130,000 alloc 2 lots)

S11 Location adjustment=good neighborhood, Site condition adjustment=rolling topography(-10), gravel road(-05)=0.85 (SP \$130,000 alloc 2 lots)

S12 Location adjustment=Above average neighborhood, Site condition adjustment=mild topography(-05), paved road=0.95

THE INDICATED PRELIMINARY UNDEVELOPED SITE VALUE IS \$67,000

# DEVELOPED PRELIMINARY 3 ACRE BASE SITE VALUE ANALYSIS

													ģ		ĺ	
		10 42	9 4	8	7	6	5 4	4	3	2 4	_	#	Sale			
		424-93-39	424-93-7	424-17	419-92	418-92	418-28-2	416-59	411-15	410-100	405-71	PID				
	Sales are trer	06/16/14	05/30/14	10/01/14	05/21/14	03/13/14	01/28/14	09/08/14	12/30/14	08/25/14	06/02/14	Date	s			
	Sales are trended through 4/1/14	\$275,000	\$266,533	\$262,933	\$202,533	\$325,000	\$227,533	\$300,000	\$280,000	\$216,000	\$237,533	Price	Sale		Trend %/Mth	
	/1/14						2					Mnths	Trend		0.33%	
		\$ 275,000	\$ 266,533	\$ 262,933	\$ 202,533	\$ 325,000	\$ 229,035	\$ 300,000	\$ 280,000	\$ 216,000	\$ 237,533	Price	Adj		Bldg. Dep 1.250	
		1.0701	1.1865	1.2705	1.2368	1.0482	1.2545	1.0418	1.1314	0.9816	1.1006	Rate	Bldg.		1.250	
condtn=		2001	2000	1999	1986	2005	2013	1981	2014	2000	2006	Built	Year			
		2	2	2	2	2	2.5	1.5	2.5	2.5	2	Condtn	Age	В		
1=exc 1.5=v.good		9	10	10	14	8	з	11	_	13	8	Depre	Normal	Building		
2=good		2464	2044	1523	1605	3447	1535	2785	2374	2021	1955	Sq Ft				
2.5=ave		\$ 173,233	\$ 157,153	\$ 125,386	\$ 123,272	\$ 240,635	\$ 134,488	\$ 185,400	\$ 191,454	\$ 124,980	\$ 143,301	Value				
3=fair		\$3,000	\$700	\$17,900	\$0	\$4,200	\$0	\$1,500	\$3,000	\$500	\$0	Value	Features	Extra		
4=poor		-\$3,700	-\$3,400	\$200	\$400	-\$2,000	\$2,200	\$3,800	\$100	\$0	\$1,000	Value	& Rd Frnt	Excess Acs	ESTIMATED COST PER SF=	
5=v.poor		0.000	0.000	0.100	0.200	0.000	1.230	2.000	0.050	0.005	0.500	Excess Acres			ST PER SF=	
	F-(L+M+N)	\$ 102,467	\$112,080	\$119,447	\$ 78,861	\$82,165	\$92,347	\$ 109,300	\$85,446	\$ 90,520	\$ 93,232	Value	Residual	Land	\$72.00	
		1.20	1.20	1.00	1.10	1.00	1.10	1.10	1.10	1.10	1.00	Adj	Location		Acres=	Excess
		0.95	0.90	1.00	0.85	0.90	0.85	1.00	0.90	0.85	1.00	or Topo Adj	Condition	Site	\$2,000	
	O/(P*Q)	\$ 89,883	\$ 103,777	\$ 119,447	\$ 84,343	\$ 91,294	\$ 98,767	\$ 99,363	\$ 86,309	\$ 96,813	\$ 93,232	Value	Improved Site	Indicated	2015	Base Year
													w			

Location adjustment=Average neighborhood, Site condition adjustment=average site, paved driveway, paved road, level topography=1.00

Location adjustment=Above average neighborhood, Site condition adjustment=average site, dirt driveway(-05), paved road, rolling topography(-10)=0.85

AVERAGE \$ 96,323 MEDIAN \$ 95,022

Location adjustment=Above average neighborhood. Site condition adjustment=average site, paved driveway, paved road, rolling topography(-10)=0.90 Location adjustment=Above average neighborhood. Site condition adjustment=good site(+05), paved driveway, paved road, mild topography(-05)=1.00 Location adjustment=Above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), paved road, rolling topography(-10)=0.85

Location adjustment=Average neighborhood, Site condition adjustment=average site, paved driveway, paved road, rolling topography(-10)=0.90

Location adjustment=Above average neighborhood, Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), mild topography(-05)=0.85 Location adjustment=Average neighborhood, Site condition adjustment=good site(+05), paved driveway, dirt road(-05), level topography=1.00 Location adjustment=Good neighborhood, Site condition adjustment=average site, paved driveway, paved road, rolling topography(-10)=0.90

S8

\$1 \$2 \$3 \$3 \$4 \$5 \$7

Location adjustment=Good neighborhood, Site condition adjustment=average site, paved driveway, paved road, mild topography(-05)=0.95

## THE DEVELOPED 3 ACRE SITE VALUE IS ROUNDED TO \$96,000

Giving weight to both statistics and recognizing that the 3 acre site value was \$96,000 previously it appears the \$96,000 is a reasonable value conclusion and will be relied upon in the preliminary analysis

With vacant land established at \$67,000 and developed land at \$96,000 the indicated undeveloped land factor is 70 (\$96,000-\$67,000 = \$29,0000,\$96,000=.30 OR AN UNDEVELOPED FACTOR OF 70, computed by both an undeveloped factor and an undeveloped driveway factor)

## DEERFIELD EXCESS ACREAGE PRELIMINARY VALUE ANALYSIS

			Trend / Mnth %=		0.33%	BAS	E BUILDA	BASE BUILDABLE SITE VALUE=		\$96,000				li .
		Sale		Months	Adjusted NBHD Cond	NBHD	Cond	Site	XS Rd	Residual	# of	Per Acre	Size	Торо
S# Map/Lot	Address	Date	Price	T0 4/1	T0 4/1 Sale Price	Adj	Adj Adj	Value	FF \$	Value	XS acres	Value	Adj.	Adj.
1 410-75 OI	Off Babb Road	11/10/2014	\$ 24,000		\$24,000	1.0	1	\$0	\$ 0	\$24,000	62	\$387	0.86	0.50

# SALES ADJUSTMENTS AND NOTES AS WELL AS DISCUSSION OF RESULTS

S1 backland, rolling topography, wet, inaccessible

Land is completely land locked without access and is larger with areas of wetness as such the original estimate of \$2,000 will be relied upon in

preliminary analysis and may require modication during final testing with all of the sales

INDICATED EXCESS ACREAGE PRELIMINARY VALUE IS = \$2,000

Median	Average
\$ 900	\$ 900

## RESIDENTIAL PRELIMINARY BUILDING SQUARE FOOT COST ANALYSIS DEERFIELD, NH

\$1 \$2 \$3 \$3 \$4 \$4 \$5 \$6 \$6 \$7 \$7 \$12 \$12 \$12 \$12 \$12 \$12 \$12 \$13 \$14 \$15 \$16 \$16 \$16 \$16 \$16 \$16 \$16 \$16 \$16 \$16		12	11	10	9	8	7	6	5	4	з	2	_	#	Sale		
		424-50	420-48-10	419-46-12	419-46-11	418-103	418-55	418-4-1	416-2-1	414-4	410-92	409-49-	406-5	PID			
n adjustm n adjustm n adjustm n adjustm n adjustm n adjustm n adjustm n adjustm n adjustm	S	-50	<del>1</del> 8-10	16-12	46-11	-103	1-55	4-1	-2-1	4-4	)-92	49-1	ô-5	D			
ent=above a ent=ab	ales are trenc	03/02/15	11/26/14	07/31/14	10/29/14	09/30/14	08/01/14	08/01/14	12/01/14	09/09/14	06/02/14	04/10/14	07/28/14	Date	Sale		
werage neigh werage neigh werage neigh werage neigh werage neigh werage neigh werage neigh werage neigh serighborho in neighborho sighborhood, sighborhood, neighborhood	Sales are trended through 4/1/14	\$ 329,000	\$ 325,000	\$ 241,133	\$239,933	\$ 264,533	\$ 190,533	\$ 254,000	\$ 335,000	\$270,000	\$247,000	\$270,000	\$ 267,533	Price	ale .		Trend %/Mth
borhood, Sit od, Site cond borhood, Sit borhood, Sit borhood, Sit borhood, Sit borhood, Sit od, Site cond od, Site conditions Site conditions Site conditions	/14													Mnths	Trend		0.33%
Location adjustment=above average neighborhood. Site condition adjustment=average site, gravel driveway(-05), dirt road(-05), level to Location adjustment=average neighborhood. Site condition adjustment=average site, gravel driveway(-05), dirt road(-05), mild topography(Location adjustment=above average neighborhood. Site condition adjustment=average site, gravel driveway(-05), paved road, mild topography(Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), paved road, mild topography(Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), rolling topography(Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), mild topography(-05), Location adjustment=average neighborhood. Site condition adjustment=average site, paved driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway(-05), paved road, mild topography(-05), Location adjustment=average site, paved driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, paved driveway, paved road, mild topography(-05), Location adjustment=average site, paved driveway, paved road, mild topography(-05), Location adjustment=average site, paved driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved road, mild topography(-05), Location adjustment=average site, gravel driveway, paved ro		\$ 329,000	\$ 325,000	\$ 241,133	\$ 239,933	\$ 264,533	\$ 190,533	\$ 254,000	\$ 335,000	\$ 270,000	\$ 247,000	\$ 270,000	\$ 267,533	Price	Adj		
ijustment=a int=average jjustment=a jjustm		1.00	1.20	1.20	1.20	1.00	1.00	1.10	1.10	1.10	1.10	1.00	1.10	Adj	Location		
site, gravel site, gravel site, gravel verage site, verag	1=exc	0.90	0.95	0.90	0.90	0.90	0.85	0.80	0.95	0.90	0.90	0.85	0.90	Topo Adj	n Cond or	Site	
gravel drive driveway(-G gravel drive drid drivewa drid drivewa paved drive paved drive drid drivewa drid riveway (-05) driveway, pav veway(-05) veway(-05)	1.5=v.good	\$	\$ 109,440	\$ 103,680	\$ 103,680	\$ 86,400	\$ 81,600	49	\$ 100,320	€9	\$	\$ 81,600	€9	∆dj Value	or Land		
way(-05), dirt ro; 5), dirt ro; way(-05), pavey(-05), paveway, pave y(-05), dirt road( dirt road( road road; road; road, road; road, road;		86,400	9,440	3,680	3,680	,400	,600	84,480	),320	95,040	95,040	,600	95,040	ue			Depreci
gravel road ad (-05), mita ad (-05), mita ad (-05), mita ad road, mita d road, mita d road, mita t road(-05), mid to t. rolling top ad, mild topogral ad, mild topogral illid topogral ad, mild topogral	2=good	\$ 2,300	\$ 3,000	\$ 1,900	\$ 2,800	\$ 4,400	\$ 1,400	\$ 3,000	\$ 6,200	\$ 3,000	\$ 800	\$ 0	\$ 4,200	Value	Features	Extra	Depreciation Rate= 1.25
Location adjustment=above average neighborhood. Site condition adjustment=average site, gravel driveway(-05), gravel road(-05), level topography(-05)=0.85 Location adjustment=above average neighborhood. Site condition adjustment=average site, gravel driveway(-05), dirt road(-05), mild topography(-05)=0.90 Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), paved road, mild topography(-05)=0.95 Location adjustment=above average neighborhood. Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), mild topography(-05)=0.95 Location adjustment=average neighborhood. Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), mild topography(-05)=0.85 Location adjustment=average neighborhood. Site condition adjustment=average site, dirt driveway(-05), dirt road(-05), mild topography(-05)=0.85 Location adjustment=average neighborhood. Site condition adjustment=average site, paved driveway(-05), dirt road(-05), mild topography(-05)=0.80 Location adjustment=average neighborhood. Site condition adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average neighborhood. Site condition adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=average site, paved driveway(-05), paved road, mild topography(-05)=0.90 Location adjustment=aver	2.5=ave	\$3,900	-\$ 2,900	-\$ 3,600	-\$ 2,800	\$2,600	\$ 1,800	\$ 400	\$2,300	\$2,100	\$ 3,900	\$ 2,200	\$ 1,500	Value	& Rd Frnt	Excess Acs	1.25
oography=0.9( oo5)=0.85 oo5)=0.90 y(-05)=0.90 y(-05)=0.95 phy(-10)=0.86 phy(-10)=0.85 p.0.85 p.0.90 oo90	3=fair	\$ 236,400	\$ 215,460	\$ 139,153	\$ 136,253	\$ 171,133	\$ 105,733	\$ 166,120	\$ 226,180	\$ 169,860	\$ 147,260	\$ 186,200	\$ 166,793	Value	Residual	Building	Base developed site value=
0	4=poor	1.0632	1.1521	1.1704	1.0960	1.1714	1.3370	0.9948	1.0330	1.0415	1.0808	1.1607	1.1916	Rate	Bldg.		ped site
	5=v.poor	1989	2008	2014		2002	1986	2004	2000	2003	1985	2013	1994	Built	Year		value=
	,	1.5	2.0	2.5	2.5	2.0	2.0	2.5	2.0	2.0	2.0	2.5	2.0	Condtn	Age	Building	\$ 96,000
	O*(sqrt(R5-N)	10	6	1	1	9	14	10	10	9	14	3	11	Depre	Age	g	
		3,188	2,865	1,993	1,845	2,533	1,174	2,731	3,535	2,236	2,094	2,227	2,011	Sq Ft			
AVERAGE \$ 72 MEDIAN \$ 72	L/Q/M/1-(P*K5/100)	\$77	\$70	\$60	\$68	\$63	\$78	\$68	\$69	\$80	\$75	\$74	\$78	Value	Bldg Sqr Ft	Indicated	2015

Base Year

## **VIEW CONTRIBUTORY VALUE ANALYSIS DEERFIELD, NH 2015**

DEVELOPED SITE VALUE=

\$ 96,000

i			Trend %/Mth 0.33% Bldg Dep 1.250	0.33%	Bldg Dep	1.250			ESTIMATE	ED \$ PER S	ESTIMATED \$ PER SQUARE FOOT COST =	COST =		\$ 72.00			2015
								В	Building		=	Extra	Xcess Acs	Land		Site	Indicated
яlе		s	Sale	Trend	Adj		Year	Age	Age			Features	& Rd Frnt	Residual	Locatn	Cond or	Cond or Contributory
##	PID	Date	Price	Mnths	Price	Grade	Built	Cond	Depre	Sq Ft	Value	Value	Value	Value	Adj	Topo Adj	Vu Value
_	204-35	9/16/2014 \$ 23,066	\$ 23,066		\$ 23,066	0.0000			0		\$ 0		-\$ 92,300	\$ 115,366	1.00	1.00	\$ 19,366
10	411-13	12/4/2014	\$ 292,000		\$ 292,000 1.1378	1.1378	2007	2.0	8	2,223	\$ 168,453	\$ 31,400	\$ 830	\$ 89,094	1.10	0.80	\$ 4,614
ω	411-13-6	10/29/2014	\$ 379,000		\$ 379,000 1.1164	1.1164	2006	1.5	6	3,203	\$ 241,368	\$ 3,000	\$ 5,300	\$ 126,129	1.10	0.90	\$ 31,089
-	419-46-13	4/23/2014 \$ 270,000	\$ 270,000		<b>\$ 270,000</b> 1.0863 2013	1.0863	2013	2.5	Ŋ	2,312	\$ 171,788	\$0	-\$ 3,560	\$ 99,460	1.20	0.85	\$ 3,079
					D+(E*E5)%					Κ×O	K xO\$5 xG x(1-(J/10	J/100))		F-L-M-N			O -(O\$4 xP xQ)
	Condtn=	1=exc	1.5=v.good	2=good	2.5=ave	3=fair	4=poor 5=v.poor	5=v.poor									

4 3 2 1 # Saic

S2 S3 S4 rolling topography(-10), dirt driveway(-05)=0.85 mild topography(-05), dirt driveway(-05)=0.90

S<sub>1</sub>

moderate topography(-15)poor/steep acc(-05)=0.80

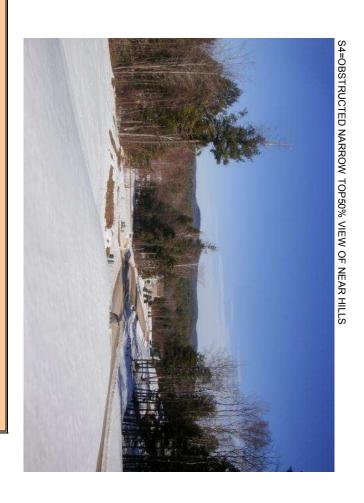
level topography, paved road, undeveloped/not buildable/fractional acreage adjustment



Base Year







different views that are specific to each lot, that base will then be adjusted by factors that describe the Subject, Width, Depth, and Distance using the above sales as a guide. The views shown indicate a range of value from \$3,079 to \$31,089. A base of \$100,000 is used. Due to the variety of

## WATERFRONT PRELIMINARY CONTRIBUTORY VALUE ANALYSIS DEERFIELD, NH

			<i>(</i> 2, <i>(</i> 2, <i>(</i> 3, <i>(</i> 4, <i>(</i> 4, <i>(</i> 4, <i>(</i> 4, <i>(</i> 4, <i>(</i> 4, <b>(</b> 4, <b>( (</b> 4, <b>(</b> 4, <b>( (</b> 4, <b>(</b>																	s			
	S9 SL	88 ⊞ ≤	S5 PA S6 GF S7 PL	S4 DI	S3 MC	S2 75	S1 55	<sub>Ω</sub>	В	9 2	8	7 2	6	5	4	3	2	_	#	Sale			
F SITE IS AN  The individual resting  The individual results in the individual results in the individual results in the Average value in the individual results in the individ	ІВНТ ТОРО ТО	F SITE IS AN AV VEL WALK INT ATURE VALUE,	WED DRIVEWA WAVEL DRIVEW EASANT LAKE	RT DRIVEWAY,	D-STEEP TOP	ON FREESES	5 ON FREESES	Condtn=	Bldg Age	206-21 & 28	205-73	205-64 & 67	209-50	209-49	208-27	208-116	208-94	208-2	PID				
WE SITE IS AN AVG/ABAS SITE AT 120 FACTOR WHEN AF  The indicated Base Waterfront Va In Final testing the waterfront sales were coming in a little In Final testing the waterfront sales were coming in a little In Final testing the waterfront sales were coming in a little In Final testing the waterfront Va Both value indicated Base Waterfront Va The indicated base Waterfront Va The Average was relied upon as a better indicator given The indicated base Waterfront Va The indicated base Waterfront Va There were no sales on Northwood lake in Deerfield, but we arrive at the indicated value as noted above	WATER, FAIRLY NATU	VGABAS SITE AT 120 FO WATER, GROOMED, WF SITE IS ABAS AT	PANED DRIVEWAY, PAVED ROAD, LEVEL TOPOGRAPHY, GOOD SITE GRAVEL DRIVEWAY, PAVED ROAD, LEVEL TOPOGRAPHY, AVERAGE SITE GREAVEL DRIVEWAY, PAVED ROAD, LEVEL TOPOGRAPHY, AVERAGE SITE GREASANT LAKE WF, GROOMED AND MANICURED TO THE WATER, STONE	, DIRT ROAD, MODERA	MOD-STEEP TOPO TO RF, FAIR SITE, DIRT DRIVEWAY, DIRT ROAD, MILD TOPOGRAPHY	POND, GOOD VIEW OF	S POND, NICE VIEW, M	1=ехс	Sales are trended through 04/01/2014	9/24/2013	11/1/2013	8/15/2014	10/31/2014	11/5/2013	3/4/2014	8/12/2014	8/11/2014	12/22/2014	Date	Sale			
Waterfr. Waterfr. were coming waterfr. cond lake in Dee	RAL WITH DECKI	ACTOR WHEN AF MANICURED, SAN 140 FACTOR WHE	EL TOPOGRAPHY, YEL TOPOGRAPHY ANICURED TO TH	TOPOGRAPHY,	RT DRIVEWAY, D	POND, AVERAGE	LD TOPO TO WF,	1.5=v.good	through 04/0	\$ 485,000	\$ 830,000	\$ 565,000	\$ 182,000	\$ 295,000	\$ 200,000	\$ 118,000	\$ 174,933	\$ 182,000	Price	Ф		Trend %/Mth	
ont Va g in a little g in a little ont Va ont Va ont Va ont Va ont Va ont Va d above.	NG AT WATE	PPLIED TO W NDY, 143° ABJ EN APPLIED 1	Y, AVERAGE:	, AVERAGE S	IRT ROAD, M	E SITE, DIRT	AVERAGE S	2=good	1/2014	6	5			5					Mnths	Trend		0.33%	
Peasant Lake is \$300,000  The indicated Base Waterfront Value for Pleasant Lake is \$300,000  In Final testing the waterfront sales were coming in a little high and as such, the waterfront base was reduced to \$280,000 and then adjusted for site specific conditions  The indicated Base Waterfront Value for Freeses Pond is \$10,000  Both value indicates (average and median) support a rounded value of \$10,000  The indicated base Waterfront Value for Lamprey River is \$20,000  The verage was relied upon as a better indicator given the limited number of sales and was tested in final analysis, not enough information to warrant a change from previous value indications (2010)  The indicated base Waterfront Value for Northwood lake is \$125,000  There were no sales on Northwood lake in Deeffeld, but reviewing Epsom Northwood lake sales and accounting for the differences in location  We arrive at the indicated value as noted above.	SLIGHT TOPO TO WATER, FAIRLY NATURAL WITH DECKING AT WATER, GOOD VIEWS DOWN THE LAKE, 167 OF FRONTAGE, AVSABAS WF SITE, GRAVEL DRIVEWAY, GRAVEL ROAD-ADJ	WE SITE IS AN AVIGABAS SITE AT 120 FACTOR WHEN APPLIED TO WE INDICATION BASE INDICATED IS \$319.800 LEVEL WALK INTO WATER, GROOMED, MANICURED, SANDY, 143 ABAS WE SITE + GOOD HOME SITE-ADJ, VALUE OF GARAGE AND GENERATOR DEDUCTED(ADDED AFTER SALE)=50 FEATURE VALUE, WE SITE IS ABAS AT 140 FACTOR WHEN APPLIED TO WE INDICATION BASE INDICATED IS \$300,400	PAVED DRIVEWAY, PAVED ROAD, LEVEL TOPOGRAPHY, GOOD SITE GRAVEL DRIVEWAY, PAVED ROAD, LEVEL TOPOGRAPHY, AVERAGE SITE PLEASANT LAKE WF, GROOMED AND MANICURED TO THE WAITER, STONE RETAINING WALL, BOAT LAUNCH, 87, NICE VIEW DOWN THE LAKE, DIRT ROADMILD TOPO	DIRT DRIVEWAY, DIRT ROAD, MODERATE TOPOGRAPHY, AVERAGE SITE/-50% ADJ FOR DTW	ILD TOPOGRAPHY	75 ON FREESES POND, GOOD VIEW OF POND, AVERAGE SITE, DIRT DRIVEWAY, DIRT ROAD, LEVEL TOPOGRAPHY	555 ON FREESES POND, NICE VIEW, MILD TOPO TO WF, AVERAGE SITE, DIRT DRIVEWAY, PAVED ROAD	2.5=ave	D+(E*E5)%	\$ 494,545	\$ 843,612	\$ 565,000	\$ 182,000	\$ 299,838	\$ 200,000	\$ 118,000	\$ 174,933	\$ 182,000	Price	Adj		Bldg Dep	
ISANT Lasses ISANT Lasses ISANT Lasses Popopopopopopopopopopopopopopopopopopop	THE LAKE, 16:	DICATED IS \$3 ME SITE=ADJ, E INDICATED I	, BOAT LAUNCH			, LEVEL TOPO	AVED ROAD	3=fair		1.4000	1.0859	1.1380	1.2066	1.1612	1.2881	1.2604	1.2297	1.1878	Rate			1.2500	
ake is thase was to base was to see the see was to be seen as the	7' OF FRONT	19,600 , VALUE OF 1	H, 97", NICE			GRAPHY		4=poor		1940	2000	1949	1798	1850	2001	1964	1940	1975	Built	Year			
\$300,C \$300,C \$ reduced to \$10,00 \$20,0 \$ in final and secount	AGE, AVS/AE	SARAGE AND	VIEW DOWN					5=v.poor		1.5	2.0	2.0	2.0	1.5	2.0	2.0	1.5	2.0	Condtn*	Age			
,500 100 100 100 100 100 100 100	AS WF SITE, GRAVE	) GENERATOR DEDU	THE LAKE, DIRT RO					•	I*(sqrt(R5-H)*G5	16	10	20	47	24	9	18	16	16	Dep	Age	Building		
hen adjuste h informati	IL DRIVEWAY	CTED(ADDED	ND/MILD TOPO							1,222	4,866	2,646	1,402	2,317	1,376	841	1,532	1,213	Sq Ft			ESTIMAT	
ed for site speci	, GRAVEL ROAD=A	AFTER SALE)=\$0	0						1.2	\$ 103,161	\$ 342,403	\$ 173,442	\$ 64,553	\$ 147,708	\$ 116,448	\$ 62,964	\$ 113,599	\$ 86,880	Value			DEVELOPED SITE VALUE= ESTIMATED \$ PER SQUARE FOOT COST =	
fic conditions	5									\$7,000	\$ 0	\$ 14,800	\$ 16,200	\$ 22,600	\$ 14,600	\$ 1,100	\$3,400	\$ 1,800	Value	Features	Extra	DEVELOPED SITE VALUE= ER SQUARE FOOT COST =	
s previous value										-\$ 37,600	\$0	-\$ 48,700	\$0	\$0	\$ 200	\$0	\$0	\$0	Value	& Rd Frnt	Xcess Acs		
Pleasan indications (2									F-L-M-N	\$ 421,984	\$ 501,209	\$ 425,458	\$ 101,247	\$ 129,530	\$ 68,752	\$ 53,936	\$ 57,934	\$ 93,320	Value	Residual	Land	\$ 96,000 \$ 72.00	
Pleasant Lake after Site Adj ations (2010)		FR	FR			Ā	5			0.80	0.80	0.80	1.00	1.00	0.90	0.90	0.90	1.00	Adj	Locatn			
		FREESES	FREESES			LAMPREY	LAMPREY			0.85	1.05	0.90	0.95	1.05	0.75	0.80	0.90	0.90	Topo Adj	Cond or	Site		
AVERAGE \$305,833 MEDIAN \$300,400		\$ 9,879 MEDIAN \$ 9,620	AVERAGE		\$ 12,897	MEDIAN	AVERAGE \$ 17,280		O -(0\$4 xP xQ)	\$ 356,704	\$ 420,569	\$ 383,554	\$ 12,897	\$ 31,040	\$7,903	\$8,576	\$ 11,440	\$ 9,620	Value	Waterfront	Indicated	Base Year 2015	
	L		_						'	PLEASANT LAKE	PLEASANT LAKE	PLEASANT LAKE	LAMPREYRF	LAMPREYRF	LAMPREY RF	FREESES POND	FREESES POND	FREESES POND				•	











SALE#9 167' ON PLEASANT LAKE GROOMED AND MANICURED TO THE WATER.
STONE RETAINING WALL WITH BOAT LAUNCH AND NICE VIEW DOWN THE LAKE

SALE#9 167' ON PLEASANT LAKE WITH SLIGHT TOPO TO WATER, FAIRLY NATURAL,
WITH DECKING AT WF AND GOOD VIEWS DOWN THE LAKE

WE IS GROOMED, MANICURED AND SANDY

SALE#8 143' ON PLEASANT LAKE WITH LEVEL WALK INTO WATER TOPO. WF IS GROOMED, MANICURED AND SANDY

## DEERFIELD, NH MANUFACTURED HOUSING SQUARE FOOT COST ANALYSIS

							1		Sale #				
							424-92	DOUBLE WI	PID				
							8/14/2014	<b>DOUBLE WIDE MANUFACTURED HOMES</b>	Date	Sale			
				SALI			\$ 157,466	TURED HO	Price	Ф		Trend %/Mth 0.3300%	
				ES ADJ			2	MES	Mnths	Trend		0.3300%	
				USTMEN			\$ 158,505		Price	Adj		i	
	INDICAT			TS AND I			1.10		Adj	Location Amenity			
	ED SF CO			NOTES AS			0.00		Value	Amenity	Est		
	INDICATED SF COST FOR DWMH=\$47			SALES ADJUSTMENTS AND NOTES AS WELL AS DISCUSSION OF RESULTS			\$ 90,500		Value	Land		Depreciatio	
	1=\$47			DISCUSSIO			\$0		Value	Features	Extra	Depreciation Double Wide = 3	
				N OF RESU			\$0		Value	& Rd Frnt	Excess Acs		
				LTS			\$ 68,005		Value	Residual	Building	Base developed site value=	
							1.0651		Rate			d site value=	
							2004		Built	Year	Buildin		
5=v.poor	4=poor	3=fair	2.5=ave	2=good	1.5=v.good	1=exc	2.5		Condtn Sq Ft	Age	Ó	\$0	
						П	1,794		Sq Ft				
	\$ 47	MEDIAN	\$ 47	AVERAGE	DOUBLE		\$ 47		Value	Bldg Sqr Ft	Indicated	2015	Base Year

SALE#1 Location adjustment=above average neighborhood. Fair site, dirt driveway, paved road, mild topography

## **SECTION 8**

- A. FIELD REVIEW
- B. INFORMAL HEARING PROCESS
  - 1. Number of Hearings
  - 2. Results of Hearing

### A. Field Review

Preliminary values were established based on the cost tables developed and tested via the statistical analysis. The statistical results and preliminary values were reviewed with the local authority, discussing neighborhoods, the sales basis for land and building cost tables, the preliminary sales charts, base values and resulting statistics of all sales along with graphs. A report of all preliminary values in town is also reviewed with the local authority showing the overall value of the town, as well as individual values for their comment.

### Field Review

Then the job supervisor and one other assessor reviewed each parcel again for final "form and fit" testing. This review is generally done from the road or driveway checking the exterior to ensure the property structure, quality, condition and depreciation, as well as review the visible site, the lister's notes and picture of the property.

This is a slow, time consuming process that improves consistency from lot to lot and neighborhood to neighborhood, making all subjective considerations of one experienced supervisor. We find this extra effort improves the overall job quality and consistency.

When anomalies are noticed, another inspection is made to correct or verify the situation.

### **Property Specific Adjustment Guidelines**

### Land Adjustments

Undeveloped Land – Wooded Lot
Undeveloped Land – Cleared Lot
Undeveloped Driveway
Cemetery

-23% (77 Site Modifier)
-20% (80 Site Modifier)
-10% (90 Site Modifier)
-25% (75 Land Condition)

Outbuilding (Ex. Shed or barn), -75% (25 Land Condition) for outbuilding site and minimum curtilage only

Second Site (w/Sep. Utilities) +10 (110 Land Condition)

Commercial Use +25 to +800, depending on how extensive the use Shared Driveway/Access (SHDW) -5% or greater depending on size & impact

ROW Across Lot to Access Another Varies - dependent upon access characteristics,

typically -5 to -10%
Topography (TOPO)

Varies – dependent upon severity

Less Than Average Access (ACC) Varies – dependent upon severity typically -5 to -10

Cost to Develop (CTD)

Varies – determined by field review

Not Buildable (NBD)

In-Law Apartment or 2 Family

3-4 Family Dwelling

Current Use Wetlands

Road Bisects Lot (RBL)

-90% (10 Land Condition)

+0% (100 Land Condition)

-90 (10 Land Condition)

-90 (10 Land Condition)

Condition may differ from indicated if the property has several of the specific adjustments, ie., +10 (second site) -5 ROW Acc = 105 land condition. Land line notes should correspond with condition adjustment.

### **Building Adjustments**

Wall Height (WH)

-1% to -3% Dependent on Severity

This adjustment is typically seen on gambrel style dwellings as there is a loss in space in the upper floor due to the pitch of the roof.

Close to Road (CTR)

-5%

This adjustment is applied to homes that are abnormally close to the road.

Dirt Basement (DB)

-1% or greater depending on severity

Low Basement (LB)

-1% or greater depending on severity

A basement with low headroom (less than 5')

Wet Basement (WB)

-1% or greater depending on severity

Utilities

-5% per utility

Lacking electricity, water or septic

RESTR/LTD

-10% applied to seasonal homes on private non

town maintained roads

Misc/CNotes

Varies

Buildings require depreciation for many items. The overall condition of the home usually accounts for the majority of normal wear and tear items but often depreciation is needed to account for issued that are short lived and have a cost to cure associated with them, ie roof and siding.

### **B. Informal Hearing Process**

The informal hearing process begins with a notice of preliminary value and information on how to make an appointment to review the assessment one on one being mailed first class on: <u>June 19</u>, <u>2015</u>.

Sample notice can be found in Section 5. Abbreviations & Samples

The property owners were given <u>5</u> days, starting <u>Monday</u>, <u>July 6</u>, <u>2015</u> to <u>Friday</u>, <u>July 10</u>, <u>2015</u> between the hours of <u>8:00 am & 4:30 pm</u> to call and arrange an appointment.

The hearings were held for  $\underline{2}$  days from  $\underline{7/13/15}$  to  $\underline{7/14/15}$  and resulted in  $\underline{49}$  calling to set up appointments to discuss their assessments.

If they were unable to fit into the normal 8-5 P.M. schedule, their name and phone number were taken and once the appointment period was over, all property owners on this list were contacted and arrangements for evening or Saturday meetings were made.

Once all the informal hearings are complete, the supervisor reviews all the information and recommendations from the hearing officer and makes final changes and produces the final statistical results and graphs.

The hearings went smoothly and gave us an opportunity to correct any physical data, as well as complete any interior inspections of properties that had not previously been inspected.

Private roads were not property adjusted/accounted for and we discovered this during the hearings and updated all accordingly.

### **SECTION 9**

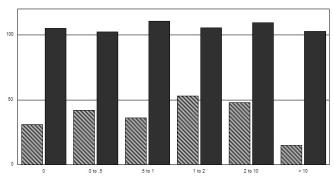
- A. CALIBRATION TECHNIQUE
- B. FINAL STATISTICAL ANALYSIS & TESTING
- C. FINAL VALUATION COST TABLES

### A. MODEL CALIBRATION TECHNIQUE

Once all the local sales data has been verified via onsite measure and list of all buildings and land information, the sale date, price and circumstances are verified by the appraisal supervisor via owner interview, questionnaire, PA-34, MLS or prior owner/real estate agent interview.

That data is then used to develop preliminary costs for land and building tables needed for the CAMA system to calculate assessment values for all property in the municipality once the rest of the properties are measured and listed.

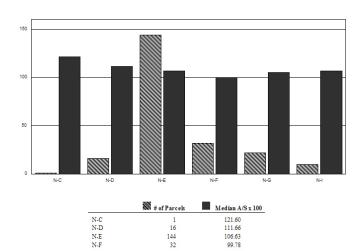
When the CAMA cost tables are defined, we compute the assessment to sales ratio for each property and produce graphs and reports which can then be used to calibrate the CAMA system to predict the market value of all property in the municipality as fairly as possibly. The following are samples of the graphs used to test and calibrate the CAMA model through multiple reiterations of the sales analysis program:



The hashed bars indicate the number of sales in each group, while the solid bars indicate the median assessment to sales ratio. This graph charts ratios for various lot sizes of the sales data and enables us to determine if all lots are fairly assessed regardless of size.

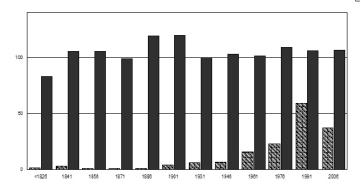


Here the groups, number of sales in each group and the median ratio are displayed.



105.37

The sales are charted by neighborhood designation to test if there is a neighborhood bias. This sample chart indicates that neighborhood "C" is being significantly over assessed; "D" is slightly over assessed, while the other neighborhoods are fairly evenly assessed. However, neighborhood "C" has only one sale and as such, is not a clear indication of a model bias and is disregarded.



	# of Parcels	Median A/S x 100
<1826	2	82.90
1841	3	105.37
1856	1	105.37
1871	1	99.06
1886	1	119.15
1901	4	120.16
1931	6	100.09
1946	7	103.06
1961	16	101.20
1976	23	108.83
1991	59	106.49
2006	37	106.91

This graph is charting building age groups and their median ratio to see if the depreciation schedule is working across all age groups.

It is important to note the number of sales in each group. In this chart, the 1886 group seems to show an over assessment, but it is only one sale and as such, is not as meaningful. However, the 1901 group has four sales with a high ratio and may indicate a problem.

### Sales Ratio Bar Graphs

Median Assessment/Sales Ratio by Year of Construction: This is a comparison of sale to assessment grouped by year of construction. This shows that effect, if any, of age on the median assessment ratio of various age groupings. It is used to help test that the depreciation used for normal age is consistently and equitably working across all ages of the sales.

Median Assessment/Sales Ratio by Effective Area: This graph is a test of the effect of size of the building and its impact on our valuation model. It is used to calibrate, as well as show whether or not the size adjustment scale is effectively working with small buildings, as well as large buildings.

Median Assessment/Sales Ratio by Story Height: This graph normally shows two to four groups based on the number of different story heights in the sales sample and demonstrates the effect of multiple floors on sales. It is used to test and calibrate story height adjustments to ensure our adjustment by story height is working.

Distribution of Sales Ratio: This shows the clustering of sales around our median ratio. The majority of sales should be at or near 1, which is actually 100% and taper off in both directions, below and above the 100% level indicating a normal distribution of sales ratios.

Median Assessment/Sales Ratio by Sale Price: We tested our computed values to actual sales values as in all these graphs, but here we are testing to see if there is a bias between low and high values by graphing the median ratio of value groups - low to high. It is used to test if a bias exists by value.

Median Assessment/Sales Ratio by Neighborhood: This graph tests our neighborhood delineation to ensure that our neighborhood codes are fair and equitable. With a median ratio of all groups as close to 100% as possible, this demonstrates a good neighborhood delineation.

Median Assessment/Sales Ratio by Zone: If there is more than one zoning district in a town and sales exist in more than one zone, the chart will show the median ratio for each zone to test for a zoning bias and to re-calibrate, if necessary, to reflect a reasonable relationship through all zones based on the median ratio.

Median Assessment/Sales Ratio by Acreage: This graph is used to test and calibrate the value difference of various size lots. The chart shows the median ratio by various lot size groupings of the sales data.

Median Assessment/Sales Ratio by Use: This graph shows the median ratio of various groups of land use within the sales data. It is used to calibrate the CAMA model to effectively treat each use fairly at similar assessment to sales ratios.

Median Assessment/Sales Ratio by Building Grade: This graph helps test the effect of building quality of construction adjustments by showing the median ratio for each grade classification within the sales sample.

As the true value of any property falls within a range of the most likely low to the most likely high value, these bar charts should show a relatively straight line. Rarely will it ever be a straight line. It is intended to show whether or not a strong measurable and correctable *bias* exists. As long as there is no trend up or down from the lowest to the highest grouping, then what bias exists, is negligible. In other words, everyone is being treated the same.

However, it is important to note that 1 or even 2 sales do not provide definitive information as to whether a bias exists or not. As such, it is possible for a graph with a group of only 1 or 2 sales to show a spike or drop compared to the rest. And while it is an indication of possible bias, it is not conclusive enough to assume any type of corrective action and as such, in mass appraisal it is documented in these graphs for future monitoring, but does not necessarily affect the overall results of the revaluation program.

All these graphs enable the CAMA model to be tested beyond the standard statistics as required by the DRA and the ASB guidelines to show equity within various categories to ensure the most equitable assessments possible.

### **SECTION 9**

### B. FINAL STATISTICAL ANALYSIS REPORTS

### Sales Analysis Results Deerfield -- 09/21/2015

	Sales Analy	ysis Statistics	
Number of Sales:	58	Mean Sales Ratio:	0.9962
Minimum Sales Ratio:	0.8192	Median Sales Ratio:	1.0016
Maximum Sales Ratio:	1.2228	Standard Deviation:	0.0749
Aggregate Sales Ratio:	0.9892	Coefficient of Dispersion:	5.7396
		Price Related Differential:	1.0071
	Sales Anal	ysis Criteria	
Sold: 10	/01/2014 - 09/14/2015	Sale Ratios: 0.000 - 999.999	

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2015 Trend: 0.000% Prior to 09/21/2015

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

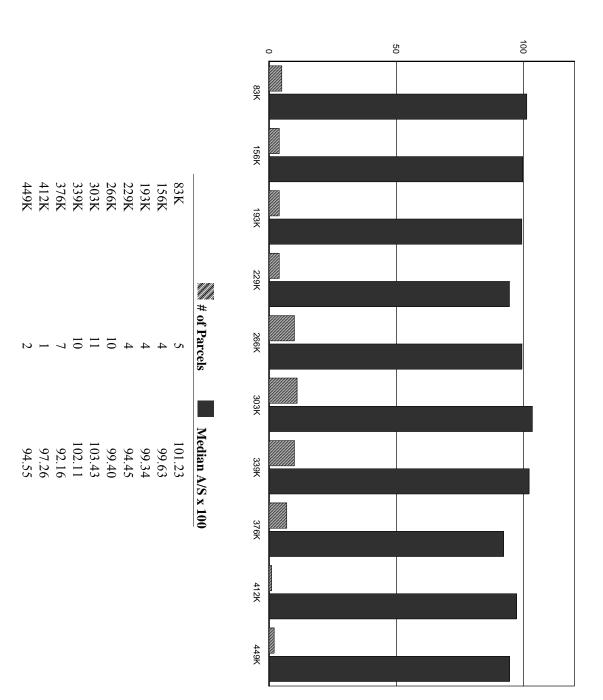
Qualified: YES Unqualified: NO

Improved: YES Vacant: YES

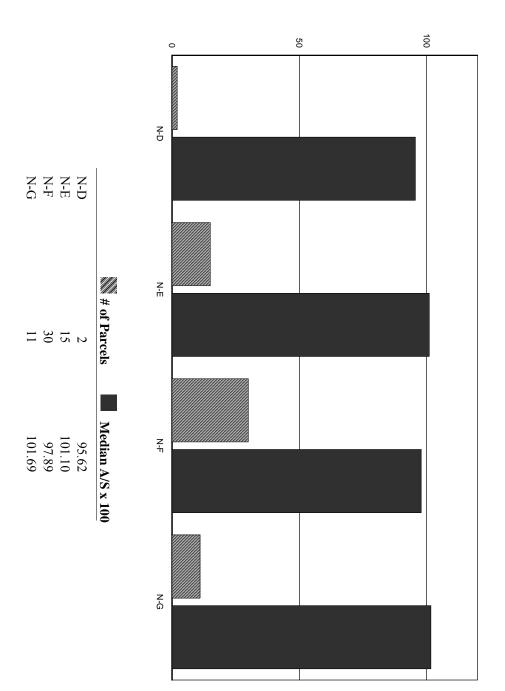
View: All Waterfront: All

Include Comm./Ind./Util.: YES

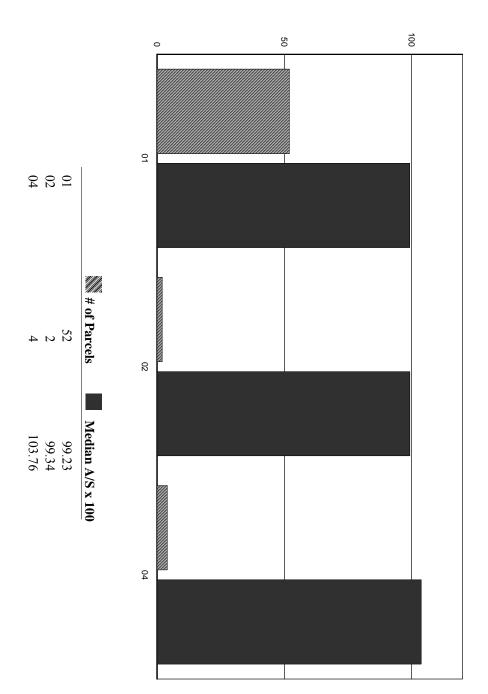
## Deerfield:Median A/S Ratio by Sale Price



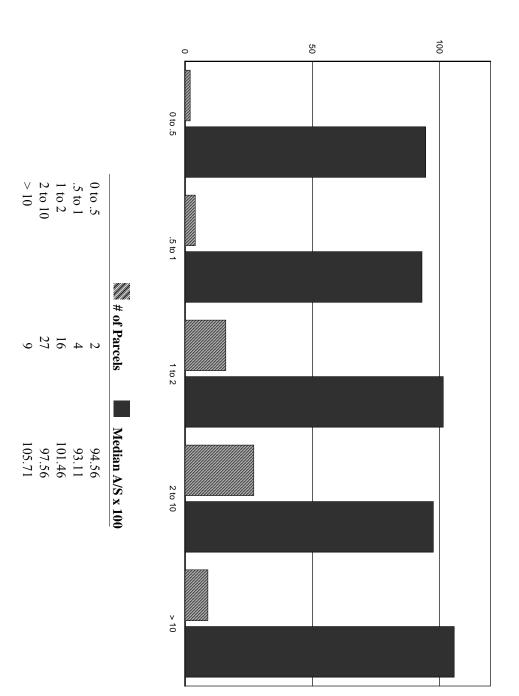
# Deerfield:Median A/S Ratio by Neighborhood



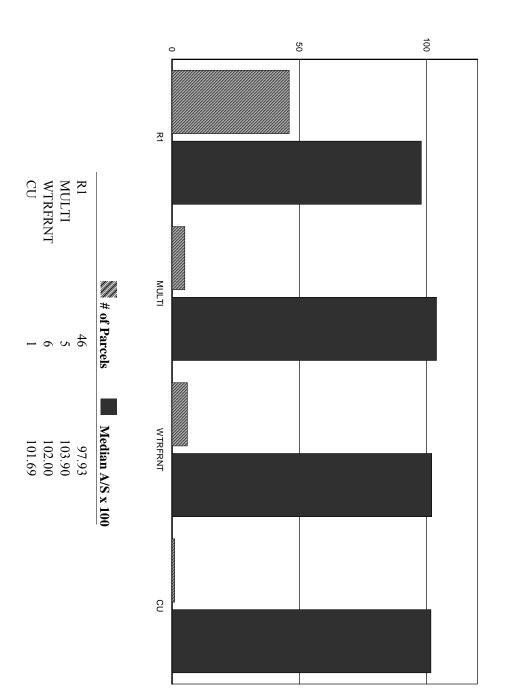
### Deerfield:Median A/S Ratio by Zone



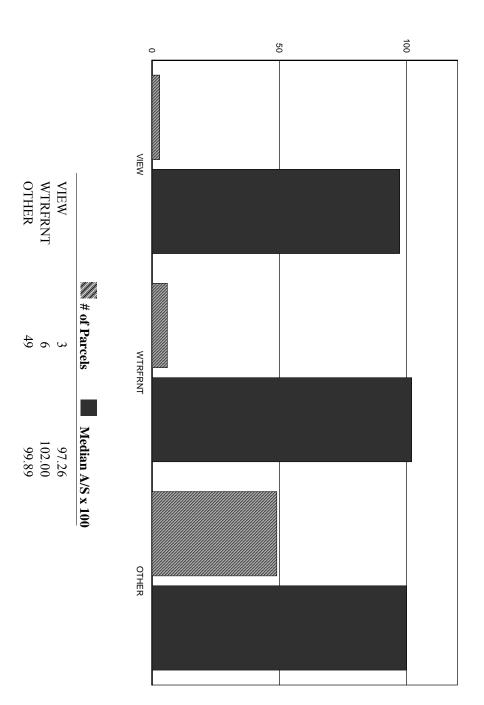
### Deerfield:Median A/S Ratio by Acreage



# Deerfield:Median A/S Ratio by Improved Use



# Deerfield: Median A/S Ratio for Views/Waterfront/Other



### Sales Analysis Results Deerfield -- 09/21/2015

	Sales Anal	ysis Statistics	
Number of Sales:	8	Mean Sales Ratio:	1.0375
Minimum Sales Ratio:	0.9756	Median Sales Ratio:	1.0146
Maximum Sales Ratio:	1.1945	Standard Deviation:	0.0707
Aggregate Sales Ratio:	1.0294	Coefficient of Dispersion:	4.3323
		Price Related Differential:	1.0078
	Sales Anal	ysis Criteria	

Sold: 10/01/2014 - 09/14/2015 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2015 Trend: 0.000% Prior to 09/21/2015

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: NO Vacant: YES

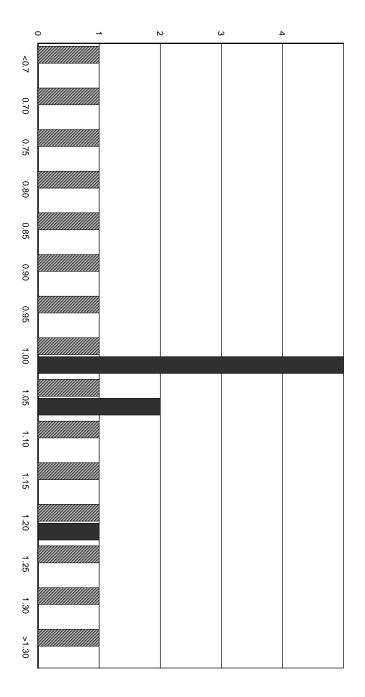
View: All Waterfront: All

Include Comm./Ind./Util.: YES

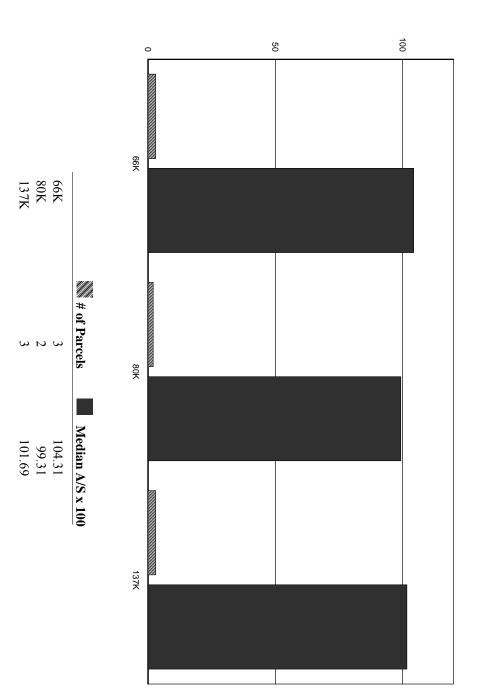
### Deerfield Sales Analysis Report

\$ 24,900											
9 2 000	WHITE, GINA, TTEE	06/10/2015									
	7 Q	\$ 65,700 V Q	\$ 55,000	G	R1	1.22	01	000024		1.195 000419 000027	1.195
\$ 162,200	MIDDLE ROAD TRUST	08/25/2015									
	7 Q	\$ 144,600 V Q	\$ 135,000	F	R1	32.00	01	1.071 000413 000017 000000 01 32.00 R1	000017	000413	1.071
\$ 23,500	TUKCOR REAL ESTATE & D	02/03/2015		4 & 419	419-27-1	TE LOTS	SEPARA	SALE PRICE INCLUDES TWO SEPARATE LOTS 419-27-14 & 419	ICE INCLU	SALE PR	
	7 Q	\$ 67,800 V Q	\$ 65,000	G	R1	2.67	01	1.043 000419 000027 000018 01 2.67 R1 G	000027	000419	1.043
\$ 22,500	TUKCOR REAL ESTATE & D	08/04/2015		@ MKT	APPRS (	TS IN CU;	OTH LO	SOLD W/419-27-16; ASSMT=BOTH LOTS IN CU; APPRS @ MKT	/419-27-16;	SOLD W	
	7 Q	\$132,200 V Q	\$ 130,000	G	CUUH	1.30	01	1.017 000419 000027 000017 01 1.30 CUUH G	000027	000419	1.017
\$ 22,500	TUKCOR REAL ESTATE & D	02/03/2015		: 419-27	-27-14 &	LOTS, 419	PARATE	SALE PRICE INCLUDES 2 SEPARATE LOTS, 419-27-14 & 419-27	ICE INCLU	SALE PR	
	7 Q	\$ 65,800 V Q	\$ 65,000	G	R1	1.26	01	1.012 000419 000027 000014 01 1.26 R1 G	000027	000419	1.012
\$ 81,800	HUSSEY, WAYNE, TTEE	12/06/2014									
	7 Q	\$ 75,400 V Q	\$ 75,000	F	R1	4.14	01	000007		1.005 000411 000045	1.005
\$ 76,300	GADD, DEBORAH, TRUSTEE	03/12/2015									
	7 Q	\$ 74,800 V Q	\$ 76,266	F	R1	4.84 R1	01	000004		0.981 000411 000045	0.981
\$ 118,300 e	MATHEWS, PAUL G, TTEE	02/12/2015									
	/ Q	\$ 133,200 V Q	\$ 136,533	F	R1	9.00 R1	01	000000		0.976 000414 000012	0.976
Prior Year Assessment	Grantor Pr	Sale Date	Eff. Area	Eff					()	Sale Note	
	I Q Unqualified Description	Assessment	SH Sale Price	NC BR SH	$\mathbf{LC}$	Acres	Zone	Sub	Lot	Map	Ratio

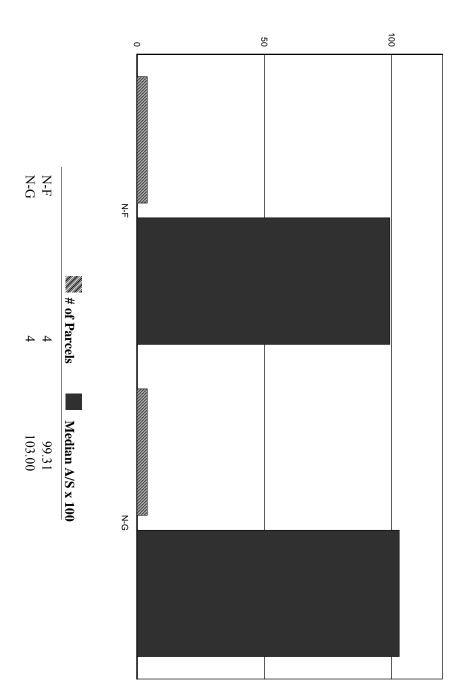
### **Deerfield:Distribution of Sale Ratios**



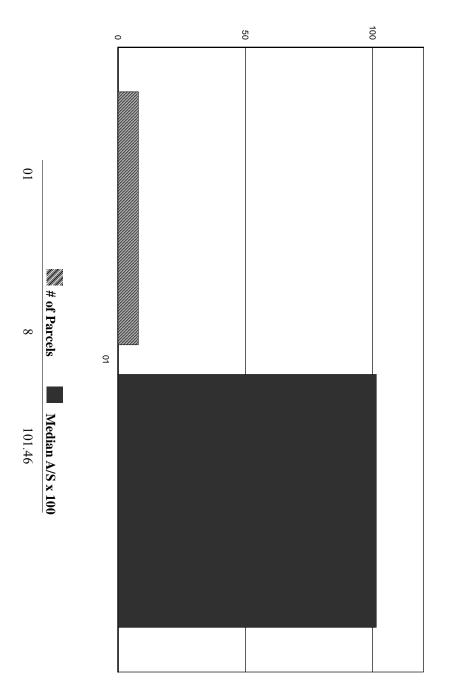
## Deerfield:Median A/S Ratio by Sale Price



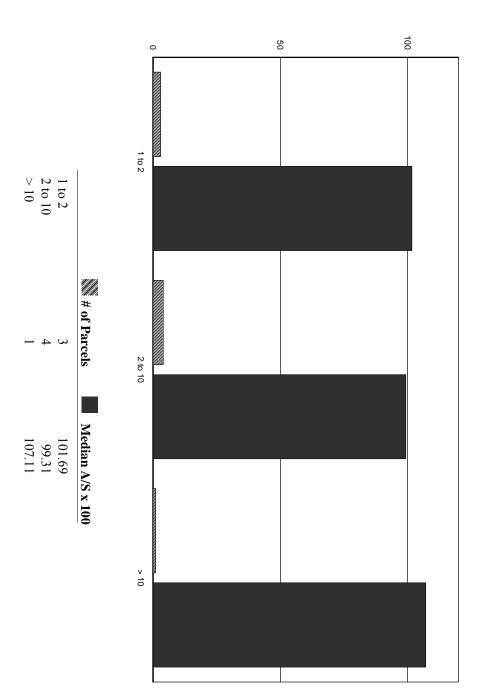
# Deerfield:Median A/S Ratio by Neighborhood



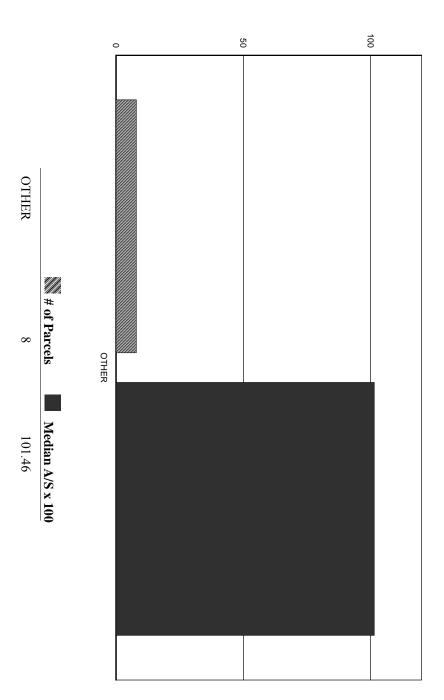
### Deerfield:Median A/S Ratio by Zone



### Deerfield:Median A/S Ratio by Acreage



# Deerfield: Median A/S Ratio for Views/Waterfront/Other



Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3  Land Type Units Base Rate NO  IF RES 3.000 ac 96,000 F  1839 ac x 2,000 X  4.839 ac			Feature Type Units Lngth:	EXTR	04/27/15 DMVL SALE VERIF. V4 04/05/13 JBPR 03/26/12 JBVL 04/20/11 ERPR 03/03/10 DMRL 02/27/07 ALNL	LISTING HISTORY	159 SO MAIN STREET  MANCHESTER, NH 03102	GEORGE, JAMES  Da  03	OWNER INFORMATION	Map: 000411 Lot: 000045 Sub: 000004
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valore F 110 80 100 90 95 MILD 100 72,20 X 100 95 MILD 75 2,60 74,80	LAND VALUATION		Units Lngth x Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	VACANT; SUBDIV PHASE II PLAN D33927; NEW LOT/NEW ACCOUNT PARENT LOT WAS 411-45 NOW DELETED 2/27/07; 3/10 CK11 FOR NEW HSE; DNPU BOX TRL; 4/11 NC; 3/12 NC TO LOT; CK13 TOPO DROPS ON REAR OF LOT, PORTIONS WET LOT; NEEDS PERMIT NO NEED TO VISIT UNLESS PERMIT GIVEN;4/15 NC	NOTES	03/22/2010 5097 0979 U V 23 BMI REALTY TRUST	Page         Type         Price           2119         Q V         76,266	SALES HISTORY	Card: 1 of 1
Site: UND/CLR Driveway: UNDEVELOPED Road: PAVED  m SPI R Tax Value Notes  10 0 N 72,200  10 0 N 2,600 WET  10 74,800		PARCEL TOTAL TAXABLE VALUE  Year Building Features Land 2013 \$0 \$89,700 Parcel Total: \$89,700 2014 \$0 \$0 \$76,300 Parcel Total: \$76,300 Parcel Total: \$74,800 Parcel Total: \$74,800	DEERFIELD ASSESSING	MUNICIPAL SOFTWARE BY AVITAR			Page 17'		PICTURE	DEERFIELD Printed: 09/21/2015

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Zone: AR AGR/RESI/PLEASANT   Minimum Acreage: 3.0  Land Type   Units   Base Rate   NC  1F RES   3.000 ac   96,000 F  1.144 ac   x 2,000 X  4.144 ac   4.144 ac		reature Type  Onis Engin x widin Size Adj	Thite 1	03/03/10 DMRL CORN 03/03/10 DMRL CORN 02/27/07 ALNL	LISTING HISTORY	LITCHFIELD, NH 03052	1ASHEREAU INVESTMENT PROPELIC 12/06. 19 MOOSE HOLLOW ROAD 03/22.		Map: 000411 Lot: 000045 Sub: 000007
Minimum Frontage: 200         Adj       Site       Road       DWay       Topography       Cond       Ad Valore         110       77       100       90       100 LEVEL       100       73,2         100       95 MILD       100       2,2         75,4	LAND VALUATION	Kate Cond Market value Notes	Data Cand		NOTES  STIDDIV BHASE II BI ANI D22027: 2/10 VAC: 1/15 NC: 4/15 I HCT DONE:		7/2014 5593 1101 QV 7 7/2010 5097 0979 UV23	Rook Page Type	07 Card: 1 of 1 00000 HIDDEN DR
Site: UND/WDS       Driveway: UNDEVELOPED       Road: PAVED         sm       SPI       R       Tax Value       Notes         00       0       N       73,200         00       0       N       2,200         00       75,400		### PARCEL TOTAL TAXABLE VALUE    Year		MUNICIPAL SOFTWARE BY AVITAR			age 173	AICIONE	DEERFIELD & Printed: 09/21/2015

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BUILDING DETAILS	TAXABLE DISTRICTS	OWNER	PICTURE
DEEKFIELD Printed: 09/21/2015	00000 HIDDEN DK	Card: 1 01 1	Map: 000411 Lot: 000045 Sub: 000007
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Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.9  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  IF RES 29,000 ac x 2,000 X  IF RES 200,000 ff x 120 F  32.000 ac  32.000 ac		Feature Type Units Lng	This	01/29/15 DMVL 02/25/10 KCRL 11/07/01 JDUV 08/15/00 VMRV 06/27/90 JY	LISTING HISTORY	40 TRENTON STREET  MANCHESTER, NH 03104	O CONSTRUCTION CO I	OWNER INFORMATION	Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valore F 110 77 100 90 100 LEVEL 100 46,3 X 94 85 MODERATE 100 46,3 F 110 95 MILD 100 25,1 144,6	LAND VALUATION	Units Lngth x Width Size Adj Rate Cond Market Value Notes	Peta Carl	VAC; WOODED, LEVEL W/ROAD; 1/15 4 SALE "BEAN GROUP 1-800-450-7784";  TRA FRATURES VALUATION	NOTES		Date         Book         Page         Type         Price Grantor           08/25/2015         5648         0569         Q V         135,000 MIDDLE ROAD TRUST           02/15/2007         4766         2796         U V 38         ZARBA, CHRISTOPHER	SALES HISTORY	000000 Card: 1 of 1 MIDDLE RD
Site: UND/WDS Driveway: UNDEVELOPED Road: PAVED		### Comparison of Comparison o	PICNICH AL SOFT WANE BY AVITAN	MINICIPAL SOFTWARE RV AVITAR		Page ^	175	PICTURE	DEERFIELD Printed: 09/21/2015

Year Built: Condition For Age: Physical: Functional: Economic: Temporary:				
Year Built: Condition For Age: Physical: Functional: Economic: Temporary:				
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DEERFIELD Printed: 09/21/2015	MIDDLERD	0000 Card: 1 of 1	Map: 000413 Lot: 000017 Sub: 000000	Map:

Units Base Rate NC A 3.000 ac 96,000 F 1 6.000 ac x 2,000 X 1 00.000 ff x 120 F 1 9.000 ac	Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.00 Minimur	01/30/15 ERVL 03/19/10 DMRL 03/26/00 VMRV  TREED; WET; VACANT; 12/04 RO, MAINTENANCE, SNOW REMOV, CANDIA & PETERSON ROADS; 1. PETERSON RD; 4/15 LUCT DONE  EXTRA FEATURES VALUATION  Treature Type  Units Lngth x Width Size Adj Rate C	02/12/2013 3394 04/19/2005 4466 04/19/2005 4466 10/23/2003 4178 06/06/2002 3782	Book	OWNER INFORMATION	Map: 000414 Lot: 000012 Sub: 000000 C:
y Topography Cond Ad Valorem 100 LEVEL 100 72,200 90 ROLLING 100 10,800 95 MILD 100 50,200 133,200	LAND VALUATION  Minimum Frontage: 200 Si	TREED; WET; VACANT; 12/04 ROAD EASEMENT DEED FOR THE WIDENING, MAINTENANCE, SNOW REMOVAL & ANY NECESSARY SLOPING OF CANDIA & PETERSON ROADS; 1/15 SOME CLEAR/LOGGED AREA OFF PETERSON RD; 4/15 LUCT DONE  TRA FEATURES VALUATION  The width Size Adj Rate Cond Market Value Notes	1897 U138 GRANT, 1900 U146 GRANT, MOLLY 2981 U138 GRANT, MOLLY 0020 U138 MATHEWS/GRANT REVOC	Type	SALES HISTORY	Card: 1 of 1 PETERSON RD
SPI R Tax Value Notes  0 N 72,200 0 N 10,800 0 N 50,200 133,200	Site: UND/CLR Driveway: UNDEVELOPED Road: DIRT	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Pear Building Features Land 2013 \$0 \$0 \$1,374 Parcel Total: \$1,374 Parcel Total: \$1,228 Parcel Total: \$1,228 Parcel Total: \$1,228 Parcel Total: \$133,200 Parcel Total: \$133,200	Page 177		PICTURE	DEERFIELD Printed: 09/21/2015

District   Percentage   Model:	Map: 000414 Lot: 000012 PICTURE	Sub: 000000 Card: 1 of 1  OWNER	PETERSON RD TAXABLE DISTRICTS	BUILDING DETAILS
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Permit ID Permit Type Notes  Con		DEERFIELD, NH 03037		Int: Floor: Heat:
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Lone: AK AGK/KESI/PLEASAN1         Minimum Acreage: 3.0           Land Type         Units         Base Rate         NC           1F RES         1.260 ac         92,520 G           1.260 ac         1.260 ac		Units Lng	Lot: 000027
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Site: UND/WDS Driveway: UNDEVELOPED Koad: GRAVEL   rem   SPI   R   Tax Value   Notes		PICTURE  PICTURE  PICTURE  SOFTWARE BY AVI  SOFTWARE BY AVI  SOFTWARE BY AVI  FILD ASSESSI  OFFICE  OFFICE  OPACE! TO SOPACE! TO SOPACE! To tal:	DEERFIELD Printed: 09/21/2015

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3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valo G 120 77 95 90 90 ROLLING 100 67 67,	EXTRA FEATURES VALUATION  Units Lngth x Width Size Adj Rate Cond Market Value Notes	Date         Book         Page         Type         Price Grantor           02/03/2015         5638         0197         U V 16         310,000 RJM HOLDINGS, LLC           02/03/2011         5192         2440         U V 39         WHITE, GINA TRUST           NOTES           S/D # D34817 6/21/07; 1/15 ROAD IN; VACANT; WOODED;
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Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate 1  1F RES 1.220 ac 92,440  1.220 ac		01/16/15 ERVL 03/11/10 KCRL  Feature Type  Units Ln	OWNER INFORMATION  ULLIKIN & SONS HOMES, LLC  ID VIEW DRIVE  RN, NH 03032  LISTING HISTORY	Map: 000419 Lot: 000027 Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valo G 120 77 95 90 90 ROLLING 100 65, 65,		EXTRA FEATURES VALUATION  EXTRA Width Size Adj Rate Cond Market Value Notes	SALES HISTORY   Date   Book   Page   Type   Price Grantor   06/10/2015   5625   0120   Q V   55,000 WHITE, C	000024 Card: 1 of 1 HARTFORD BROOK RD
Site: UND/WDS Driveway: UNDEVELOPED Road: GRAVEL         rem SPI R Tax Value Notes         700 0 N 65,700         700 65,700	PARCEL TOTAL TAXABLE VALUE    Year   Building   Features   Land	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING	PICTURE	DEERFIELD Printed: 09/21/2015

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Lot: 000027 Sub: 000024 Card: 1 of 1 HARTFORD BROOK RD DEERFIELD Printed:	BUILDING DETAILS		$\mathbf{CTS}$	STRIC	LE DI	AXAB	T			7	WNE	0							URE	PICT			
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	Drinted:			7 17		ם כי				4		;		2	2			1				ŕ	

#### Sales Analysis Results Deerfield -- 09/21/2015

	Sales Anal	ysis Statistics	
Number of Sales:	50	Mean Sales Ratio:	0.9896
Minimum Sales Ratio:	0.8192	Median Sales Ratio:	0.9841
Maximum Sales Ratio:	1.2228	Standard Deviation:	0.0741
Aggregate Sales Ratio:	0.9871	Coefficient of Dispersion:	5.9278
		Price Related Differential:	1.0025
	Sales Anal	ysis Criteria	

Sold: 10/01/2014 - 09/14/2015 Sale Ratios: 0.000 - 999.999

Building Value: 0 - 99999999 Bldg Eff. Area: 0 - 99999999

Land Value: 0 - 99999999 Land Use: ALL

Current Use CR: 0 - 99999999 Acres: 0 - 99999999

Year Built: 1600 - 2015 Trend: 0.000% Prior to 09/21/2015

Story Height: ALL Neighborhood: ALL

Base Rate: ALL Zone: ALL

Qualified: YES Unqualified: NO

Improved: YES Vacant: NO

View: All Waterfront: All

Include Comm./Ind./Util.: YES

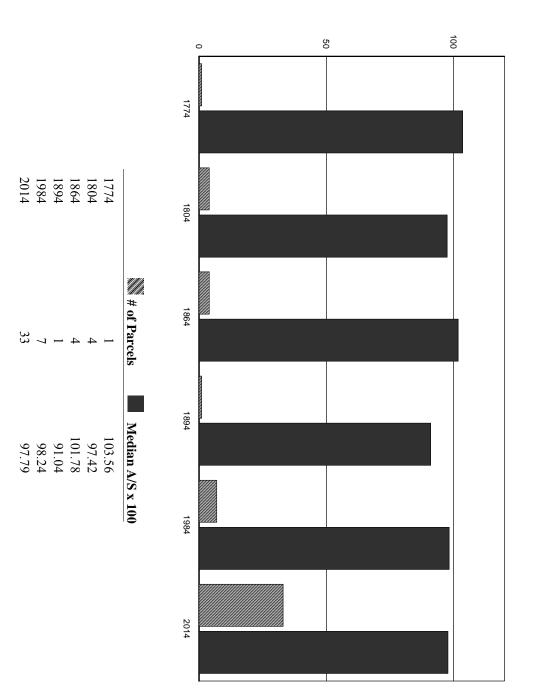
#### Deerfield Sales Analysis Report

\$ 319,800	0//31/2013 LANGLOIS, ZACHAKT J		3,107							
9 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	00 I Q	\$ 327,000	G RSA D	R1	1.15	13 01	3 000013	000093	000424	0.969
\$ 366,500	<b>\$ 347,200</b> I Q 05/19/2015 LAZDOWSKI, ERIC	\$ 361,200	G RSA E 3,198	R1 IOMINAI	000409 000031 000000 01 7.71 R1 CURRENT USE ONLY ON 1.69 AC WETLAND-NOMINAL	1.69 AC W	1 000000 0 1.0	000031 NT USE Of		0.961
\$ 218,100	\$ 217,700 I Q 04/16/2015 JONES, EMILY S	\$ 227,000	E RSA B 1,880	R2	1.00	00 01	9 000000	000029	000415	0.959
\$ 460,900	\$ 417,000 I Q 05/14/2015 MORRILL, DANIEL W	\$ 435,000	E RSA C 1,884	R1	15.00	00 01	2 000000	000022	0.959 000415	0.959
\$ 235,400	\$ 247,300 I Q 09/14/2015 BURNHAM, NATHAN L		F RSA E 2,502	R1	0.60	00 01		000012	000210	0.959
\$ 294,200	\$ 312,400 I Q 03/02/2015 MACKENZIE, KELLE	\$ 329,000	E RSA C 3,188	R1	5.05	00 01	000000	000050	0.950 000424	0.95(
\$ 314,900	\$ 298,300 I Q 06/24/2015 STRICKLER, SUZANNE S.		F RSA C 2,528	R1	5.01	00 01	4 000000	000024	000419	0.947
\$ 410,500	\$ 418,600 I Q 07/31/2015 DRAPEAU, DAVID	\$ 449,000	F RSA E 4,508	R1	5.00	00 01	3 000000	000023	000419	0.932
R \$0	\$ 198,100 I Q 10/02/2014 DAVID PELLETIER CONSTR	\$ 213,000	D RSA A 1,306	R1	3.42	02 01	2 000002	000012	000201	0.930
\$ 227,000	\$ 241,700 I Q 04/22/2015 ROSKO, RONALD K	\$ 260,000	F RSA D 2,068	R1	3.04	00 01	3 000000	000083	0.930 000414	0.93(
\$ 333,500	\$ 324,400 I Q 08/10/2015 LEMAY, PETER J.	\$ 352,000	F RSA D 3,108	R1	3.37	01 01	9 000001	000059	000420	0.922
\$ 302,000	\$ 297,900 I Q 06/29/2015 PMDF BUILDERS,LLC	\$ 324,000	E RSA D 2,731	R1	4.14	02 01	9 000002	000019	0.919 000415	0.919
\$ 299,700	\$319,500 I Q 06/30/2015 GARNEAU, MARK J	\$ 348,000	F RSA D 3,116	R1	3.01	00 01	7 000000	000007	000416	0.918
\$ 257,800	\$ 236,700 I Q 08/17/2015 ABRAHAMSON, DAVID A	\$ 260,000	E RSA C 1,662	R1W	5.80	00 04	1 000000	000051	0.910 000209	0.910
\$ 142,100	\$ 139,600 I Q 08/03/2015 SMITH, PAUL M.		F RSA B 1,551	R1	0.28	00 01	5 000000	000065	000409	0.909
\$ 202,600	\$ 219,600 I Q 06/22/2015 ANDERSON, SCOTT		F RSA A 1,390	R1	0.78	00 01		000008	0.904 000420	0.902
\$ 340,400	\$316,900 I Q 09/01/2015 BYRNE, ROBIN LANE	\$ 360,000	F RSA D 4,734	R1	1.08	00 01	1 000000	000051	000423	0.880
\$ 198,200	\$ 195,300 I Q 06/26/2015 ALIBERTI, ROGER	\$ 223,000	E RSA C 1,457	R1	1.00	00 01	000000	000060		0.876
\$ 251,700	\$ 249,200 I Q 08/12/2015 PIERCE, SAMUEL C.		F RSA C 1,968	R1	4.05	00 01	000000	000010	000411	0.845
\$ 269,800	\$ 294,900 I Q 06/29/2015 KOCH, LEOKADIA W	\$ 360,000	F RSA C 2,368	R1	5.10	00 01	3 000000	000043	000416	0.819
Prior Year Assessment	Assessment I Q Unqualified Description Sale Date Grantor	Sale Price	NC BR SH Eff. Area	LC	e Acres	Zone	Sub	Lot	Map Sale Note	Ratio

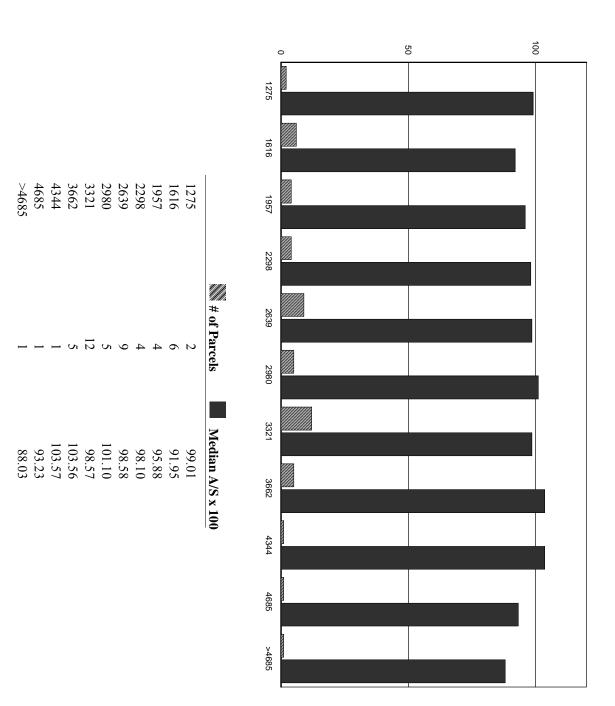
\$ 359,400	Q FISHER DONALD A TTEE	\$ <b>311,600</b> I	\$ 299,900	E RSA D	R2	16.00	01	000406 000029 000000 01 16.00	000029	000406	1.039
\$ 372,400	Q TRUE, KATHRYN R	\$ 388,400 I 04/17/2015	\$ 375,000	F RSA D 4,230	R1	3.77	01	000000	000117	000414	1.036
\$ 365,100	Q LACROSS, PAUL A	\$ 343,700 I 07/27/2015	\$ 331,900	E RSA D 3,597	R1W	6.80 1	04	000000	000064	000424	1.036
\$ 98,100	Q STRATEGIC CONTRACTING	\$ 289,600 I 12/30/2014	\$ 280,000	F RSA D 2,374	R1	3.05	01	000000 ON	000411 000015 0 NEW CONSTRUCTION	000411 NEW COI	1.034
\$ 68,100	Q TUKCOR REAL ESTATE & D	\$ 247,800 I 10/29/2014	\$ 239,933	G RSA D 1,845	R1	1.58	01	000011	000419 000046 INCLUDES FNTDN	000419 INCLUDI	1.033
\$ 204,200	Q SCHINDLER, CHRISTINE R	\$ 251,900 I 10/27/2014	\$ 244,000	F RSA B 2,206	R1	1.20	01	000000	000089	000410	1.032
\$ 353,600	Q SULLIVAN, GRACE L.	\$ 345,400 I 12/01/2014	\$ 335,000	F RSA E 3,535	R1	7.76	01	000001	000002	000416	1.031
\$ 325,000	Q JACOBUS, JAMIE S.	\$ 332,600 I 11/26/2014	\$ 325,000	G RSA C 2,865	R1	1.56	01	000010	000048	000420	1.023
\$ 320,000	Q SHAMPY, GEORGE	\$ 302,900 I 11/25/2014	\$ 296,000	E RSA E 3,241	R1	4.40	01	000000	000023	000205	1.023
/ \$ 334,200	Q BOZOIAN, KYLE MATTHEW	\$ 313,300 I 08/05/2015	\$ 307,500	G RSA D 2,947	R1	1.20	01	000019	000093	000424	1.019
\$ 245,100	Q SICARD, MARK E.	\$ 288,500 I 12/16/2014	\$ 285,000	F RSA C 3,630	R1	1.60	01	000000	000026	000419	1.012
\$ 277,000	Q GILLICK,TRACY	\$ 257,100 I 07/01/2015	\$ 254,300	E RSA C 2,708	R1	3.28	01	000000	000035	000423	1.011
\$ 187,800	Q STEVENS, DIANE	\$ 182,800 I 12/22/2014	\$ 182,000	E RSA A 1,213	R1W	1.50	02	000000	000002	000208	1.004
\$ 367,200	Q BRADLEY, DARRELL F	\$ 353,300 I 08/24/2015	\$ 353,700	G RSA C 3,204	R1	1.21	01	000002	000048	000420	0.999
\$ 275,500	Q NEILY, STEPHEN J	\$ 271,100 I 04/27/2015	\$ 275,000	F RMF D 2,578	R2	10.71	01	000000	000130	000414	0.986
\$ 155,900	Q DAIGLE, ALLEN	\$ 162,100 I 09/09/2015	\$ 165,000	D RSA A 1,389	R1W	0.39 1	02	000000	000037	000208	0.982
\$ 283,100	Q FREEL, DAVID R.	\$ 278,700 I 04/27/2015	\$ 285,000	G RSA C 2,575	R1	1.42	01	000016	000046	000419	0.978
\$ 257,600	Q CHOUINARD JR., EDWARD	\$ 256,500 I 11/25/2014	\$ 262,533	F RSA C 2,740	R1	10.20	01	000000	000093	000414	0.977
\$ 170,500	Q EMANUELE, JOSEPH B	\$ 181,500 I 10/09/2014	\$ 186,000	F RSA A 1,116	R1	1.10	01	000000	000046	000415	0.976
\$ 382,000	Q RICHTER, PAUL M	\$ 368,600 I 10/29/2014	\$ 379,000	F RSA C 3,203	R1	5.93	01	000006	000013	000411	0.973
Prior Year Assessment	Grantor	Sale Date		Eff. Area						Sale Note	

9	TILL TOTAL TILL										
	~	\$ 289,800 1	\$ 237,000	F KSA C	7.	10.44	01	000000	000049	000405	1.223
\$ 270,500	STEVENS, DIANA M, TRUS	,	) )								
	Q	\$ 256,100 I	\$ 228,400	E RSA D	R1	1.10	01	000000	000025	1.121 000210	1.121
\$ 334,100	ST GEORGE, RENE	08/03/2015		3,086							
	Q	\$ 319,100 I	\$ 290,000	E RSA D	R1	6.68	01	000000	000091	1.100 000405	1.100
\$ 307,100	BLASZCZAK, MICHAEL	04/03/2015		2,445							
	Q	\$ 288,000 I	\$ 266,000	F RSA D	R1	3.73	01	000001	000048	1.083 000419	1.083
\$ 348,800	DAVIS, ROBERT	09/02/2015		3,029			SE	CU BUT UPDATE YR OK TO USE	UPDATE Y	CU BUT	
	Q	\$ 333,000 I	\$ 310,000	F RSA C	R2	13.00 R2	01	000000	000022	1.074 000416	1.074
\$ 362,400	HOLLIS, JOHN W	12/04/2014		SALE PRICE ON MLS #4372368 IS \$292,000, TRANSFER TAX AP 2,223	SFER T.	000, TRA1	IS \$292,	S #4372368	ICE ON MI	SALE PR	
	Q	\$ 312,000 I	\$ 292,000	01 20.10 R1 F RSA E	R1	20.10	01	000000	1.068 000411 000013 000000	000411	1.068
\$ 358,700	EMERTON, SCOTT	04/22/2015		18 DOM APPEARS LIMITED MARKETING AT BELOW MARKET I 3,228	LOW M	NG AT BE	ARKETII	IMITED M	APPEARS I	18 DOM .	
	Q	\$ 348,800 I	\$ 327,000	F RSA D	R1	3.20	01	000003	000007 000003	000413	1.067
\$ 300,300	PARENT, DAVID TRUSTEE	08/21/2015		2,534			JSE	IN CU UPDATE YEAR OK TO USE	DATE YE!	IN CU UF	
	Q	\$ 273,800 I	\$ 259,000	E RSA D	R1W	23.70	04	000000	000047	1.057 000209	1.057
\$ 294,500	LITTLEFIELD, NINA	06/22/2015		2,434							
	Q	\$ 306,800 I	\$ 293,000	F RSA E	R1	2.75	01	000000	000066	1.047 000410	1.047
\$ 225,600	STEVENS, RICHARD E. SR	10/31/2014		1,402							
	Q	\$ 189,200 I	\$ 182,000	E RSA B	RIW	1.50	04	000000	000050	1.040 000209	1.040
Prior Year Assessment	Grantor	Sale Date	-	Eff. Area						Sale Note	
	Q Unqualified Description	<b>Assessment</b> I	Sale Price	NC BR SH	LC	Acres	Zone	Sub	Lot	Map	Ratio

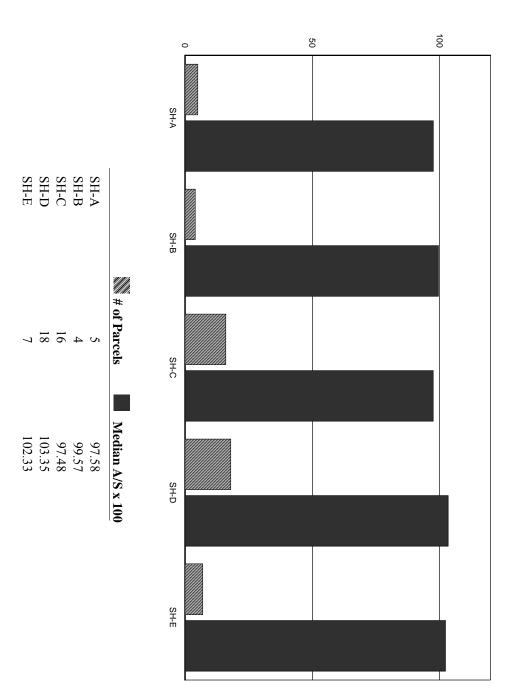
## Deerfield: Median A/S Ratio by Year of Construction



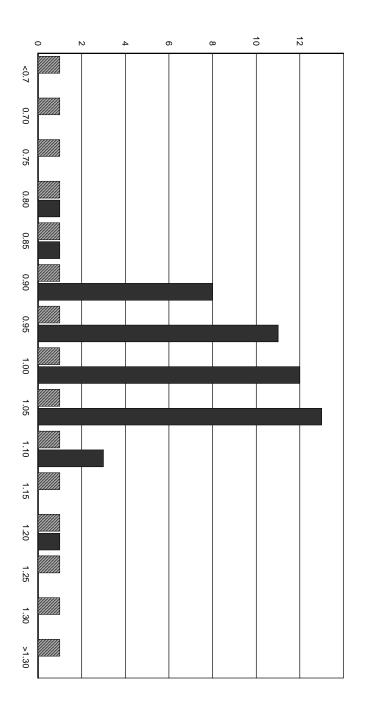
## Deerfield: Median A/S Ratio by Effective Area



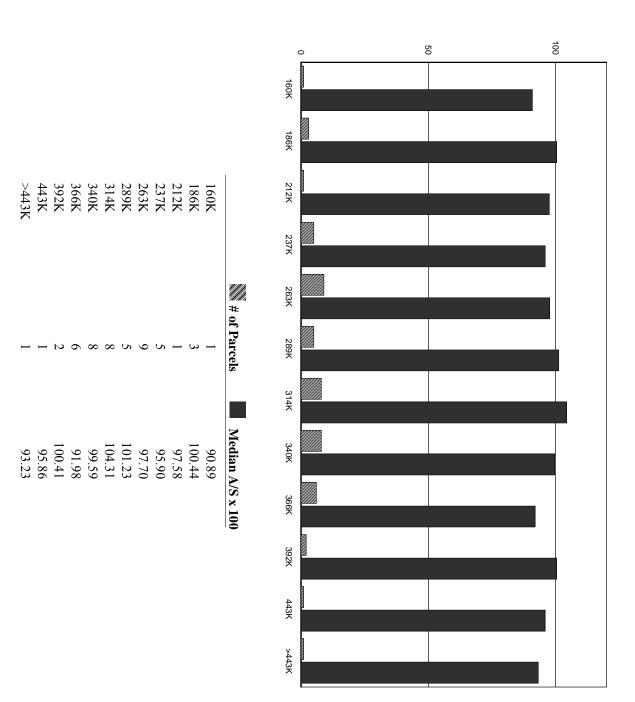
#### Deerfield:Median A/S Ratio by Story Height



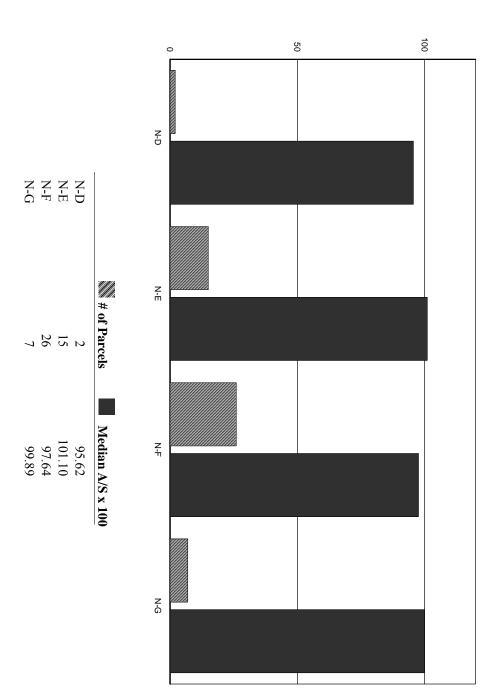
#### **Deerfield:Distribution of Sale Ratios**



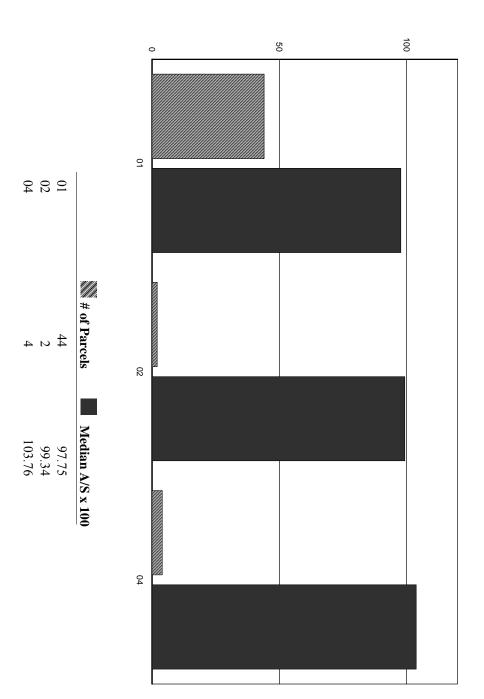
#### Deerfield: Median A/S Ratio by Sale Price



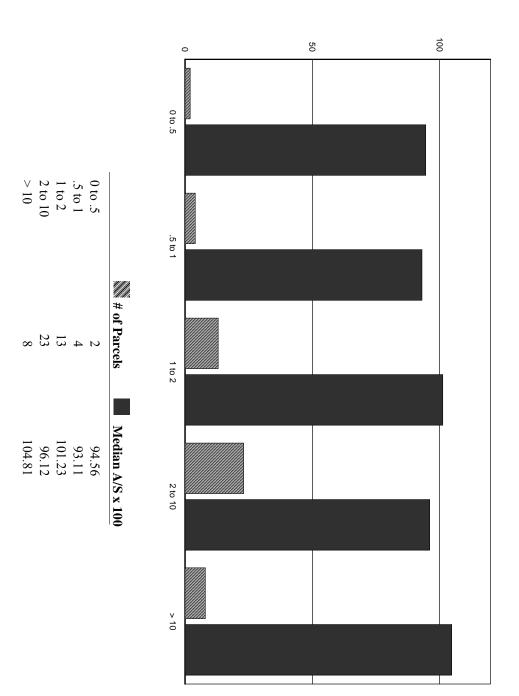
## Deerfield:Median A/S Ratio by Neighborhood



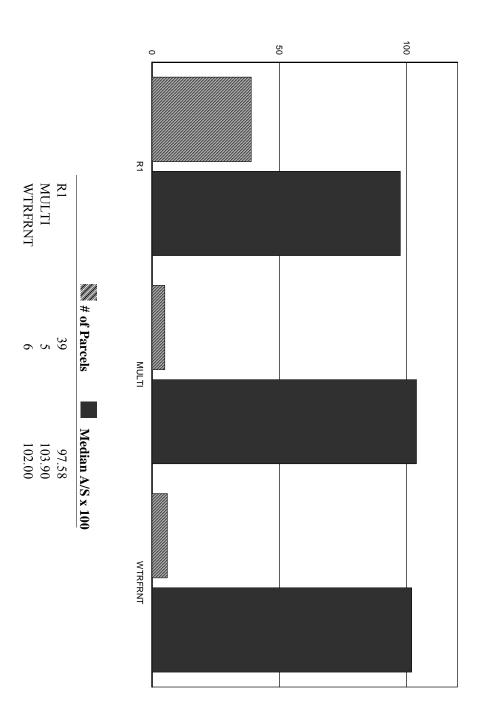
#### Deerfield:Median A/S Ratio by Zone



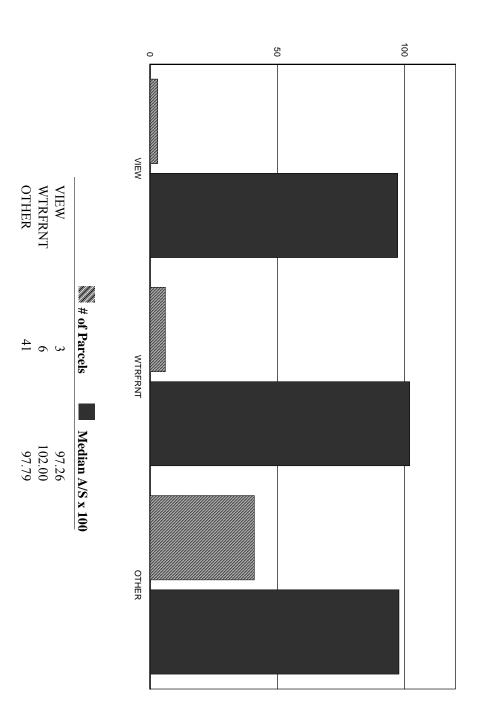
#### Deerfield:Median A/S Ratio by Acreage



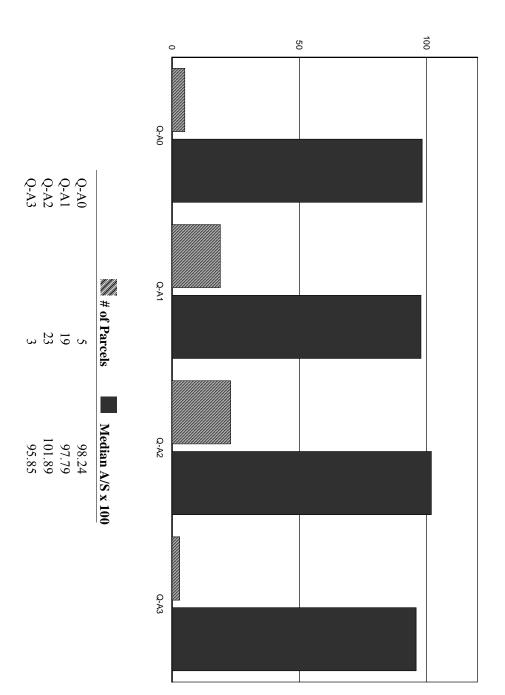
## Deerfield:Median A/S Ratio by Improved Use



# Deerfield: Median A/S Ratio for Views/Waterfront/Other



## Deerfield:Median A/S Ratio by Building Quality



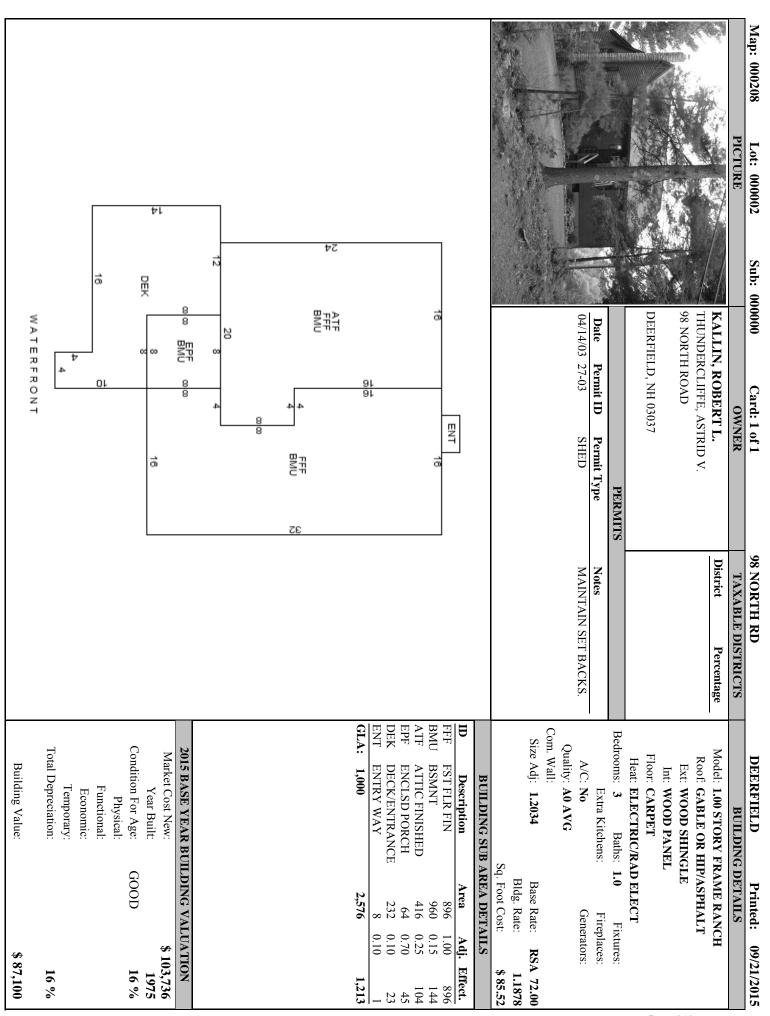
Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 D  1F RES 0.422 ac x 2,000 X  3.422 ac	VANLUVEN, BETHANY  17 RITCHIE ROAD  DEERFIELD, NH 03037  LISTING HISTORY  04/01/15 LMSL 03/17/15 ERVM  Feature Type  Units Lngtl	Map: 000201 Lot: 000012 Sub: 000002
e: 3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem SPI  0 D 90 100 95 95 95 95 MILD 100 74,100 0  0 X 100 90 ROLLING 75 600 0  74,700	Date   Book   Page   Type   Price Grantor	Card: 1 of 1
Site: AVERAGE Driveway: GRAVEL Road: DIRT PI R Tax Value Notes  0 N 74,100 0 N 600 WET  74,700	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Parcel Total: \$ 123,400  Parcel Total: \$ 198,100	DEERFIELD Printed: 09/21/2015

					ω <u>!</u> 9Z	FNT 3																	PICTURE
4	2 3	42			FFF BMU					42							Date Permit ID Permit Type	PERMITS	DEERFIELD, NH 03037		17 RITCHIE ROAD	VANLUVEN, BETHANY	OWNER
	7				56												Notes	ITS				<b>District</b> Percentage	TAXABLE DISTRICTS
Building Value:	Temporary: Total Depreciation:	Condition For Age: AVERAGE Physical: Functional: Fernomic		2015 BASE YEAR BUILDING VALUATION				••	BMU BSMNT 1092 ENT ENTRY WAY 24	FST FLR FIN	ID Description Area	BUILDING SUB AREA DETAILS	Bldg. Rate:	Size Adj: 1.1711 Base Rate:	Com. Wall:		Extra Kitchens: Fi		Floor: CARPET/HARDWOOD Heat: OIL/FA DUCTED	Int: DRYWALL	Ext: VINYL SIDING	Model: 1.00 STORY FRAME RANCH	BUILDING DETAILS
\$ 123,400	1 %	1 %	<b>\$ 124</b>	ALUATION					$0.15   164 \ 0.10   2$	1.00	Adi. Effect.	TAILS		RSA		Generators:	Fireplaces:	Fixtures:				NCH	31

Map: 000205 Lot: 000023 Sub: OWNER INFORMATION	: 0000000 Card: 1 of 1 274 NORTH RD  SALES HISTORY  Date Book Page Type Price Grantor
THE JAMES S. STAMP TRUST	5/2015 5589 0234 UI38 5/2014 5577 2125 OI 29
PO BOX 144	4675 0002 QI 3125 260 OI
GILMANTON IRON WORKS, NH 03837	
LISTING HISTORY	NOTES
04/22/15 DMCL 12/16/14 DMVM 03/23/10 ERRM 06/14/04 AGRM 10/24/00 DWHL 03/27/00 VMM 06/07/90 JY	WHT;DORM FRNT & REAR; 4X10 EST-COULDN'T GET BEHND;EST CRL; BARN HAS CRACKS IN FNDTN; BLK FNDTN; 12/14 NOH; COND DOWN LT, SLB UNDER FFF; 4/15 NO FPL WD ONLY; WELL MAINT; GRANITE CTOPS IN KIT & BTH W/OLD GOOD SHAPE CABINETS;
Their I	ALUATION
OFT/BSMT	th Size Adj Rate Cond Market 73 21.00 80 1
	84 22.00 80 143 7.00 60 400 4.00 10 250 3.00 50
	26,200
	LAND VALUATION
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	eage: 3.00 Minimum Frontage: 200
Units	NC Adj Site Road
3.000 ac 1.400 ac <b>4.400 ac</b>	100 100 100 95 95 MILD 100 100 95 MILD 100 100 100 95 MILD 100 100 100 100 100 100 100 100 100 10

O	42 OPF	ENT FFF d ATU  ATU  O SLB d  FFF SS  BMU  ATU  ATU  BMU	16 STO & STO	STAMP, JAMES S, TRUSTEE THE JAMES S. STAMP TRUST PO BOX 144 GILMANTON IRON WORKS, NH 03837 Date Permit ID Permit Type Notes  16	0023 Sub: 000000 Card: 1 of 1 274
Building Value:	Physical: Functional: Economic: Temporary: Total Depreciation:		T ENTRY WAY F EST FLR FIN B SLB F OPEN PORCH O STORAGE AREA U ATTIC F UPPER FLR FIN IU BSMNT E ENCLSD PORCH A: 2,590	BULLDING D  e Model: 2.50 STORY FRA Roof: GAMBREL/ASPH Ext: CLAP BOARD Int: DRYWALL Floor: HARDWOOD/PII Heat: OIL/FA DUCTED Bedrooms: 4 Baths: 2. Extra Kitchens: A/C: No Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9197  ID Description  ID Description	DEERFIELD RITH DING DI
\$ 187,400	25 %	**************************************	20.10 30 1.00 70 0.00 77 0.25 10 0.25 10 0.25 10 0.10 10 0.15 14 0.70	6 6 1.070 \$ 77.0	Printed: 09/21/2015

Zone: AR-FAGR/RES/FREESES   Minimum Acreage:   Land Type	SHED-WOOD 160			12/10/14 DMVM 08/16/10 LMHC 01/27/10 BHRM 10/14/05 KMHC 01/23/04 CMUM 05/16/00 VMRM 06/25/90 DY	LISTING HISTORY	
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem  0 E 100 100 95 95 MILD 100 83,900  0 X 100 95 95 MILD 100 100 93,900	1,800 1,800	dth Size Adj Rate Cond Market	EXTRA FEATURES VALUATION	BRN; NICE VIEW OF POND;1/10 WELL HSE & DOG HSE DNPU; WF 555 FT; MILD SLOPING OF LAND HOME TO WTR; 12/14 NOH; DNPU 2X4 ENT; ADDED BMU UNDER EPF;	NOTES	Sub:     000000     Card: 1 of 1     98 NORTH RD       SALES HISTORY       Date     Book     Page     Type     Price Grantor       12/22/2014     5584     0495     Q1     182,000 STEVENS, DIANE       08/24/2009     5045     0375     Q1     192,533 SOUZA, RICHARD S       12/07/2006     4741     2829     U146     SOUZA/GANZ       01/16/2002     3709     1597     Q1     149,500 MACEWAN, ROBERT B
Site: AVERAGE Driveway: DIRT Road: PAVED  SPI R Tax Value Notes  0 N 83,900 0 N 10,000 93,900  93,900	OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 89,100       \$ 1,800       \$ 96,900         Parcel Total:       \$ 187,800         2014       \$ 89,100       \$ 1,800       \$ 96,900         Parcel Total:       \$ 187,800         2015       \$ 87,100       \$ 1,800       \$ 93,900         Parcel Total:       \$ 182,800	_ DEERFIELD ASSESSING	MUNICIPAL SOFTWARE BY AVITAR			DEERFIELD Printed: 09/21/2015  Page 209



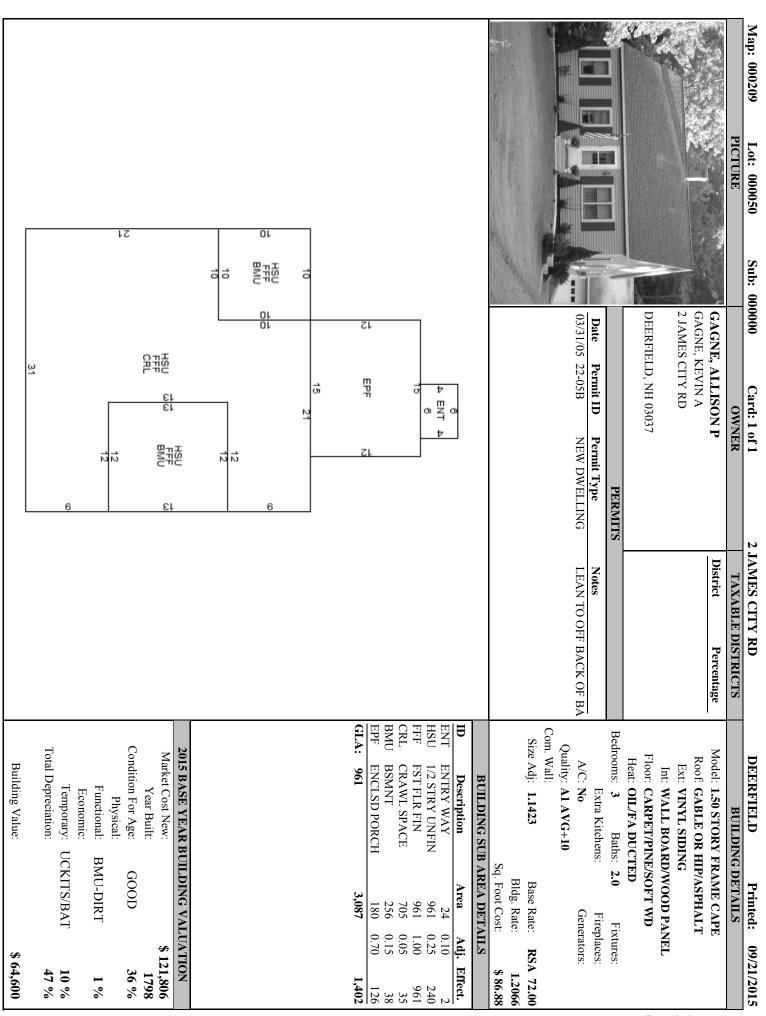
Map: 000208 Lot: 000037  OWNER INFORMATION  DOBSON, BRIAN J  DOBSON, JOANNE 25 HAMMOND RD  DEERFIELD, NH 03037  LISTING HISTORY  12/05/14 DMVL 03/30/10 ERRL 10/14/05 KMHC 06/09/05 BHRL 06/08/05 DMRL 05/15/00 VMRL 06/22/90 JY	Sut	Sub: 000000 Card: 1 of 1    Date	Card: 1 of 1    NAI	Card: 1 of 1   25 HAMMOND R	SALES HISTORY
	EX	TRA FEATURE	NOLLANTAN		
Feature Type	Units Lng	EXTRA FEATURES V Units Lngth x Width Size Adj	ALUATION Rate	Cond Market Value Notes	Notes
SHED-METAL FIREPLACE 1-STAND	140 1 1	10 x 14	5.00 3,000.00	ب بر بر پر	853 RIGHT SIDE 0000 BSMNT 900
			LAD	LAND VALUATION	
Zone: AR-FAGR/RES/FREESES Land Type	Minimum Acreage: Units Base Rate	3.00 NC	Minimum Frontage: 200  Adi Site Road DW:	200 <b>DW</b> ay Topography	Cond Ad Valorem SPI R
IF RES WTRFRNT	ac wf	0 D 90 0 X 100	95	) 100 LEVEL	

	FRONTAGE	22 12 20		22	WATERFRONT 14			Date Permit ID Permit Type Notes	.037		Map: 000208         Lot: 000037         Sub: 000000         Card: 1 of 1         25 HAN           PICTURE         OWNER         T/
		24	FFF BMU					otes		rict Percentage	25 HAMMOND RD  TAXABLE DISTRICTS
Building Value:	Physical: Functional: Economic: Temporary: Total Depreciation:	Market Cost New: Year Built: Condition For Age: G0	2015 BASE YEAR BUILDING VALUATION	GLA: 792		Description GARAGE	Quality: A0 AVG Com. Wall: Size Adj: 1.1460 I Sq. 1	Extra Kitchens: A/C: No	Ext: WOOD SHINGLE Int: PLYWOOD PANEL Floor: CARPET/LINOLEUM OR SIM Heat: OIL/HOT WATER Redrooms: 2 Baths: 15 Fixture	Model: 1.00 STORY FRAME RANCH	DEERFIELD Printed  BUILDING DETAILS
\$ 91,600	19 %	\$113,120 1955 GOOD 19 %	ING VALUATION	2,640 0.15 /3	0.70 0.25 0.10 0.25 0.35 1.00 7	. Effe	Base Rate: RSA 72.00 Bldg. Rate: 1.1311 Sq. Foot Cost: \$81.44	Fireplaces: Generators:	Ÿ.	ME RANCH	Printed: 09/21/2015 ETAILS

Zone: AR-LAGR/RES LAMPREY   Minimum Acreage: 3.0   Land Type	OWNER INFORMATION         VALLIERE, GARTH       D 08 08 08         SIM-VALLIERE, STEPHANIE       08 08         75 NORTH ROAD       DEERFIELD, NH 03037         LISTING HISTORY         01/09/15       DMVM 04/02/10       KCRM 06/08/05         06/08/05       DSUM 10/24/00       JRHC 06/19/00       VMRL 01/24/00         08/17/90       JY40       L/         EXTH         Feature Type       Units Lngth         SHED-WOOD       444       12         SHED-WOOD       36       6	Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem  E 100 100 100 95 MILD 100 28,300  X 96 90 ROLLING 100 1,000  X 100 100 LEVEL 10 10,000  129,200	Date   Book Page   Type   Price Grantor	000000 Card: 1 of 1 75 NORTH RD
Site: AVERAGE Driveway: PAVED Road: PAVED  SPI R Tax Value Notes  0 N 89,300 75 N 689 100 N 90 0 N 10,000 WF/LAMPREY RF/LTD  100,079	### Page 213    Page 213    Page 213    Page 213    Page 213   Page 213    Page 213   Page 213   Page 213   Page 213   Page 213   Page 213   Page 213   Page 213   Page 213	DEERFIELD Printed: 09/21/2015

	ENT 5	12 N 12 N 12 N 12 36	TQU No BMU 0 16 UFF FFF BMF	12 UFF 당하	22 16						Date Permit ID Permit Type Notes	PERMITS	DEERFIELD, NH 03037	IANIE	VALUERE CARTH District
			54		20						S				strict Percentage
Building Value:	Condition For Age: Physical: Functional: Economic: Temporary: Total Depreciation:	RBUI		••	OFF OPPER FLR FIN BMF BSMNT FINISHED ENT ENTRY WAY	J	1	Sq. Foot Cost:  RUII DING SUB AREA DETAILS	Size Adj: <b>0.9670</b>	Quality: A0 AVG Com. Wall:	Extra Kitchens:		Int: DRYWALL Floor: PINE/SOFT WD Heat: OIL/HOT WATER	Roof GAMBREL/ASPHALT Ext: WOOD SHINGLE	Model: 2.00 STORY FRAME GAMBREL
\$ 142,300	WH 1%	LDING VALUATION \$ 169,449		2,53	864 I.00 864 672 0.30 202 20 0.10 2	0.35 0.45 0.25 0.15	. Eff	Sq. Foot Cost: \$66.87  AREA DETAILS	Base Rate: <b>RSA 72.00</b> Bldg. Rate: <b>0.9287</b>	Collegenos	Fireplaces:	<b>1.5</b> Fixtures:	D	PHALT LE	STORY FRAME CAMBREL

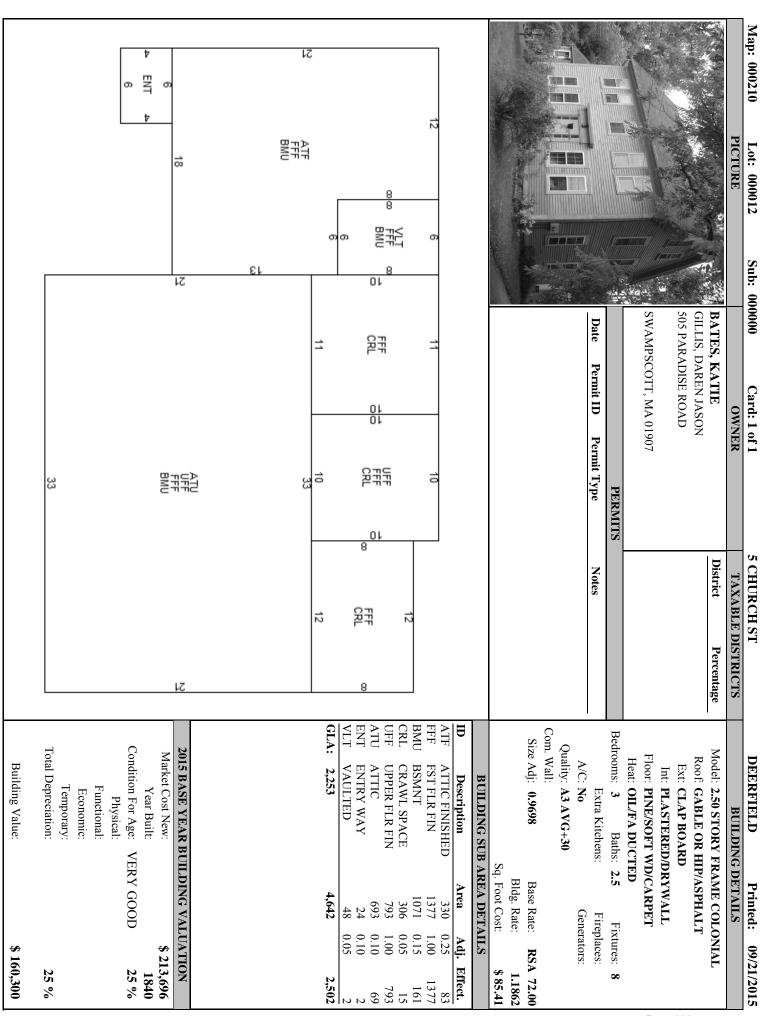
Zone: AR-LAGR/RES LAMPREY Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES WTRFRNT 1.500 ac 93,000 E  IF RES WTRFRNT 1.000 wf x 20,000 X  1.500 ac		IE, ALLISON P  E, ALLISON P  E, KEVIN A  ES CITY RD  ELD, NH 03037  IELD, NH 03037  LISTING HISTORY  15 DMVM 10 KCRM 10 KCRM 16 DSCL 16 DMPM 14 CMUM 15 DMPR  GE-1 STY/ATTIC 216  E Type Units 1  EAVG	Map: 000209 Lot: 000050 Sub:
3.00 NC A X 1		Date Book Page Type 10/31/2014 5571 2397 Q1 12/12/2011 5270 0707 U144 11/09/1988 2768 0370 U199 11/09/1988 2768 0370 U199  BEIGE; BMU DIRT FLR; DNPU  EXTRA FEATURES VALUATION Lngth x Width Size Adj Rate 24 x 36 79 24.00 12 x 18 134 18.00	000000
Minimum Frontage: 200  dj Site Road DWay  00 100 100 95  00	LANI	SALES   K Page Type   Type	Card: 1 of 1
Topography 100 LEVEL	LAND VALUATION	### Price   Price   182,000   4,000   4,000   4,000   Market   Mar	2 JAMES
Cond Ad Valorem S 100 88,400 100 20,000 108,400		Grantor STEVENS, RICHARD E. SR, STEVENS, RICHARD UNKNOWN  15 NOH; GAR W/HEAT;  Value Notes  13,105 3,126 ATT GAR 6,200	CITY RD
Site: AVERAGE Driveway: GRAVEL Road: PAVED  SPI R Tax Value Notes  0 N 88,400 0 N 20,000 WF/LAMPREY RF  108,400		### PICTURE    MUNICIPAL SOFTWARE BY AVITAR	DEERFIELD P
RAVEL Road: PAVED		TWARE BY AVITAR  ASSESSING  Features  Features  Facel Total: \$ 225,600  \$ 19,500 \$ 111,300  Parcel Total: \$ 225,600  \$ 16,200 \$ 108,400  Parcel Total: \$ 108,400	Printed: 09/21/2015



Zone: AR-LAGR/RES LAMPREY   Minimum Acreage:   Land Type		LEMAY, PETER J  LEMAY, MARGARET  4 JAMES CITY RD  DEERFIELD, NH 03037  LISTING HISTORY  03/20/14 JBPM 07/24/13 JBVL 04/10/13 JBVM 07/29/10 CRHC 04/02/10 KCRL 06/07/05 DSUM 06/20/00 VMRL 02/25/93 LS  Feature Type Units L GARAGE-1 STY SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD SHED-WOOD 64	OWNER INFORMATION	Map: 000209 Lot: 000051 Sub:
3.00 × × 1 × 1		Date   Book   Page   Type		: 000000
Minimum Frontage:    dj   Site   Road   I		ok Page Type 45 2192 QI 45 2192 QI 55 2775 U118 55 2775 U118 19 1570 QI 19 1570 QI  N BMU-SUMP PU N BMU-SUMP PU N BMU DAMP, SI N Adj Rate 96 22.00 105 7.00 116 7.00 116 7.00 113 7.00 143 7.00 310 7.00	7.0	Card: 1 of 1
200  DWay Topography 95 95 MILD 90 ROLLING	LAND VALUATION	NO NO JMP, LC & NEW USED A FPRS IN UMP PI & PAIN1 100 60 50 90 50	SALES HISTORY	4 JAMES
Cond Ad Valorem SI 100 86,600 100 5,000 100 20,000 1111,600		Price Grantor 260,000 ABRAHAMSON, DAVID A 260,000 CHRISTIANSEN, KENNETH 135,000 STEVENS, RICHARD&JOYCE  PIES  PIES TS 51 & 52 VOLUNTARY MERGER EFF SHED STARTED=BASE ONLY; FIX HSE S SHOP; PU ENT; DNPU SHED ENT; SULATED BUT NO FROST WALL; PDS JMP; STONE FNDTN; FOOT ACC TO WF, FCOND;  Market Value Notes 9,293 CHIMNEY, NO HEAT 1,552 ATT GAR/HEAT 1,169 EST, SHAPE 1,730 UC=COND 694  14,400		CITY RD
Site: AVERAGE Driveway: GRAVEL Road: PAVED SPI R Tax Value Notes  0 N 86,600 0 N 5,000 0 N 20,000 WF/LAMPREY RF  111,600		MUNICIPAL SOFT  DEERFIELL OFI  PARCEL TOTAL  Year Building 2013 \$ 121,800  2014 \$ 121,800	PICTURE	DEERFIELD Pri
RF Road: PAVED		TAXABLE VALUE Features Features Features Facel Total: \$ 256,300 Parcel Total: \$ 257,800 Parcel Total: \$ 257,800 \$ 14,400 \$ 111,600 Parcel Total: \$ 257,800		Printed: 09/21/2015

	DATINORIA  Separation of the s	12	Map: 000209 Lot: 000051 Sub: PICTURE
	TOF BMU BMU S CRL S S CRL S S CRL S S CRL S 14	20 29 4 4 6	Sub: 000000         Card: 1 of 1         4 JAMES CITY RD           OWNER         TAXABLE DIST           LEMAY, PETER J         District PR           4 JAMES CITY RD         DEERFIELD, NH 03037           PERMITS           Date Permit ID Permit Type Notes           10/04/12 65-12B         SHED
	ENT to st.		MES CITY RD  TAXABLE DISTRICTS strict Percentage  dotes
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$158,1  Year Built: 18  Condition For Age: GOOD 30  Physical: Functional: Economic: Temporary: Total Depreciation: 30	BUILDING SUB AREA DETAILS           ID         Description         Area         Adj           FFF         FST FLR FIN         1061         1.00           PRS         PIER         261         -0.05           BMU         BSMNT         580         0.75           TQF         3/4 STRY FIN         70         0.50           CRL         CRAWL SPACE         220         0.05           EPU         COVERED BSMNT         28         0.35           ENT         ENTRY WAY         28         0.10           OPF         OPEN PORCH         130         0.25           GLA:         1,531         2,958	Model: 1.75 STORY FRAME NEW Roof: GABLE OR HIP/ASPHALT EXT: CLAP BOARD Int: DRYWALL Floor: PINE/SOFT WD Heat: OIL/FA DUCTED Bedrooms: 3 Baths: 2.0 Fire Extra Kitchens: Firey A/C: No Gene Quality: A3 AVG+30 Com. Wall: Size Adj: 1.0809 Base Rate: Bldg. Rate: Sq. Foot Cost:
\$ 110,700	EDING VALUATION \$ 158,189 1876 GOOD 30 %	Area         Adj.         Effect.           1061         1.00         1061           261         -0.05         -13           580         0.15         87           580         0.75         435           70         0.50         35           220         0.05         11           28         0.35         10           28         0.10         3           130         0.25         33           2,958         1,662	RFIELD Printed: 09/21/2015  BUILDING DETAILS  1.75 STORY FRAME NEW ENGLAN GABLE OR HIP/ASPHALT CLAP BOARD DRYWALL PINE/SOFT WD OIL/FA DUCTED 3 Baths: 2.0 Fixtures: 6 Extra Kitchens: Fireplaces: No Generators: No Generators: A3 AVG+30  1.0809 Base Rate: RSA 72.00 Bldg. Rate: 1.3220 Sq. Foot Cost: \$95.18

Map: 000210 Lot: 000012 S	Sub: 000000 Card: 1 of 1 5 CHURCH ST	DEERFIELD Printed: 09/21/2015
OWNER INFORMATION	SALES HISTORY	PICTURE
BATES, KATIE	Book Page Type	
GILLIS, DAREN JASON	3839 00/1 OT	
505 PARADISE ROAD	2763	
	3108 913 QI	
SWAMPSCOTT, MA 01907		
LISTING HISTORY	NOTES	
12/16/14 DMVM 05/17/10 ERCL	GRN; 18X22 ATF LOFT AREA; SOME WTR IN BMU, SUMP PUMP, ELEC HT UPSTAIRS; 4/10 HOME BUSINESS (CPA); 5/10 P&B EST BSMT PER HO DUE	
	TO NO LIGHT; VERY LITTLE PLASTER LEFT; 12/14 NOH; PU PAT;6/15 FPR SALE AP \$269,900,	
	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units	ts Lngth x Width Size Adj Rate Cond Market Value Notes	DEERFIEID ASSESSING
FIREPLACE 1-STAND 140 SHED-WOOD 140 PATIO 192	100 3,000.00 100 14 x 10 174 7.00 80 16 x 12 143 7.00 40	OFFICE
	5,100	PARCEL TOTAL TAXABLE VALUE           Year         Building         Features         Land           2013         \$ 145,200         \$ 4,400         \$ 85,800           Parcel Total:         \$ 235,400           2014         \$ 145,200         \$ 4,400         \$ 85,800           Parcel Total:         \$ 235,400           Parcel Total:         \$ 235,400           Parcel Total:         \$ 247,300
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00 Minimum Frontage:	Site: AVERAGE Driveway: PAVED Road: PAVED
Units	NC Adi Site Road DWay	
0.600 ac	110 100 100 100 95 MILD 100 81,900	0 N 81,900
	110 100 100 100 95 MILD 100 81,900 81,900	Z



2014 2015 2016
Site: AVERAGE Driveway: PAVED Road: PAVED

	28 AR 8	TQU VLT PRS	25 25 9	OF DEK	12 ω						DEERFIELD, 1	ALBEF	PICTURE	Map: 000210 Lot: 000025 Sub: 000000
	DPF ω 12 UFF 12 UFF 22	12 12 UFF FFF BMU	34	Ol PI	34					Permit ID Permit Type Notes	NH 03037	AURA M District		Card: 1 of 1 44 NORTH RD
	L	54		Þ١								Percentage	STRICTS	
Building Value:	Market Cost New: Year Built: Condition For Age: AV Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION	••	OPF OPEN PORCH UFF UPPER FLR FIN BMU BSMNT DEK DECK/ENTRANCE	,	3/	Sq. Foot Cost:  RIII DING SUR AREA DETAILS	Size Adj: 0.9335	A/C: No Quality: A1 AVG+10 Com Wall:	Bedrooms: 3 Baths: J Extra Kitchens:	VINYL SIDING DRYWALL/PI HARDWOOD/ OIL/HOT WA'	Model: 2.00 STORY FRAME COLONIAL Roof: GABLE OR HIP/ASPHALT	BUILDING DETAILS	DEERFIELD
\$ 162,200	\$210,699 1964 AVERAGE 23 % 23 %	DING VALUATION	0.30	72 0.70 50 18 0.25 5 850 1.00 850 612 0.15 92 265 0.10 27	0.45 0.05 1.00 14	. Eff		Base Rate: <b>RSA 72.00</b> Bldg. Rate: <b>0.9761</b>	Generators:	Fireplaces: 5	r	AME COLONIAL YASPHALT		Printed: 09/21/2015

		o FFF ob o	30		FFF 37 ENT	30		ATTF - 9 CRL CRL	29 9 14			26	9 14 14									Date Permit ID Permit Type	PERMITS	DEERFIELD, NH 03037		JIBACCO, AKON 81 GRIFFIN RD	DIBACCO JR, ARTHUR JOHN	PICTURE OWNER	0049 Sub: 000000 Car
						N 24	SLB	FFF A	24		21 SEFF	UFF !	24									Notes	TS				<b>District</b> Percentage	TAXABLE DISTRICTS	81 GRIFFIN RD
Building Value:	Economic: Temporary: Total Depreciation:	Condition For Age: Physical: Functional:		2015 BASE YEAR BUILDING VALUATION			••	TOF 3/4 STRY FIN			EPF ENCLSD PORCH EPU COVERED BSMNT	CRL CRAWL SPACE		FFF FST FLR FIN ATU ATTIC	ID Description	BUILDING SUB AREA DETAILS	S	•	Size Adj: <b>0.9067</b>	Quality: A1 AVG+10 Com. Wall:	A/C: No	Extra Kitchens:	Bedrooms: 4 Baths:	Floor: PINE/SOFT WD/CARPET Heat: GAS/HOT WATER	Int: PLASTERED/WOOD PANEL	Ext: CLAP BOARD	Model: 1.75 STORY FR	BUILDING DETAILS	DEERFIELD
\$ 154,100	4	BMU 2%	\$ 25	LDING VALUATION			3,5	100 0.75 75	0.25	0.10	368 0.70 258 42 0.35 15	488 1.00 488 948 0.05 47	0.00	2264 1.00 2264 288 0.10 29	Area Adj. Effect.	REA DETAILS	Sq. Foot Cost: \$ 73.19		Base Rate: <b>RSA 72.00</b>		Generators: 1	1 Fireplaces:	<b>2.5</b> Fixtures: <b>8</b>		VOOD PANEL		1.75 STORY FRAME CONVENTION  GABLE OR HIP/ASSIGNAT	DETAILS	Printed: 09/21/2015

Map: 000405 Lot: 000091 Sub:	000000 Card: 1 of 1	DEERFIELD Printed: 09/21/2015
HAVEY OREN W	Date Book Page Type Price Grantor	HICTORE
HAVEY, WENDY A	5641 2805 QI	
169 NORTH ROAD	04/14/2010 5105 0045 0.157 254,500 LITTOIN LOAN SERVICING 04/22/2009 5002 1567 U.151 347,310 DUNN, ALLEN W	je 22
DEERFIELD, NH 03037	4742 0445 QI 4571 2148 QI	
LISTING HISTORY	NOTES	
	WHT; MSTR BTH 5 FIX; 2- ZONE HEAT, DNPU; BMF BEEN REMOVED DUE TO WTR DAMAGE; 200' ADDTNL FF HOWEVER LUSE DUE TO WETNESS/CAN NOT BE STRDIV- ACC TO ATTI VIA PDS: 1/15 ATT DOOR	DUE SSS/CAN
03/18/10 DMRM 10/07/05 LMHC 06/14/05 BHTL	INOT BE SUBDIV; ACC TO ATU VIA PDS; 1/15 ALL INFO FR HO AT DOOR DNVI; 4/15 FFF FOR HSE 10' CEILS & W/TRAY CEIL IN 1 RM & CUST BOXED CEIL; CORR'D BTH COUNT;6/15 FORSALE AP\$299,900 REDUCED FROM	OR SOXED
	338,000; 111 DOM;	
H	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units L	Units Lngth x Width Size Adj Rate Cond Market Value Notes	DEERFIELD ASSESSING
I-STAND	3,000.00 100	OFFICE
		PARCEL TOTAL TAXABLE VALUE           Year         Building         Features         Land           2013         \$ 225,000         \$ 0         \$ 109,100           Parcel Total:         \$ 334,100           2014         \$ 225,000         \$ 0         \$ 109,100           Parcel Total:         \$ 334,100           Parcel Total:         \$ 334,100           Parcel Total:         \$ 334,100           Parcel Total:         \$ 37,800           Parcel Total:         \$ 319,100
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	eage: 3.00 Minimum Frontage: 200	Site: GOOD Driveway: PAVED Road: PAVED
Units	NC Adj Site Road	SPI R
ype Units 3.000 ac 2.685	Adj Site Koad Dway Iopography Cond 100 105 100 100 90 ROLLING 100	
3.680 ac 200.000 ff 6.680 ac	X 100 100 100 90 ROLLING 100 X 100 85 MODERATE 75 E 100 10	0 0 0 C

	12	A CTH A						160 DE	H.	PICTURE	Map: 000405 Lot: 000091 Sub: 000000
	UFF FFF & BMU & BM	OPF SLB 6	→ FFF → SLB →	GAR at	3		Date Permit ID Permit Type Notes	169 NORTH ROAD  DEERFIELD, NH 03037  PERMITS	HAVEY, OREN W  HAVEY WENDY A  District Percentage	OWNER	00 Card: 1 of 1 169 NORTH RD
Building Value: \$ 218,300	Market Cost New: \$242,529 Year Built: 2000 Condition For Age: GOOD 10 % Physical: Functional: Economic: Temporary: Total Depreciation: 10 %	2015 RASE VEAD BITT DING VALUATION	5,557 3	H CATHEDRAL 548 0.10 FST FLR FIN 1723 1.00 IU BSMNT 1330 0.15 F OPEN PORCH 303 0.25 B SLB 393 0.00 R GARAGE 414 0.45 F UPPER FLR FIN 846 1.00	BUILDING SUB AREA DETAILS  Description Area Adi Effect	A2 AVG+20  0.9282 Base Bldg. Sq. Foot	Extra Kitchens: Fireplaces:	Ext: VINYL SIDING Int: DRYWALL Floor: PERGO/LAMINATE/CARPET Heat: GAS/FA DUCTED Bedrooms: 4 Baths: 2.5 Fixtures: 10	Model: 2.00 STORY FRAME COLONIAL  Roof CARLE OR HIP/ASPHALT	DING DETAILS	DEERFIELD Printed: 09/21/2015

Land Type       Units       Base Rate       NC       A         2F RES       1.000 ac       92,000 E       1         FARM LAND       6.000 ac       x 2,000 X       1         UNMNGD PINE       6.000 ac       x 2,000 X       1         UNMNGD HARDWD       2.000 ac       x 2,000 X       1         UNMNGD OTHER       1.000 ac       x 2,000 X       1         16.000 ac       1.000 ac       1.000 ac       1         16.000 ac       1.000 ac       1       1		Feature Type         Units Lngth x Width Size Adj           SHED-WOOD         308         14 x 22         112           SHED-EQUIPMENT         264         11 x 24         121           LEAN-TO         66         3 x 22         302	01/20/15 DMVM 03/18/10 ERRM 09/07/06 DSVL 02/23/01 BHPR 04/25/00 VMRL 05/14/92 LS00  DIVING HISTORY  WHT; IN-1 INFO VER INFO VER FNDTN; S HOMR, D	OWNER INFORMATION  RADER, KEVIN A  58 MT VIEW RD  DEERFIELD, NH 03037  DEERFORMATION  Date 06/29/2015	Map: 000406 Lot: 000029 Sub: 000000
Adj         Site         Road         DWay         Topography         Cond         Ad Valorem         SPI           100         100         100         95 MILD         90         78,700         0           98         95 MILD         100         11,200         100           98         90 ROLLING         100         10,600         90           98         90 ROLLING         100         1,800         90           98         90 ROLLING         100         1,800         90           98         105,800         105,800         105,800		Ingth x Width Size Adj Rate Cond Market Value Notes  14 x 22	WHT; IN-LAW APT=1BD/1BTH; ENT BSMT THRU GAR; HSE SETTLING; 2/01 INFO VERIFIED W/HO ALL CMPLT; DNV IN LAW APT; ACC TO ATU THRU IN LAW APT; 3/10 NOH; SHARED ACC=LOT 30 HAS R/W DW ENT; GRANITE FNDTN; SWAMP/POND ON LOT/FIELDS; PU 5X20 PRS; 1/15 ALL INFO FROM HO MR, DNVI BAD TIME; 20' DORMER ON GAR;6/15 FOR SALE AP\$299,900	SALF Book Page Type 5630 1788 Q1 5436 1710 U144	Card: 1 of 1 58 MT VIEW RD
90 N 78,700 EHD ACC/ROW 100 N 2,550 HAY FIELD 90 N 122 90 N 44 82,315	\$ 242,400 \$ 1,900 \$ 8 \$ 242,400 Parcel Total: \$ 32 \$ 242,400 \$ 1,900 \$ 8 Parcel Total: \$ 32 <b>\$ 203,900 \$ 1,900 \$ 8</b> <b>Parcel Total:</b> \$ 32 <b>Parcel Total:</b> \$ 28	DEERFIELD ASSESSING OFFICE  PARCEL TOTAL TAXABLE VALUE  Veer Ruilding Features Land	MINICIPAL SOCIWARD BY AVITAR	Page 227	DEERFIELD Printed: 09/21/2015

		30 TFF On OPF On On PRS		ω	m O → 11  ATU FFF FFF BMU	FRON	30					Map: 000406
		11 to		6 ATF FFF 6	88 11 11	6 CRL 6 ENT	11		Date Permit ID Permit Type	58 MT VIEW RD  DEERFIELD, NH 03037	RADER, KEVIN A	Sub: 000000 Card: 1 of 1  OWNER
	24 4	GAR P		24 8 0 EPF 00	OPF	30 P	в <u>т</u> т <b>л</b> Іп		Notes		District Percentage	58 MT VIEW RD  TAXABLE DISTRICTS
Building Value:	Economic: Temporary: Total Depreciation:	Condition For Age: GOOD Physical: Functional:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 304,3  Year Built: 18		EPF       ENCLSD PORCH       48       0.7         ENT       ENTRY WAY       48       0.7         CRL       CRAWL SPACE       209       0.1         GLA:       2,853       7,582	PRS         PIER         100         -0.05           OPF         OPEN PORCH         529         0.25           ATF         ATTIC FINISHED         209         0.25           HSF         1/2 STRY FIN         576         0.50           GAR         GARAGE         576         0.45	Description         Area           ATTIC         1140           3/4 STRY FIN         1140           FST FLR FIN         1658           FSMNT         1349	0.9026 Base Bldg. Sq. Foot	Bedrooms: 5 Baths: 3.0 Fixtures:  Extra Kitchens: 1 Fireplaces:  A/C: No Generators:	CLAP BOARD PLASTERED/DRYWALI CARPET/PINE/SOFT WI OIL/HOT WATER	Model: 2.00 STORY FRAME CONVENTION	DEERFIELD Printed: BUILDING DETAILS
\$ 203,900	33 %	33 %	\$ 304,358 1850		0.70 34 0.10 5 0.05 10 3,604	-0.05 -5 0.25 132 0.25 52 0.50 288 0.45 259	1. Effe 1 8 16	RSA 72.00 1.1729 \$ 84.45	Fixtures: 9 ireplaces: enerators:		ENTION	09/21/2015

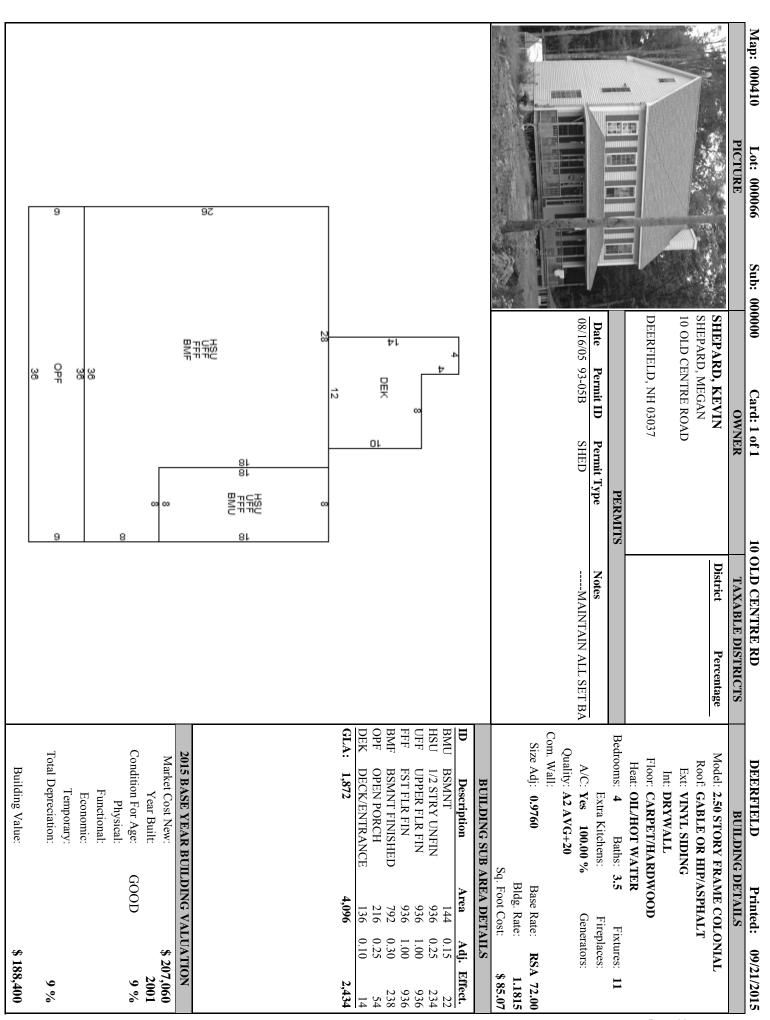
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  IF RES 3.000 ac 96,000  IF RES 3.020 ac × 2,000  WETLANDS 1.690 ac × 2,000  7.710 ac		VNER INFORMATION  CLIAM  H  Y ROAD  VM  RL  PR  VIII  PM  RV  Y  STAND  I  I  I  I  I  I  I  I  I  I  I  I  I	Map: 000409 Lot: 000031 Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay G 120 100 100 100 100  X 100  X 100  X 100		Book Page Type  015 5618 2486 Q1  006 4696 0803 U127  006 4478 0499 Q1  002 3824 1123 QV  NO  ST=INT; 12/14 NOH; NC TO EXT  4th Size Adj Rate Cond  100 3,000.00 100	Sub: 000000 Card: 1 of 1
Si Topography Cond Ad Valorem SPI R 95 MILD 100 109,400 0 N 90 ROLLING 90 4,900 0 N 95 MILD 10 300 100 N 114,600	LAND VALUATION	, ERIC BERT J&ELLE GEORGE&DEME IN R	3 WILD TURKEY RD
Site: AVERAGE Driveway: PAVED Road: PAVED  R		SOFTWARE BY AVI SOFTWARE BY AV	DEERFIELD Printed: 09/21/2015

	24	ÞZ BMU PFFT FΣ 9Z	24	PICTURE
	38 ENT	BMU ATU UFFF 9Z ÞZ	38	NICKLE, WILLIAM NICKLE, SARAH 3 WILD TURKEY ROAD  DEERFIELD, NH 03037  PERMITS  04/11/05 26-05B  NEW DWELLING
	24	GAR ⊅Z	24	Notes CERTIFIED PLOT REQU
Building Value:	Market Cost New: Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION	,	BUILDING DETAILS
\$ 229,600	\$ 249,572 2006 8 % 8 %	LUATION	Ĭ	ES  OLONIAL  ALT  OFICE 1013  COLONIAL  ALT  OFICE 1013  Page 230  Page 230  Page 230  Page 230  Page 230  Adj. Effect.  Adj. Effect.  Adj. Effect.  Adj. Effect.  29  Adj. Effect.  29  Adj. Effect.  0.05  29  64  0.10  29  88  0.00  98  88  0.00  98  88  76  0.45  259  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  22  24  0.10  27  28  29  24  0.10  20  20  20  20  20  20  20  20  20

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.00 Mini  Land Type Units Base Rate NC Adj  IF RES 0.280 ac 57,400 F 110  0.280 ac	12/05/14   ERVM   12/05/31/10   JBRM   DNPU FNDTN FOOTINGS; PU   06; SOME ROOF LEAKS; BMU-100/26/90   JY   100 CRL PER FNDTN; EXT GD IN NEEDS SOME SIDING=UC; CK   100 CRL PER FNDTN; EXT GD IN NEED	ILIN, KELLE K INGHAM ROAD ELD, NH 03037 LISTING HISTORY	Map: 000409 Lot: 000065 Sub: 000000
Minimum Frontage: 200         dj       Site       Road       DWay       Topography       Cond       Ad Valorem       SPI       R         10       100       100       95       100 LEVEL       100       60,000       0       N         60,000	DE DES, SWORE STELF SACRING, 510 SOME NEW WINDS & SIDING, INSOL. 06; SOME ROOF LEAKS; BMU=DIRT FLR, SUMP PUMP; 12/14 NOH; EST PRS TO CRL PER FNDTN; EXT GD FOR AGE, EST INT SIMILAR; REAR SIDE NEEDS SOME SIDING=UC; CK16;  TRA FEATURES VALUATION  th x Width Size Adj Rate Cond Market Value Notes  100 3,000.00 100 3,000  3,000  3,000	ok         Page         Type         Price Grantor           42         0020         Q1         153,600 SMITH, PAUL M.           30         0969         Q1         75,000 MENARD, JEANNE M           16         1069         U138         25,000 MENARD, JEANNE M           NOTES	Card: 1 of 1 59 NOTTINGHAM RD
Site: AVERAGE Driveway: DIRT Road: PAVED PI R Tax Value Notes 0 N 60,000 60,000	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Year Building Features Land 2013 \$ 79,100 \$ 3,000 \$ 60,000 Parcel Total: \$ 142,100	Page 231	DEERFIELD & Printed: 09/21/2015

	εΖ FFF BMU EZ	18 19	EN CRL	3 FNT		_ Date Per	59 NOTTINGHAM ROAD DEERFIELD, NH 03037	PICTURE	Map: 000409 Lot: 000065 Sub: 000000
	EZ EZ PFF PFF EZ	19				PERMITS Permit ID Permit Type No.	Ð	בַּ	59 NO
						Notes	and Accounting	TAXABLE DISTRICTS District Percentage	59 NOTTINGHAM RD
Building Value:	Market Cost New: Year Built: Condition For Age: Physical: Functional: Economic: Temporary: Total Depreciation:		BMU BSMNT FFF FST FLR FIN ENT ENTRY WAY GLA: 1,397	2 C 2	Quality: A1 AVG+10 Com. Wall: Size Adj: 1.1046	Bedrooms: 2 Baths: 1.0  Extra Kitchens:	Roof: GABLE OR HIP/ASPHALT Ext: CLAP BOARD Int: PLASTERED/DRYWALL Floor: PINE/SOFT WD Heat: OIL/FA DUCTED	BUILDING DETAILS	DEERFIELD
\$ 76,600	Market Cost New: \$123,584 Year Built: 1800 Condition For Age: GOOD 36 % Physical: Functional: Economic: Temporary: SIDING 2 % Total Depreciation: 38 %		437 0.15 66 1288 1.00 1288 12 0.10 1 3,462 1,551	Description         Area         Adj. Effect.           TTIC         437         0.10         44           RAWL SPACE         851         0.05         43           TTIC FINISHED         437         0.25         109	Base Rate: <b>RSA 72.00</b> Bldg. Rate: <b>1.1067</b> Sq. Foot Cost: \$79.68	1.0		BUILDING DETAILS	Printed: 09/21/2015

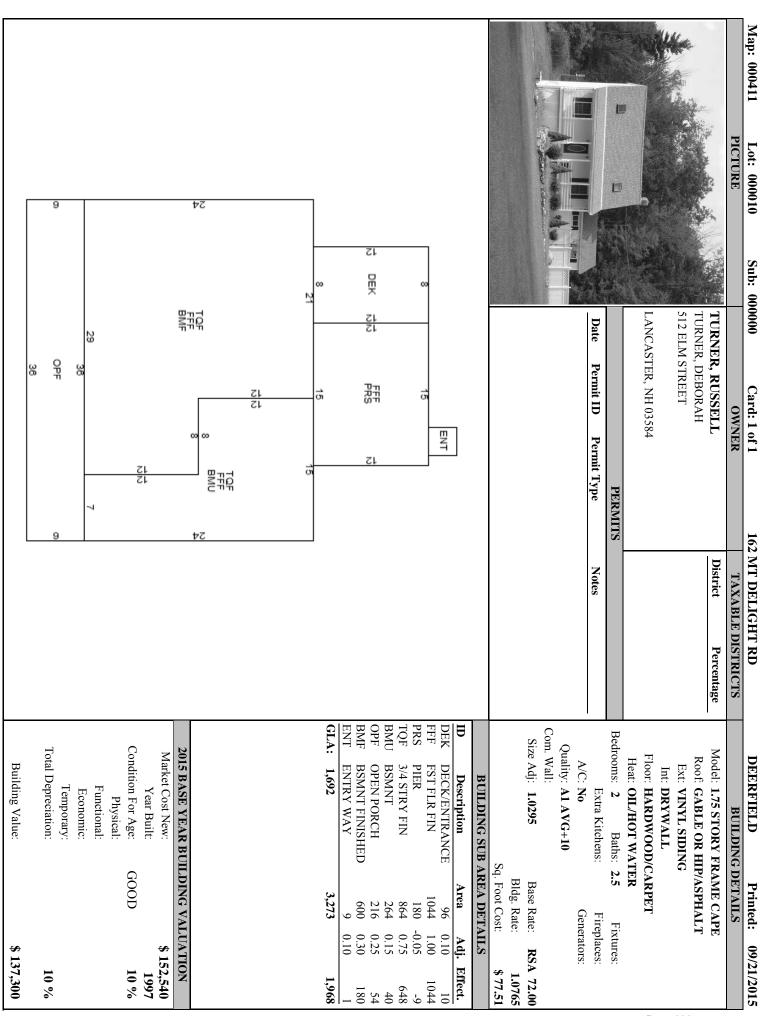
Map: 000410 Lot: 000066  OWNER INFORMATION  SHEPARD, KEVIN  SHEPARD, MEGAN  10 OLD CENTRE ROAD  DEERFIELD, NH 03037  LISTING HISTORY  12/16/14 ERVM 03/08/10 DMRL 01/26/06 DMPM
ERVM DMRL DMPM KCRL BHNO BHNE VMRV
Feature Type GARAGE-1 STY
GARAGE-1 STY STABLES FIREPLACE 1-STAND SHED-WOOD SHED-WOOD
R AGR/RESI/PLEASANT  ype



Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  1.200 ac 92,400 F  1.200 ac		-STAND	Feature Type Units Lngt	EXT	04/27/15 DMVM SALE VERIF. 1 04/02/13 JBVM	LISTING HISTORY	JEWETT, MARK  79 OLD CENTRE ROAD  DEERFIELD, NH 03037	OWNER INFORMATION	Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay  F 110 100 100 95	LAND	3,000.00	Units Lngth x Width Size Adi Rate Cond	EXTRA FEATURES VALUATION	YEL; 1/3 OF LOT UNUSUABLE, 535 Y HSE; ABUTS JUNKYARD; HSU INT M INT INFO PER MLS;	Z	Date         Book         Page         Type           10/27/2014         5570         1260         Q1           02/22/2010         5090         2952         U144           10/01/2007         4848         2294         U V 14	SALES	000000 Card: 1 of 1
Cond Ad Valorem Si G 100 86,900 86,900	LAND VALUATION	3,000 EST;GAS 3,000	Market Value Notes		YEL; 1/3 OF LOT UNUSUABLE, 535 YARDS OF FILL BROUGHT IN TO BLD HSE; ABUTS JUNKYARD; HSU INT MEAS 15';DNPU TENT GAR;4/15 NOH; EST INT INFO PER MLS;	NOTES	Price Grantor  244,000 SCHINDLER, CHRISTINE R 200,000 EQUITY TRUST COMPANY 63,000 HOGAN, EUGENE & DOROTH	SALES HISTORY	79 OLD CENTRE RD
Site: AVERAGE Driveway: GRAVEL Road: PAVED PI R Tax Value Notes  0 N 86,900  86,900		DEEKFIELD ADSESSING         OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 134,500       \$ 0       \$ 69,700         Parcel Total:       \$ 204,200         2014       \$ 134,500       \$ 86,700         Parcel Total:       \$ 204,200         2015       \$ 162,000       \$ 3,000       \$ 86,900         Parcel Total:       \$ 251,900	DEEDEIEI D ASSESSING	MUNICIPAL SOFTWARE BY AVITAR			Page 235	PICTURE	DEERFIELD Printed: 09/21/2015

	10 DEK 91 82	PICTURE	Map: 000410 Lot: 000089 Sub: 000000
	ENT LSE HSE ENT ENT ENT ENT ENT ENT ENT ENT ENT EN	WETT, MARK LD CENTRE ROAD RFIELD, NH 03037  RFIELD, NH 03037  RFIELD, NH 03037  PERMIT  RE Permit ID Permit Type 1/12 25-12B DECK PERMIT 6/07 112-07B NEW DWELLING  PERMIT NEW DWELLING  28  28  28  28  28  20  DEK 28  20  DEK 20  DEK 20  DEK 20  DEK 20  DEK 21  DECK 22  DEK 23  DEK 24  DEK 25  DEK 26  DEK 26  DEK 27  DEK	Card: 1 of 1 79 OLD CENTRE RD
Building Value: \$ 162,000	Market Cost New: \$178,024 Year Built: 2008 Condition For Age: AVERAGE 9% Physical: Functional: Economic: Temporary: Total Depreciation: 9%	Model: 1.50 STORY FRAME CAPE	DEERFIELD Printed: 09/21/2015

Map: 000411 Lot: 000010 Sub:	0000000 Card: 1 of 1	162 MT DELIGHT RD	DEERFIELD Printed: 09/21/2015
TURNER, RUSSELL	Date Book Page Type	Price Grantor	
TURNER, DEBORAH	5644 2016 QI	295,000 PIERCE, SAMUEL C.	
512 ELM STREET	09/11/2008 4948 2802 QI 2	298,000 BOGNASKI, MATTHEW	
LANCASTER, NH 03584	4703 0369 UI23 4692 1503 UI12	BOGNASKI, MATTHEW BOGNASKI, MATTHEW	
LISTING HISTORY	NOTES	ΓES	
	YLW; SUBDIV PLAN D33701; 3/10 FULL BTHRM IN BSMT; GAR IS ATT TO HSE BY CHIMNEY ONLY; 4/13 ADDED .8286 ACRES DUE TO REV OF SUBDIV	BTHRM IN BSMT; GAR IS ATT TO .8286 ACRES DUE TO REV OF SUBDIV	
03/01/10 DMRL 02/13/07 ALRS 11/15/03 LTRL 03/19/03 CMUM 03/04/03 JDPR	ON 411-009 SEE PLANS 37666 OR 37401; 5/13 LUCT HOUSEKEEPING TO RCRD; 1/15 NOH; NC TO EXT;	; 5/13 LUCT HOUSEKEEPING TO	
H	EXTRA FEATURES VALUATION		MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units L	Units Lngth x Width Size Adj Rate Cond	Market Value Notes	DEFREIFID ASSESSING
BARN-1STRY 360 FIREPLACE 1-STAND 1	12 x 30 104 15.00 40 100 3,000.00 100	2,246 ATT TO SHED 3,000 FIELDSTONE FACE	OFFICE
OD	143 7.00	769 ATT TO BARN	
LEAN TO 84	4 x 30 193 4.00 40	371 ATT TO GAR	PARCEL TOTAL TAXABLE VALUE
1 STY	149	NEXT TO HSE ATT TO HSE BY CHMNY	2013 \$ 143,500 \$ 14,700 \$ 93,500
		14,700	2014 \$ 143,500 \$ 14,700 \$ 93,500 Parcel Total: \$ 251,700  2015 \$ 137,300 \$ 14,700 \$ 97,200 Parcel Total: \$ 249,200
	LAND VA	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00 Minimum Frontage:		Site: AVERAGE Driveway: DIRT Road: PAVED
Units	NC Adj Site Road DWay	Topography Cond Ad Valorem SPI R	
1F RES 3.000 ac 9.  1F RES 1.049 ac x:  4.049 ac	96,000 F 110 100 100 95 9: x 2,000 X 100 90	100 95,300 I)90 I)90 I)90 I)90 I)90 I)90 I)90 I	0 N 95,300 0 N 1,900 <b>97,200</b>



Units 2.130 ac 17.970 ac 0.100 ac	Zone: AR AGR/RESI/PI FASANT Minimum Acresoe:	POSAY  PSAY  PRD  H 03037  LISTING HISTORY  LISTING HISTORY  LISTING HISTORY  UM SALE VERIF.  PR  WM PR EX  Units Lng  Y  2,100	Map: 000411 Lot: 000013 Sub: 000000
NC Adj Site Road F 110 100 100 X 97 RAGE, TOP 50, CLOSE (OR	LAND VALUATION  LOND Winimum Frontage: 200	Book Page Type Price Grantor  014 5579 2727 Q1 292,000 HOLLIS, JOHN W  006 4649 2876 Q V 158,000 JAMBCO INC  004 4302 0593 U V 18 315,000 MOUNT DELIGHT FAMILY T  993 2997 1521 U V 38 GRANELLI, FRED  NOTES  S/D D-32865; 4/11 NOH; SOLAR PANEL & WIND TURBINE ON LOT IN  RENCH DOOR W/RAILING ON END OF HSE;4/15 NOH; NC TO  APLE/GRANITE/SS CUSTOM KIT, ATTIC IS UNF, NO FPL-WOODSTOVE  PER MLS-GAR IS OVERBULT FOR HOME, AS SUCH PRICED AS  RE, DO NOT ADD TO SKETCH LM  2ATURES VALUATION  68 22.00 100 31,416 OPEN STUD INT/ATT  68 31,400  31,400	)00000 Card: 1 of 1 6 POOR FARM RD
R Tax Value Notes  N 83,700 ACC  Y 830  5,000 OBST/SEASONAL  89,530	Site: AVERAGE Driveway: PAVED Road: PAVED	PICTURE  PICTURE  PICTURE  PICTURE  PICTURE  SOFTWARE BY AVI  SOFTWARE BY AVI  SOFTWARE BY AVI  FLD ASSESSI  OFFICE  Features  S 3,000  Parcel Total: \$  OFFICE  Parcel Total: \$  OFFICE  Parcel Total: \$  OFFICE  Parcel Total: \$	DEERFIELD Printed: 09/21/2015

		97				Map: 000411
	88	ATU UFF FFF BMU	38	09/24/08 68-08B GENERATOR 04/24/07 17-07B NEW DWELLING	H, LINDSAY H, BECKY R FARM RD FIELD, NH 03037	000000
		56		Notes		6 POOR FARM RD  TAXABLE DISTRICTS
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 182,1 Year Built: 20 Condition For Age: GOOD 8 Physical: Functional: Economic: Temporary: Total Depreciation: 8		BUILDING SUB AREA DETAILS   ID   Description   Area   Adj   ATTIC   988   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.10   0.15   0.1	A/C: No Gene Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9974 Base Rate: Bldg. Rate: Sq. Foot Cost:	Model: 2.50 STORY FRAME COLONIAL Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: DRYWALL Floor: CARPET Heat: GAS/FA DUCTED Bedrooms: 3 Baths: 2.5 Fixtures: Extra Kitchens: Fireplaces:	DEERFIELD Printed: BUILDING DETAILS
\$ 167,500	\$ 182,108 \$ 182,108 2007 8 % 8 %		Adj. Effect.  3 0.10 99 8 1.00 988 8 1.00 988 9 1.00 988 1.00 988 2 2,223	Generators:  Rate: RSA 72.00  Rate: 1.1378  Cost: \$81.92	ALT  ALT  Page 240	sd: 09/21/2015

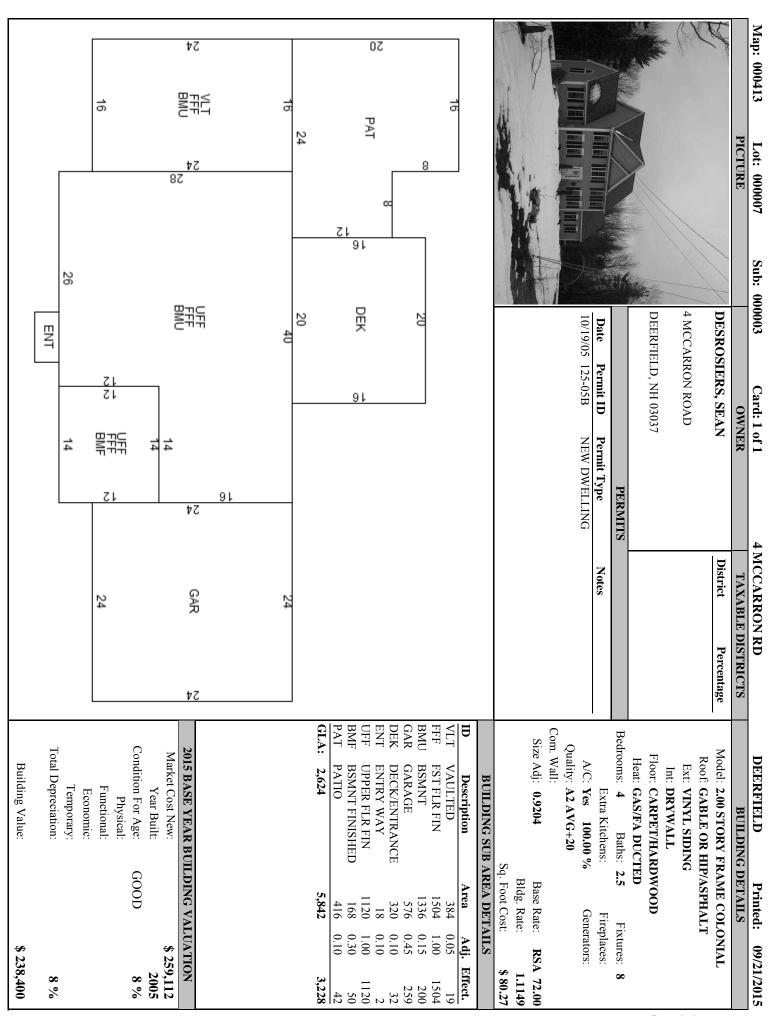
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  IF RES 3.000 ac 96,000  IF RES 2.930 ac x 2,000  VIEW 5.930 ac  MOUNTAIN  5.930 ac	OWNER INFORMATION	Lat. 000013
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem  F 110 100 100 95 95 MILD 100 95,300  X 100 90 ROLLING 100 5,300  S, AVERAGE, TOP 75, DISTANT 50 23,000  123,600	Date   Book   Page   Type   Price Grantor	Card: 1 of 1 202 MT DE
Site: AVERAGE Driveway: DIRT Road: PAVED  SPI R Tax Value Notes  0 N 95,300 0 N 5,300 23,000 OBST/SEASONAL  123,600	PICTURE  PICTURE  PICTURE  PICTURE  PICTURE  PICTURE  PICTURE  PARCEL TOTAL SOFTWARE BY AVITAR, OFFICE  PARCEL TOTAL TAXABLE VALUE  PARCEL TOT	Printed.

	€ 60	PAG BMG PAG PAG PAG PAG PAG PAG PAG PAG PAG PA	E			PICTURE	Map: 000411 Lot: 000013 Sub: 0
48	48 33 OPF	SI BMF FFF	17 TEFE 10 RBU FFF CTH RBF CTH RBF 7 16	17 N PAT N + DEK +	Date Permit ID Permit Type 09/22/04 113-04B NEW DWELLING	OWNER  MPBELL. STEPHEN  'LIN, LAUREN  MT DELIGHT ROAD  RFIELD, NH 03037	
	7	81	ÞΙ		Notes  CALL FOR INSPECTIONS. S	TAXABLE DISTRICTS  District Percentage	202 MT DELIGHT RD
Building Value:	Functional: Economic: Temporary: Total Depreciation:	Market Cost New: \$257,4 Year Built: 20 Condition For Age: VERY GOOD 6 Physical:	GLA: 2,606	Description   Area   Adj	Bedrooms: 3 Baths: 2.5  Extra Kitchens: A/C: Yes 100.00 %  Quality: A2 AVG+20  Com. Wall: Size Adj: 0.9217 B  Sq. F	DING DI DRY FRA OR HIP// SIDING LL COOD/CA DUCTED	DEERFIELD
\$ 242,000	6 %	\$ 257,457 2006 VERY GOOD 6 %	5,736 3,203	Area         Adj. Effect.           192         0.50         96           672         0.20         134           1298         0.75         974           1536         1.00         1536           238         0.10         24           382         0.25         96           80         0.50         40           594         0.30         178           336         0.25         84           68         0.10         7           340         0.10         34	2.5 Fixtures: 10 Fireplaces: Generators: Base Rate: RSA 72.00 Bldg. Rate: 1.1164 Sq. Foot Cost: \$80.38		Printed: 09/21/2015

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.00  Land Type Units Base Rate NC  1F RES 3.000 ac 96,000 F  1F RES 0.050 ac x 2,000 X  3.050 ac	Type Units I ACE 1-STAND I	OWNER INFORMATION    SULLIVAN, LAUREN   12/30/2014   12/30/2014   12/30/2014   12/30/2014   12/30/2014   12/30/2014   12/30/2013   12/30/14   1	Map: 000411 Lot: 000015 Sub: 000000
Minimum Frontage: 200         Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       Size         110       100       100       90 ROLLING       100       95,000       100         100       90 ROLLING       90       100       95,100	EXTRA FEATURES VALUATION  Lingth x Width Size Adj Rate Cond Market Value Notes  100 3,000.00 100 3,000 EST  3,000	Date         Book         Page         Type         Price Grantor           12/30/2014         5585         2556         Q I         280,000 STRATEGIC CONTRACTING           06/02/2014         5534         0925         U V 13         59,000 PLATT, MAUREEN P           07/12/2013         5462         0349         U V 38         PLATT, MAUREEN P           07/18/1994         3063         2859         U 1 99         UNKNOWN           NOTES           GRY; PLINES THROUGH PROP; 9/24/14 SUBDIVISION APPROVAL D38467;           3/15 NOH; PU NEW HSE; EST 100% COMPLETE; REMOVED UC; INT INFO EST;	Card: 1 of 1
Site: AVERAGE Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 95,000 0 N 100 PLE  95,100	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Year Building Features Land 2013 \$0 \$98,100  Parcel Total: \$98,100  Parcel Total: \$98,100  Parcel Total: \$98,100  Parcel Total: \$98,000  2015 \$191,500 \$3,000 \$95,100  Parcel Total: \$289,600	Page 243	DEERFIELD Printed: 09/21/2015

	26	₽Z GAR	26		PICTURE	Map: 000411 Lot: 000015 Sub: 0
0	13 N 10 N	PZ 9Z FFF HTF WU	36 2	Date         Permit ID         Permit Type           11/12/14         71-14B         NEW DWELLING           06/17/14         29-14B         NEW DWELLING	OWNER  LIVAN, LAUREN  MT. DELIGHT ROAD  RFIELD, NH 03037	0000000 Card: 1 of 1 228
	13		DEK b	Notes 2 STORY COLONIAL, 2 1/2 F	TAXABLE DISTRICTS  District Percentage	228 MT DELIGHT RD
Building Value:	Market Cost New: Year Built: Condition For Age: AVERAGE Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION	Bidg. Rate:   Sq. Foot Cost:   Adj   GAR	Bedrooms: 3 Baths: 2.5 Fix Extra Kitchens: Firel A/C: No Gene Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9817 Base Rate:	DING DI RY FRA OR HIP!/ SIDING LL CHARDV	DEERFIELD Printed:
\$ 191,500	\$193,386 2014 1 %	ALUATION	tte: 1.1314  sst: \$81.46  TAILS  Adj. Effect. 0.45 281 1.00 956 1.00 974 0.15 143 0.10 18 0.10 2 2,374	xtures: places: rators:	DLONIAL LT	d: 09/21/2015

Zone: AR AGR/RESI/PLEASANT   Minimum Acreage:   Land Type	### DESROSIERS, SEAN  ###################################	Map: 000413 Lot: 000007 Sub: OWNER INFORMATION
3.00       Minimum Frontage:       200         NC       Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       Si         F       110       105       100       100       95 MILD       100       105,300       400         X       100       95 MILD       100       400       105,700         105,700       105,700       105,700       105,700	Date   Book   Page   Type   Price Grantor	000003 Card: 1 of 1 4 MCCARRON RD SALES HISTORY
Site: GOOD Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 105,300 0 N 400 105,700	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Parcel Total: \$ 358,700  Parcel Total: \$ 358,700	DEERFIELD Printed: 09/21/2015 PICTURE



Lot: 000083 RINFORMATION EL D.	Sub:         000000         Card: 1 of 1         71 RIDGE RD           SALES HISTORY           Date         Book         Page         Type         Price Grantor           04/22/2015         5611         1150         O1         260,000 ROSKO, RONALD K	DEERFIELD Printed: PICTURE
71 RIDGE RD	08/02/2002 3811 2828 U159 215,800 KELLOR BLDG & DEV 08/09/2001 3625 2670 U V 99 CANNATA JR, MICHAEL D	
DEERFIELD, NH 03037		
LISTING HISTORY	NOTES	
02/04/15 DMVM 03/23/10 KCRM 10/06/05 BHHC 01/20/05 BHPR 02/13/04 CMPE 03/25/03 JD 03/06/03 JDPL	GRY; FRNTG VY WET, INCLUDES DW; 3/10 NOH; DW PART PAVED; 2/14 NOH; EST PAT DUE TO SNOW; PU DEK & SHED; NICE WALL AND REAR WALK	
	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type         Units           SHED-WOOD         112           PATIO         280	Lngth x Width Size Adj         Rate         Cond         Market Value Notes           8 x 14         203         7.00         100         1,592           14 x 20         117         7.00         100         2,293         EST/SNOW           3.900	DEERFIELD ASSESSING OFFICE
		PARCEL TOTAL TAXABLE VALUE           Year         Building         Features         Land           2013         \$ 145,100         \$ 0         \$ 81,900           2014         \$ 145,100         Parcel Total: \$ 227,000           2014         \$ 145,100         \$ 0         \$ 81,901           Parcel Total: \$ 227,001           2015         \$ 142,500         \$ 3,900         \$ 95,301           Parcel Total: \$ 241,701
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00 Minimum Frontage:	Site: AVERAGE Driveway: GRAVEL Road: PAVED
VUK/KESI/PLEASAINI VIIIIIIIII Ilnits	3.00 Minimum Frontage: 200  NC Adi Site Road DWay Tonography Cond	Site: AVEKAUE Driveway: o
Land Type     Units     Bas       1F RES     3.000 ac       WETLANDS     0.038 ac       3.038 ac	Base Rate         NC         Adj         Site         Road         DWay         Topography         Cond         Ad Valorem         SPI         R           96,000 F         110         100         95         95 MILD         100         95,300         0         N           x 2,000 X         100         95 MILD         10         0         100         N           95,300         95 MILD         95,300         95,300         95,300         N	SPI R Tax Value Notes  0 N 95,300 100 N 1 95,301

	A PAT L	4 ε PAT ε	91					Map: 000414 Lot: 000083 Sub: 00 PICTURE
	FFF BMG	26 28	DEF FFF BMU	ωENT ω		Date Permit ID Permit Type	BOYLE, MICHAEL D. CIULLA, NICOLE A. 71 RIDGE RD DEERFIELD, NH 03037	000000 Card: 1 of 1  OWNER
	uz	ENT 3	91			Notes	District Percentage	71 RIDGE RD TAXABLE DISTRICTS
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 156,5 Year Built: 20 Condition For Age: GOOD 9 Physical: Functional: Economic: Temporary: Total Depreciation: 9		.	ID Description Area Adj PAT PATIO 120 0.10 ENT ENTRY WAY 24 0.10	A/C: No Quality: A1 AVG+10 Com. Wall: Size Adj: 1.0160 Sq	3 Baths: Extra Kitchens:	2.00 STORY E GABLE OR H VINYL SIDING DRYWALL CARPET/LING	DEERFIELD Printed BUILDING DETAILS
\$ 142,500	\$ 156,548 2002 GOOD 9 %		0.10 1 1.00 93 1.00 93 0.20 10 0.15 6	Area         Adj. Effect.           120         0.10         12           24         0.10         2	Generators:  Base Rate: RSA 72.00 Bldg. Rate: 1.0514 Sq. Foot Cost: \$75.70	<b>1.5</b> Fixtures: Fireplaces:	AME COLONIAL  '/ASPHALT  'EUM OR SIM  'ER	Printed: 09/21/2015 DETAILS

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  IF RES 7.201 ac x 2,000 X  10.201 ac			Feature Type Units Lngth x Width Size Adj	EXTRA	02/06/15 DMVM WHT 05/20/10 ERCL WINI 03/24/10 KCRM 11/15/03 LTRL 03/25/03 JDUM 07/25/00 VMRL 06/27/90 LL	LISTING HISTORY		OWNER INFORMATION	Tot. 000002 Sal.
Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       SI         110       100       100       95       95 MILD       100       95,300         100       90 ROLLING       75       9,700         100       105,000	LAND VALUATION		Width Size Adj Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	WHT; FULL DORM; WELL MAINT; 5/10 BACKUP GEN; KIT, BTH, WINDOW-ORIG; 2/15 NOH; NC TO EXT; DNPU PORT GEN;	NOTES	Book Page Type 5/2014 5577 1725 Q1	SALES HISTORY	Cond. 1 of 1
Site: AVERAGE Driveway: GRAVEL Road: PAVED PI R Tax Value Notes  0 N 95,300 0 N 9,700 PLE  105,000		OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 157,500       \$ 0       \$ 100,100         Parcel Total:       \$ 257,600         2014       \$ 157,500       Parcel Total:       \$ 257,600         Parcel Total:       \$ 257,600         Parcel Total:       \$ 256,500	DEERFIELD ASSESSING	MUNICIPAL SOFTWARE BY AVITAR			Page 249	PICTURE 07/21/2015	Duintad.

	40 ENT	87 TQF FFF BMU	40		E CONTRACTOR OF THE PROPERTY O		Map: 000414
		12 12 9 OPF 9	81 EP 81	12	Date Permit ID Permit Type	LANGLOIS, PAUL M LANGLOIS, PHYLLIS D 41 RIDGE RD DEERFIELD, NH 03037 PERMITS	000000 Card: 1 of 1 OWNER
	28	3	GAR GAR 87	28	Notes	District Percentage	41 RIDGE RD TAXABLE DISTRICTS
Building Value:	Year Built: Condition For Age: G Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$ 178.2	GAR GARAGE  GLA: 1,960		EXTRA KITCHENS:  A/C: No  Quality: A0 AVG  Com. Wall:  Size Adj: 0.9507  J  Sq.	Model: 1.75 STORY FRAME CAPE Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: DRYWALL Floor: CARPET/LINOLEUM OR SIM Heat: OIL/HOT WATER Bedrooms: 3 Baths: 2.0 Fixture	DEERFIELD Printed BUILDING DETAILS
\$ 151,500	1976 GOOD 15 % 15 %	NING VALUATION \$ 178,292	784 0.45 353 <b>5,328 2,740</b>	. Effi	Generators: Generators:  RSA 72.00 Bldg. Rate: RSA 72.00 Bldg. Rate: 0.9037 Sq. Foot Cost: \$65.07	ME CAPE ASPHALT  EUM OR SIM  R  0 Fixtures: 6	Printed: 09/21/2015 ETAILS

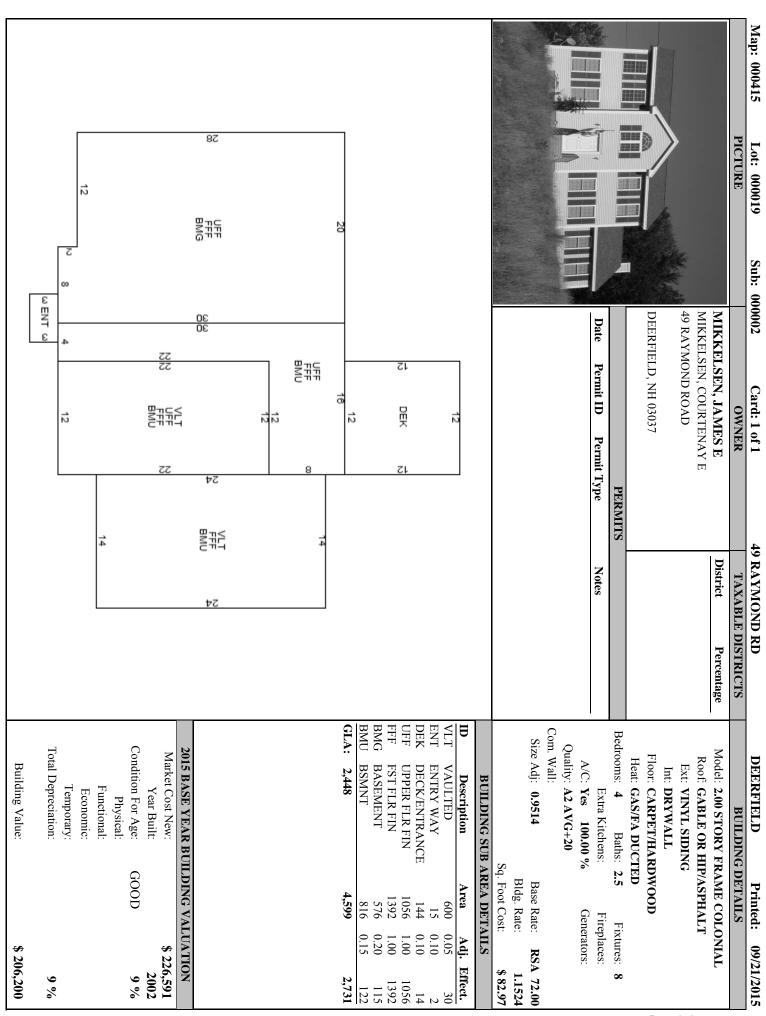
Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3  Land Type Units Base Rate NO  IF RES 3.000 ac 96,000 F  IF RES 0.770 ac x 2,000 X  3.770 ac	HISTORY  EX  Units Lng  648  144	Map: 000414 Lot: 000117 Sub: 000000 OWNER INFORMATION Date
.00 Minimum Frontage: 200 2 Adj Site Road DWay Topography Cond Ad Valorem Si 110 100 100 100 95 MILD 100 100 10,300 100 95 MILD 100 100 1,500 101,800	015 5610 0233 Q1 37 003 3963 0974 U199 000 3493 1984 U199 988 2733 1888 U199 13 6X26 PORTION=87; ORIG CABINI 3/10 NOH; 2/15 NOH; POOL, PAT1  4TURES VALUATION 85 28.00 80 171 7.00 25	000 Card: 1 of 1 36 HAYNES RD  SALES HISTORY  te Book Page Type Price Grantor
Site: AVERAGE Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 100,300 0 N 1,500 101,800	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Page 12,800 \$ 12,800 \$ 97,800 Parcel Total: \$ 372,400 Parcel Total: \$ 388,400 Parcel Total: \$ 388,400	DEERFIELD Printed: 09/21/2015 PICTURE

	36 ENT	97 BAFF FFF PFF PFF PFF PFF PFF PFF PFF PFF	EPU ENT		PICTURE	Map: 000414 Lot: 000117 Sub: 000000
	16 16 on OPF on 24	9V PR PFFF PV 9V GAR	7 EPF 16	Date         Permit ID         Permit Type           11/20/02         165-02         ADDITION           10/02/02         136-02         POOL	OWNER  OTT, ANTHONY B.  TT, NINA  AYNES RD  RFIELD, NH 03037	0000 Card: 1 of 1
	12	9Z 7Z GAR 12		Notes BOCA 96. MUST MEET SETI MUST MEET SETBACKS.EL	District District	36 HAYNES RD
Building Value:	Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$318.3	ID         Description         Area           ENT         ENTRY WAY         48           UFF         UPPER FLR FIN         1944           FFF         FST FLR FIN         1320           BMF         BSMNT FINISHED         936           BMU         BSMNT         384           EPF         ENCLSD PORCH         192           OPF         OPEN PORCH         80           CTH         CATHEDRAL         624           GAR         GARAGE         888           EPU         COVERED BSMNT         16           GLA:         3,264         6,432	Extra Kitchens:  No  A2 AVG+20  0.8800  Base I  Sq. Foot CHILDING SUB AREA D	DING DETAILS  ORY FRAME CO OR HIP/ASPHAI  REDWD  LL  OOD/HARD TII  T WATER  Pather 20	DEERFIELD Printed:
\$ 273,800	1987 14 % 14 %	LUATION \$ 318.350	Adj. Effect. 0.10 5 1.00 1944 1.00 0.30 281 0.15 58 0.70 134 0.25 20 0.10 62 0.45 4230	Fireplaces: Generators: Generators:  Generators:  1.0452 Cost: \$75.26	LONIAL JT Eighturger	l: 09/21/2015

Units Base 0.710 ac 9.000 ac 1.000 ac 0.710 ac	Zone: AR AGR/RESI/DI EASANT Minimum Acres	Units 1 120 36 130	Map: 000414 Lot: 000130 Sub: OWNER INFORMATION
NC Adj Site Road DWay F 110 100 100 95 X 100 X 100	3 00 Minimum Frontson	Date   Book   Page   Type     04/27/2015   5612   0427   Q1     04/25/2001   3572   0889   U159     11/30/2000   3523   2752   U159	000000 Card: 1 of 1 SALES
Topography Cond Ad Valorem SPI R 95 MILD 100 81,500 0 N 90 ROLLING 100 16,200 100 N 10 200 100 N 97,900	LAND VALUATION 200	Date   Book   Page   Type   Price Grantor	41 HAYNES RD SALES HISTORY
	Site: AVERAGE Drivewey: DIRT Road: DAVED	MUNICIPAL S  DEERFIE  O  PARCEL TOT  Year Building 2013 \$ 176,400  2014 \$ 176,400	DEERFIELD Printed: 09/21/2015 PICTURE

		28	₽Z FFF ₽Z		ω DEK ω 8	00		Date 04/26/05 09/18/03		PICTURE
	5 5 FENT b	₽Z BMU FFF OFF	\$	10 DEK 01	18			Permit ID Permit Type 43-05B ADDITION 122-03 SHED	127 PARROTT AVENUE PORTSMOUTH, NH 03801 PERMITS	HAYNES ROAD, LLC District
		54						Notes NEED TRUSS DOCUME MAINTAIN ALL SET BACKS		TAXABLE DISTRICTS strict Percentage
Building Value:		2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 192,7  Year Built: 2000 11		GLA: 2,304		BUILDING SUB AREA DETAILS  ID Description Area Adj  DEK DECK/ENTRANCE 164 0.10	Com. Wall:  Size Adj: <b>0.9633</b> B  Sq. 1	Extra Kitchens: No A1 AVG+10	Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: DRYWALL Floor: CARPET/LINOLEUM OR SIM Heat: OIL/HOT WATER Bedrooms: 4 Baths: 2.5 Fixture	BUILDING DETAILS  Model: 2.00 STORY FRAME COLONIAL
\$ 171,600	11 %	\$ 192,757 \$ 2001 GOOD 11 %		3,976 2,578	1.00 14 0.10 8 1.00 8 0.15 1 0.20 1	EA DETAILS           Area         Adj. Effect.           164         0.10         16	Base Rate: RMF 72.00 Bldg. Rate: 1.0384 Sq. Foot Cost: \$74.77	G E	ASPHALT  EUM OR SIM  Fixtures:	AE COLONIAL

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 E  1.139 ac x 2,000 X  4.139 ac	MIKKELSEN, COURTENAY E  MIKKELSEN, COURTENAY E  49 RAYMOND ROAD  01/06/15 ERVL 07/29/10 ERHL 03/29/10 JBRM 02/24/04 CMPM 03/07/03 JDPE 06/10/02 JDPL 02/14/02 BHNO  Feature Type  Feature Type  TABLE TING HISTORY  I  EXTR  FIREPLACE 1-STAND  1	000019 Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem SI  E 100 100 100 100 95 MILD 95 86,600  X 100 90 ROLLING 100 2,100  88,700	V2015 5630 1638 Q1 32 V2014 5573 0754 U137 20 V2014 5547 1755 U151 25 V2014 5547 1755 U151 25 V2002 3809 1903 Q1 26 PU HEAT, AC, 1 BDRM; 7/10 24X14; CTH TO VLT; 1/15 BTHS ORIG; INTA ATTED KIT 2015 (STATES WILL BE FOR SALE AP \$324,500) FEATURES VALUATION  Vidth Size Adj Rate Cond N  100 3,000.00 100	000002 Card: 1 of 1 49 RAYMOND RD  SALES HISTORY  Date Rook Page Type Deiter Creater
Site: AVERAGE Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 86,600 SHDW 0 N 2,100 88,700	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  PARCEL TOTAL TAXABLE VALUE  PARCEL TOTAL TAXABLE VALUE  Parcel Total: \$ 302,000  Parcel Total: \$ 297,900	DEERFIELD Printed: 09/21/2015 PICTURE



Land Type	RENA 9,520 UIPMENT 480 CE 1-STAND 1 288 81 276	01/06/15       ERVM       CRM;"         03/25/10       JBRL       4-SALE         10/18/06       MAIL       EST PE         05/09/06       BHPM       EST 6X         02/24/04       CMPE       EST 6X         06/11/02       JDUM       EST 6X         05/18/00       BHRO       EXTRA FF         Feature Type       Units Lngth x With X With X With X With X STABLES         STABLES       540       10 x 54         STABLES       5,110       70 x 73         LEAN-TO       288       12 x 24	OWNER INFORMATION  DAN, KELLIE J  AN, ANDREW P  CRIDGE CIRCLE  MA 01904  LISTING HISTORY	Map: 000415 Lot: 000022 Sub: 000000
Adj Site Road  100 100 100  98	62 93 100 3,00 116 258 118	CRM; "NORTH CREEK FARM"; CO ISSUED 8// 4-SALE FARMS & BARNS 800-639-4057; 1/15 \\ EST PER FENC-ADJ CONDS/CORR'D MEAS; \( \text{LEST PER FENC-ADJ CONDS/CORR'D MAY-NV} \)  EXTRA FEATURES VALUATION  Lngth x Width Size Adj Rate Cond Marke  13 x 54 83 18.00 90  10 x 54 90 4.00 60  70 x 73 63 18.00 125  12 x 24 116 4.00 80	<b>Book</b> 5617 4394	Card: 1 of 1
DWay       Topography       Cond       Ad Valorem       SPI       R         95       90 ROLLING       100       80,400       0       N         90 ROLLING       100       22,900       100       N         103,300       103,300	80 84,995 ATT 70X73 50 1,786 ATT RIDING ARENA 100 3,000 50 1,169 UNDER 12X24 LT 50 418 ATT 70X73 60 782 ATT 13X54 STABLES 176,300	CRM; "NORTH CREEK FARM"; CO ISSUED 8/25/05; #55-05; LOT VR ROCKY; 4-SALE FARMS & BARNS 800-639-4057; 1/15 NOH; EXT ONLY; SOME XFOBS EST PER FENC-ADJ CONDS/CORR'D MEAS; DNPU SM COOP BY HSE OR (3) EST 6X6 SHORT LTS IN FIELD FOR HAY-NV;  TRA FEATURES VALUATION  TRA FEATURES VALUATION  13 x 54 83 18.00 90 9,439 ATT; CONC BLK; AVG 10 x 54 90 4.00 60 1,166 ATT 70 x 73 63 18.00 125 72,434 LOFT; ELEC/PART HEAT 12 x 24 116 4.00 80 1,069 ATT 70 X 73	SALES HISTO  Pe Pric  435,00  360,00  NOTES	35B RAYMOND RD
R   Tax Value   Notes   N   80,400   N   585   80,985	Year         Building         Features         Land           2013         \$ 144,900         \$ 207,800         \$ 80,175           Parcel Total:         \$ 432,875           2014         \$ 144,900         \$ 207,800         \$ 80,138           Parcel Total:         \$ 432,838           2015         \$ 137,400         \$ 176,300         \$ 80,985           Parcel Total:         \$ 394,685	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE	PICTURE PICTURE	DEERFIELD Printed: 09/21/2015

	2 FFF 2 2 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4 P A 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4			Map: 000415 Lot: 000022 Sub:
8	CTH FFF BMU 4 29 36 OPF	UFF PFF BMU 38	12 N DEK 12	RIORDAN, KELLIE J  RIORDAN, ANDREW P  31 OAK RIDGE CIRCLE  LYNN, MA 01904  Permit ID Permit Type  03/15/05 16-05 NEW DWELLING  07/08/03 81-03 REPAIR	000000 Card: 1 of 1  OWNER
	Δ μι	<u> </u>	12	MITS  Notes  REPLACMENT OF EXISTING  REPLACMENT OF EXISTING	35B RAYMOND RD TAXABLE DISTRICTS
Building Value:	Market Cost New: Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2015 RASE VEAR RUIL DING VALUATION	BUILDING SUB AREA DETAILS           ID         Description         Area         Adj           UFF         UPPER FLR FIN         612         1.00           FFF         FST FLR FIN         1008         1.00           BMU         BSMNT         1008         0.15           CTH         CATHEDRAL         340         0.10           OPF         OPEN PORCH         252         0.25           DEK         DECK/ENTRANCE         144         0.10           ENT         ENTRY WAY         16         0.10           GLA:         1,620         3,380         3,380	Model: 1.75 STORY FRAME CAPE Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: DRYWALL Floor: CARPET/HARDWOOD Heat: OIL/HOT WATER Bedrooms: 3 Baths: 2.0 Fiver Extra Kitchens: Firer A/C: No Gener Quality: A1 AVG+10 Com. Wall: Size Adj: 1.0419 Base Rate: Sq. Foot Cost:	DEERFIELD Printed BUILDING DETAILS
\$ 137,400	\$ 149,307 2005 DD 8 %	GVALITATION	EA DETAILS           Area         Adj. Effect.           612         1.00         612           1008         1.00         1008           1008         0.15         151           340         0.10         34           252         0.25         63           144         0.10         14           16         0.10         2           3,380         1,884	RAME CAPE IP/ASPHALT G  RDWOOD TER 2.0 Fixtures: 6 Fireplaces: Generators: Generators: 1.1007 Sq. Foot Cost: \$79.25	Printed: 09/21/2015 ETAILS

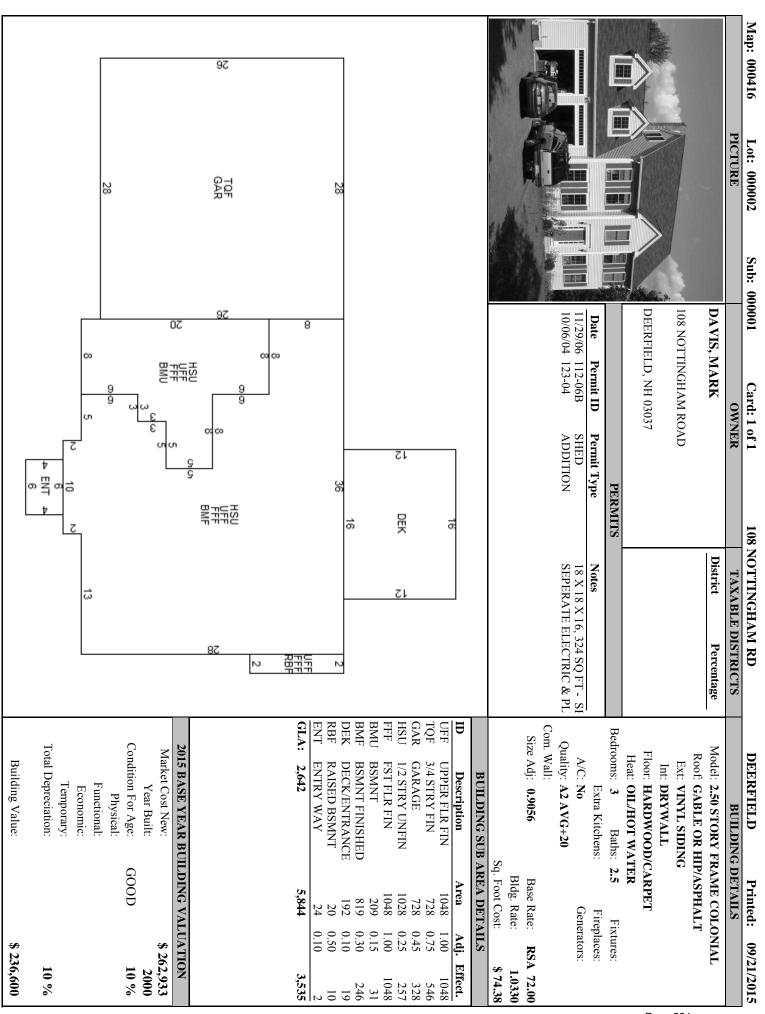
OWNER INFORMATION	SALES HISTORY	PICTURE
L'ESTRANGE, ANGELLE M.L.	Date Book Page Type Price Grantor	
	5/2015 5609 1891 Q1 22 5/2013 5501 2513 Q1 20	
743 CILLEY ROAD, #2	5019 2475 UI37	
MANCHESTER, NH 03103	09/01/2004 4359 2380 QI 273,500 DINNEEN, PAUL P	
LISTING HISTORY	NOTES	
12/04/14 ERVL VERIFY SALE	WHT; 3/10 NOH; HSE HAS RADON REDUCTION SYTEM; DORM ON REAR EST 28'; SIDING APPRS TO BE CLPBRD HARD TO ID THICK PAINT; WOB; 12/14	
	IN BSMT; BMF QUAL/COND <hsf and="" fff;="" hsf="14';OH" td="" windows<=""><td></td></hsf>	
EX	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Lng	Units Lngth x Width Size Adj Rate Cond Market Value Notes	DEFREIFID ASSESSING
FIREPLACE 1-STAND 1	1 <u>00</u> 3,000.00 100 3,000 <b>3,000</b>	OFFICE
		PARCEL TOTAL TAXABLE VALUE           Year         Building         Features         Land           2013         \$ 125,300         \$ 3,000         \$ 89,800           Parcel Total:         \$ 218,100           2014         \$ 125,300         \$ 3,000         \$ 89,800           Parcel Total:         \$ 218,100           2015         \$ 127,300         \$ 3,000         \$ 87,400           Parcel Total:         \$ 217,700
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	age: 3.00 Minimum Frontage: 200	Site: AVERAGE Driveway: PAVED Road: PAVED
U	NC Adj Site Road	I R Tax Value Notes
1.000 ac	100 100 100 100 95 MILD 100	
1.000 ac 1.000 ac	100 100 100 100 95 MILD 100	

	23 6 18  STATE OF THE TRANSPORT OF THE T	#Z GAR Z BMF abb HSF FFF BMF	5 ΔΕΝΤ Δ 5 σ FFF σ 6 6	TA3 CILLEY ROAD, #2  MANCHESTER, NH 03103  Date Permit Type Notes  06/28/05 73-05B DECK PERMIT  Deck permit Type Notes	PICTURE OWNER TAXABLE DISTRICTS
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 155,2 Year Built: 19 Condition For Age: GOOD 18 Physical: Functional: Economic: Temporary: Total Depreciation: 18		Description   Area   Adj	Model: 1.50 STORY FRAME CAPE  Roof: GABLE OR HIP/ASPHALT  Ext: CLAP BOARD  Int: DRYWALL/PLYWOOD PANEL Floor: HARDWOOD  Heat: GAS/FA DUCTED  Bedrooms: 4 Baths: 3.0 Fireplaces  A/C: No Generators  Quality: A1 AVG+10  Com. Wall:  Size Adj: 1.0426 Base Rate: RS  Bldg. Rate:  Sq. Foot Cost:  RITH DING: STIR ARFA DETAILS	BUILDING DETAILS
\$ 127,300	\$ 155,232 1963 GOOD 18 %		Area     Adj.     Effect.       816     0.50     408       108     0.15     16       552     0.45     248       960     1.00     960       816     0.30     245       36     -0.05     -2       48     0.10     5       3,336     1,880	TED  3.0 Fixtures: 9  1 Fireplaces: Generators: Generators:  Base Rate: RSA 72.00 Bldg. Rate: 1.1467 Sq. Foot Cost: \$82.57	DETAILS

Map: 000415         Lot: 000046         Sub: 000000         Ca           OWNER INFORMATION           BARRY, SARA L.         Date         Book 1         10/09/2014 5566         3/02/2004 4242         10/09/2014 5566         3/02/2004 4242         2         10/09/2014 5566         3/02/2004 4242         2         10/19/2001 3536         3/02/2004 4242         2         2         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         6         10/26/2000 3515         7         7         7         7         7         7         7         7         7         8         7         8         12/22/1998 3352
ER JBI DN CM SHOWN
R AGR/RESI/PLEASANT
1.100 ac 1.100 ac

	22	54				Map: 000415
	NN FFF N	18 DEK	24 N	Date Permit ID Permit Type  05/01/03 38-03 NEW DWELLING	BARRY, SARA L. BARRY, JONATHAN A. 5 CANDIA RD DEERFIELD, NH 03037	000000 Card: 1 of 1 OWNER
		φ 77		Notes BOCA 96. MAINTAIN ALL S	District Percentage	5 CANDIA RD TAXABLE DISTRICTS
Building Value:	Market Cost New: Year Built: Condition For Age: Physical: Functional: Economic: Temporary: Total Depreciation:	GLA: 912 2,200 1.  2015 BASE YEAR BUILDING VALUATION	BUILDING SUB AREA DETAILS   ID   Description   Area   Adj	Bedrooms: 2 Baths: 1 Extra Kitchens: A/C: No Quality: A0 AVG Com. Wall: Size Adj: 1.2428	Model: 1.00 STORY FRAME RANCH Roof: GABLE OR HIP/ASPHALT Ext: CLAP BOARD Int: DRYWALL Floor: CARPET/PERGO/LAMINATE Heat: OIL/HOT WATER	DEERFIELD Printed BUILDING DETAILS
\$ 83,900	\$ 97,516 1984 GOOD 14 %	2,200 1,116 DING VALUATION	E	Fireplaces: Generators: Generators:  Base Rate: RSA 72.00 Bldg. Rate: 1.2136 Sq. Foot Cost: \$87.38	AME RANCH /ASPHALT D/LAMINATE	Printed: 09/21/2015 DETAILS

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  1F RES 4.757 ac x 2,000 X  7.757 ac	OWNER INFORMATION         Date           DAVIS, MARK         12/01           108 NOTTINGHAM ROAD         04/12           DEERFIELD, NH 03037         06/26           LISTING HISTORY           01/07/15         ERVM           03/12/10         BHRM           05/03/05         BHPL           02/28/02         THPR           02/28/02         THPR           02/22/01         BHPM           04/17/00         BHRV           EXTRA           Feature Type         Units Lngth x V           FIREPLACE 1-STAND         96         16 x           SHED-WOOD         324         18 x l	Sub:
Adj       Site       Road       DWay       Topography       Cond       Ad Valorem         110       100       100       100       95 MILD       100       100,300         100       95 MILD       25       2,300         102,600	Date   Book   Page   Type   Price Grantor     1201/2014   5578   1680   Q1   335,000 SULLIVAN, GRACE L.     04/12/2001   3585   2958   U V 99   INLAND CONSTRUCTION, I     06/26/2000   3483   2263   Q V   36,500 SLADE, THELMA B	000001 Card: 1 of 1 108 NOTTINGHAM RD
Site: AVERAGE Driveway: PAVED Road: PAVED  SPI R Tax Value Notes  0 N 100,300 0 N 2,300 WETLAND  102,600	PARCEL TOTAL TAXABLE VALUE  PARCEL TOTAL TAXABLE VALUE  Pear Building Features Land 2013 \$ 248,600 \$ 6,200 \$ 98,800 Parcel Total: \$ 353,600	DEERFIELD Printed: 09/21/2015



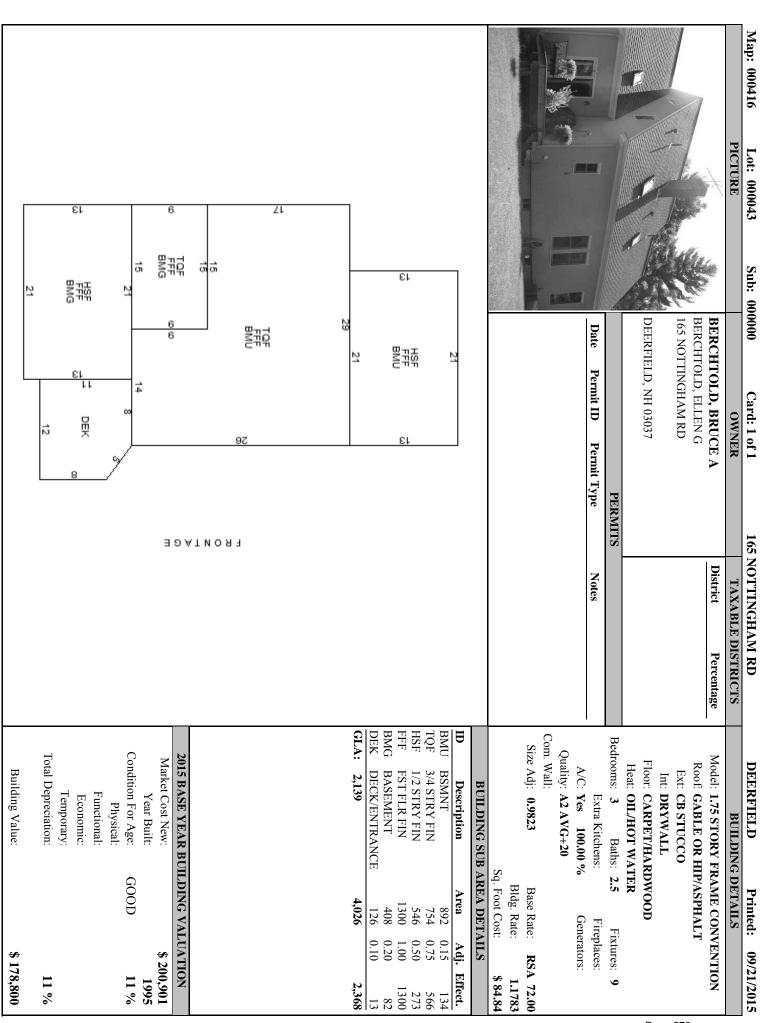
Zone: AR AGR/RESI/PLEASANT   Minimum Acreage:   Land Type	Units 1 96	Map: 000416 Lot: 00007 Sub:  OWNER INFORMATION  PEACH, CHRISTOPHER D  PEACH, ANDREA M  124 NOTTINGHAM RD  DEERFIELD, NH 03037  LISTING HISTORY
creage:       3.00       Minimum Frontage:       200         Rate       NC       Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       SPI       R         96,000       F       110       100       95       100 LEVEL       100       100,300       0       N         x 2,000       X       100       95 MILD       100       100,300       100,300	TAN; A2=OH, WINDOWS INT QUALITY;16X12 FFF=ELEC HEAT; NO FPL, WDSTV ONLY; 1/15 NOH; PER NOTES CHANGED EPF TO FFF/PRS DUE TO ELEC HEAT; FORSALE AP \$350,000;  EXTRA FEATURES VALUATION  Units Lngth x Width Size Adj Rate Cond Market Value Notes  96 12 x 8 227 7.00 80 1,220  1,200	Date   Book   Page   Type   Price Grantor
Site: AVERAGE Driveway: DIRT Road: PAVED  SPI R Tax Value Notes  0 N 100,300 0 N 0 100,300	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Year Building Features Land 2013 \$ 207,000 \$ 1,500 \$ 91,200 Parcel Total: \$ 299,700  2014 \$ 207,000 \$ 1,500 \$ 91,200 Parcel Total: \$ 299,700  2015 \$ 218,000 \$ 1,200 \$ 100,300 Parcel Total: \$ 319,500	Page 265

30	32 30 OPF on	26	97 TOF OS OS OS OS OS	28	ZI FFF ZI	16		Date Permit ID Permit Type Notes	PEACH, CHRISTOPHER D PEACH, ANDREA M 124 NOTTINGHAM RD DEERFIELD, NH 03037	Map: 000416         Lot: 000007         Sub: 000000         Card: 1 of 1         124 NOTTING:           PICTURE         OWNER         TAXAB
				8 E 8					Percentage	TTINGHAM RD TAXABLE DISTRICTS
Building Value:	Temporary: Total Depreciation:	Market Cost New: Year Built: Condition For Age: Physical: Functional:	2015 BASE YEAR BUILDING VALUATION	••	PRS PIER TOF 3/4 STRY FIN FFF FST FLR FIN EPU COVERED BSMNT UFF UPPER FLR FIN BMU BSMNT OPF OPEN PORCH		Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9265	Bedrooms: 3 Baths: Extra Kitchens:	2.00 STORY F GABLE OR H VINYL SIDINO DRYWALL CARPET/HAR OIL/HOT WA	DEERFIELD Printed BUILDING DETAILS
\$ 218,000	9%	\$ 239,558 2003 GOOD 9 %	LDING VALUATION	<u>3</u> ,	6/6 0.45 304 192 -0.05 -10 676 0.75 507 1152 1.00 1152 40 0.35 14 960 1.00 960 960 0.15 144 180 0.25 45	. Eff	Base Rate: <b>RSA 72.00</b> Bldg. Rate: <b>1.0678</b> Sq. Foot Cost: \$ <b>76.88</b>	2.5 Fixtures: Fireplaces: Generators:	P/ASPHALT  P/ASPHALT  PTER	Printed: 09/21/2015 DETAILS

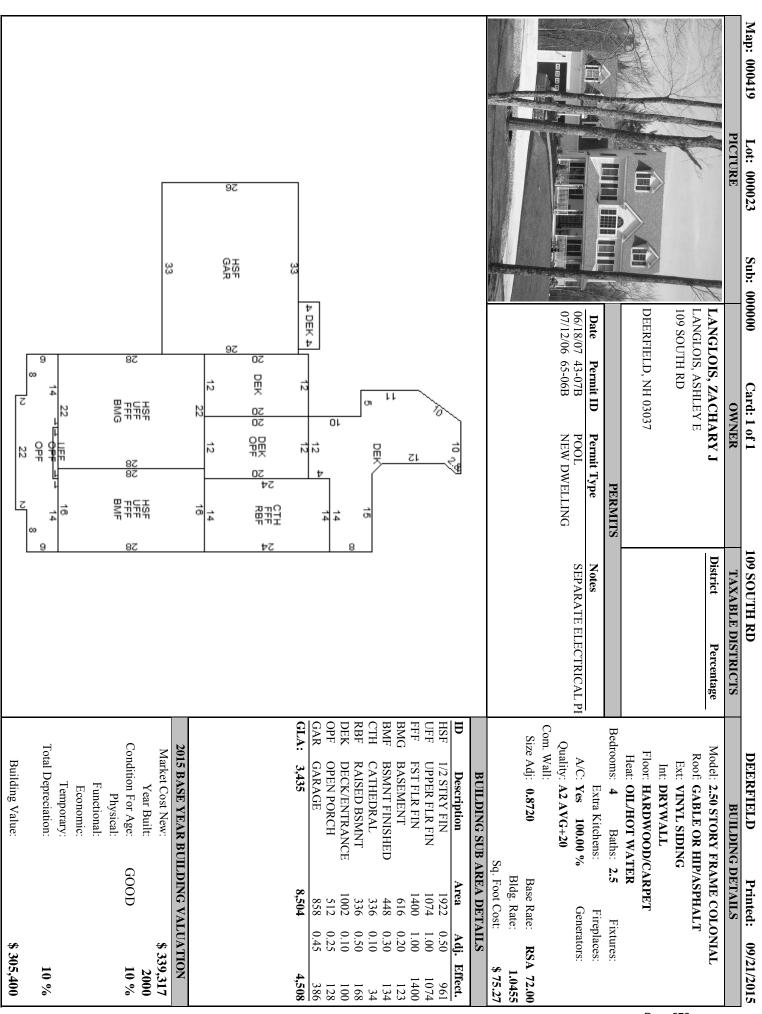
Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  2F RES 3.000 ac 96,000 F  FARM LAND 10.000 ac x 2,000 X  13.000 ac	FOLEY, SUZANNE M  FREMONT, NH 03044  LISTING HISTORY  03/21/12 JBVM 08/02/10 LMHC 03/11/10 BHRM 11/21/07 BHPO 06/06/05 KMRM 08/15/00 JDRL 04/13/00 BHRM 05/10/94 MH000  Feature Type  GARAGE-1 STY SHED-WOOD  DIAL  Total Lagth x Wi 100 10 x 10		VNER INFORMATION	Map: 000416 Lot: 000022 Sub: 000000
Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       S         110       100       100       100       95 MILD       100       100,300       10,300       17,800       1         99       90 ROLLING       100       118,100       118,100       1       118,100       1	DOOR 1 APE	Rook Page Type	SALES HISTORY	00 Card: 1 of 1 188 NOTTINGHAM RD
Site: AVERAGE Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 100,300 00 N 4,250 104,550	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  PARCEL TOTAL TAXABLE VALUE  Parcel Total: \$ 328,692  2014 \$ 208,000 \$ 15,200 \$ 105,492  Parcel Total: \$ 328,692  2015 \$ 199,700 \$ 15,200 \$ 104,550  Parcel Total: \$ 328,637  Parcel Total: \$ 328,637  Parcel Total: \$ 328,637		PICTURE	DEERFIELD Printed: 09/21/2015

	\$ ENT \$	6 © OP © 6 11	30		PICTURE	Map: 000416 Lot: 000022 Sub: 000000
	PENT b	BMU FFFF	30 DEK	Date         Permit ID         Permit Type           05/04/11         27-11B         ALTERATION           07/17/07         59-07B         GARAGE           07/17/07         5-07B         GARAGE	FOLEY, ROBERT D FOLEY, SUZANNE M 83 GODFREY LANE FREMONT, NH 03044	Card: 1 of 1
	† l	рг Р Р Р		Notes  HEADERS NEED TO BE LVI HEADERS NEED TO BE LVI	District Percentage	188 NOTTINGHAM RD
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 232,1  Year Built: 19  Condition For Age: GOOD 14  Physical: Functional: Economic: Temporary: Total Depreciation: 14		ID         Description         Area         Adj           BMU         BSMNT         1708         0.15           FFF         FST FLR FIN         1708         1.00           CTH         CATHEDRAL         854         0.10           UFF         UPPER FLR FIN         854         1.00           OPF         OPEN PORCH         360         0.25           ENT         ENTRY WAY         40         0.10           DEK         DECK/ENTRANCE         324         0.10           GLA:         2,562         5,848	Bedrooms: 6 Baths: 4.0 Fi Extra Kitchens: 1 Fire A/C: No Gene Quality: A1 AVG+10 Com. Wall: Size Adj: 0.9316 Base Rate: Bldg. Rate: Sq. Foot Cost:	BUILDING 1.75 STORY FI SALT BOX/AS VINYL SIDING DRYWALL PARQUET OIL/HOT WAT	DEERFIELD Pri
\$ 199,700	© VALUATION \$ 232,173 1984 1D 14 %		A DETAILS           Irea         Adj. Effect.           1708         0.15         256           1708         1.00         1708           854         0.10         85           854         1.00         854           360         0.25         90           40         0.10         4           324         0.10         32           5,848         3,029	.0 Fixtures: Fireplaces: Generators:  Generators:  1.0645 Foot Cost: \$76.65	DUPLEX	Printed: 09/21/2015

Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  IF RES 2.100 ac x 2,000 X  5.100 ac	WNER INFORMATION HTOLD, BRUCE A ITOLD, ELLEN G TTINGHAM RD  IELD, NH 03037  LISTING HISTORY  15 ERVM 10 ERCL 10 BHRM 10 BHRM 10 BHAL 15 BNHL 15 KMRM 10 JDRE  EX  e Type Units Lng 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography Cond Ad Valorem  F 110 110 100 100 90 ROLLING 100 104,500  X 100 90 ROLLING 100 3,800  108,300	Date   Book   Page   Type   Price Grantor	0000000 Card: 1 of 1 165 NOTTINGHAM RD
Site: VERY GOOD Driveway: PAVED Road: PAVED  SPI R Tax Value Notes  0 N 104,500 0 N 3,800 108,300	### PICTURE    MUNICIPAL SOFTWARE BY AVITAR	DEERFIELD Printed: 09/21/2015

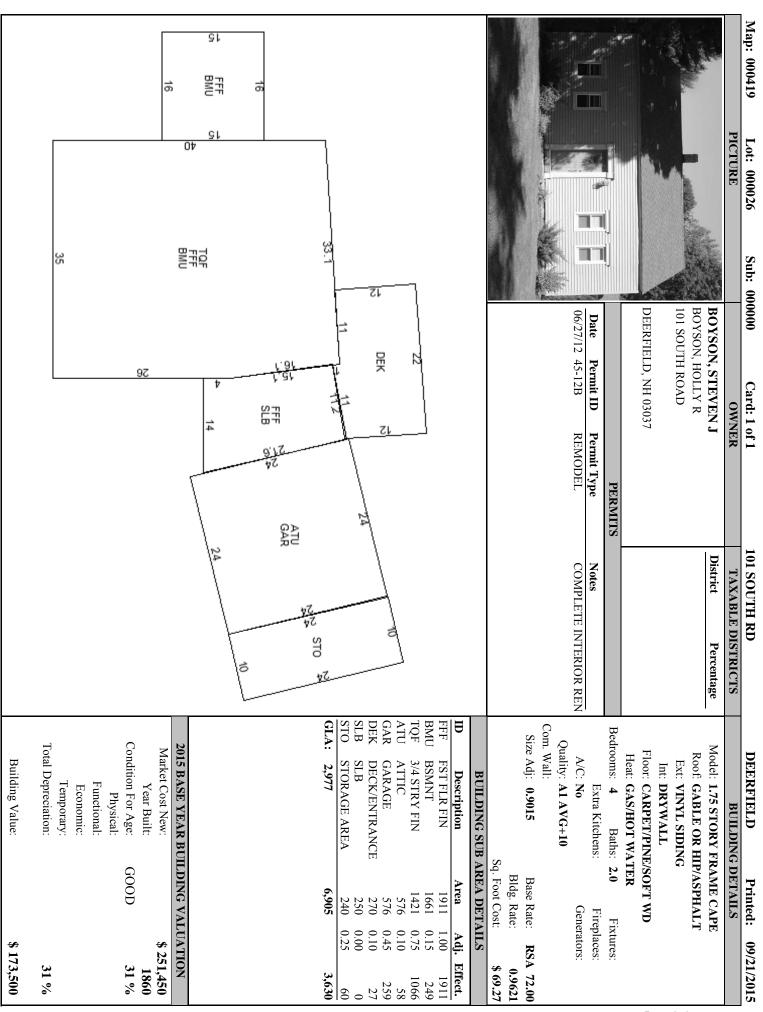


Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.00  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  1F RES 2.002 ac x 2,000 X  5.002 ac	FIREPLACE 1-STAND 1 POOL-ABOVE GROUND 240 20 x 12	I'nite I	01/16/15 ERVM 03/09/10 KCRX 12/06/07 BHPO 04/30/07 KCPR 09/01/06 DSVM 11/19/01 JDUL 02/15/01 THPM 07/12/00 JDRM	I ISTING HISTORY	LANGLOIS, ZACHARY J       Date         LANGLOIS, ASHLEY E       07/31/2015         109 SOUTH RD       06/30/2005         DEERFIELD, NH 03037       09/15/1996	OWNER INFORMATION	Map: 000419 Lot: 000023 Sub: 000000
Adj         Site         Road         DWay         Topography         Cond         Ad Valorem         Si           110         105         100         100         95 MILD         100         105,300           100         95 MILD         100         3,800           109,100         109,100	20 x 12 127 6.00 60 1,097 ATT DEK  4,100 4,100	Rate Cond	YEL; 3/10 INFO FR HO DNVI PER HO=X; 1/15 NOH; PU HSF PER MLS;6/15 FORSALE AP \$449,900;  EXTRA FEATURES VALUATION	NO	Book         Page         Type           5641         2378         Q1           4505         1316         Q1           4483         2027         U18           3549         1369         U15           3178         2426         Q V	SALES HISTORY	0 Card: 1 of 1 109 SOUTH RD
Site: GOOD Driveway: CONCRETE Road: PAVED PI R Tax Value Notes  0 N 105,300 0 N 3,800 109,100	DEEKFIELD ASSESSING         OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 301,800       \$ 4,100       \$ 104,600         Parcel Total:       \$ 410,500         2014       \$ 301,800       \$ 4,100       \$ 104,600         Parcel Total:       \$ 410,500         Parcel Total:       \$ 410,500         Parcel Total:       \$ 410,500	DEED AGGEGING	MUNICIPAL SOFTWARE BY AVITAR		Page 271	PICTURE	DEERFIELD Printed: 09/21/2015



Zone: AR AGR/RESI/PLEASANT Minimum Acreage: 3.0  Land Type Units Base Rate NC  IF RES 3.000 ac 96,000 F  1F RES 2.005 ac x 2,000 X  5.005 ac		I-STAND	Feature Type Units Lngth x	EXTR	01/16/15 ERVL GR 03/08/10 KCRM DA 11/16/06 DSCL OV 10/18/06 MAIL 08/31/06 DSVM 11/19/01 DJUM 08/11/00 JDRE	LISTING HISTORY		OWNER INFORMATION	Map: 000419 Lot: 000024 Sub: 000000
Adj       Site       Road       DWay       Topography       Cond       Ad Valorem       SI         110       105       100       100       95 MILD       100       105,300         100       90 ROLLING       100       3,600         108,900	LAND VALUATION	3,000.00 100	Units Lngth x Width Size Adi Rate Cond Market Value Notes	EXTRA FEATURES VALUATION	GRY; 3/10 NOH; WOB; 1/15 ALL ORIG; WELL MAINT; CORR'D INT DATA/SKETCH; RBF/BMF TO BMU; PU CTH, ADJ STY HT; REMOVED ATU OVER GAR=SCUTTLE ACC;6/15 FORSALE AP \$340,000 SALE PENDING	NOTES	Book Page Type 1/2015 5629 1327 Q1 1/1998 3280 2918 QV		000 Card: 1 of 1 107 SOUTH RD
Site: GOOD Driveway: PAVED Road: PAVED PI R Tax Value Notes  0 N 105,300 0 N 3,600 108,900		DEEXFIELD ASSESSING         OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 202,100       \$ 3,000       \$ 109,800         Parcel Total:       \$ 314,900         2014       \$ 202,100       \$ 3,000       \$ 109,800         Parcel Total:       \$ 314,900         Parcel Total:       \$ 314,900         Parcel Total:       \$ 298,300	DEEDEIEI D ACCECCING	MUNICIPAL SOFTWARE BY AVITAR			Page 273	PICTURE	DEERFIELD Printed: 09/21/2015

14	2 14 27 10 CTH CTH BMU  BMU  CTH 10 22 CTH 30 CTH 30 CTH 30 CTH 30 CPF 22 CTH 30 CPF 3	PFF N	N CTH FFF BMU	}	かし	DEK	† *	2 44	5 2		一 東京 大学 一川				Date		DEERF	107 SO	HOLD	PICTURE	Map: 000419 Lot: 000024 Sub: 000000
	2 12 9	TOF FFF BMU N	16 4 4 20		OPF t	ē	16								Permit ID Permit Type Notes	PERMITS	DEERFIELD, NH 03037	107 SOUTH RD	HOLDRIDGE, DANIEL District		107
															es				ct Percentage	ABLE DI	107 SOUTH RD
Building Value:	Condition For Age: Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$ 207,1		TQF 3/4 STRY FIN GIA: 1870	OPF OPEN PORCH GAR GARAGE		_	DEK DECK/ENTRANCE CTH CATHEDRAL	ID Description	BUILDING SUB AREA DETAILS	Sc	Size Adj: <b>0.9676</b>	Com. Wall:	A/C: <b>No</b>	Extra Kitchens:	Bedrooms: 3 Baths: 2	Floor: HARDWOOD/CARPET Heat: OIL/HOT WATER	Ext: CEMENT CLAPBOARDS Int: DRYWALL	Model: 1.75 STORY FRAME CAPE Roof: GABLE OR HIP/ASPHALT	BUILDING DETAILS	DEERFIELD
\$ 186,400	GOOD 10 %	DING VALUATION \$ 207,119		320 0.75 240 5 256 2 528	N	$\frac{1.00}{0.30}$	$\begin{array}{ccc} 1.00 & 13 \\ 0.15 & 1 \end{array}$	452 0.10 45 684 0.10 68	Area Adj. Effect.			Base Rate: <b>RSA 72.00</b> Bldo Rate: <b>11379</b>		Generators:	Fireplaces:	<b>2.5</b> Fixtures: <b>9</b>	'ARPET ER	PBOARDS	AME CAPE VASPHALT	DETAILS	Printed: 09/21/2015



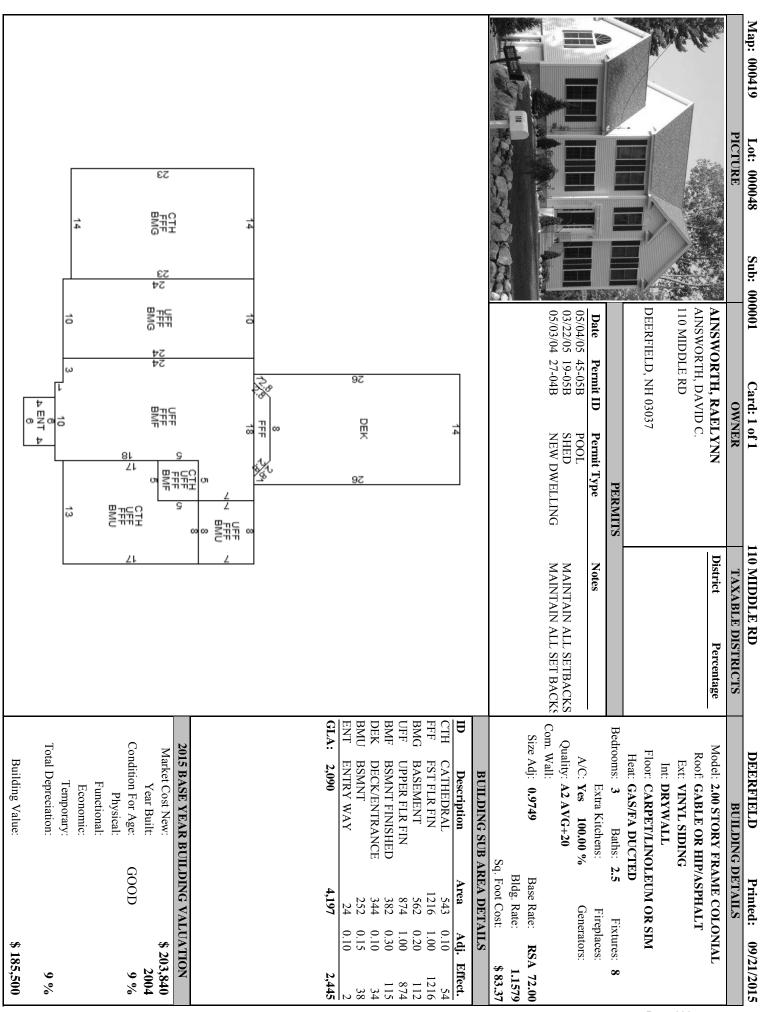
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  1F RES 1.580 ac 93,160  1.580 ac	Type Units 1 ATION 672	Map: 000419 Lot: 000046 Sub:  OWNER INFORMATION  BLAKE, BENJAMIN N.  73 HARTFORD BROOK ROAD  DEERFIELD, NH 03037  LISTING HISTORY  03/25/15 ERVL PU NEW HSE 03/10/10 KCRL
Macreage: 3.00   Minimum Frontage: 200   Site   Road   DWay   Topography   Cond   Ad Valorem   SPI   R	CK16 FOR DEK ON REAR & GAR;  EXTRA FEATURES VALUATION  Units Lngth x Width Size Adj Rate Cond Market Value Notes 672 28 x 24 84 10.00 50 2,822 FUTURE GAR/NO SLAB 2,800	
Site: AVERAGE Driveway: GRAVEL Road: PAVED PI R Tax Value Notes  0 N 100,900 100,900	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Year Building Features Land  2013 \$ 0 \$ 0 \$ 68,100  Parcel Total: \$ 68,100	Page 277

	9	82		Map: 000419 Lot: 000046 S
	30 30 30 30	BMU BMU	30	BLAKE, BENJAMIN N.  73 HARTFORD BROOK ROAD  DEERFIELD, NH 03037  PERMITS  Date Permit ID Permit Type  05/06/14 17-14B NEW DWELLING
			ω ENT	TAXABLE DISTRICTS  District Percentage  Notes  Notes
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 145,5 Year Built: 20 Condition For Age: AVERAGE 1 Physical: Functional: Economic: Temporary: Total Depreciation: 1		D   Description   Area   Adj	BUILDING DETAILS  BUILDING DETAILS  BUILDING DETAILS  Model: 2.00 STORY FRAME COLONIAL  Roof: GABLE OR HIP/ASPHALT  Ext: VINYL SIDING  Int: DRYWALL  Floor: CARPET/LINOLEUM OR SIM  Heat: GAS/FA DUCTED  Bedrooms: 3 Baths: 1.5 Fixtures: Extra Kitchens: Fireplaces: A/C: No Generators: Quality: A1 AVG+10  Com. Wall: Size Adj: 1.0481 Base Rate: RS/ Bldg. Rate: Sq. Foot Cost:
\$ 144,100	\$ 145,589 2014 AGE 1%		Area         Adj. Effect.           840         1.00         840           840         0.15         126           150         0.25         38           12         0.10         1           840         1.00         840           2,682         1,845	Printed: 09/21/2015  3 DETAILS  RAME COLONIAL IP/ASPHALT G  OLEUM OR SIM IED  1.5 Fixtures: 6 Fireplaces: Generators: Generators: 1.0960 Bldg. Rate: RSA 72.00 Bldg. Rate: \$78.91

Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  11.420 ac 92,840  1.420 ac	Feature Type Units Ln;		OWNER INFORMATION FONTAINE, THOMAS FONTAINE, ANNA 58 HARTFORD BROOK ROAD DEERFIELD, NH 03037	Sub:
Macreage: 3.00   Minimum Frontage: 200	Units Lngth x Width Size Adj Rate Cond Market Value Notes	BLUE; PHASE #1 S/D D34817 6/22/07; ADDR ADDED 2/24/10; 12/2010 LUCT ASSESSED; 4/11 NOH;  EXTRA FEATURES VALUATION	Date         Book         Page         Type         Price Grantor           04/27/2015         5612         1667         Q1         285,000 FREEL, DAVID R.           08/30/2010         5139         0413         Q V         60,000 TUKCOR REAL EST & DEV	000016 Card: 1 of 1
Site: GOOD Driveway: PAVED Road: PAVED PI R Tax Value Notes 0 N 99,400 99,400	### PARCEL TOTAL TAXABLE VALUE    PARCEL TOTAL TAXABLE VALUE	MUNICIPAL SOFTWARE BY AVITAR	PICTURE Page 279	DEERFIELD Printed: 09/21/2015

		16	NN FFF BMG	18													PICTURE	Map: 000419 Lot: 000046
	6 36 TOFF OPF 36		N TOF NO FFF BMG BMU	α 8	12	ZI.	ř	3				Date Permit ID Permit Type	PERMITS	DEERFIELD, NH 03037	FONTAINE, ANNA 58 HARTFORD BROOK ROAD	FONTAINE, THOMAS	OWNER	Sub: 000016 Card: 1 of 1 58 H
	g		58 28									Notes				District Percentage	TAXABLE DISTRICTS	58 HARTFORD BROOK RD
Building Value:	Economic: Temporary: Total Depreciation:	Market Cost New: Year Built: Condition For Age: AVE: Physical: Functional:	2015 BASE YEAR BUILDING VALUATION		CTH CATHEDRAL  GLA: 2.251		TQF 3/4 STRY FIN FFF FST FLR FIN RMII RSMNT	ID Description A	BUILDING SUB AREA DETAILS	Size Adj: <b>0.9636</b> B B So F	Quality: A1 AVG+10 Com. Wall:	Extra Kitchens:	Bedrooms: 3 Baths: 2.5	Int: DRYWALL Floor: CARPET/HARDWOOD Heat: GAS/FA DUCTED	Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING	Model: 1.75 STORY FRAME CAPE	DING DI	<b>DEERFIELD</b> F
\$ 179,300	5 %	\$ 188,722 2011 AVERAGE 5 %	NG VALUATION		352 0.10 35 4.584 2.575	0.10 0.25 0.20	1188 0.75 891 1360 1.00 1360 840 0.15 126	Area Adj. Effect.		Base Rate: RSA 72.00 Bldg. Rate: 1.0180 Sa Foot Cost: \$73.29		Fireplaces: Generators:		OOD	SPHALT	1E CAPE	1	Printed: 09/21/2015

Zone: AR AGR/RESI/PLEASANT   Minimum Acreage:   Land Type   Units   Base Rate   IF RES   3.000 ac   96,000   1F RES   0.730 ac   x 2,000   3.730 ac   3.730 ac		AINSWORTH, DAVID C.  110 MIDDLE RD  DEERFIELD, NH 03037  LISTING HISTORY  01/21/15 ERVM 05/19/10 ERCL 03/10/10 KCRM 01/20/06 KCPL 10/03/05 KMHC 01/27/05 BHRM  Feature Type Units Lng FIREPLACE 1-STAND FIREPLACE 1-STAND POOL-ABOVE GROUND SHED-WOOD  140	Sub:
3.00 Minimum Frontage: 200  NC Adj Site Road DWay Topography  F 110 100 95 100 95 MILD  X 100 95 MILD	LAND VALUATION	Date   Book   Page   Type   Price Grantor	000001 Card: 1 of 1 110 MID
Site: AVERAGE Driveway: PAVED Road: DIRT Cond Ad Valorem SPI R Tax Value Notes  100 95,300 0 N 95,300 75 1,000 0 N 1,000 96,300 96,300 WET		PICTURE	DLE RD DEERFIELD Printed: 09/21/2015



Map: 000420 Lot: 0000008 Sub: OWNER INFORMATION	000000 Card: 1 of 1 SALES HI	DEERFIELD Printed: 09/21/2015 PICTURE
PAQUETTE, STEPHEN G	Book Page Type	
PAQUETTE, SALLY A	06/22/2015 5628 0593 QI 243,000 ANDERSON, SCOTT 224 933 STANI EV ROBERT & AMV	
136 SOUTH ROAD	3515 2540 QI 3783 1022 QI	
DEERFIELD, NH 03037		
LISTING HISTORY	NOTES	
11/08/11 KCVM 03/05/10 JBRM 03/15/04 CMPM 06/25/02 LTRL 11/15/01 JDUM 06/07/00 BHRE 06/28/90 JY	GRY; 3/10 HO SAID NOT GOOD TIME DNVI; PU 2 DEKS/GAS FPL/LARGER AGP; DNPU ENT=NV, HO STATES BDRM IN BMF=DNPU; 11/11 NOH;6/15 FORSALE AP \$250,000;	
	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
	dth Size Adj         Rate         Cond         Market           82         24.00         80         1           66         600         100         1	DEERFIELD ASSESSING
0	82 24.00 80 86 6.00 100 100 3,000.00 100 131 7.00 100	OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 95,700       \$ 19,700       \$ 87,200         Parcel Total:       \$ 202,600         2014       \$ 95,700       \$ 19,700       \$ 87,200         Parcel Total:       \$ 202,600         Parcel Total:       \$ 202,600         Parcel Total:       \$ 202,600
Zone: AR AGR/RESI/PLEASANT Minimum Acreage: Land Type Units Base Rate	3.00 Minimum Frontage: 200 NC Adi Site Road DWay	Site: GOOD Driveway: DIRT Road: PAVED PI R Tax Value Notes
0.780 ac 0.780 ac	110 105 100 95 95 MILD 100	

	# ENT ₩ #	22 FT 82 SJ	14 34	5 7 7	51 51	32	3											PICTURE	Map: 000420 Lot: 000008 Sub: 00
		FFF BMF	180	01								07/29/03 90-03 POOL 07/29/03 89-03 NEW DWELLING	Permit ID	PERMITS	DEERFIELD, NH 03037	136 SOUTH ROAD	PAQUETTE, STEPHEN G	OWNER	000000 Card: 1 of 1
	12 12 FFF on BMIU	91										MAINTAIN SET BACKS, ELI MAINTAIN ALL SET BAKCS	Notes				District Percentage	TAXABLE DISTRICTS	136 SOUTH RD
Building Value:	Market Cost New: Year Built: Condition For Age: VERY GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION		: 1,172 2,728	DECK/ENTRANCE 352 ENTRY WAY 32	BSMNT FINISHED 336	FFF FST FLR FIN 1172 SI B SI B 308	ID Description Area	BUILDING SUB AREA DETAILS	<b>S</b>	Com. Wall: Size Adj: <b>1.1457</b> Base Rate:	Quality: A1 AVG+10	Extra Kitchens:	2.0	Floor: CARPET/PERGO/LAMINATE Heat: GAS/HOT WATER	Ext: WOOD SHINGLE	Model: 1.00 STORY FRAME RANCH	BUILDING DETAILS	DEERFIELD Printed:
\$ 111,800	\$128,464 1972 13 %	LUATION		1,39		1	1.00   1172	Adj. Effect.			RSA 72.00	Generators:	Fireplaces:	Fixtures: 6	ATE	•	CH		09/21/2015

Zone: AR AGR/RESI/PLEASANT   Minimum Acreage: 3.0    Land Type	DEERFIELD, NH 03037  LISTING HISTORY  03/14/14 JBVM 03/05/10 JBRM 07/22/08 BHTL 12/04/07 BHPO 04/27/07 KCPM  Feature Type Units Lng FIREPLACE 1-STAND 1 PATIO LEAN-TO 171	OWNER INFORMATION HE, COLLEEN E	Map: 000420 Lot: 000048 Sub:
reage: 3.00 Minimum Frontage: 200  Rate NC Adj Site Road DWay Topography Cond Ad Valorem SPI R 92,420 G 120 105 100 100 95 MILD 100 110,600 0 N 110,600	NOTES	Book Page Type Price Grantor	000002 Card: 1 of 1 177 SOUTH RD
Site: GOOD Driveway: PAVED Road: PAVED SPI R Tax Value Notes  0 N 110,600 BRICK DW 110,600	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Year Building Features Land 2013 \$ 228,300 \$ 5,800 \$ 114,200 Parcel Total: \$ 348,300 Parcel Total: \$ 367,200 Parcel Total: \$ 367,200 Parcel Total: \$ 353,300  Parcel Total: \$ 353,300	PICTURE	DEERFIELD Printed: 09/21/2015

	9		οε	<b>₽</b> ↓	Map: 000420
8	S OP 8	1 Co	TQF BMU	74 4 PRS 1 ENT 14 4 36	PICTURE  PICTURE
	9		30 Se		Card: 1 of 1
		28	G H S R	24 b GAR  24	PERMITS  PERMITS  PERMITS  PADDITION ALTERATION SHED NEW DWELLING
			78	₽L	TAXABLE DISTRICTS  District Percentage  Notes  Notes  12 X 12 STORAGE SHED ACTUAL LOT IS 420/48-2
Building Value:	Temporary: Total Depreciation:	Year Built: Condition For Age: Physical: Functional: Economic:	2015 BASE YEAR B	D Description OPF OPEN PORCH TQF 3/4 STRY FIN FFF FST FLR FIN BMU BSMNT HSF 1/2 STRY FIN GAR GARAGE VLT VAULTED PRS PIER ENT ENTRY WAY GLA: 2,478	BUILDING DETAILS  Model: 1.75 STORY FRAME CAPE Roof: GABLE OR HIP/ASPHALT EXT: CEMENT CLAPBOARDS Int: DRYWALL Floor: HARDWOOD Heat: OIL/HOT WATER Bedrooms: 3 Baths: 2.5 Fiver Extra Kitchens: Firer A/C: Yes 100.00 % Gener Quality: A2 AVG+20 Com. Wall: Size Adj: 0.9217 Base Rate: BIdg. Rate: Sq. Foot Cost: BUILDING SUB AREA DETA
\$ 236,900	*	GOOD 8	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$ 257,538		Printed: 09/2  NG DETAILS  FRAME CAPE HIP/ASPHALT LAPBOARDS  D /ATER s: 2.5 Fixtures: riceplaces: p/% Generators: RS. Base Rate: RS. Bldg. Rate: Sq. Foot Cost: Sq. Foot Cost:
900	8 %	2006	538	54 810 1276 162 392 504 10 -10 -10 -10 -204	21/2015 21/2015 21/2015 21/2015 21/2015 21/2015

Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  1.564 ac 93,128  1.564 ac	Units 1	Map: 000420 Lot: 000048 Sub:
3.00 Minimum Frontage:  NC Adj Site Road   G 120 100 100	Date   Book   Page   Type   Price Grantor     11/26/2014   5578   1129   Q1   325,000 JACOBUS, JAMIE S.     04/24/2009   5003   0815   Q1   331,000 GOLD LEAF HOMES, INC.     07/25/2008   4938   0221   Q V   95,000 TIN POT REALTY     NOTES     BEIGE; 2/10 WOB; 1/15 NOH; PU DEK, STANDBY GEN;     EXTRA FEATURES VALUATION     Units Lngth x Width Size Adj   Rate   Cond   Market Value Notes     1	000010 Card: 1 of 1 59 HIGH MEADOWS DR SALES HISTORY
Site: AVERAGE Driveway: PAVED Road: PAVED  SPI R Tax Value Notes  0 N 106,200  106,200	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  PARCEL TOTAL TAXABLE VALUE  Sear Building Features Land  Parcel Total: \$ 325,000	DEERFIELD Printed: 09/21/2015 PICTURE

22	14 Φ FFF Φ	ATF FFF BMU	(A.S) 13 (系数) 日 DEK 以 BMIII NN 11	Date Permit ID Permit Type N 08/20/08 56-08B NEW DWELLING	BEAUREGARD, RICHARD  59 HIGH MEADOW DRIVE  DEERFIELD, NH 03037	Map: 000420         Lot: 000048         Sub: 000010         Card: 1 of 1         59 HIGH           PICTURE         OWNER         -
				Notes	District Percentage	59 HIGH MEADOWS DR TAXABLE DISTRICTS
Building Value:	Market Cost New: \$ 237,6 Year Built: 20 Condition For Age: GOOD 6 Physical: Functional: Economic: Temporary: Total Depreciation: 6	FFF FST FLR FIN  GLA: 2,376	BUILDING SUB  Description  OPEN PORCH  DECK/ENTRANCE  3/4 STRY FIN  ATTIC FINISHED  GARAGE  BSMNT  CATHEDR AT	Bedrooms: 3 Baths: 2	1.75 GA VID DR CA	DEERFIELD Printed BUILDING DETAILS
\$ 223,400	\$ 237,652 2008 GOOD 6 %	1405 1.00 1405 5,055 2,865	•	2.5 Fixtures: Fireplaces: Generators: 1  Base Rate: RSA 72.00 Bldg. Rate: 1.1521 Sq. Foot Cost: \$82.95	AME CAPE  YASPHALT  Page 288	Printed: 09/21/2015 DETAILS

Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  IF RES 3.000 ac 96,000  IF RES 0.367 ac x 2,000  3.367 ac	Units 1	Map: 000420 Lot: 000059 Sub: OWNER INFORMATION
3.00 Minimum Frontage:  NC Adj Site Road   F   110   100   100   X   100	Date   Book   Page   Type   Price Grantor   08/10/2015 5644 0151   Q1   352,000 LEMAY, PETER J.   11/03/2010 5160 1940   Q1   314,600 LANIGAN, KEITH P   05/11/2006 4654 0452 UV 38   CAREY, LINDA     NOTES   RED; P&B CONST; BTH=1-2, 1-3, 1-4; 3/10 WOB; HSE IS OPEN   CONCEPT-MODERN DESIGN; WDSTV-NO FPL; AP \$345,000; 11/11 INFO FR   HO (MRS) DNVI; WOULD LIKE MR THERE;   EXTRA FEATURES VALUATION   EXTRA FEATURES VALUATION   EXTRA FEATURES VALUATION   Units Lngth x Width Size Adj   Rate   Cond   Market Value Notes   Notes   CAREY, LINDA   Notes   CAREY, LINDA   CAREY, LIND	000001 Card: 1 of 1 31 BIRCH RD SALES HISTORY
Site: AVERAGE Driveway: DIRT Road: PAVED    Pl R   Tax Value   Notes	MUNICIPAL SOFTWARE BY AVITAR.  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Page Page 289  Year Building Features Land 2013 \$ 242,300 Parcel Total: \$ 333,500	DEERFIELD Printed: 09/21/2015 PICTURE

			82									PICTURE	)059
	48 ω ENT ω		BMU FFF	48	30 BMU 30			Date Permit ID Permit Type	PERMITS	NH 03037	BRUSH, DAVIS W SWOPE-BRUSH, LAUREL F 31 BIRCH RD	OWNER	Sub: 000001 Card: 1 of 1
			8Z		9			Notes			District Percentage	ABLE DI	31 BIRCH RD
Building Value:	Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$253,7 Year Built: 20 Condition For Age: GOOD 8		: 2,868	IDDescriptionAreaVLTVAULTED18FFFFST FLR FIN152BMUBSMNT152UFFUPPER FLR FIN134ENTENTRY WAY1	Sq. Foot Cost: BUILDING SUB AREA DETAILS	AVG+20 0270	Extra Kitchens:	Bedrooms: 4 Baths: 2.5	Int: DRYWALL Floor: HARDWOOD/CARPET Heat: OIL/HOT WATER	Model: 2.00 STORY FRAME COLONIAL  Roof: GABLE OR HIP/PREFAB METALS  Ext: CEMENT CLAPROARDS	BUILDING DETAILS	DEERFIELD Pri
\$ 233,400	<b>8</b> %	© VALUATION \$ 253,706 2006 DD 8 %		3,1(	rea         Adj. Effect.           180         0.05         9           1524         1.00         1524           1524         0.15         229           1344         1.00         1344           18         0.10         2	ot Cost: \$81.63 DETAILS	Base Rate: <b>RSA 72.00</b> Bldg. Rate: <b>1.1338</b>	Fireplaces: Generators:	Fixtures: 9	2	COLONIAL  FAB METALS  RDS	AILS	Printed: 09/21/2015

OWNER INFORMATION  Date  Rook Page Type  Price Grantor

	ENT 64		₽₹ PFP BMP	- TGF							Map: 000423 Lot: 000035 Sub: 000000 PICTURE
			11 11 12 11	10 16	DEK 16		Date Permit ID Permit Type	PERMITS	25 OLD CANDIA RD DEERFIELD, NH 03037	BALLAM, RYAN MATTHEW	Card: 1 of 1 OWNER
		28	GAR N	28			Notes			District Percentage	25 OLD CANDIA RD  TAXABLE DISTRICTS
Building Value:	Physical: Functional: Economic: Temporary: Total Depreciation:	Market Cost New: Year Built: Condition For Age: GC	2015 BASE VEAD BITT DING VALUATION	••	ID Description  TQF 3/4 STRY FIN FFF FST FLR FIN BMF BSMNT FINISHED DEK DECK/ENTRANCE CTH CATHEDRAL SLB SLB GAR GARAGE	AVG+10  531  Sq.	Extra Kitchens: A/C: No	Bedrooms: 3 Baths: 1.5	Roof GABLE OR HIP/ASPHALT Ext: CLAP BOARD Int: DRYWALL Floor: CARPET/HARDWOOD Heat: OIL/HOT WATER	Model: 1.75 STORY FRAME CAPE	DEERFIELD Printed BUILDING DETAILS
\$ 165,400	14%	\$ 192,322 1986 GOOD 14 %		0.10	Area         Adj.         Effect.           1516         0.75         1137           1004         1.00         1004           864         0.30         259           160         0.10         16           140         0.10         14           140         0.00         0           616         0.45         277	Base Rate: RSA 72.00 Bldg. Rate: 0.9863 Sq. Foot Cost: \$71.02 AREA DETAILS	Fireplaces: Generators:	Fixtures:	ASPHALT /OOD	WE CAPE	Printed: 09/21/2015  ETAILS

Map: 000423 Lot: 000051 Sub: OWNER INFORMATION	Sub:         0000000         Card: 1 of 1         57 SOUTH RD           SALES HISTORY         SALES HISTORY	RD DEERFIELD Printed: 09/21/2015 PICTURE
JESSICK, STEPHANIE A	Book Page Type Price Grantor	
JESSICK, DALE E 57 SOUTH ROAD	09/01/2015 5650 2063 Q1 360,000 BYRNE, ROBIN LA 11/30/2010 5169 1949 U139 BYRNE, JAMES W 08/23/2002 3823 1178 Q1 382,000 BROCHU, LISA &1	ROBIN LANE JAMES W J. LISA & PATRICK
DEERFIELD, NH 03037	04/01/1998 3280 1959 Q I 270,000 BROCHU, LISA & PATRICK 05/12/1995 3099 2812 Q I 150,000 LAMOUREAUX, RAYMOND	, LISA & PATRICK REAUX, RAYMOND
LISTING HISTORY	NOTES	
02/27/12 JBVM 01/30/12 INSP MARKED FOR INSPECTION 08/18/10 CRHL 03/25/10 GRAL 03/02/10 JBRM 10/13/05 LMHC 112/06/01 JDUL 10/24/00 THHL	WHT; 1/2 BTH=COLD WTR ONLY; 3/10 NOH; LAST 4X12 OF OPF=COVERED ACC TO BMU; DNPU TREE HSE; VU OBST BY HSE BEHIND; FD=16X39 ADDTN=OLD WINDOWS/NO HEAT OR INSUL; 2/12 NOH; SOME PINE BRD SIDING;	OPF=COVERED FD=16X39 ME PINE BRD
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Li	Units Lngth x Width Size Adj Rate Cond Market Value Notes	DEFREIEI D ASSESSING
+STAND	7.00 75 8,000.00 50	
FIREPLACE 2-STAND 1 LEAN-TO 115	50 40	PARCEL TOTAL TAXABLE VALUE
SHED-WOOD 32	23 x 20 95 7.00 30 918 BRICK 4 x 8 400 7.00 40 358 NO SIDING <b>10,500</b>	ING   Year Building Features Land   2013
		2014 \$ 220,600 \$ 10,500 \$ 109,300  Parcel Total: \$ 340,400  2015 \$ 194,000 \$ 10,500 \$ 112,400  Parcel Total: \$ 316,900
	LAND VALUATION	
AGR/RESI/PLEASANT Minimu	3.00 Minimum Frontage: 200	Site
Land Type         Units         Base Kate           1F RES         1.080 ac         92,160           VIEW         MOUNTAIN	Base Kate         NC         Adj         Site         Koad         DWay         Lopography         Cond           92,160         F         110         100         100         100         100           MOUNTAINS, TUNNEL, TOP 75, DISTANT         80	d Ad Valorem SPI K LAX Value Notes 101,400 0 N 101,400 11,000 11,000 OBST VU
1.080 ac		112,400 112,400

42		BMC	PFT PFE			42 16 15 25	th OPF to GAR to	66 FFF 66 4 FFF 4 4 12 12 12	<u> </u>			16				v A	Date Permit ID Permit Ty	PERMITS		57 SOUTH ROAD	JESSICK, STEPHANIE A  JESSICK, DALE E  District	PICTURE OWNER	Map: 000423 Lot: 000051 Sub: 000000 Card: 1 of 1 57 SOUTH RD
									_												Percentage	TAXABLE DISTRICTS	H RD
Building Value:	Economic: Temporary: Total Depreciation:	Physical: Functional:	Condition For Age:	Market Cost New: Year Built:	2015 BASE YEAR BUILDING VALUATION			•	CRL CRAWL SPACE OPF OPEN PORCH GAR GARAGE	J	전	ID Description	RITI DING SITE	SIZE AUJ. V.OVOZ	Com. Wall: Size Adi: 0 8662	A/C: No	Extra Ki	Bedrooms: 5 Baths:	Floor: PINE/SOFT WD Heat: OII /HOT WATER	Ext: CLAP BOARI	Model: 2.00 STORY FRAME COLONIAL Roof: GABLE OR HIP/ASPHALT	BUILDIN	DEERFIELD
\$ 194,000		CNOTES	GOOD	\$ 340,280 1786	ILDING VALUATIO				84 0.05 231 0.25 600 0.45		2 1.00	Description Area Adi. Effect.	Sq. Foot Cost: \$71.88	Non	Rase Rate: RSA 72 00		F	: <b>3.5</b> Fixtures:	VD	Ext: CLAP BOARD/PREFAB WD PNL Int: DRYWALL	FRAME COLONIAL IIP/ASPHALT	BUILDING DETAILS	Printed: 09/21/2015
	43 %	5 %	38 %	1786	$\geq$			4,734				_		0.9983	-					-			1

TANKS THE PROPERTY OF THE PROP									
OWNER INFORMATION		3	SALES	SALES HISTORY			PICTURE	R.E.	
EALY, PAUL S		Page	Type	Price Grantor					
EALY, HEIDI L	03/02/2015 55	0717	[] 1/6 [] Q1	329,000 MACKENZIE, KELLE	NZIE, KELLE				
222D RAYMOND RD		2997 2911 C	01	105,000 MACKENZIE, JAMES	MACKENZIE, JAMES				
		396	U V 99	42,000 CHAPM	42,000 CHAPMAN, NIGAL D III				Page
DEERFIELD, NH 03037									
LISTING HISTORY			N	NOTES					
04/27/15 DMVM SALE VERIF.	BRN;BLK;2/10	) NOH; PU DE	KS, LT & S	BRN;BLK;2/10 NOH; PU DEKS, LT & SHED; DNPU KIDS	S PLYSHE;4/15 NOH;				
JBVM INSP JBRM JDUL BHPA JDRL LS00	FRONT OF HS XFOBS,3BED	SE HAS BEEN ROOMS PER I	PAINTED; MLS, P&B,	FRONT OF HSE HAS BEEN PAINTED;MAIN HSE HAS N XFOBS;3BEDROOMS PER MLS, P&B, PINE FLRS, CUST	FRONT OF HSE HAS BEEN PAINTED;MAIN HSE HAS NEWER ROOF; CORR'D XFOBS;3BEDROOMS PER MLS, P&B, PINE FLRS, CUSTOM STONEWORK				
EX	EXTRA FEATURES VALUATION	ES VALUATI	ION			MI	MUNICIPAL SOFTWARE BY AVITAR	ARE BY AVITAE	72
Feature Type Units Lng	Lngth x Width Size Adj	e Adj Rate	Cond	Market Value Notes	otes		DEERFIELD ASSESSING	SSESSING	47
MENT 120 80	10 x 12 9 x 8 10 x 8		7.00 50 4.00 50 6.00 40	811 406 AT 499	TT TO 10X8		OFFICE	CE	
SHED-WOOD 45	5 x 9	400	7.00 50	2,300 A	ATT 10X9	Year 2013	### PARCEL TOTAL TAXABLE VALUE    Building   Features	Features Land \$ 2,200 \$ 91,500 Parcel Total: \$ 294.200	<b>Land</b> \$ 91,500 \$ 294,200
						2014	\$ 200,500 Pa \$ 219,600 Par	\$ 2,200 \$ 91,500 Parcel Total: \$ 294,200 <b>\$ 2,300 \$ 90,500</b> Parcel Total: \$ 312,400	\$ 91,500 \$ 294,200 <b>\$ 90,500</b> <b>\$ 312,400</b>
			LAND	LAND VALUATION					
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00	Minimum Frontage:	<b>ge:</b> 200			Site:	Site: AVERAGE Driveway: DIRT Road: PAVED	ay: DIRT Road: I	PAVED
$\Box$	NC A	Site Road	DWav	Topography	Cond Ad Valorem	SPI R Ta	Tax Value Notes	•	
3.000 ac			95	95 MILD	86,600		86,600		
5.050 ac x 2,050 ac	x 2,000 A			33 MILLU	90,500	2	90,500		

	Solution Solution State of Sta	30 36 36 WFF FFF BMU	Date Permit ID Permit Type  Table 18	EALY, PAUL S	Map: 000424 Lot: 000050 Sub: 000000 Card: 1 of 1 22
	21 PEK	1e 4	Notes	District Percentage	222D RAYMOND RD  TAXABLE DISTRICTS
Building Value:	2015 BASE YEAR BUILDING VALUATION  Market Cost New: \$ 244,0 Year Built: 19 Condition For Age: VERY GOOD 10 Physical: Functional: Economic: Temporary: Total Depreciation: 10		Roof: GABLE OR HIP/ASPHALT	Model: 1.75 STORY FRAME CAPE	DEERFIELD Printed  BUILDING DETAILS
\$ 219,600	\$244,041 \$244,041 1989 VERY GOOD 10 %		IIP/ASPHALT  D/HARD TILE  TER  2.0 Fixtures:     Fireplaces:     Generators:     Generators:  Generators:  AREA DETAILS  AREA DETAILS  AREA DETAILS  1008 0.15 151 151 433 0.10 30 1248 1008 0.15 151 433 0.10 30 240 0.50 120 240 0.50 120 240 0.50 120 240 0.55 151 840 0.75 630 840 0.45 378 5,728 3,188	ME CAPE	Printed: 09/21/2015

Zone: AR AGR/RESI/PLEASANT Minimum Acreage:  Land Type Units Base Rate  1.000 ac 92,000  1.000 ac	SPECTION  EX  Units Lng  144	Map: 000424 Lot: 000060 Sub: 0 OWNER INFORMATION
Site reage: 3.00 Minimum Frontage: 200       Site Road DWay Topography       Cond Ad Valorem SPI R         Rate       NC       Adj       Site       Road DWay Topography       Cond Ad Valorem       SPI R         92,000 E       100       100       95       95 MILD       100       83,000       0 N         83,000       83,000       83,000       83,000       83,000       83,000       83,000	Date   Book   Page   Type   Price Grantor	000000 Card: 1 of 1 229 RAYMOND RD SALES HISTORY
Site: AVERAGE Driveway: GRAVEL Road: PAVED PI R Tax Value Notes 0 N 83,000 83,000	MUNICIPAL S  DEERFIE  PARCEL TOT  Year Building 2013 \$ 116,100  2014 \$ 116,100	DEERFIELD Printed: 09/21/2015 PICTURE

	14 ωω 4 ENT 5 ENT	TOF FFF BMU	15 34	OBEK OB		Date Permit ID Permit Type Notes	MCCARRON, MATTHEW L GOBRON, CIERA M 229 RAYMOND ROAD DEERFIELD, NH 03037	Map: 000424         Lot: 000060         Sub: 000000         Card: 1 of 1         229 RAYMOND RD           PICTURE         OWNER         TAXABLE DIST
							Percentage	TAXABLE DISTRICTS
Building Value:	Market Cost New: Year Built: Condition For Age: Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION	CTH CATHEDRAL  GLA: 1,305	U B E S	Quality: A1 AVG+10  Com. Wall: Size Adj: 1.1275  Base Rate: R  Bldg. Rate: Sq. Foot Cost:  BUILDING SUB AREA DETAILS	1 Baths: Extra Kitchens:	1.75 STORY F GABLE OR H LOGS DRYWALL/W HARDWOOD, OIL/HOT WA	DEERFIELD Printed BUILDING DETAILS
\$ 111,400	\$ 122,403 2002 GOOD 9 % 9 %	DING VALUATION	24 0.10 2 164 0.10 16 2,592 1,457	. Effec	Base Rate: RSA 72.00 Bldg. Rate: 1.1668 Sq. Foot Cost: \$84.01 AREA DETAILS	1.5 Fixtures: 5  Fireplaces:	<b>7</b>	Printed: 09/21/2015 DETAILS

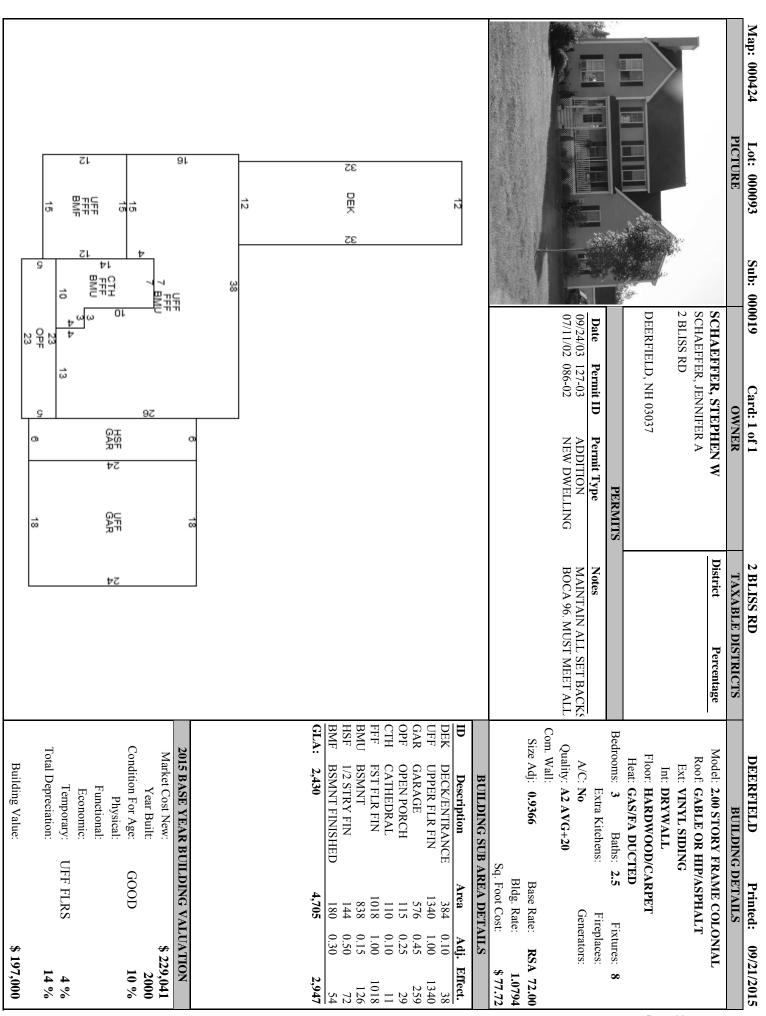
Land Type         Units         Base Rate         NC         Adj           1F RES WTRFRNT         3.000 ac         96,000 E         100           1F RES WTRFRNT         3.800 ac         x 2,000 X         100           1F RES WTRFRNT         200,000 ff         x 120 E         100           1F RES WTRFRNT         1.000 wf         x 20,000 X         100           6.800 ac         6.800 ac         x 20,000 X         100	AGR/RES LAMPREY Minimum Acreage: 3.00	SPECTION  Units Lng  425 1 48	OWNER INFORMATION
Site         Road         DWay         Topography         Cond         Ad Valorem         S           100         100         100         95 MILD         100         91,200           95 MILD         100         7,200         100         24,000           100 LEVEL         100         20,000         142,400           102,400         100         142,400	Frontage: 200	Page Type 2277 Q1 2166 U14 2166 U14 E IN GD CO ED SHED; 5 /ELL MAIN Rate 21.00 3,000.00 7.00	Card: 1 of 1 219 RAYMOND RD SALES HISTORY
SPI R Tax Value Notes  0 N 91,200 0 N 7,200 0 N 24,000 0 N 20,000 WF/LAMPREY RIVER  142,400	Site	MUNICIPAL SOFTWARE BY AVITAR  DEERFIELD ASSESSING  OFFICE  PARCEL TOTAL TAXABLE VALUE  Parcel Total: \$ 365,100  Parcel Total: \$ 365,100  Parcel Total: \$ 365,100  Parcel Total: \$ 343,700  Parcel Total: \$ 343,700	PICTURE PICTURE

00 9	7 N UFF FFF OF OPF 0	21 DEK  OPF	Date Permit ID Permit Type	PERMITS	DIMAGGIO, JAMES J  219 RAYMOND RD  DEERFIELD, NH 03037	FICTORE OWNER	0064 Sub: 000000 Card: 1 of 1
	22		Notes		District Telegrade	ADLEDI	219 RAYMOND RD
Building Value:	Market Cost New: Year Built: Condition For Age: VERY GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	AVG+20  Sq.  Sq.  Iption  ENTRANCE BE R FIN SPACE ORCH D PORCH D PORCH TELR FIN FLR FIN	Extra Kitchens: A/C: No	Bedrooms: 4 Baths: 2.0	Roof: 2.09 STOKY FRAME COLONIAL Roof: GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: PLASTERED/DRYWALL Floor: PINE/SOFT WD/HARDWOOD Heat: OIL/HOT WATER	Model 200 STORY EDAME CO.	DEERFIELD Pr
\$ 190,600	\$ 272,257 1760 GOOD 30 %	Base Rate: RSA 72.00 Bldg. Rate: 1.0512 Sq. Foot Cost: \$75.69 AREA DETAILS  Area Adj. Effect. 504 0.10 50 200 0.45 90 1752 1.00 1752 1212 0.05 61 130 0.25 33 140 0.70 98 792 0.10 98 792 0.10 98 1332 1.00 1332 540 0.15 81 84 0.25 21 6,686 3,597	Fireplaces: Generators:	Fixtures: 8	PHALT  VALL  RDWOOD	ALLS	Printed: 09/21/2015

Map: 000424 Lot: 000093 Sub:	000013 Card: 1 of 1 3 COMPANION RD	DEERFIELD Printed: 09/21/2015
TURNER, ADAM R	Date Book Page Type Price Grantor	
BEAIRSTO, KATIE L	5641 1592 QI 327,000	11
3 COMPANION RD	4693 2746 QI	ge 30
DEERFIELD, NH 03037	06/26/2000 3484 0291 UT59 200,400 FLAIR REALTY, LLC 03/30/2000 3463 1823 UV18 243,500 HONOR & MASON, LLC	Pa
LISTING HISTORY	NOTES	
03/12/14 JBPM 03/27/13 JBPM 04/02/12 JBPR 03/09/12 JBVM 01/30/12 INSP MARKED FOR INSPECTION 02/11/10 JBRM 03/31/09 BHPO 09/05/06 DSVL	MINT GRN; 2/10 TALKED TO HO @ DOOR=BAD TIME DNVI; MOVED PAT TO SKETCH; 3/12 NOH; PU EXPANDED PAT; 4/12 NEW LANDSCAPING; 3/13 NOH; PU ADDTN; EST INT; CK FOR DEK ATT 20X24; IRRIGATION SYSTEM; 3/14 NOH; PU POOL, DEK, EST FPL;6/15 FORSALE 334,900;SELLER IS OFFERING \$5K TO BUYERS CLOSING COSTS W/ACCEPTED OFFER BY 6/6/15	· .
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Units 192 1	dth Size Adj         Rate         Cond         Market Value           143         7.00         100         1,922           100         3,000.00         100         3,000           81         6.00         100         3,767	DEERFIELD ASSESSING OFFICE
Ð	143 7.00 100 1,922 100 3,000.00 100 3,000 81 6.00 100 3,767 <b>8,700</b>	OFFICE         PARCEL TOTAL TAXABLE VALUE         Year       Building       Features       Land         2013       \$ 200,300       \$ 1,900       \$ 108,600         Parcel Total:       \$ 310,800         2014       \$ 202,500       \$ 8,700       \$ 108,600         Parcel Total:       \$ 319,800         2015       \$ 197,200       \$ 8,700       \$ 110,800         Parcel Total:       \$ 316,700
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00 Minimum Frontage:	Site: AVERAGE Driveway: PAVED Road: PAVED
Land Type         Units         Base R           1F RES         1.153 ac         92           1.153 ac         92	Base Rate         NC         Adj         Site         Road         DWay         Topography         Cond         Ad Valorem         SPI         R           92,306         G         120         100         100         100 LEVEL         100         110,800         0         N           110,800	PI R Tax Value Notes  0 N 110,800  110,800

	9	SO FAMB FAMB SO SO SO SO SO SO SO SO SO SO SO SO SO	24	OZ OZ	(24)				PICTURE	Trup. cooler acc. cocce
	34 32 OPF a	97 91 95 91	33	- 2	10	83-12B 78-11B 50-08B	Date   Permit ID   Permit Type	7	OWNER ADAM R	OWNED
	24	91 77 GAR	26 24	PAT	(8)		PERMITS  Pe Notes		TAXABLE DISTRICTS  District Percentage	TAVADI E DICTOLOGIC
Building Value:	Year Built: Condition For Age: GOOD Physical: Functional: Economic: Temporary: Total Depreciation:	2015 BASE YEAR BUILDING VALUATION Market Cost New: \$219,0	GLA: 2,376 5,504	DECK/ENTRANCE BSMNT FINISHED SLB	ID Description Area  GAR GARAGE 576  UFF UPPER FLR FIN 884  FFF FST FLR FIN 1492  OPF OPEN PORCH 192  PAT PATIO 453	AVG+10  Page Bldg. Sq. Foot DING SUB AREA I	Bedrooms: 3 Baths: 2.5  Extra Kitchens: F  A/C: No	Roof GABLE OR HIP/ASPHALT Ext: VINYL SIDING Int: DRYWALL Floor: HARDWOOD/CARPET Heat: OIL/HOT WATER	Model: 2.00 STORY FRAME COLONIAL	DITT DIVIC DETAILS
\$ 197,200	2000 10 % 10 %	ALUATION \$ 219,075	3,107	0.15 0.10 0.30 0.00	Adj. Effect.  5 0.45 259 1 1.00 884 2 1.00 1492 2 0.25 48 6 0.10 45	ate: RSA 72.00 ate: 0.9793 ost: \$70.51	Fireplaces: 8 Generators:	_	S IAINO N	2

Map: 000424 Lot: 000093 Sub:	000019 Card: 1 of 1 2 BLISS RD	DEERFIELD Printed: 09/21/2015
OWNER INFORMATION	SALES HISTORY	PICTURE
SCHAEFFER, STEPHEN W	Book Page Type	
SCHAEFFER, JENNIFER A	5643 0014 QI	
2 BLISS RD	04/03/2012 5303 0560 U146 1 FLAGSTAR BANK, FSB	
DEEDETEI D VIII 02027	0089 UI51 322,584 2780 OI 219,900	
LISTING HISTORY	NOTES	
04/01/13 JBAL	SLATE; 2/10 NOH; 3/12 NOH; AGP REMOVED; 4/13 PLUMB REPAIRED AFTER	
	SALE FROZEN PIPES; NOW TANKLESS HOT WTR; BAR 12' CEIL HGHT; HSF MEAS 14 FT; 5/15 4 SALE AP \$314,900;PER MLS STATES UFF FLOORING NEEDS TO BE REPLACED; EST BMF MEAS/LOC;CK 16	
E	EXTRA FEATURES VALUATION	MUNICIPAL SOFTWARE BY AVITAR
Feature Type Units Ln	Lngth x Width Size Adj Rate Cond Market Value Notes	DEEREIEID ASSESSING
-STAND 1	3,000.00 100 7.00 100	OFFICE
		Year         Building         Features         Land           2013         \$ 214,700         \$ 5,400         \$ 114,100           Parcel Total:         \$ 334,200           2014         \$ 214,700         \$ 5,400         \$ 114,100           Parcel Total:         \$ 334,200           Parcel Total:         \$ 334,200           Parcel Total:         \$ 334,200           Parcel Total:         \$ 333,300
	LAND VALUATION	
Zone: AR AGR/RESI/PLEASANT Minimum Acreage:	3.00 Minimum Frontage:	Site: AVERAGE Driveway: PAVED Road: PAVED
Inite	NC Adi Site Road DWay Tonography Cond	
Land Type Units Base Rate In FRES 1.197 ac 92	Base Rate NC Adj Site Road DWay Topography Cond Ad Valorem SPI 92,394 G 120 100 100 100 100 LEVEL 100 110,900 0	0 N 110,900
1.197 ac	110,900 110,900	2



# **SECTION 9**

# C. FINAL VALUATION COST TABLES

## **Land Pricing Zones**

	Zone	01		
Description: A  Lot Size: Frontage: Lot Price: Excess Acreage: Excess Frontage: Water Frontage: View:	3.00 200 \$ 96,000 \$ 2,000 \$ 120 \$ 280,000 \$ 100,000	\$ 2,000 @ \$ 45,000 @ \$ 55,000 @ \$ 75,000 @ \$ 92,000 @ \$ 94,000 @ \$ 96,000 @ \$ 96,000 @	0.010 ac 0.100 ac 0.250 ac 0.500 ac 1.000 ac 2.000 ac 3.000 ac 3.000 ac 3.000 ac	

	Zone	02		
Description: Lot Size: Frontage: Lot Price: Excess Acreage: Excess Frontage: Water Frontage: View:	AR-FAGR/RES/FREESES 3.00 200 \$ 96,000 \$ 2,000 \$ 120 \$ 10,000 \$ 100,000	\$ 2,000 @ \$ 45,000 @ \$ 55,000 @ \$ 75,000 @ \$ 92,000 @ \$ 94,000 @ \$ 96,000 @ \$ 96,000 @	0.010 ac 0.100 ac 0.250 ac 0.500 ac 1.000 ac 2.000 ac 3.000 ac 3.000 ac 3.000 ac	

	Zone (	03		
Description: Lot Size: Frontage: Lot Price: Excess Acreage: Excess Frontage: Water Frontage: View:	AR-NAGR/RES/NO.WOOD  3.00 200 \$ 96,000 \$ 2,000 \$ 120 \$ 125,000 \$ 100,000	\$ 2,000 @ \$ 45,000 @ \$ 55,000 @ \$ 75,000 @ \$ 92,000 @ \$ 94,000 @ \$ 96,000 @ \$ 96,000 @	0.010 ac 0.100 ac 0.250 ac 0.500 ac 1.000 ac 2.000 ac 3.000 ac 3.000 ac 3.000 ac	

	Zone	04
Lot Size:	AR-LAGR/RES LAMPREY 3.00	\$ 2,000 @ 0.010 ac \$ 45,000 @ 0.100 ac \$ 55,000 @ 0.250 ac
Frontage: Lot Price:	200 \$ 96,000	\$ 75,000 @ 0.500 ac \$ 92,000 @ 1.000 ac \$ 94,000 @ 2.000 ac
Excess Acreage: Excess Frontage:	\$ 2,000 \$ 120	\$ 96,000 @ 3.000 ac \$ 96,000 @ 3.000 ac
Water Frontage: View:	\$ 20,000 \$ 100,000	\$ 96,000 @ 3.000 ac

	Land Use Codes
Code	Description
79D	79-D HISTORIC BARN
79F	79-F FARM STRUCT
CI	COM/IND
EX-F	EXEMPT-FED
EX-G	EX ACTIVITY TAX AREA
EX-M	EXEMPT-MUNIC
EX-P	EXEMPT-PILT
EX-S	EXEMPT-STATE
R1	1F RES
R1A	1F RES WTR ACS
R1W	1F RES WTRFRNT
R2	2F RES
R2A	2F RES WTR ACS
R2W	2F RES WTRFRNT
R3	3F RES
R3A	3F RES WTR ACS
R3W	3F RES WTRFRNT
R4	4F RES
R4A	4F RES WTR ACS
R4W	4F RES WTRFRNT
UTL	UTILITY-OTHER
UTLE	UTILITY-ELEC
UTLG	UTILITY-GAS
UTLW	UTILITY-WATER

Neighborhoods					
Code	Adjustment	Factor			
A	AVG -40	60			
В	AVG -30	70			
C	AVG -20	80			
D	AVG -10	90			
E	AVG	100			
F	AVG +10	110			
G	AVG +20	120			
Н	AVG +30	130			
I	AVG +40	140			
J	AVG +50	150			
K	AVG +60 160%	160			
L	AVG +70 170%	170			
M	AVG +80 180%	180			
N	AVG +90 190%	190			
P	AVG +100 200%	200			
Q	SPECIAL 225%	225			
R	SPECIAL 250%	250			
S	SPECIAL 275%	275			
T	SPECIAL 300%	300			
X	BACKLAND	100			

Site Modifiers					
Code	Description	Factor			
A	AVERAGE	100			
В	BEST	125			
E	EXC	115			
F	FAIR	95			
G	GOOD	105			
Н	N/A	100			
N	NATURAL	90			
O	UNIMPROVED	90			
U	UND/WDS	77			
V	UND/CLR	80			
Y	VERY GOOD	110			

	Topography Modifiers	
Code	Description	Factor
A	LEVEL	100
В	MILD	95
C	ROLLING	90
D	MODERATE	85
E	STEEP	70
F	SEVERE	50

Road Modifiers				
Code	Description	Factor		
D	DIRT	95		
G	GRAVEL	95		
K	N/A	100		
P	PAVED	100		

	<b>Driveway Modifiers</b>	
Code	Description	Factor
C	CONCRETE	100
D	DIRT	95
G	GRAVEL	95
GR	GRASS	95
K	N/A	100
P	PAVED	100
U	UNDEVELOPED	90

	Current Use Codes					
Code	Description	Min. Value	Max. Value			
CUDE	DISCRETNRY	\$ 0.00	\$ 0.00			
CUFL	FARM LAND	\$ 25.00	\$ 425.00			
CUMH	MNGD HARDWD	\$ 25.00	\$ 38.00			
CUMO	MNGD OTHER	\$ 18.00	\$ 27.00			
CUMW	MNGD PINE	\$ 62.00	\$ 93.00			
CUUH	UNMNGD HARDWD	\$ 42.00	\$ 63.00			
CUUL	UNPRODUCTIVE	\$ 18.00	\$ 18.00			
CUUO	UNMNGD OTHER	\$ 30.00	\$ 45.00			
CUUW	UNMNGD PINE	\$ 103.00	\$ 155.00			
CUWL	WETLANDS	\$ 18.00	\$ 18.00			

View Subjects			
Code	Description	Factor	
HLS	HILLS	50	
LAK	LAKE	100	
LMT	LAKES AND MOUNTAIN	110	
MTS	MOUNTAINS	100	
PST	PASTORAL	50	

View Widths				
Code	Description	Factor		
AVE	AVERAGE	80		
NAR	NARROW	50		
PAN	PANORAMIC	125		
TUN	TUNNEL	25		
WID	WIDE	100		

View Depths				
Code	Description	Factor		
D100	FULL	100		
D25	TOP 25	25		
D50	TOP 50	50		
D75	TOP 75	75		

View Distances					
Code	Description	Factor			
CLS	CLOSE (OR NEAR)	50			
DST	DISTANT	75			
EXT	EXTREME	100			

Deerfield Land Area Size Adjustment Factors

Acres	Adj.	Acres	Adj.	Acres	Adj.	Acres	Adj.	Acres	Adj.
10	100.00	71	84.00	132	68.00	193	53.00	254	37.00
11	99.00	72	84.00	133	68.00	194	52.00	255	37.00
12	99.00	73	84.00	134	68.00	195	52.00	256	36.00
13	99.00	74	83.00	135	68.00	196	52.00	257	36.00
14	99.00	75	83.00	136	67.00	197	52.00	258	36.00
15	98.00	76	83.00	137	67.00	198	51.00	259	36.00
16	98.00	77	82.00	138	67.00	199	51.00	260	35.00
17	98.00	78	82.00	139	66.00	200	51.00	261	35.00
18	98.00	79	82.00	140	66.00	201	51.00	262	35.00
19	97.00	80	82.00	141	66.00	202	50.00	263	35.00
20	97.00	81	81.00	142	66.00	203	50.00	264	34.00
21	97.00	82	81.00	143	65.00	204	50.00	265	34.00
22	97.00	83	81.00	144	65.00	205	49.00	266	34.00
23	96.00 96.00	84	81.00	145	65.00	206 207	49.00	267	34.00
24		85	80.00	146	65.00 64.00	207	49.00	268	33.00
25	96.00 96.00	86	80.00	147	64.00	208	49.00	269	33.00
26 27	95.00 95.00	87 88	80.00 80.00	148 149	64.00 64.00	210	48.00 48.00	270 271	33.00
28	95.00 95.00	88 89	80.00 79.00	149	64.00 64.00	210	48.00 48.00	271	32.00 32.00
28 29	95.00 95.00	90	79.00 79.00	150	63.00	211	48.00 48.00	272 273	32.00
30	95.00 95.00	90	79.00 79.00	151	63.00	212	48.00 47.00	273	32.00
31	93.00	91	79.00 79.00	152	63.00	213	47.00	274	31.00
32	94.00	93	78.00	154	63.00	214	47.00	276	31.00
33	94.00	94	78.00	155	62.00	216	47.00	277	31.00
34	94.00	95	78.00	156	62.00	217	46.00	278	31.00
35	93.00	96	78.00	157	62.00	218	46.00	279	30.00
36	93.00	97	77.00	158	62.00	219	46.00	280	30.00
37	93.00	98	77.00	159	61.00	220	46.00	281	30.00
38	93.00	99	77.00	160	61.00	221	45.00	282	30.00
39	92.00	100	77.00	161	61.00	222	45.00	283	29.00
40	92.00	101	76.00	162	61.00	223	45.00	284	29.00
41	92.00	102	76.00	163	60.00	224	45.00	285	29.00
42	91.00	103	76.00	164	60.00	225	44.00	286	29.00
43	91.00	104	76.00	165	60.00	226	44.00	287	28.00
44	91.00	105	75.00	166	60.00	227	44.00	288	28.00
45	91.00	106	75.00	167	59.00	228	44.00	289	28.00
46	90.00	107	75.00	168	59.00	229	43.00	290	28.00
47	90.00	108	74.00	169	59.00	230	43.00	291	27.00
48	90.00	109	74.00	170	59.00	231	43.00	292	27.00
49	90.00	110	74.00	171	58.00	232	43.00	293	27.00
50	89.00	111	74.00	172	58.00	233	42.00	294	27.00
51	89.00	112	73.00	173	58.00	234	42.00	295	26.00
52	89.00	113	73.00	174	57.00	235	42.00	296	26.00
53	89.00	114	73.00	175	57.00	236	41.00	297	26.00
54	88.00	115	73.00	176	57.00	237	41.00	298	26.00
55	88.00	116	72.00	177	57.00	238	41.00	299	25.00
56	88.00	117	72.00	178	56.00	239	41.00	300	25.00
57	88.00	118	72.00	179	56.00	240	40.00		
58	87.00	119	72.00	180	56.00	241	40.00		
59	87.00	120	71.00	181	56.00	242	40.00		
60	87.00	121	71.00	182	55.00	243	40.00		
61	87.00	122	71.00	183	55.00	244	39.00		
62	86.00	123	71.00	184	55.00	245	39.00		
63	86.00	124	70.00	185	55.00	246	39.00		
64	86.00	125	70.00	186	54.00	247	39.00		
65	86.00 85.00	126 127	70.00 70.00	187 188	54.00	248 249	38.00 38.00		
66	85.00 85.00	127	69.00	188	54.00 54.00	249	38.00		
67 68	85.00 85.00	128	69.00	189	54.00 53.00	250	38.00		
69	85.00 85.00	130	69.00	190	53.00	251	38.00		
70	84.00	130	69.00	191	53.00	252	37.00		
/0	04.00	131	09.00	192	33.00	233	37.00		

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Description	Rate	DPR
6 NORTH ROAD CONDO	75,000.00 ea	0.00
79D HISTORIC BARN	0.00 ea	0.00
79-F FARM STRUCTURE	0.00 sf	0.00 40.00
BARN-1STRY BARN-1STRY/BSMT	15.00 sf 17.00 sf	40.00
BARN-1STRY/LOFT	18.00 sf	40.00
BARN-1STRY/LOFT/BSMT	21.00 sf	40.00
BARN-2STRY	19.00 sf	40.00
BARN-2STRY/BSMT	20.00 sf	40.00
BARN-2STRY/LOFT	21.00 sf	40.00
BARN-2STRY/LOFT/BSMT BATH HOUSE	23.00 sf 20.00 sf	40.00 50.00
BLEACHERS	20.00 sf	100.00
BOAT HOUSE	30.00 sf	75.00
CABIN	25.00 sf	75.00
CAMPER	20.00 sf	0.00
CANOPY	23.00 sf	60.00
CARPORT METAL	8.00 sf	50.00
CARPORT WOOD COLD STORAGE	11.00 sf 45.00 sf	50.00 0.00
CONCRETE SLAB	3.00 sf	0.00
COOPS-POULTRY	11.00 sf	40.00
DECK	7.00 sf	50.00
ELEVATOR/FREIGHT	30,000.00 ea	0.00
ELEVATOR/PASSENGER	20,000.00 ea	0.00
FENCE COMMERCIAL/FT	15.00 ea	60.00
FIREPLACE 1-CUST FIREPLACE 1-STAND	5,000.00 ea 3,000.00 ea	0.00 100.00
FIREPLACE 1-STAND FIREPLACE 2-CUST	8,500.00 ea	0.00
FIREPLACE 2-STAND	5,000.00 ea	100.00
FIREPLACE 3-CUST	12,000.00 ea	0.00
FIREPLACE 3-STAND	6,500.00 ea	100.00
FIREPLACE 4-CUST	15,000.00 ea	0.00
FIREPLACE 4-STAND	8,000.00 ea 17,500.00 ea	100.00 0.00
FIREPLACE 5-CUST FIREPLACE 5-STAND	9,500.00 ea	0.00
FIREPLACE 6-CUST	19,000.00 ea	0.00
FIREPLACE 6-STAND	11,000.00 ea	0.00
FOUNDATION	10.00 sf	60.00
GARAGE-1 STY	22.00 sf	60.00
GARAGE 1 STY/ATTIC	24.00 sf	60.00
GARAGE-1 STY/BSMT GARAGE-1.5 STY	31.00 sf 26.00 sf	60.00 0.00
GARAGE-1.5 STY/BSMT	35.00 sf	0.00
GARAGE-1.75 STY	27.00 sf	0.00
GARAGE-1.75 STY/BSMT	36.00 sf	0.00
GARAGE-2 STY	28.00 sf	60.00
GARAGE-2 STY/BSMT	37.00 sf	60.00
GARAGE-ATTIC/BSMT GAZEBO	33.00 sf 12.00 sf	60.00 75.00
GREENHOUSE GLASS	24.00 sf	0.00
GREENHOUSE POLY	5.00 sf	40.00
HEARTH	1,500.00 ea	0.00
HOT TUB	1,500.00 ea	0.00
KENNELS	12.00 sf	50.00
LEAN-TO LIFTS-COMMERCIAL	4.00 sf 2,800.00 ea	50.00 60.00
LIGHTS, PARKING LOT	1,500.00 ea	0.00
LOADING DOCKS	35.00 sf	50.00
MOUNTAIN RD CONDOS	50,000.00 ea	0.00
PATIO	7.00 sf	50.00
PAVING	3.25 sf	60.00
PINECREST POLE BARN	25,000.00 ea	0.00
POLE BARN POOL-ABOVE GROUND	8.00 sf 6.00 sf	0.00 60.00
POOL-ABOVE GROUND POOL-ENCLOSED	30.00 sf	0.00
POOL-INGRND-GUNITE	33.00 sf	60.00
POOL-INGRND-VINYL	28.00 sf	60.00
PORCH	10.00 sf	0.00
PUMP GAS/OIL-DOUBLE	3,500.00 ea	75.00
PUMP GAS/OIL-MIXING	2,500.00 ea	75.00 75.00
PUMP GAS/OIL-SINGLE RIDING ARENA	1,600.00 ea 18.00 sf	75.00 75.00
SAUNA	28.00 sf	50.00
5.101111	20.00 31	20.00

Description	Rate	DPR
SAWYER COMMON	5,000.00 ea	0.00
SCALE 40 TON	43,000.00 ea	0.00
SCALE 50 TON	48,700.00 ea	0.00
SCALE 60 TON	55,000.00 ea	0.00
SCALE 70 TON	63,500.00 ea	0.00
SCREENHOUSE	14.00 sf	50.00
SHED-EQUIPMENT	6.00 sf	50.00
SHED-METAL	5.00 sf	60.00
SHED-WOOD	7.00 sf	50.00
SHOP-AVG	18.00 sf	60.00
SHOP-EX	25.00 sf	60.00
SHOP-GOOD	21.00 sf	60.00
SILO-BRICK	32.00 sf	0.00
SILO-CONCRETE	27.00 sf	40.00
SILO-STEEL	32.00 sf	40.00
SILO-WOOD	22.00 sf	40.00
SPRINKLER HEADS	150.00 ea	75.00
STABLES	18.00 sf	50.00
TANKS FUEL/WATER	3.00 ea	50.00
TENNIS COURT(S)	18,000.00 ea	50.00
VAULTS	110.00 sf	75.00

Deerfield
Features & Outbuildings Size Adjustment Factors

Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.	Area	Adj.
	4.00	165	1.57	285	1.16	495	0.92	1,885	0.68
50	3.80	170	1.54	290	1.15	510	0.91	2,135	0.67
55	3.51	175	1.51	295	1.14	525	0.90	2,465	0.66
60	3.27	180	1.49	300	1.13	545	0.89	2,910	0.65
65	3.06	185	1.46	305	1.12	565	0.88	3,560	0.64
70	2.89	190	1.44	315	1.11	585	0.87	4,575	0.63
75	2.73	195	1.42	320	1.10	605	0.86	6,405	0.62
80	2.60	200	1.40	325	1.09	630	0.85	10,670	0.61
85	2.48	205	1.38	330	1.08	655	0.84	32,000	0.60
90	2.38	210	1.36	340	1.07	685	0.83		
95	2.28	215	1.34	345	1.06	715	0.82		
100	2.20	220	1.33	355	1.05	745	0.81		
105	2.12	225	1.31	360	1.04	785	0.80		
110	2.05	230	1.30	370	1.03	825	0.79		
115	1.99	235	1.28	380	1.02	865	0.78		
120	1.93	240	1.27	390	1.01	915	0.77		
125	1.88	245	1.25	400	1.00	970	0.76		
130	1.83	250	1.24	410	0.99	1,035	0.75		
135	1.79	255	1.23	420	0.98	1,105	0.74		
140	1.74	260	1.22	430	0.97	1,190	0.73		
145	1.70	265	1.20	440	0.96	1,280	0.72		
150	1.67	270	1.19	455	0.95	1,395	0.71		
155	1.63	275	1.18	465	0.94	1,525	0.70		
160	1.60	280	1.17	480	0.93	1,685	0.69		

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	Building Base Rate Codes & Values				
Code	Description	Stand. Dpr.	Rate SA		
CAP	APARTMENTS	1.00	75.00 RES		
CBH	BOARD HOUSE	1.50	74.00 COM		
CGS	GARAGES/SERVICE SHOP	1.25	40.00 COM		
CLC	LODGE/CLUBS	1.25	74.00 COM		
CLM	LIGHT MANUFACTURING	1.25	35.00 COM		
CMM	MINI MARKET W/GAS	1.25	95.00 COM		
CNH	NURSING HOME	1.25	95.00 COM		
COF	OFFICES	1.25	88.00 COM		
CPO	POST OFFICES	1.25	88.00 COM		
CRA	RETAIL/APT	1.25	70.00 COM		
CRF	FAST FOOD/DRIVE-INS	1.25	85.00 COM		
CRS	RESTAURANTS	1.00	85.00 COM		
CST	STORES	1.00	70.00 COM		
CUT	UTILITY BLDG	1.00	65.00 COM		
CWH	WAREHOUSE	1.25	28.00 COM		
ECH	CHURCHES	1.25	90.00 COM		
ECL	LODGE/CLUB	1.25	80.00 COM		
ECR	CHURCH RECTORY	1.25	74.00 RES		
EFS	FIRE STATION	1.25	50.00 COM		
EHG	HIGHWAY GARAGE	1.25	50.00 COM		
EHS	EX-HOUSING	1.25	72.00 RES		
ELB	LIBRARY	1.25	90.00 COM		
EMD	EX-MANUFACTURED DOU	3.00	47.00 RES		
EMF	EX-MULTI FAMILY	1.50	72.00 RES		
EMS	EX-MANUFACTURED SING	5.00	45.00 MFH		
EPF	SAFETY COMPLEX	1.25	90.00 COM		
EPS	POLICE STATION	1.25	88.00 COM		
ESC	SCHOOLS/COLLEGE	1.25	88.00 COM		
ETH	TOWN HALL	1.25	74.00 COM		
ETO	TOWN OFFICES	1.25	74.00 COM		
IWH	INDUSTRIAL WAREHOUSE	1.25	30.00 IND		
MHD	DOUBLE WIDE MH	3.00	47.00 RES		
MHS	MOBILE HOMES	5.00	45.00 MFH		
MRV	RECREATIONAL VEHICLE	5.00	35.00 MFH		
RCD	CONDO/TOWNHOUSE	1.25	72.00 RES		
RCG	CONDO/GARDEN	1.25	74.00 RES		
RMF	MULTI-FAMILY	1.50	72.00 RES		
RSA	RESIDENTIAL	1.25	72.00 RES		

	Building Sub Area Codes & Values	
Code	Description	Factor
ATF	ATTIC FINISHED	0.25
ATU	ATTIC UNFINISHED	0.10
BMF	BSMNT FINISHED	0.30
BMG	BASEMENT GARAGE	0.20
BMU	BSMNT UNFINISHED	0.15
COF	COM OFFICE AREA	1.75
CPT	CARPORT ATTACHED	0.10
CRL	CRAWL SPACE	0.05
CTH	CATHEDRAL CEILING	0.10
DEK	DECK/ENTRANCE	0.10
ENT	ENTRY WAY	0.10
EPF	ENCLSD PORCH	0.70
EPU	COVERED BSMNT ENTRY	0.35
FFF	FST FLR FIN	1.00
FFU	FST FLR UNFIN	0.50
GAR	GARAGE ATTACHED	0.45
HSF	1/2 STRY FIN	0.50
HSU	1/2 STRY UNFIN	0.25
LDK	LOADING AREA	0.20
OFF	OFFICE AREA	1.00
OPF	OPEN PORCH	0.25
PAT	PATIO	0.10
PRS	PIER FOUNDATION	-0.05
RBF	RAISED BSMNT FIN	0.50
RBU	RAISED BSMNT UNFIN	0.25
SFA	SEMI-FINISH AREA	0.75
SLB	SLB FOUNDATION	0.00
STO	STORAGE AREA	0.25
TQF	3/4 STRY FIN	0.75
TQU	3/4 STRY UNFIN	0.35
UFF	UPPER FLR FIN	1.00
UFU	UPPER FLR UNFIN	0.50
VLT	VAULTED	0.05

	<b>Building Quality Adjustments</b>			
Code	Description	Factor		
A0	AVG	1.00		
A1	AVG+10	1.10		
A2	AVG+20	1.20		
A3	AVG+30	1.30		
B1	AVG-10	0.90		
B2	AVG-20	0.80		
В3	AVG-30	0.70		
B4	AVG-40	0.60		
В5	AVG-50	0.50		
A4	EXC	1.40		
A5	EXC+10	1.50		
A6	EXC+20	1.60		
A7	EXC+40	1.80		
A8	EXC+60	2.00		
A9	LUXURIOUS	2.50		
AA	SPECIAL USE	3.00		

<b>Building Story Codes &amp; Values</b>			
Code	Description	Factor	
A	1.00 STORY FRAME	1.05	
В	1.50 STORY FRAME	0.99	
C	1.75 STORY FRAME	0.98	
D	2.00 STORY FRAME	0.98	
E	2.50 STORY FRAME	0.97	
F	2.75 STORY FRAME	0.97	
G	3.00 STORY FRAME	0.95	
Н	3.50+ STORY FRAME	0.95	
I	SPLIT LEVEL	1.00	

<b>Building Roof Structures</b>			
Code	Description	Points	
A	FLAT	2.00	
В	SHED	2.00	
C	GABLE OR HIP	3.00	
D	WOOD TRUSS	4.00	
E	SALT BOX	4.00	
F	MANSARD	5.00	
G	GAMBREL	5.00	
Н	IRREGULAR	6.00	

	Building Exterior Wall Materials			
Code	Description	Points		
1	CEMENT CLAPBOARDS	36.00		
2	DECORATIVE BLOCK	36.00		
A	MINIMUM	18.00		
В	BELOW AVG	24.00		
C	NOVELTY	34.00		
D	AVERAGE	34.00		
E	BOARD/BATTEN	34.00		
F	ASBEST SHNGL	30.00		
G	LOGS	34.00		
Н	ABOVE AVG	37.00		
I	CLAP BOARD	34.00		
J	CEDAR/REDWD	37.00		
K	PREFAB WD PNL	32.00		
L	WOOD SHINGLE	34.00		
M	CNCRT OR BLK	28.00		
N	CB STUCCO	34.00		
О	ASPHALT	30.00		
P	BRK VENEER	37.00		
Q	BR ON MASONRY	40.00		
R	STN ON MASONRY	42.00		
S	VINYL SIDING	35.00		
T	ALUM SIDING	35.00		
U	PREFIN METAL	38.00		
V	GLASS/THERMO	40.00		
Y	MASONITE	24.00		

	<b>Building Interior Wall Materials</b>			
Code	Description	Points		
A	MINIMUM	8.00		
В	WALL BOARD	22.00		
C	PLASTERED	27.00		
D	DRYWALL	27.00		
E	WOOD PANEL	30.00		
F	PLYWOOD PANEL	27.00		
G	WOOD	30.00		
Н	AVE FOR USE	22.00		

<b>Building Heating Fuel Types</b>			
Code	Description	Points	
A	WOOD/COAL	0.50	
В	OIL	1.00	
C	GAS	1.00	
D	ELECTRIC	1.00	
E	SOLAR	1.10	

	<b>Building Roof Materials</b>			
Code	Description	Points		
A	METAL/TIN	2.00		
В	ROLLED/COMPO	2.00		
C	ASPHALT	3.00		
D	TAR/GRAVEL	3.00		
F	ASBEST SHNGL	3.00		
G	CLAY/TILE	7.00		
Н	WD SHINGLE	5.00		
I	SLATE	6.00		
J	CORRUGATED COMP	3.00		
K	PREFAB METALS	6.00		
L	RUBBER MEMBRANE	5.00		
N	HIGH QUALITY COMP	7.00		
S	STANDING SEAM	6.00		

	Building Frame Materials			
Code	Description	Factor		
A	WOOD	100.00		
В	MASONRY	110.00		
C	REIN-CONCRETE	110.00		
D	STEEL	115.00		
E	SPECIAL	115.00		

	<b>Building Interior Floor Materials</b>	
Code	Description	Points
A	MIN PLYWD	5.00
В	CONCRETE	6.00
C	HARD TILE	12.00
D	LINOLEUM OR SIM	7.00
E	PINE/SOFT WD	9.00
F	HARDWOOD	10.00
G	PARQUET	11.00
Н	CARPET	10.00
I	PERGO/LAMINATE	9.00
J	VINYL FLOORING	9.00

	<b>Building Heating System Types</b>	
Code	Description	Points
A	NONE	0.00
В	CONVECTION	2.00
C	FA NO DUCTS	3.00
D	FA DUCTED	6.00
Е	HOT WATER	6.00
F	STEAM	5.00
G	RAD ELECT	3.00
Н	RAD WATER	6.00
I	CERAMIC/QUARTS	4.00
J	HEAT PUMP	6.00
K	WALL/FLR FURNACE	6.00

Building Accessories	
Description	Points
CENTRAL AIR CONDITIONING	4.00
EXTRA KITCHEN	2.00
FIREPLACE	0.00
GENERATOR	2.00

Bedrooms           0         1         2         3         4         >4           0.0         0         2         3         4         5         6           0.5         6         7         7         8         8         9           1.0         9         10         10         11         11         12           1.5         12         11         12         13         14         15         16           2.0         13         12         13         14         15         16           2.5         14         13         13         14         15         16           3.0         15         14         14         15         16         17           4.0         17         14         15         16         17         18				Buildi	ng Bedroom &	Bathroom Po	oints	
0.0         0         2         3         4         5         6           0.5         6         7         7         8         8         9           1.0         9         10         10         11         11         12           1.5         12         11         12         13         14         15         16           2.0         13         12         13         14         15         16           2.5         14         13         13         14         15         16           3.0         15         14         14         15         16         17           3.5         16         14         14         15         16         17         18					Bedroo	ms		
0.5       6       7       7       8       8       9         1.0       9       10       10       11       11       12         1.5       12       11       12       13       14       15         2.0       13       12       13       14       15       16         2.5       14       13       13       14       15       16       17         3.0       15       14       14       15       16       17         3.5       16       14       14       15       16       17       18         4.0       17       14       15       16       17       18			0	1	2	3	4	> 4
Bathrooms       1.0       9       10       10       11       11       12         1.5       12       11       12       13       14       15         2.0       13       12       13       14       15       16         2.5       14       13       13       14       15       16       17         3.0       15       14       14       15       16       17         3.5       16       14       14       15       16       17       18         4.0       17       14       15       16       17       18		0.0	0	2	3	4	5	6
Bathrooms       1.5       12       11       12       13       14       15         2.0       13       12       13       14       15       16         2.5       14       13       13       14       15       16       17         3.0       15       14       14       15       16       17         3.5       16       14       14       15       16       17       18         4.0       17       14       15       16       17       18		0.5	6	7	7	8	8	9
Bathrooms       2.0     13     12     13     14     15     16       2.5     14     13     13     14     15     16       3.0     15     14     14     15     16     17       3.5     16     14     14     15     16     17       4.0     17     14     15     16     17     18		1.0	9	10	10	11	11	12
Bathrooms       2.5     14     13     13     14     15     16       3.0     15     14     14     15     16     17       3.5     16     14     14     15     16     17       4.0     17     14     15     16     17     18		1.5	12	11	12	13	14	15
2.5     14     13     13     14     15     16       3.0     15     14     14     15     16     17       3.5     16     14     14     15     16     17       4.0     17     14     15     16     17     18	Rathrooms	2.0	13	12	13	14	15	16
3.5     16     14     14     15     16     17       4.0     17     14     15     16     17     18	Datinoonis	2.5	14	13	13	14	15	16
<b>4.0</b> 17 14 15 16 17 18		3.0	15	14	14	15	16	17
		3.5	16	14	14	15	16	17
<b>&gt;40</b> 18 14 15 16 17 18		4.0	17	14	15	16	17	18
74.0		> 4.0	18	14	15	16	17	18

### Standard Age Only Building Depreciation Schedule

### **Building Age Condition Classifications**

Age	Very Poor	Poor	Fair	Average	Good	Very Good	Excellent
1	5	4	3	1	1	1	1
5	11	9	7	5	4	3	2
10	16	13	9	8	6	5	3
15	19	15	12	10	8	6	4
20	22	18	13	11	9	7	4
30	27	22	16	14	11	8	5
40	32	25	19	16	13	9	6
50	35	28	21	18	14	11	7
60	39	31	23	19	15	12	8
70	42	33	25	21	17	13	8
80	45	36	27	22	18	13	9
90	47	38	28	24	19	14	9
100	50	40	30	25	20	15	10
125	56	45	34	28	22	17	11
150	61	49	37	31	24	18	12
175	66	53	40	33	26	20	13
200	71	57	42	35	28	21	14
225	75	60	45	38	30	23	15
250	79	63	47	40	32	24	16
275	83	66	50	41	33	25	17
300	87	69	52	43	35	26	17

Depreciation can also be added for physical, functional, or economic reasons or conditions over and above the normal age depreciation.

The standard age depreciation can be further adjusted based on the standard depreciation rate of various buildings. The standard depreciation rate of residential buildings is typically 1%, while manufactured housing might be 3%. As such, a 10 year-old house in good condition would have 6% total depreciation, while similar manufactured homes would have 18% depreciation. See Building Base Rate Codes & Values chart for unique depreciation by building type.

Deerfield
Residential Building Area Size Adjustment Factors
Median Effective Area = 2200sf Fixed Site Cost Adjustment = 25%

169	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
170   399   255   309   325   244   529   1.79   1.410   1.14   1.17   1.71   3.95   237   3.07   329   2.42   539   1.77   1.486   1.12   1.73   3.95   237   3.07   329   2.42   539   1.77   1.486   1.12   1.73   3.95   238   3.06   331   2.41   545   1.76   1.528   1.11   1.74   3.92   239   3.05   333   2.40   550   1.75   1.571   1.10   1.75   3.86   242   3.02   3.40   3.35   2.39   556   1.74   1.618   1.09   1.76   3.88   241   3.03   337   2.38   561   1.73   1.667   1.08   1.77   3.86   242   3.02   3.40   2.37   567   1.72   1.719   1.07   1.78   3.84   243   3.01   342   2.36   573   1.71   1.774   1.06   1.77   3.83   244   3.00   3.44   2.35   579   1.70   1.833   1.05   1.80   3.81   246   2.99   3.46   2.34   585   1.69   1.897   1.04   1.81   3.79   247   2.98   3.48   2.33   591   1.68   1.964   1.03   1.82   3.78   2.48   2.97   3.50   2.32   598   1.67   2.037   1.02   1.83   3.75   249   2.96   3.53   2.31   604   1.66   2.15   1.01   1.84   3.74   2.50   2.95   3.55   2.30   611   1.65   2.200   1.00   1.88   3.73   2.51   2.94   3.57   2.29   618   1.64   2.292   0.99   1.86   3.71   2.52   2.93   3.59   2.28   625   1.63   2.391   0.98   1.87   3.66   2.55   2.91   3.64   2.26   640   1.61   6.1   2.619   0.96   1.89   3.66   2.55   2.91   3.64   2.26   663   1.58   3.056   0.93   1.92   3.62   2.27   2.28   3.69   2.24   665   1.59   2.750   0.99   1.86   3.75   2.58   3.69   2.24   665   1.59   2.750   0.99   1.89   3.66   2.56   2.99   3.67   2.25   667   1.60   2.750   0.95   1.90   3.65   2.57   2.88   3.69   2.24   665   1.59   3.95   0.94   1.91   3.60   2.61   2.85   3.79   2.20   667   1.57   3.235   0.92   1.91   3.66   2.56   2.99   3.67   2.25   667   1.60   2.750   0.95   1.90   3.65   2.57   2.89   3.69   2.24   665   1.59   3.95   0.94   1.91   3.60   2.61   2.86   3.77   2.25   667   1.60   2.750   0.95   1.90   3.65   2.55   2.91   3.64   2.25   660   1.58   3.75   6.95   1.90   3.65   2.55   2.91   3.66   2.56   2.99   3.55   3.90   2.66   3.77   2.25   667   3.53   3.	169		234		324		524		1,375	
171   397   236   308   327   243   534   1.78   1.447   1.13   1.17   1.17   393   238   306   331   2.41   545   1.76   1.528   1.11   1.17   393   238   306   331   2.41   545   1.76   1.528   1.11   1.17   1.17   390   240   3.04   335   2.39   556   1.74   1.618   1.09   1.76   388   241   3.03   337   2.38   561   1.73   1.667   1.08   1.77   3.86   242   3.02   340   2.37   567   1.72   1.719   1.07   1.78   3.83   244   3.00   344   2.35   573   1.71   1.77   1.06   1.79   3.83   244   3.00   344   2.35   579   1.70   1.833   1.05   1.80   3.81   246   2.99   346   2.34   585   1.69   1.897   1.04   1.81   1.964   1.03   1.81   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03   1.82   3.78   248   2.97   350   2.32   598   1.67   2.037   1.02   1.83   3.76   249   2.96   353   2.31   604   1.66   2.115   1.01   1.84   3.74   250   2.95   355   2.30   611   1.65   2.200   1.00   1.85   3.73   2.51   2.94   357   2.29   618   1.64   2.292   0.99   1.86   3.71   252   2.93   359   2.28   625   1.63   2.291   0.98   1.87   3.69   2.53   2.92   362   2.27   632   1.62   2.2500   0.97   1.88   3.68   255   2.91   364   2.26   640   1.61   2.619   0.96   1.89   3.60   2.56   2.90   367   2.25   647   1.60   2.750   0.95   1.90   3.65   257   2.89   369   2.24   655   1.59   2.86   0.94   1.93   3.60   2.61   2.86   377   2.21   679   1.56   3.437   0.91   1.91   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93   1.93   3.60   2.61   2.86   377   2.21   679   1.56   3.437   0.91   1.91   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93   1.97   3.54   2.26   640   1.61   2.619   0.96   1.93   3.60   2.61   2.86   377   2.21   679   1.56   3.437   0.91   1.91   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93   1.91   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93   1.91   3.63   2.55   2.28   3.83   3.21   690   3.65   2.57   2.89   3.69   2.24   655   3.59   2.89   3.60   0.97   3.60   2.25   647   3.60   3.60   3.65   2.57   2.28   3.60   3.65   2.57										
172   3.95   237   3.07   3.29   2.42   5.99   1.77   1.486   1.12     173   3.93   238   3.06   331   2.41   545   1.76   1.528   1.11     174   3.92   239   3.05   333   2.40   5.50   1.75   1.571   1.10     175   3.90   240   3.04   335   2.39   5.56   1.74   1.618   1.09     176   3.88   241   3.03   337   2.38   561   1.73   1.1667   1.08     177   3.84   242   3.02   340   2.37   567   1.72   1.719   1.07     178   3.84   243   3.01   342   2.36   573   1.71   1.774   1.06     179   3.83   244   3.00   344   2.35   579   1.70   1.833   1.05     180   3.81   246   2.99   346   2.34   585   1.69   1.897   1.04     181   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03     182   3.78   248   2.97   350   2.32   598   1.67   2.037   1.02     183   3.76   249   2.96   353   2.31   604   1.66   2.115   1.01     184   3.74   250   2.95   355   2.30   611   1.65   2.200   1.00     186   3.71   252   2.93   359   2.28   625   1.63   2.200   0.97     188   3.68   2.55   2.91   364   2.26   640   1.61   2.290   0.97     189   3.65   256   2.90   367   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   258   2.88   372   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.366   0.93     195   3.57   2.63   2.89   3.89   2.14   7.43   1.49   6.11   0.080     196   3.56   264   2.83   385   2.18   705   1.53   3.66   0.93     195   3.57   2.63   2.84   382   2.19   666   1.54   3.929   0.89     195   3.57   2.63   2.84   382   2.19   666   1.54   3.929   0.89     196   3.56   266   2.86   377   2.21   679   1.56   3.437   0.91     197   3.63   2.88   2.88   372   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   2.62   2.85   379   2.20   687   1.55   3.333   0.93     195   3.57   2.66   2.66   3.33   3.15   3.66   2.66   3.78   3.93   2.15   3.15   3.66   2.66   3.7										
173   3.93   238   3.06   331   2.41   545   1.76   1.528   1.11     174   3.90   229   3.05   333   2.40   550   1.75   1.571   1.10     175   3.90   240   3.04   335   2.39   556   1.74   1.618   1.09     176   3.88   241   3.03   337   2.38   561   1.73   1.667   1.08     177   3.86   242   3.02   340   2.37   567   1.72   1.719   1.07     178   3.83   244   3.00   344   2.35   579   1.70   1.833   1.05     180   3.81   246   2.99   346   2.34   585   1.69   1.897   1.04     181   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03     182   3.78   248   2.97   350   2.32   598   1.67   2.037   1.02     183   3.76   249   2.96   353   2.31   604   1.66   2.2115   1.01     184   3.74   250   2.95   355   2.30   611   1.65   2.200   1.00     185   3.73   251   2.94   357   2.29   618   1.64   2.292   0.99     186   3.71   252   2.93   359   2.28   625   1.63   2.291   0.98     187   3.69   253   2.92   362   2.27   632   1.62   2.2500   0.97     188   3.66   255   2.90   367   2.25   647   1.60   2.750   0.95     189   3.66   256   2.90   367   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   258   2.88   372   2.23   663   1.58   3.056   0.93     192   3.62   259   2.87   374   2.22   679   1.56   3.437   0.91     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.50   264   2.83   385   2.18   705   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.50   2.72   2.72   4.11   2.72   4.7										
174   3.92   239   3.05   3.33   2.40   5.50   1.75   1.571   1.10   1.76   3.88   244   3.03   3.37   2.38   5.61   1.73   1.1667   1.08   1.77   3.84   242   3.02   3.40   2.37   5.67   1.72   1.719   1.07   1.78   3.84   243   3.01   3.42   2.36   5.73   1.71   1.774   1.06   1.08   3.81   2.44   3.00   3.44   2.55   5.79   1.70   1.83   1.05   1.80   3.81   244   3.00   3.44   2.55   5.79   1.70   1.83   1.05   1.81   3.79   247   2.98   348   2.33   5.91   1.68   1.964   1.03   1.81   3.79   247   2.98   348   2.33   5.91   1.68   1.964   1.03   1.82   3.78   2.49   2.96   3.53   2.31   6.04   1.66   2.115   1.01   1.84   3.74   2.50   2.95   3.55   2.30   6.11   1.65   2.200   1.00   1.85   3.73   2.51   2.94   3.57   2.29   6.18   1.64   2.292   0.99   1.86   3.71   2.52   2.93   3.59   2.28   6.25   1.63   2.291   0.98   1.87   3.64   2.25   2.20   3.65   2.27   6.32   6.25   1.63   2.291   0.98   1.88   3.68   2.55   2.91   3.64   2.25   6.640   1.61   2.2619   0.96   1.88   3.68   2.55   2.29   3.67   2.25   6.47   1.06   2.250   0.97   1.91   3.65   2.57   2.89   3.69   2.24   6.55   1.59   2.895   0.94   1.91   3.65   2.57   2.89   3.69   2.24   6.55   1.59   2.895   0.94   1.91   3.54   2.25   2.88   3.72   2.23   6.63   1.58   3.056   0.93   1.91   3.54   2.66   2.82   3.33   3.24   2.25   6.67   1.57   3.235   0.92   1.93   3.60   2.61   2.85   3.377   2.21   6.67   1.57   3.235   0.92   1.93   3.60   2.61   2.86   3.77   2.21   6.79   1.56   3.447   0.91   1.94   3.59   2.62   2.85   3.79   2.20   6.67   1.55   3.667   0.95   1.93   3.50   2.22   2.77   6.33   3.55   2.20   0.80   1.94   3.59   2.24   6.65   3.53   3.087   1.94   3.59   2.24   3.55										
175   390   240   304   335   239   556   1.74   1.618   1.09     176   388   241   303   337   238   561   1.73   1.667   1.08     177   3.86   242   302   340   2.37   567   1.72   1.719   1.07     178   3.83   244   3.00   344   2.35   579   1.70   1.77   1.06     180   3.81   246   2.99   346   2.34   585   1.69   1.897   1.04     181   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03     182   3.78   248   2.97   350   2.32   598   1.67   2.037   1.02     183   3.76   249   2.96   353   2.31   604   1.66   2.115   1.01     184   3.74   2.50   2.95   355   2.30   611   1.65   2.200   1.00     185   3.73   251   2.94   357   2.29   618   1.64   2.292   0.99     186   3.71   2.52   2.93   359   2.28   625   1.63   2.290   0.97     188   3.68   2.55   2.91   364   2.26   640   1.61   2.250   0.95     189   3.65   2.57   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   2.83   2.88   372   2.22   661   1.57   3.235   0.92     193   3.60   2.61   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.367   0.91     195   3.57   2.63   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   2.64   2.83   385   2.18   705   1.53   3.66   0.93     196   3.56   2.64   2.83   385   2.18   705   1.53   3.66   0.93     197   3.59   262   2.85   379   2.20   687   1.55   3.437   0.91     196   3.56   2.64   2.83   385   2.18   705   1.53   3.667   0.90     197   3.54   2.66   2.84   382   2.19   696   1.54   3.929   0.89     198   3.53   2.67   2.81   390   2.14   743   1.49   6.111   0.84     201   3.49   271   2.77   401   2.12   764   4.17   775   4.6   6.111   0.84     202   3.47   272   277   401   2.12   764   4.17   775   4.6   6.111   0.84     203   3.49   271   2.78   3.99   2.13   7.33   1.05   5.000   0.85     204   3.45   275   2.75   400   2.00   833   4.1   4.52   4.53   0.87     204   3.45   275   2.75   400   2.00   833   4.1   4.52   4.53   0.87     205   3.43   2.79   2.94   2.62   4.55   1.97   2.95   2.95     205   3.51										
176   3.88   241   3.03   337   2.38   561   1.73   1.667   1.08   1.77   1.7										
177   3.86   242   3.02   340   2.37   567   1.72   1.719   1.07   1.78   1.79   3.83   244   3.00   344   2.35   579   1.70   1.833   1.05   1.80   3.81   246   2.99   346   2.34   5.85   1.69   1.877   1.05   1.83   1.05   1.81   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03   1.05   1.83   3.76   249   2.96   353   2.32   598   1.67   2.037   1.02   1.83   3.76   249   2.96   353   2.31   604   1.66   2.115   1.01   1.85   3.73   2.51   2.94   357   2.29   618   1.64   2.292   0.100   1.85   3.73   2.51   2.94   357   2.29   618   1.64   2.292   0.99   1.85   3.73   2.51   2.94   357   2.29   618   1.64   2.292   0.99   1.87   3.69   2.53   2.92   362   2.27   632   1.63   2.391   0.99   1.87   3.69   2.53   2.92   362   2.27   632   1.63   2.391   0.99   1.89   3.66   2.56   2.90   367   2.25   647   1.60   2.590   0.95   1.90   3.65   2.57   2.89   369   2.24   655   1.59   2.895   0.94   1.91   3.63   2.58   2.88   372   2.22   663   1.58   3.056   0.93   1.92   3.62   2.59   2.87   3.77   2.21   677   1.57   3.235   0.91   1.94   3.59   2.62   2.86   377   2.21   679   1.56   3.437   0.91   1.94   3.59   2.62   2.86   377   2.21   679   1.56   3.437   0.91   1.94   3.59   2.62   2.86   377   2.21   679   1.56   3.437   0.91   1.94   3.59   2.62   2.85   3.85   2.18   705   1.53   4.231   0.88   1.99   3.52   2.68   2.80   393   2.15   7.33   1.50   5.00   0.85   2.00   3.47   2.72   2.77   4.01   2.74   3.14   9.6111   3.49   2.71   2.78   3.99   2.14   7.43   1.49   6.111   0.00   0.75   2.00   3.47   2.72   2.77   4.01   2.12   7.64   4.17   7.75   4.41   3.20   3.43   2.74   2.76   4.04   2.11   7.75   4.41   4.20   3.43   2.76   2.74   4.10   2.09   3.73   3.33   3.48   2.75   2.75   4.07   2.14   3.22   2.85   3.33   3.34   3.14   3.50   0.00   0.750   2.22   3.34   3.00   2.23   3.24   3.00   2.79   3.26   4.45   2.14   2.00   4.45   3.33   3.34   3.34   2.20   3.34   3.34   3.34   2.20   3.34   3.34   3.35   2.20   3.34   3.34   3.35   2.20   3.35   3.35   3.35   3.35   3.35   3.35										
178   3.84   243   3.01   342   2.36   573   1.71   1,774   1.05   1.05   1.07   1.0										
179   3.83   244   3.00   344   2.25   579   1.70   1.833   1.05	178		243		342		573	1.71		
180   3.81   246   2.99   346   2.34   585   1.69   1.897   1.04     181   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03     182   3.78   248   2.97   350   2.32   598   1.67   2.037   1.01     183   3.76   249   2.96   353   2.31   604   1.66   2.115   1.01     184   3.74   250   2.95   355   2.30   611   1.65   2.200   1.09     185   3.73   251   2.94   357   2.29   618   1.64   2.292   0.99     186   3.71   252   2.93   359   2.28   625   1.63   2.391   0.98     187   3.69   2.53   2.92   362   2.27   632   1.62   2.500   0.96     189   3.66   2.55   2.91   364   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93     192   3.60   2.59   2.87   374   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.88     196   3.54   266   2.82   387   2.17   714   1.52   4.583   0.88     197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.88     198   3.53   267   2.81   390   2.15   733   1.50   5.00   0.86     199   3.52   268   2.80   393   2.15   733   1.48   6.875   0.83     200   3.40   271   2.78   309   2.13   753   1.48   6.875   0.83     201   3.49   271   2.78   309   2.13   753   1.48   6.875   0.83     202   3.47   272   277   401   2.12   764   1.47   7.857   0.82     203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81     204   3.43   275   2.75   407   2.10   821   1.42   2.7500   0.77     208   3.40   281   2.71   420   2.06   833   1.41   3.750   0.79     206   3.42   278   2.75   407   2.10   821   1.42   2.7500   0.75     210   3.37   284   2.69   2.64   4.81   1.97   1.10   1.25     221   3.35   2.82   2.66   4.74   1.10   1.10   1.25     222   3.23   3.01   2.55   4.78   1.10   1.10   1.25     223   3.14   3.66   2.57   2.75   407   2.10   8.84   1.10   1.10										
ISI   3.79   247   2.98   348   2.33   591   1.68   1.964   1.03		3.81	246	2.99	346		585	1.69	1,897	1.04
183   3,76   249   2.96   353   2.31   604   1.66   2,115   1.01     185   3,73   251   2.94   357   2.29   618   1.64   2.292   0.99     186   3,71   252   2.93   359   2.28   625   1.63   2.391   0.98     187   3,69   253   2.92   362   2.27   632   1.62   2.500   0.97     188   3,68   2.55   2.91   364   2.26   640   1.61   2.619   0.96     189   3,66   2.56   2.90   367   2.25   647   1.60   2.750   0.95     190   3,65   2.57   2.89   369   2.24   655   1.59   2.895   0.94     191   3,63   2.58   2.88   372   2.23   663   1.58   3.056   0.93     192   3,62   2.59   2.87   374   2.22   671   1.57   3,235   0.92     193   3,60   261   2.86   377   2.21   679   1.56   3,437   0.91     194   3,59   262   2.85   379   2.20   687   1.55   3,667   0.90     195   3,57   263   2.84   382   2.19   696   1.54   3,929   0.89     196   3,56   264   2.83   385   2.18   705   1.53   4,231   0.88     197   3,54   266   2.82   837   2.17   714   1.52   4,583   0.87     198   3,53   267   2.81   300   2.16   724   1.51   5,000   0.86     199   3,52   268   2.80   303   2.15   733   1.50   5,500   0.86     200   3,50   270   2.79   306   2.14   743   1.49   6,111   0.84     201   3,49   271   2.78   3.99   2.13   753   1.48   6,875   0.83     202   3,47   272   2.77   401   2.12   764   1.47   7,857   0.82     203   3,46   274   2.76   404   2.11   775   1.46   9,167   0.81     204   3,43   276   2.74   410   2.09   797   1.44   13,730   0.79     205   3,43   276   2.74   410   2.09   797   1.44   13,730   0.79     206   3,42   2.78   2.73   414   2.00   881   1.31   300   0.750     207   3,41   279   2.72   417   2.07   821   1.42   2.7500   0.750     218   3,27   296   2.61   455   1.96   833   1.41   55,000   0.750     218   3,27   296   2.61   455   1.96   831   1.41   5.000   0.750     218   3,27   296   2.61   455   1.96   831   1.17   1.22     226   3,18   300   2.53   487   1.88   1.146   1.23     227   3,17   311   2.52   441   1.87   1.170   1.22     228   3,15   314   2.50   500   1.85   1.22   1.00     220   3,2		3.79	247		348			1.68	1,964	1.03
183   3,76   249   2.96   353   2.31   604   1.66   2,115   1.01     185   3,73   251   2.94   357   2.29   618   1.64   2.292   0.99     186   3,71   252   2.93   359   2.28   625   1.63   2.391   0.98     187   3,69   253   2.92   362   2.27   632   1.62   2.500   0.97     188   3,68   2.55   2.91   364   2.26   640   1.61   2.619   0.96     189   3,66   2.56   2.90   367   2.25   647   1.60   2.750   0.95     190   3,65   2.57   2.89   369   2.24   655   1.59   2.895   0.94     191   3,63   2.58   2.88   372   2.23   663   1.58   3.056   0.93     192   3,62   2.59   2.87   374   2.22   671   1.57   3,235   0.92     193   3,60   261   2.86   377   2.21   679   1.56   3,437   0.91     194   3,59   262   2.85   379   2.20   687   1.55   3,667   0.90     195   3,57   263   2.84   382   2.19   696   1.54   3,929   0.89     196   3,56   264   2.83   385   2.18   705   1.53   4,231   0.88     197   3,54   266   2.82   837   2.17   714   1.52   4,583   0.87     198   3,53   267   2.81   300   2.16   724   1.51   5,000   0.86     199   3,52   268   2.80   303   2.15   733   1.50   5,500   0.86     200   3,50   270   2.79   306   2.14   743   1.49   6,111   0.84     201   3,49   271   2.78   3.99   2.13   753   1.48   6,875   0.83     202   3,47   272   2.77   401   2.12   764   1.47   7,857   0.82     203   3,46   274   2.76   404   2.11   775   1.46   9,167   0.81     204   3,43   276   2.74   410   2.09   797   1.44   13,730   0.79     205   3,43   276   2.74   410   2.09   797   1.44   13,730   0.79     206   3,42   2.78   2.73   414   2.00   881   1.31   300   0.750     207   3,41   279   2.72   417   2.07   821   1.42   2.7500   0.750     218   3,27   296   2.61   455   1.96   833   1.41   55,000   0.750     218   3,27   296   2.61   455   1.96   831   1.41   5.000   0.750     218   3,27   296   2.61   455   1.96   831   1.17   1.22     226   3,18   300   2.53   487   1.88   1.146   1.23     227   3,17   311   2.52   441   1.87   1.170   1.22     228   3,15   314   2.50   500   1.85   1.22   1.00     220   3,2	182	3.78	248	2.97	350	2.32	598	1.67	2,037	1.02
185   3.73   251   2.94   357   2.29   618   1.64   2.292   0.99   186   3.71   252   2.93   359   2.28   625   1.63   2.391   0.98   187   3.69   2.53   2.92   362   2.27   632   1.62   2.500   0.97   188   3.66   2.55   2.90   367   2.25   647   1.60   2.750   0.95   190   3.65   2.57   2.89   3.69   2.24   6.55   1.59   2.895   0.94   191   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.93   192   3.62   2.59   2.87   374   2.22   671   1.57   3.235   0.92   193   3.60   2.61   2.86   377   2.21   679   1.56   3.437   0.91   194   3.59   2.62   2.85   379   2.20   687   1.55   3.667   0.90   195   3.57   2.63   2.84   382   2.19   696   1.54   3.929   0.89   195   3.57   2.63   2.84   382   2.19   696   1.54   3.929   0.89   196   3.56   2.64   2.82   387   2.17   714   1.52   4.583   0.88   197   3.54   2.66   2.82   387   2.17   714   1.52   4.583   0.88   197   3.54   2.66   2.82   387   2.17   714   1.52   4.583   0.87   199   3.52   2.68   2.80   393   2.15   733   1.50   5.500   0.85   199   3.52   2.68   2.80   393   2.15   733   1.50   5.500   0.85   2.20   3.49   271   2.78   3.99   2.13   753   1.48   6.875   0.83   2.00   3.49   271   2.78   3.99   2.13   753   1.48   6.875   0.83   2.00   3.44   2.75   2.77   401   2.12   764   1.47   4.51   1.000   0.80   2.00   3.43   2.75   2.77   401   2.12   764   1.47   7.857   0.82   2.03   3.46   2.74   2.76   404   2.11   7.75   1.46   9.167   0.81   2.04   3.45   2.75   2.75   407   2.10   786   1.45   1.1000   0.80   2.05   3.43   2.76   2.74   410   2.09   797   1.44   13,750   0.79   2.06   3.42   2.78   2.73   414   2.08   809   1.43   1.83   3.08   2.82   2.70   2.27   417   2.07   821   1.42   2.7500   0.77   2.08   3.40   2.81   2.71   420   2.06   833   1.41   55,000   0.750   2.15   3.31   2.91   2.64   444   1.99   9.32   1.35   5.000   0.750   2.15   3.31   2.91   2.64   444   1.99   9.32   1.34   700,000   0.7506   2.13   3.29   2.24   2.25   487   1.90   1.00   1.25   2.25   3.19   3.07   2.25   487   1.90   1.00   1.25   2.25	183	3.76	249		353	2.31	604	1.66	2,115	1.01
186   3.71   252   2.93   359   2.28   625   1.63   2.391   0.98   187   3.69   2.53   2.92   362   2.27   632   1.62   2.500   0.97   188   3.68   2.55   2.91   364   2.26   640   1.61   2.619   0.96   189   3.66   2.56   2.90   367   2.25   647   1.60   2.750   0.95   190   3.63   2.58   2.88   372   2.23   663   1.58   3.056   0.94   191   3.63   2.58   2.88   372   2.23   663   1.58   3.036   0.93   192   3.62   2.59   2.87   3.74   2.22   6671   1.57   3.235   0.92   193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91   194   3.59   262   2.85   3.79   2.20   687   1.55   3.667   0.90   195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89   196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88   197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87   198   3.53   267   2.81   390   2.16   7.24   1.51   5.000   0.86   1.59   3.50   2.70   2.79   396   2.14   743   1.49   6.111   0.84   2.00   3.50   2.70   2.79   396   2.14   743   1.49   6.111   0.84   2.03   3.46   2.74   2.76   404   2.11   775   1.46   9.167   0.81   2.03   3.41   2.79   2.72   417   2.07   821   1.42   2.750   0.75   2.05   3.43   2.76   2.77   2.28   3.90   2.16   7.73   1.48   6.875   0.83   2.00   3.49   2.75   2.75   407   2.10   786   1.45   11.000   0.80   2.05   3.43   2.76   2.74   410   2.09   8.99   1.43   1.833   0.78   2.00   3.49   2.72   2.77   417   2.07   821   1.42   2.7500   0.75   2.05   3.43   2.76   2.77   417   2.07   821   1.42   2.7500   0.75   2.05   3.43   2.76   2.74   410   2.09   8.33   4.41   5.5000   0.76   2.09   3.38   2.82   2.77   417   2.07   821   1.42   2.7500   0.75   2.00   3.35   2.86   2.66   4.35   2.75   4.74   4.10   2.09   8.33   4.41   5.5000   0.75   2.00   3.35   2.86   2.67   4.33   2.02   8.87   1.33   3.00   0.75   2.10   3.37   2.84   2.69   4.26   2.04   8.89   1.43   5.5000   0.75   2.11   3.29   2.94   2.62   4.51   1.97   9.65   1.32   2.00   0.75   2.11   3.29   2.94   2.62   4.51   1.97   9.65   1.32   2.00   0.75   2.11   3.24	184	3.74	250	2.95	355	2.30	611	1.65	2,200	1.00
187   3.69   253   2.92   362   2.27   632   1.62   2.500   0.97     188   3.68   255   2.91   364   2.26   640   1.61   2.619   0.96     189   3.66   256   2.90   367   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   258   2.88   372   2.23   663   1.58   3.056   0.93     192   3.62   259   2.87   374   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88     197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87     198   3.53   267   2.81   390   2.16   7.24   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   7.33   1.50   5.500   0.85     200   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     203   3.46   2.74   2.76   404   2.11   7.75   1.46   9.167   0.81     204   3.43   275   2.75   407   2.10   786   1.45   1.000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13.750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   1.8333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   2.7500   0.77     208   3.40   281   2.71   420   2.06   833   1.41   5.000   0.750     210   3.37   284   2.66   437   2.01   902   1.36   500,000   0.7508     211   3.36   285   2.66   437   2.01   902   1.36   500,000   0.7508     212   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7506     213   3.23   299   244   2.62   441   1.99   932   1.34   700,000   0.7506     214   3.32   289   2.65   440   2.00   917   1.35   500,000   0.7506     215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7506     216   3.30   293   2.63   447   1.98   948   1.33   300,000   0.7506     217   3.29   294   2.62   451   1.97   1.078   1.26     224   3.21   3	185	3.73	251		357	2.29	618	1.64	2,292	0.99
188   3.68   255   2.91   364   2.26   640   1.61   2.619   0.96     189   3.66   255   2.90   367   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   238   2.88   372   2.23   663   1.58   3.056   0.93     192   3.62   2.59   2.87   374   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88     197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87     198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85     200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82     203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81     204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.75     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.750     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.7508     211   3.36   285   2.68   430   2.03   873   1.38   300,000   0.7518     212   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7508     213   3.31   3.18   2.48   2.69   4.26   2.04   8.89   1.33   80,000   0.7508     224   3.21   3.06   2.55   478   1.90   1.100   1.25     224   3.21   3.06   2.55   478   1.99   1.08   1.22   1.24     224   3.21   3.06   2.55   478   1.90   1.100   1.25     225   3.19   3.16   3.13   2.51   495   1.86   1.122   1.20     226   3.18   3.09   2.53   487   1.88   1.146	186	3.71	252	2.93	359	2.28	625	1.63	2,391	0.98
189   3.66   256   2.90   367   2.25   647   1.60   2.750   0.95     190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   258   2.88   372   2.23   663   1.58   3.056   0.93     192   3.62   2.59   2.87   374   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88     197   3.54   266   2.82   387   2.17   714   1.52   4.883   0.87     198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85     200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82     203   3.46   2.74   2.76   404   2.11   775   1.46   9.167   0.81     204   3.45   275   2.75   2.75   407   2.10   786   1.45   11,000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77     208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.75     211   3.36   285   2.68   430   2.03   873   1.38   300,000   0.7518     212   3.35   2.26   2.97   2.60   458   1.95   1.00   1.30     213   3.33   288   2.66   437   2.01   902   1.36   500,000   0.7506     218   3.27   2.96   2.61   445   1.99   1.100   1.25     224   3.21   3.06   2.55   478   1.90   1.100   1.25     225   3.19   3.07   2.54   482   1.89   1.122   1.44     226   3.18   3.09   2.53   487   1.88   1.146   1.23     227   3.17   311   2.52   491   1.87   1.170   1.22     228   3.16   313   2.51   495   1.86   1.190   1.19     221   3.24   3.01   2.58   466   1.93   1.038   1.28     227   3.17   3.11   2.52   491   1.87   1.17				2.92						
190   3.65   257   2.89   369   2.24   655   1.59   2.895   0.94     191   3.63   258   2.88   372   2.23   663   1.58   3.056   0.93     192   3.62   259   2.87   374   2.22   671   1.57   3.235   0.92     193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   6687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88     197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87     198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85     200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82     203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81     204   3.43   275   2.75   407   2.10   786   1.45   11,000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77     208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.76     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.751     208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.76     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.751     208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.75     211   3.36   285   2.68   430   2.03   873   1.38   300,000   0.7518     212   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7506     213   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7506     214   3.22   299   2.59   462   1.94   1.100   1.29     225   3.19   307   2.54   482   1.89   1.100   1.29     226   3.18   309   2.53   487   1.88   1.146   1.23     227   3.17   311   2.52   495   1.86   1.190   1.10										
191   3.63   258   2.88   372   2.23   663   1.58   3.056   0.93   192   3.62   2.59   2.87   37.4   2.22   671   1.57   3.235   0.92   193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91   194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90   195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89   196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88   197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87   198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86   199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85   200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84   201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83   202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82   203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81   204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80   205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79   206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78   207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77   208   3.40   228   2.71   420   2.06   833   1.41   55,000   0.76   209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.75   211   3.36   285   2.68   430   2.03   873   1.38   300,000   0.7518   213   3.33   288   2.66   437   2.01   902   1.36   500,000   0.7508   215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7508   215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7508   216   3.30   293   2.63   447   1.98   948   1.33   800,000   0.7506   218   3.27   296   2.61   455   1.96   982   1.31   1,000,000   0.7506   220   3.25   299   2.59   462   1.94   1,019   1.29   223   3.22   3.24   301   2.58   466   1.93   1,008   1.28   224   3.21   3.31   3.31   3.31   2.51   495   1.86   1,190   1.25   2.24   3.21   3.24   3.22   3.24   3.20   2.57   470   1.92   1.68   1.17   1.22   2.23   3.22   3.24   3.21   2.50   500   1.85   1.222   1.20   3.25										
192   3,62   259   2,87   374   2,22   671   1,57   3,235   0,92     193   3,60   261   2,86   377   2,21   679   1,56   3,437   0,91     194   3,59   262   2,85   379   2,20   687   1,55   3,667   0,90     195   3,57   263   2,84   382   2,19   696   1,54   3,929   0,89     196   3,56   264   2,83   385   2,18   705   1,53   4,231   0,88     197   3,54   266   2,82   387   2,17   714   1,52   4,583   0,87     198   3,53   267   2,81   390   2,16   724   1,51   5,000   0,86     199   3,52   268   2,80   393   2,15   733   1,50   5,500   0,85     200   3,50   270   2,79   396   2,14   743   1,49   6,111   0,84     201   3,49   271   2,78   399   2,13   753   148   6,875   0,83     202   3,47   272   2,77   401   2,12   764   1,47   7,857   0,82     203   3,46   274   2,76   404   2,11   775   1,46   9,167   0,81     204   3,45   275   2,75   407   2,10   786   1,45   11,000   0,80     205   3,43   276   2,74   410   2,09   797   1,44   13,750   0,79     206   3,42   278   2,73   414   2,08   809   1,43   18,333   0,78     207   3,41   279   2,72   417   2,07   821   1,42   27,500   0,77     208   3,40   2,81   2,71   420   2,06   833   1,41   3,750   0,77     208   3,40   2,81   2,71   420   2,06   833   1,41   3,500   0,75     210   3,37   2,84   2,69   426   2,04   859   1,39   2,00,000   0,75     211   3,35   2,86   2,67   433   2,02   887   1,37   400,000   0,75     213   3,33   2,88   2,66   437   2,01   902   1,36   500,000   0,75     214   3,32   2,99   2,59   462   1,94   1,019   1,29     223   3,24   301   2,58   466   1,93   1,038   1,28     227   3,17   311   2,52   491   1,87   1,100   1,25     228   3,16   313   2,51   495   1,86   1,96   1,10   1,25     229   3,15   314   2,50   500   1,85   1,222   1,20     230   3,14   316   2,49   505   1,84   1,250   1,19     231   3,13   318   2,48   509   1,83   1,279   1,18     231   3,13   318   2,48   509   1,83   1,279   1,18     231   3,13   318   2,48   509   1,83   1,279   1,18     231   3,11   310   2,50   4,70   500   1,85   1,222   1,20     231										
193   3.60   261   2.86   377   2.21   679   1.56   3.437   0.91     194   3.59   262   2.85   379   2.20   687   1.55   3.667   0.90     195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89     196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88     197   3.54   2.66   2.82   387   2.17   714   1.52   4.583   0.887     198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85     200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82     203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81     204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77     208   3.38   282   2.70   423   2.05   846   1.40   100,000   0.75     210   3.37   284   2.69   426   2.04   859   1.39   200,000   0.7518     211   3.36   285   2.68   430   2.03   873   1.38   300,000   0.7518     213   3.31   288   2.66   441   1.99   932   1.34   700,000   0.7508     215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7506     216   3.25   299   2.59   462   1.94   1.019   1.29     224   3.21   3.26   2.97   2.60   458   1.95   1.000   1.30     225   3.19   307   2.54   482   1.89   1.122   1.24     226   3.18   309   2.53   487   1.88   1.146   1.23     227   3.17   311   2.52   491   1.87   1.170   1.22     228   3.16   313   2.51   495   1.86   1.196   1.21     229   3.15   314   2.50   500   1.85   1.222   1.20     230   3.14   316   2.49   505   1.84   1.250   1.19     231   3.13   318   2.48   509   1.83   1.279   1.18     231   3.11   310   2.52   491   1.87   1.170   1.17										
194   3.59										
195   3.57   263   2.84   382   2.19   696   1.54   3.929   0.89   196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88   197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87   198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86   199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85   200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84   201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83   202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82   203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81   204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80   205   3.43   276   2.73   414   2.08   809   1.43   18,333   0.78   207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77   208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.76   209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.76   209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.75   210   3.37   284   2.69   426   2.04   859   1.39   200,000   0.7518   213   3.33   288   2.66   437   2.01   873   1.38   300,000   0.7518   213   3.33   288   2.66   437   2.01   873   1.35   300,000   0.7508   215   3.31   291   2.64   444   1.99   932   1.34   400,000   0.7509   215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7508   215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7508   215   3.31   291   2.64   444   1.99   932   1.34   700,000   0.7506   218   3.27   296   2.61   455   1.96   982   1.31   1.000,000   0.7506   218   3.27   2.60   458   1.95   1.000   1.30   1.25   224   3.21   3.66   2.57   470   1.92   1.058   1.27   2.24   2.24   3.21   3.66   2.57   470   1.92   1.058   1.27   2.24   2.24   3.21   3.66   2.57   470   1.92   1.058   1.27   2.24   3.21   3.66   2.57   470   1.92   1.058   1.27   2.24   3.21   3.06   2.55   478   1.90   1.100   1.25   2.25   3.19   3.07   2.54   482   1.89   1.122   1.24   2.24   2.25   3.19   3.07   2.54   482   1.89   1.122   1										
196   3.56   264   2.83   385   2.18   705   1.53   4.231   0.88   197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87   199   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86   199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85   200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84   201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83   202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82   203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81   204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80   205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79   206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78   207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77   208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.76   209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.76   210   3.37   284   2.69   426   2.04   859   1.39   200,000   0.7518   211   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7518   211   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7518   213   3.35   286   2.67   433   2.02   887   1.37   400,000   0.7511   214   3.32   289   2.65   440   2.00   917   1.35   600,000   0.7508   216   3.30   293   2.63   447   1.98   948   1.33   800,000   0.7508   216   3.30   293   2.63   447   1.98   948   1.33   800,000   0.7508   217   3.29   294   2.62   451   1.97   965   1.32   900,000   0.7506   219   3.26   297   2.60   458   1.95   1.00   1.30   1.25   222   3.24   301   2.58   466   1.93   1.008   1.29   2.22   3.25   3.19   307   2.54   482   1.89   1.122   1.24   2.24   2.25   3.19   307   2.54   482   1.89   1.122   1.24   2.24   2.25   3.19   307   2.54   482   1.89   1.122   1.24   2.24   2.25   3.19   307   2.54   482   1.89   1.122   1.24   2.24   2.25   3.15   314   2.50   500   1.85   1.22   2.20   3.15   314   2.50   500   1.85   1.22   2.20   3.15   314   2.50   500   1.85   1.22   2.20   3.15   314   2										
197   3.54   266   2.82   387   2.17   714   1.52   4.583   0.87     198   3.53   267   2.81   390   2.16   724   1.51   5.000   0.86     199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85     200   3.50   270   2.79   396   2.14   743   1.49   6.111   0.84     201   3.49   271   2.78   399   2.13   753   1.48   6.875   0.83     202   3.47   272   2.77   401   2.12   764   1.47   7.857   0.82     203   3.46   274   2.76   404   2.11   775   1.46   9.167   0.81     204   3.45   275   2.75   407   2.10   786   1.45   11,000   0.80     205   3.43   276   2.74   410   2.09   797   1.44   13,750   0.79     206   3.42   278   2.73   414   2.08   809   1.43   18,333   0.78     207   3.41   279   2.72   417   2.07   821   1.42   27,500   0.77     208   3.40   281   2.71   420   2.06   833   1.41   55,000   0.76     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.75     209   3.38   282   2.70   423   2.05   846   1.40   100,000   0.75     210   3.37   284   2.69   426   2.04   889   1.33   300,000   0.75     211   3.36   285   2.68   433   2.03   873   1.38   300,000   0.75     212   3.35   286   2.67   433   2.02   887   1.37   400,000   0.75     213   3.33   288   2.66   437   2.01   902   1.36   500,000   0.75     214   3.32   289   2.65   440   2.00   917   1.35   600,000   0.75     215   3.31   291   2.64   444   1.99   932   3.34   300,000   0.75     216   3.30   293   2.63   447   1.98   948   1.33   800,000   0.75     217   3.29   294   2.62   451   1.97   965   1.32   900,000   0.75     218   3.27   296   2.61   455   1.96   982   3.1   1,000,000   0.75     219   3.26   297   2.60   458   1.95   1,000   1.30     220   3.25   299   2.59   462   1.94   1,019   1.29     221   3.24   301   2.58   466   1.93   1,038   1.28     222   3.15   3.14   3.16   2.49   505   1.84   1,250   1.19     226   3.18   3.09   2.53   487   1.88   1,146   1.23     227   3.17   311   2.52   491   1.87   1,170   1.22     228   3.16   313   3.15   495   1.86   1,196   1.1     230   3.14   316   2.49   505										
198										
199   3.52   268   2.80   393   2.15   733   1.50   5.500   0.85										
200         3.50         270         2.79         396         2.14         743         1.49         6,111         0.84           201         3.49         271         2.78         399         2.13         753         1.48         6,875         0.83           202         3.47         272         2.77         401         2.12         764         1.47         7,857         0.82           203         3.46         274         2.76         404         2.11         775         1.46         9,167         0.81           204         3.45         275         2.75         407         2.10         786         1.45         11,000         0.80           205         3.43         276         2.74         410         2.09         797         1.44         13,750         0.79           206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         83										
201         3.49         271         2.78         399         2.13         753         1.48         6,875         0.83           202         3.47         272         2.76         404         2.11         775         1.46         9,167         0.81           204         3.45         275         2.75         407         2.10         786         1.45         11,000         0.80           205         3.43         276         2.74         410         2.09         797         1.44         13,750         0.79           206         3.42         278         2.73         414         2.09         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.75           210         3.37         284         2.69         426         2.04 <t></t>										
202         3.47         272         2.77         401         2.12         764         1.47         7,857         0.82           203         3.46         274         2.76         404         2.11         775         1.46         9,167         0.81           204         3.45         275         2.75         407         2.10         786         1.45         11,000         0.80           205         3.43         276         2.74         410         2.09         797         1.44         13,750         0.79           206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         <										
203         3.46         274         2.76         404         2.11         775         1.46         9,167         0.81           204         3.45         275         2.75         407         2.10         786         1.45         11,000         0.80           205         3.43         276         2.74         410         2.09         797         1.44         13,750         0.79           206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02										
204         3.45         275         2.75         407         2.10         786         1.45         11,000         0.80           205         3.43         276         2.74         410         2.09         797         1.44         13,750         0.79           206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02										
205         3.43         276         2.74         410         2.08         809         1.44         13,750         0.79           206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.31         291         2.64         444         1.99										
206         3.42         278         2.73         414         2.08         809         1.43         18,333         0.78           207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7511           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7509           215         3.31         291         2.64         444         1.99 <th></th> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
207         3.41         279         2.72         417         2.07         821         1.42         27,500         0.77           208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7514           213         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7509           215         3.31         291         2.64         444         1.99										
208         3.40         281         2.71         420         2.06         833         1.41         55,000         0.76           209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7511           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         80,000         0.7506           217         3.29         294         2.62         451         1.										
209         3.38         282         2.70         423         2.05         846         1.40         100,000         0.76           210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7511           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7509           215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7509           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7506           217         3.29         294         2.62         451 <t< td=""><th></th><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>										
210         3.37         284         2.69         426         2.04         859         1.39         200,000         0.7528           211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7511           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7501           215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455										
211         3.36         285         2.68         430         2.03         873         1.38         300,000         0.7518           212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7514           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7519           215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458										
212         3.35         286         2.67         433         2.02         887         1.37         400,000         0.7514           213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7511           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7509           215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458         1.95         1,000         1.30         1,000,000         0.7506           221         3.23         3.23         302         2.57										
213         3.33         288         2.66         437         2.01         902         1.36         500,000         0.7511           214         3.32         289         2.65         440         2.00         917         1.35         600,000         0.7509           215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458         1.95         1,000         1.30         1,000,000         0.7506           220         3.25         299         2.59         462         1.94         1,019         1.29           221         3.24         301         2.58         466         1.93         1,038										
214       3.32       289       2.65       440       2.00       917       1.35       600,000       0.7509         215       3.31       291       2.64       444       1.99       932       1.34       700,000       0.7508         216       3.30       293       2.63       447       1.98       948       1.33       800,000       0.7507         217       3.29       294       2.62       451       1.97       965       1.32       900,000       0.7506         218       3.27       296       2.61       455       1.96       982       1.31       1,000,000       0.7506         219       3.26       297       2.60       458       1.95       1,000       1.30         220       3.25       299       2.59       462       1.94       1,019       1.29         221       3.24       301       2.58       466       1.93       1,038       1.28         222       3.23       302       2.57       470       1.92       1,058       1.27         223       3.22       304       2.56       474       1.91       1,078       1.26         224       3.19										
215         3.31         291         2.64         444         1.99         932         1.34         700,000         0.7508           216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458         1.95         1,000         1.30           220         3.25         299         2.59         462         1.94         1,019         1.29           221         3.24         301         2.58         466         1.93         1,038         1.28           222         3.23         302         2.57         470         1.92         1,058         1.27           223         3.22         304         2.56         474         1.91         1,078         1.26           224         3.19         307         2.54         482									,	
216         3.30         293         2.63         447         1.98         948         1.33         800,000         0.7507           217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458         1.95         1,000         1.30           220         3.25         299         2.59         462         1.94         1,019         1.29           221         3.24         301         2.58         466         1.93         1,038         1.28           222         3.23         302         2.57         470         1.92         1,058         1.27           223         3.22         304         2.56         474         1.91         1,078         1.26           224         3.21         306         2.55         478         1.90         1,100         1.25           225         3.19         307         2.54         482         1.89         1,122										
217         3.29         294         2.62         451         1.97         965         1.32         900,000         0.7506           218         3.27         296         2.61         455         1.96         982         1.31         1,000,000         0.7506           219         3.26         297         2.60         458         1.95         1,000         1.30           220         3.25         299         2.59         462         1.94         1,019         1.29           221         3.24         301         2.58         466         1.93         1,038         1.28           222         3.23         302         2.57         470         1.92         1,058         1.27           223         3.22         304         2.56         474         1.91         1,078         1.26           224         3.21         306         2.55         478         1.90         1,100         1.25           225         3.19         307         2.54         482         1.89         1,122         1.24           226         3.18         309         2.53         487         1.88         1,146         1.23           <									,	
218     3.27     296     2.61     455     1.96     982     1.31     1,000,000     0.7506       219     3.26     297     2.60     458     1.95     1,000     1.30       220     3.25     299     2.59     462     1.94     1,019     1.29       221     3.24     301     2.58     466     1.93     1,038     1.28       222     3.23     302     2.57     470     1.92     1,058     1.27       223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84 <td< td=""><th></th><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>										
219     3.26     297     2.60     458     1.95     1,000     1.30       220     3.25     299     2.59     462     1.94     1,019     1.29       221     3.24     301     2.58     466     1.93     1,038     1.28       222     3.23     302     2.57     470     1.92     1,058     1.27       223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18    <										
220     3.25     299     2.59     462     1.94     1,019     1.29       221     3.24     301     2.58     466     1.93     1,038     1.28       222     3.23     302     2.57     470     1.92     1,058     1.27       223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17 <th></th> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</td> <td>2200</td>									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2200
221     3.24     301     2.58     466     1.93     1,038     1.28       222     3.23     302     2.57     470     1.92     1,058     1.27       223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
222     3.23     302     2.57     470     1.92     1,058     1.27       223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
223     3.22     304     2.56     474     1.91     1,078     1.26       224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
224     3.21     306     2.55     478     1.90     1,100     1.25       225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
225     3.19     307     2.54     482     1.89     1,122     1.24       226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17										
226     3.18     309     2.53     487     1.88     1,146     1.23       227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
227     3.17     311     2.52     491     1.87     1,170     1.22       228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17									1	
228     3.16     313     2.51     495     1.86     1,196     1.21       229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17										
229     3.15     314     2.50     500     1.85     1,222     1.20       230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17							1,196		1	
230     3.14     316     2.49     505     1.84     1,250     1.19       231     3.13     318     2.48     509     1.83     1,279     1.18       232     3.12     320     2.47     514     1.82     1,310     1.17							1,222		1	
231 3.13 318 2.48 509 1.83 1,279 1.18 232 3.12 320 2.47 514 1.82 1,310 1.17										
232 3.12 320 2.47 514 1.82 1,310 1.17									1	
		3.12		2.47		1.82	1,310	1.17	1	
	233	3.11			519			1.16	[	

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Deerfield
Commercial Building Area Size Adjustment Factors
Median Effective Area = 2200sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
169	4.00	234	3.10	324	2.45	524	1.80	1,375	1.15
170	3.99	235	3.09	325	2.44	529	1.79	1,410	1.14
171	3.97	236	3.08	327	2.43	534	1.78	1,447	1.13
172	3.95	237	3.07	329	2.42	539	1.77	1,486	1.12
173	3.93	238	3.06	331	2.41	545	1.76	1,528	1.11
174	3.92	239	3.05	333	2.40	550	1.75	1,571	1.10
175	3.90	240	3.04	335	2.39	556	1.74	1,618	1.09
176	3.88	241	3.03	337	2.38	561	1.73	1,667	1.08
177	3.86	242	3.03	340	2.37	567	1.73	1,719	1.03
178	3.84	242	3.02	340	2.36	573	1.72	1,774	1.06
				344					
179	3.83	244	3.00		2.35	579 505	1.70	1,833	1.05
180	3.81	246	2.99	346	2.34	585	1.69	1,897	1.04
181	3.79	247	2.98	348	2.33	591	1.68	1,964	1.03
182	3.78	248	2.97	350	2.32	598	1.67	2,037	1.02
183	3.76	249	2.96	353	2.31	604	1.66	2,115	1.01
184	3.74	250	2.95	355	2.30	611	1.65	2,200	1.00
185	3.73	251	2.94	357	2.29	618	1.64	2,292	0.99
186	3.71	252	2.93	359	2.28	625	1.63	2,391	0.98
187	3.69	253	2.92	362	2.27	632	1.62	2,500	0.97
188	3.68	255	2.91	364	2.26	640	1.61	2,619	0.96
189	3.66	256	2.90	367	2.25	647	1.60	2,750	0.95
190	3.65	257	2.89	369	2.24	655	1.59	2,895	0.94
191	3.63	258	2.88	372	2.23	663	1.58	3,056	0.93
192	3.62	259	2.87	374	2.22	671	1.57	3,235	0.92
193	3.60	261	2.86	377	2.21	679	1.56	3,437	0.91
194	3.59	262	2.85	379	2.20	687	1.55	3,667	0.90
195	3.57	263	2.84	382	2.19	696	1.54	3,929	0.89
196	3.56	264	2.83	385	2.18	705	1.53	4,231	0.88
197	3.54	266	2.82	387	2.17	714	1.52	4,583	0.87
198	3.53	267	2.81	390	2.16	724	1.51	5,000	0.86
199	3.52	268	2.80	393	2.15	733	1.50	5,500	0.85
200	3.50	270	2.79	396	2.14	743	1.49	6,111	0.84
201	3.49	271	2.78	399	2.13	753	1.48	6,875	0.83
201	3.47	272	2.77	401	2.13	764	1.47	7,857	0.83
202	3.47	274	2.76	404	2.12	775	1.47	9,167	
203	3.45	274	2.75	404	2.11	786	1.45	11,000	0.81 0.80
					2.10	797			
205	3.43	276	2.74	410			1.44	13,750	0.79
206	3.42	278	2.73	414	2.08	809	1.43	18,333	0.78
207	3.41	279	2.72	417	2.07	821	1.42	27,500	0.77
208	3.40	281	2.71	420	2.06	833	1.41	55,000	0.76
209	3.38	282	2.70	423	2.05	846	1.40	100,000	0.76
210	3.37	284	2.69	426	2.04	859	1.39	200,000	0.7528
211	3.36	285	2.68	430	2.03	873	1.38	300,000	0.7518
212	3.35	286	2.67	433	2.02	887	1.37	400,000	0.7514
213	3.33	288	2.66	437	2.01	902	1.36	500,000	0.7511
214	3.32	289	2.65	440	2.00	917	1.35	600,000	0.7509
215	3.31	291	2.64	444	1.99	932	1.34	700,000	0.7508
216	3.30	293	2.63	447	1.98	948	1.33	800,000	0.7507
217	3.29	294	2.62	451	1.97	965	1.32	900,000	0.7506
218	3.27	296	2.61	455	1.96	982	1.31	1,000,000	0.7506
219	3.26	297	2.60	458	1.95	1,000	1.30	1	
220	3.25	299	2.59	462	1.94	1,019	1.29	1	
221	3.24	301	2.58	466	1.93	1,038	1.28	]	
222	3.23	302	2.57	470	1.92	1,058	1.27	1	
223	3.22	304	2.56	474	1.91	1,078	1.26	1	
224	3.21	306	2.55	478	1.90	1,100	1.25	1	
225	3.19	307	2.54	482	1.89	1,122	1.24	1	
226	3.18	309	2.53	487	1.88	1,146	1.23	1	
227	3.17	311	2.52	491	1.87	1,170	1.22	1	
228	3.16	313	2.51	495	1.86	1,196	1.21	1	
229	3.15	314	2.50	500	1.85	1,222	1.20	1	
230	3.14	316	2.49	505	1.84	1,250	1.19	1	
231	3.13	318	2.48	509	1.83	1,279	1.18	1	
232	3.13	320	2.47	514	1.82	1,310	1.17	]	
232	3.12	320	2.47	519	1.82	1,310	1.17	]	
233	11.0	344	4.40	317	1.01	1,341	1.10	l	

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Deerfield
Industrial Building Area Size Adjustment Factors
Median Effective Area = 6000sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
462	4.00	588	3.30	811	2.60	1,304	1.90	3,333	1.20
463	3.99	591	3.29	815	2.59	1,316	1.89	3,409	1.19
464	3.98	593	3.28	820	2.58	1,327	1.88	3,488	1.18
466	3.97	595	3.27	824	2.57	1,339	1.87	3,571	1.17
467	3.96	598	3.26	829	2.56	1,351	1.86	3,659	1.16
469	3.95	600	3.25	833	2.55	1,364	1.85	3,750	1.15
470	3.94	602	3.24	838	2.54	1,376	1.84	3,846	1.14
472	3.93	605	3.23	843	2.53	1,389	1.83	3,947	1.13
473	3.92	607	3.22	847	2.52	1,402	1.82	4,054	1.12
475	3.91	610	3.21	852	2.51	1,415	1.81	4,167	1.11
476	3.90	612	3.20	857	2.50	1,429	1.80	4,286	1.10
478	3.89	615	3.19	862	2.49	1,442	1.79	4,412	1.09
479	3.88	617	3.18	867	2.48	1,456	1.78	4,545	1.08
481	3.87	620	3.17	872	2.47	1,471	1.77	4,687	1.07
482	3.86	622	3.16	877	2.46	1,485	1.76	4,839	1.06
484	3.85	625	3.15	882	2.45	1,500	1.75	5,000	1.05
485	3.84	628	3.14	888	2.44	1,515	1.74	5,172	1.04
487	3.83	630	3.13	893	2.43	1,531	1.73	5,357	1.03
489	3.82	633	3.12	898	2.42	1,546	1.72	5,556	1.02
490	3.81	636	3.11	904	2.41	1,563	1.71	5,769	1.01
492	3.80	638	3.10	909	2.40	1,579	1.70	6,000	1.00
493	3.79	641	3.09	915	2.39	1,596	1.69	6,250	0.99
495	3.78	644	3.08	920	2.38	1,613	1.68	6,522	0.98
497	3.77	647	3.07	926	2.37	1,630	1.67	6,818	0.97
498	3.76	649	3.06	932	2.36	1,648	1.66	7,143	0.96
500	3.75	652	3.05	937	2.35	1,667	1.65	7,500	0.95
502	3.74	655	3.04	943	2.34	1,685	1.64	7,895	0.94
503	3.73	658	3.03	949	2.33	1,705	1.63	8,333	0.93
505	3.72	661	3.02	955	2.32	1,724	1.62	8,824	0.92
507	3.71	664	3.01	962	2.31	1,744	1.61	9,375	0.91
508	3.70	667	3.00	968	2.30	1,765	1.60	10,000	0.90
510	3.69	670	2.99	974	2.29	1,786	1.59	10,714	0.89
512	3.68	673	2.98	980	2.28	1,807	1.58	11,538	0.88
514	3.67	676	2.97	987	2.27	1,829	1.57	12,500	0.87
515	3.66	679	2.96	993	2.26	1,852	1.56	13,636	0.86
517	3.65	682	2.95	1,000	2.25	1,875	1.55	15,000	0.85
519	3.64	685	2.94	1,007	2.24	1,899	1.54	16,667	0.84
521	3.63	688	2.93	1,014	2.23	1,923	1.53	18,750	0.83
523	3.62	691	2.92	1,020	2.22	1,948	1.52	21,429	0.82
524	3.61	694	2.91	1,027	2.21	1,974	1.51	25,000	0.81
526	3.60	698	2.90	1,034	2.20	2,000	1.50	30,000	0.80
528	3.59	701	2.89	1,042	2.19	2,027	1.49	37,500	0.79
530	3.58	704	2.88	1,049	2.18	2,055	1.48	50,000	0.78
532	3.57	708	2.87	1,056	2.17	2,083	1.47	75,000	0.77
534	3.56	711	2.86	1,064	2.16	2,113	1.46	150,000	0.7600
536	3.55	714	2.85	1,071	2.15	2,143	1.45	200,000	0.7575
538	3.54	718	2.84	1,079	2.14	2,174	1.44	300,000	0.7550
540	3.53	721	2.83	1,087	2.13	2,206	1.43	400,000	0.7538
542	3.52	725	2.82	1,095	2.12	2,239	1.42	500,000	0.7530
543	3.51	728	2.81	1,103	2.11	2,273	1.41	600,000	0.7525
545	3.50	732	2.80	1,111	2.10	2,308	1.40	700,000	0.7521
547	3.49	735	2.79	1,119	2.09	2,344	1.39	800,000	0.7519
549	3.48	739	2.78	1,128	2.08	2,381	1.38	900,000	0.7517
551	3.47	743	2.77	1,136	2.07	2,419	1.37	1,000,000	0.7515
554	3.46	746	2.76	1,145	2.06	2,459	1.36	1	
556	3.45	750	2.75	1,154	2.05	2,500	1.35		
558	3.44	754	2.74	1,163	2.04	2,542	1.34	1	
560	3.43	758	2.73	1,172	2.03	2,586	1.33	1	
562	3.42	761	2.72	1,181	2.02	2,632	1.32	1	
564	3.41	765	2.71	1,190	2.01	2,679	1.31		
566	3.40	769	2.70	1,200	2.00	2,727	1.30	1	
568	3.39	773	2.69	1,210	1.99	2,778	1.29	1	
570	3.38	777	2.68	1,220	1.98	2,830	1.28		
573	3.37	781	2.67	1,230	1.97	2,885	1.27		
575	3.36	785	2.66	1,240	1.96	2,941	1.26	1	
577	3.35	789	2.65	1,250	1.95	3,000	1.25	1	
579	3.34	794	2.64	1,261	1.94	3,061	1.24	1	
581	3.33	798	2.63	1,271	1.93	3,125	1.23		
584	3.32	802	2.62	1,282	1.92	3,191	1.22	1	
586	3.31	806	2.61	1,293	1.91	3,261	1.21	]	

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Deerfield

Manufactured Building Area Size Adjustment Factors

Median Effective Area = 1100sf Fixed Site Cost Adjustment = 25%

Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.	Size	Adj.
85	4.00	139	2.73	198	2.14	324	1.60	887	1.06
86	3.96	140	2.72	199	2.13	327	1.59	917	1.05
87	3.92	141	2.70	201	2.12	331	1.58	948	1.04
88	3.89	142	2.69	202	2.11	335	1.57	982	1.03
89	3.85	143	2.67	204	2.10	340	1.56	1,019	1.02
90	3.82	144	2.66	205	2.09	344	1.55	1,058	1.01
91	3.78	145	2.65	207	2.08	348	1.54	1,100	1.00
92	3.75	146	2.64	208	2.07	353	1.53	1,146	0.99
93	3.72	147	2.62	210	2.06	357	1.52	1,196	0.98
94	3.69	148	2.61	212	2.05	362	1.51	1,250	0.97
95	3.66	149	2.60	213	2.04	367	1.50	1,310	0.96
96	3.62	150	2.58	215	2.03	372	1.49	1,375	0.95
97	3.59	151	2.57	217	2.02	377	1.48	1,447	0.94
98	3.57	152	2.56	218	2.01	382	1.47	1,528	0.93
99	3.54	153	2.55	220	2.00	387	1.46	1,618	0.92
100	3.51	154	2.54	222	1.99	393	1.45	1,719	0.91
101	3.48	155	2.52	224	1.98	399	1.44	1,833	0.90
102	3.45	156	2.51	225	1.97	404	1.43	1,964	0.89
103	3.43	157	2.50	227	1.96	410	1.42	2,115	0.88
104	3.40	158	2.49	229	1.95	417	1.41	2,292	0.87
105	3.38	159	2.48	231	1.94	423	1.40	2,500	0.86
106	3.35	160	2.47	233	1.93	430	1.39	2,750	0.85
107	3.33	161	2.46	235	1.92	437	1.38	3,056	0.84
108	3.30	162	2.45	237	1.91	444	1.37	3,438	0.83
109	3.28	163	2.44	239	1.90	451	1.36	3,929	0.82
110	3.26	164	2.43	241	1.89	458	1.35	4,583	0.81
111	3.23	165	2.42	243	1.88	466	1.34	5,500	0.80
112	3.21	166	2.41	246	1.87	474	1.33	6,875	0.79
113	3.19	167	2.40	248	1.86	482	1.32	9,167	0.78
114	3.17	168	2.39	250	1.85	491	1.31	13,750	0.77
115	3.15	169	2.38	252	1.84	500	1.30	27,500	0.76
116	3.13	170	2.37	255	1.83	509	1.29	100,000	0.75
117	3.11	171	2.36	257	1.82	519	1.28	200,000	0.7514
118	3.09	172	2.35	259	1.81	529	1.27	300,000	0.7509
119	3.07	173	2.34	262	1.80	539	1.26	400,000	0.7507
120	3.05	174	2.33	264	1.79	550	1.25	500,000	0.7506
121	3.03	175	2.32	267	1.78	561	1.24	600,000	0.7505
122	3.01	176	2.31	270	1.77	573	1.23	700,000	0.7504
123	2.99	177	2.30	272	1.76	585	1.22	800,000	0.7503
124	2.97	179	2.29	275	1.75	598	1.21	900,000	0.7503
125	2.95	180	2.28	278	1.74	611	1.20	1,000,000	0.7503
126	2.94	181	2.27	281	1.73	625	1.19	1	
127	2.92	182	2.26	284	1.72	640	1.18	1	
128	2.90	183	2.25	286	1.71	655	1.17		
129	2.89	185	2.24	289 293	1.70	671	1.16	1	
130	2.87	186	2.23 2.22		1.69	688	1.15		
131 132	2.85	187 188		296 299	1.68	705 724	1.14	1	
132	2.84 2.82	188	2.21 2.20	302	1.67	724 743	1.13 1.12	1	
133	2.82	190	2.20	302	1.66 1.65	764	1.12	1	
134	2.80	191	2.19	306	1.65	786	1.11	1	
133	2.79	192	2.18	313	1.63	809	1.10	1	
130	2.76	194	2.17	313	1.63	833	1.09	1	
137	2.75	193	2.16	320	1.62	859	1.08	1	
138	4.13	190	4.13	320	1.01	039	1.07	l	

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Code	Description					
00	<del>-</del>					
11	INVESTIG IN PROGRESS NOT ASSESSD SEPARATE					
12	SUBDIVIDED POST ASMT					
13 14	IMPROVED POST SALE IMPROVED POST ASMT					
15	IMPRVMNT U/C AT ASMT					
16	L/O ASMT - L/B SALE					
17	L/B ASMT - L/O SALE					
18 19	MULTIPLE PARCELS NON-PRICE MPC					
20	MULTI-TOWN PROPERTY					
21	MPC-CAN SELL SEPRTLY					
22 23	INDETERMINATE PRICE NO STAMP PER DEED					
24	ABUTTER SALE					
25	INSUFCNT MKT EXPOSUR					
26 27	MINERAL RIGHTS ONLY LESS THAN 100% INT					
28	LIFE EST/DEFER 1YR+					
29	PLOTAGE/ASMBL IMPACT					
30	TIMESHARE EASEMENT/DOATSLIDS					
31 32	EASEMENT/BOATSLIPS TIMBER RIGHTS					
33	LNDLRD/TENANT SALE					
34	PUBLIC UTIL GRNTR/E					
35 36	GOVMT AGENCY GRNTR/E REL/CHAR/EDU GRNTR/E					
37	FINANCIAL CO GRNTR/E					
38	FAMILY/RELAT GRNTR/E					
39 40	DIVORCE PRTY GRNTR/E BUSIN AFFIL GRNTR/E					
44	NONMKT TRUST GRNTR/E					
45	BOUNDARY ADJUSTMT					
46 47	DEED TO QUIET TITLE OTHR SALE OF CONVENC					
48	COURT/SHERIFF SALE					
49	DEED INLIEU FORECLSR					
50 51	TAX SALE FORECLOSURE					
52	OTHER FORCED SALE					
55	UNSPECFIED DEED CONV					
56 57	OTHER DOUBTFUL TITLE LARGE VALUE IN TRADE					
58	INSTALLMENT SALE					
59	UNFINISH COMMON PROP					
60 66	UNIDENT IN ASSR RECS COMPLEX COMMRCL SALE					
67	UNK PERSONAL PROPRTY					
68	MTGE TERMS UNKNOWN					
69 70	LEASE W/ UNK TERMS BUYR/SELR COST SHIFT					
77	ASSMNT ENCUMBRANCES					
80	SUBSID/ASSIST HOUSNG ESTATE SALE/FDCY COV					
81 82	DEED DATE OLD/INCMPL					
87	XS LOCALE IN SAMPLE					
88	XS PRP TYP IN SAMPLE					
89 90	RESALE IN EQ PERIOD RSA 79-A CURRENT USE					
97	RSA 79-B CONSRV ESMT					
98	SALE RELATD ASMT CHG					
99	UNCLASSFYD EXCLUSION					

## **SECTION 10**

# WATERFRONT, VIEW & BUILDING GRADE INFORMATION

- A. WATERFRONT
- **B. VIEW REPORT**
- C. BUILDING GRADE REPORT

FOLLOWED BY PICTURE CATALOG

### A. WATERFRONT

Grading waterfront, although somewhat objective due to the amount of waterfront, topography and presence or lack of a beach, the overall value different buyers are willing to spend for the same property varies dramatically due to individual likes and dislikes making the purchase somewhat emotional and to a degree subjective. This makes the assessing process more subjective than one may like, but it is a fact that buying and selling of property is not 100% objective. Docks are not separately assessed, as the value is inherent in the waterfront value.

Although the total market value of the property is expressed or displayed in separate parts, such as land, building, views and waterfront, it is the total value of the property that is most important. You may feel the view, waterfront, building or land is high or low, but if the total value represents market value and is equitable with similar properties, then your assessment is reasonable and fair.

The quality and desirability of waterfront varies widely as does the value attributed to various bodies of water and even the same body of water in two different municipalities.

Topography and access to the site, as well as to the waterfront itself varies and can greatly affect the market value. Because of this, it is rare to find two properties that are identical and as such adjustments must be made for water quality and access based on 3<sup>rd</sup> party data such as, NH DES when sales are lacking or limited.

Despite the possible lack of sales data, the assessor must still produce an equitable opinion of value for each and every property in town; sometimes making subjective adjustments for differences from property to property for what they feel affects the market value positively and/or negatively. This unfortunately may not always be demonstrated in sales data due to the lack of sales, so experience and common sense play a large part in this process, when local direct sales are lacking.

### **Deerfield 2015 Waterfront**

### **Adjustments for Water:**

### Pleasant Lake – Site Adjustments Base Value \$280,000

Restricted-LTD USE – Applied to seasonal use properties

on private non town maintained roads Cond 90

Water Access Cond 40 (+5 View)

Water Access/Shared - Limited Cond 20

BAS – Below Average Site

Cond 80/Und Cond 40

Normally less than 75' frontage or more, depending on severity – frontage will be, but not limited to, moderate to semi-steep topography, building could sit back a great distance from the water, have little to no view, with semi-poor waterfront.

AS or AVS – Average Site

Cond 100/Und Cond 75

Generally 75'+/- frontage, semi-blocked view, mild to rolling topography with little to no landscaping, fairly natural waterfront with little to no cleared areas.

AVS/ABAS Cond 120/Und Cond 95

This is a blend of an average and above average site, usually has some features from each.

ABAS-Above Ave Site

Cond 140/Und Cond 115

Normally greater than 150' of waterfront, lot is level with landscaping, cleared to water, with good views. May have small beach or retaining walls or boat ramps.

EXS - Excellent Site

Cond 160/Und Cond 135

Normally greater than 300+/- feet of frontage and excellent view, lot is level with extensive landscaping cleared to water, retaining walls, sandy beach.

There may be 5% increases for sandy beaches or boat ramps as there slightly better than the average site (or there may be an increase for additional frontage), or deductions (-10%) for restricted seasonal use (not owner controlled).

### Northwood Lake – Site Adjustments

Base Value \$125,000

Water Access/Shared

Cond 30

BAS – Below Average Site

Cond 80/Und Cond 40

Undeveloped waterfront or significant weeds/marsh area, normally less than 50' frontage.

AS or AVS – Average Site

Cond 100/Und Cond 75

Typically 75-200' of frontage, fairly natural, little to no landscaping, with few to no cleared areas, mild to rolling topography.

GD WF – Good Waterfront or ABAS-Above Ave Site

Cond 105/Und Cond 80

Mostly cleared and level with grassy areas, nice landscaping/grooming. May have small beach area or boat launch/ramp.

VGWF – Very Good Waterfront

Cond 115/Und Cond 90

Mostly cleared, level grassy areas, may have extensive landscaping or sandy beach or good view of lake or boat ramp or excessive waterfront or combination thereof.

EXS – Excellent Site

Cond 125/Und Cond 100

Excellent view, lot is level with extensive landscaping cleared to water, retaining walls, sandy beach.

### Freese's Pond

**Base Value \$10,000** 

Distance to water (DTW) and/or ACC wet = -50%

Parcel's 208-1, 208-4, 209-25 & 209-26 have excessive waterfront amounts and their waterfront condition is increased to 200 with a resulting value of \$20,000.

This section of the pond is very private as most of the waterfront is in its natural state with the Town of Deerfield and Deerfield School District owning the majority of the frontage and is undeveloped. Fewer weeds are present and this side of the pond is more pristine, although sales show adding similar value to the north side.

### **Lamprey River**

**Base Value \$20,000** 

Sections of the river are wider and more easily accessible and as such, add value at the upper end of the range. Those properties with steep access or are farther, distance wise to the river, are at the lower end of the range. Older sales and recent listings indicate the riverfront was an amenity that adds value much like the other bodies of water just at a much lower rate.

FAIR-FAIR Site Cond 25

Wet/Poor Access, Above Average Distance to Water (DTW).

BAVG – Below Average Site

Cond 50

Limited access or distance to water (DTW), above average topography or swampy.

AVG – Average Site

Cond 100

Average riverfront with no issues with access or topography.

WEEDS: ABUNDANT MEAN DEPTH: UNK.

GPS: N43°09.3917W71°14.3017 SHOAL AREA: UNK.

NOTES: THE WEST POND HAS MORE OPEN WATER

GAME FISH: LM
OTHER: CP/HP/YP

BAIT

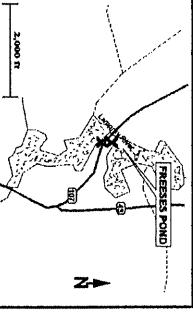
BAIT: GS/SU

NOTES: FISH CAME BACK STRONG AFTER DAM REPAIR IN MID-80'S. SMALL RIGS CAN GO BETWEEN PONDS UNDER BRIDGE.

ACCESS: 3M NORTH ON 107 FROM 107/43 INTER-SECT AT DEERFIELD MARKET TO TURN-OFF ON LEFT SIDE OR ALONG THE RIGHT SIDE.

QUALITY: LEFT SIDE CAPABLE OF BASS BOAT WITH 4WD VEHICLE, WITH FAIR T/O. PARK 2-3. RIGHT SIDE OK FOR CA/CT/SMALL BOAT. POOR T/O, PARK 2.

ACRES: 49+ ALT: PLEASANT/HARVEY

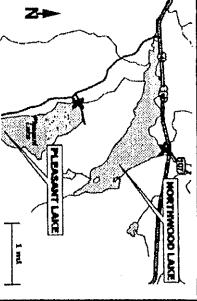


COUNTY: ROCKINGHAM TOWN: DEERFIELD

FREESES POND

# NORTHWOOD LAKE

COUNTY: ROCKINGHAM TOWN: NORTHWOOD



ACRES: 687 ALT: HARVEY/PLEASANT LAKES

ACCESS: 5.5M EAST ON 202/4/9 FROM THE RTE 28 INTERSECT TURN RIGHT AND THEN QUICK LEFT TO THE LAUNCH AREA.

QUALITY: DIRT BASE BUT USUALLY ADEQUATE UNLESS WATER LEVEL WAY DOWN, FAIR T/O. GOOD PARKING ALONG ACCESS ROAD.

GAME FISH: LMSM

OTHER: CP/HP/SF/WP/YP BAIT: CF/SH

**NOTES:** FAIR FISHERY DESPITE ATTEMPTS TO POISON THE WEEDS.

WEEDS: COMMON MEAN DEPTH:9.2 GPS: N43°13.343′N71°15.284′ SHOAL AREA:39%

NOTES: DEVELOPED SHORELINE, CAN GET BUSY IN SUMMER, USUALLY STAINED WATER.

WEEDS: SPARSE MEAN DEPTH: 20' GPS: N43°12.103'W71°16.211' SHOAL AREA: 80% NOTES: DEEP, CLEAR WATER WITH WIDE SHOAL AREAS AND SOME VARIED STRUCTURE.

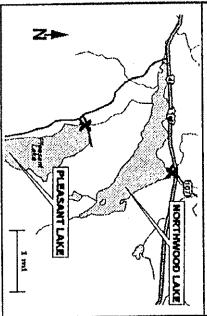
GAME FISH: BRK/BT/LM/RT/SM
OTHER: CP/HP/SF/WP/YP BAIT: CF/GS/SU

NOTES: DEVELOPED SHORE. OPEN TO THE WIND F&G IS SUPPOSED TO UPGRADE THE LAUNCH. IT'S TERRIBLE THE WAY IT IS, BUT AT LEAST THERE IS SOME PARKING NOW.

ACCESS: 1.8M SOUTH ON 107 FROM 107/2024-9
TURN LEFT ON LYNN GROVE RD. .1M TO ACCESS ON
RIGHT.

QUALITY: BROKEN TAR/ROCK/GRAVEL. SHALLOW. VERY POOR TURNAROUND. PARK 6-7 IN LOT JUST UP AND ACROSS RD.

ACRES: 493 ALT: NORTHWOOD LAKE



COUNTY: ROCKINGHAM TOWN: DEERFIELD

PLEASANT LAKE

### **Deerfield Waterfront Report**

**Sorted By Waterfront Value** 



Map Lot Sub: 000206 000009 000000

Location: SCOTT LN

Owner: SCOTT LANE WATER ACCESS

Waterfront Value: \$ 0

**Condition:** 0

Notes: PL/SHARED ACC WF



**Map Lot Sub:** 000208 000069 000000 **Location:** 12 MT VIEW RD

Owner: BROWN, EDWARD W.

Waterfront Value: \$ 5,000

Condition: 50

Notes: WF/FREESES PND/WET



Map Lot Sub: 000208 000002 000000

**Location:** 98 NORTH RD

Owner: KALLIN, ROBERT L.

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 12/22/14
 5584/0495
 Q I
 \$182,000

Current Assessment:

\$182,800



 Map Lot Sub:
 000208 000030 000000

 Location:
 45 HAMMOND RD

 Owner:
 PARADISE, DENNIS M.

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



 Map Lot Sub:
 000208 000031 000000

 Location:
 43 HAMMOND RD

 Owner:
 KAPPA, STEVEN J

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000034 000000 Location: 37 HAMMOND RD Owner: DAIGLE, ILA M

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000035 000000 **Location:** 33 HAMMOND RD

Owner: SMITH, JAMES

Waterfront Value: \$ 10,000

Condition: 100



 Map Lot Sub:
 000208 000036 000000

 Location:
 29 HAMMOND RD

 Owner:
 MARTIN, JOHN A

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



Map Lot Sub: 000208 000037 000000 Location: 25 HAMMOND RD Owner: DAIGLE, ALLEN

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000038 000000 Location: 23 HAMMOND RD Owner: COOPER, PAUL E

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000039 000000 **Location:** 19A HAMMOND RD

Owner: POITRAS, JOHN R

Waterfront Value: \$ 10,000

Condition: 100



 Map Lot Sub:
 000208 000040 000000

 Location:
 19 HAMMOND RD

 Owner:
 DALEY, DONALD

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



Map Lot Sub: 000208 000041 000000
Location: 17A HAMMOND RD
Owner: ROBERTS, CHERYL LEE

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000042 000000 Location: 17 HAMMOND RD Owner: CIESLUK, JAMES

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000045 000000 Location: 13 HAMMOND RD Owner: KINGSBURY, CHAD C

Waterfront Value: \$ 10,000

Condition: 100



**Map Lot Sub:** 000208 000046 000000

**Location:** 6 HOLT RD **Owner:** KING, JAYNE M

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 01/08/13
 5397/0588
 Q I
 \$189,000

Current Assessment: \$215,300

Map Lot Sub: 000208 000048 000000
Location: 10 HOLT DR EXT
Owner: GAUTHIER, GISELA

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND

Map Lot Sub: 000208 000049 000000

Location: 11 HOLT DR EXT

Owner: LAHR, ERIC

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND

**Map Lot Sub:** 000208 000050 000000 **Location:** 9 HOLT DR EXT

Owner: PAPADOPOULOS, NICHOLAS A.

Waterfront Value: \$ 10,000

Condition: 100







Map Lot Sub: 000208 000051 000000
Location: 5 HOLT DR EXT
Owner: LUPA, JR, STANLEY

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



 Map Lot Sub:
 000208 000053 000000

 Location:
 1 HOLT DR EXT

 Owner:
 O'GARA, JOHN T

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000056 000000

Location: 18 HOLT DR

Owner: NICOLAZZO, NANCY

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000057 000000

**Location:** 18A HOLT DR

Owner: BERRY, JENNA MAE

Waterfront Value: \$ 10,000

Condition: 100



 Map Lot Sub:
 000208 000058 000000

 Location:
 107 NORTH RD

 Owner:
 PERRON, PATRICIA

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



Map Lot Sub: 000208 000059 000000

Location: NORTH RD

Owner: DEERFIELD, TOWN OF

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000060 000000

Location: 97 NORTH RD

Owner: FOLSOM JR., ROLAND

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000062 000000

Location: 93 NORTH RD

Owner: BROWN, FREDERICK

Waterfront Value: \$ 10,000

Condition: 100



**Map Lot Sub:** 000208 000063 000000 **Location:** 93A NORTH RD

Owner: CONROY, TERRENCE E

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



**Map Lot Sub:** 000208 000070 000000 **Location:** 16 MT VIEW RD

Owner: BOLDUC, GARY Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000076 000000

Location: SHADY LN

Owner: WHITE, SUSAN B

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000077 000000

Location: SHADY LN

Owner: MEYER, JAMES

Waterfront Value: \$ 10,000

Condition: 100



 $\textbf{Map Lot Sub:} \ \ 000208 \ 000081 \ 000000$ 

Location: PINE AVE

Owner: DORVAL, KEVIN P

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



Map Lot Sub: 000208 000082 000000

**Location:** 11 PINE AVE **Owner:** MICHAUD, PAUL

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000083 000000

Location: 11A PINE AVE
Owner: SAVINELLI, CARL

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000084 000000

**Location:** 13 PINE AVE

Owner: FENSTERMAKER, JERRY

Waterfront Value: \$ 10,000

Condition: 100



Map Lot Sub: 000208 000085 000000 Location: 25A PENN AVE Owner: HURD, AMIE M.

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



Map Lot Sub: 000208 000086 000000

**Location: 25 PENN AVE** 

Owner: DEVEAU-HURD, YVETTE

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000087 000000

Location: 23 PENN AVE

Owner: FERRIS, SHAWN C

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000088 000000

Location: 21A PENN AVE Owner: KANACH, MARY P

Waterfront Value: \$ 10,000

Condition: 100



 $\textbf{Map Lot Sub:} \ \ 000208 \ 000089 \ 000000$ 

**Location:** 21 PENN AVE **Owner:** CORMIER, SCOTT

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000090 000000

**Location:** 19 PENN AVE

Owner: ALLQUIST, MARY F, TTEE

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000091 000000

**Location:** 17A PENN AVE

Owner: NORRIS, RACHEL L

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND

Date Book/Page Type Price

**Most Recent Sale:** 10/15/12 5367/0644 Q I \$135,000

**Current Assessment:** 

**Map Lot Sub:** 000208 000092 000000

**Location:** 17 PENN AVE

Owner: SKOOG, ELIZABETH

Waterfront Value: \$ 10,000



Condition: 100

**Notes:** WF/FREESES POND

\$113,100



**Map Lot Sub:** 000208 000093 000000 **Location:** 15A PENN AVE

Owner: SMITH, DONALD WALKER

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000094 000000

Location: 15 PENN AVE
Owner: KOPRESKI, MARC

Waterfront Value: \$ 10,000



**Notes:** WF/FREESES POND

 Most Recent Sale:
 08/11/14
 5552/0602
 Q I
 \$174,933

 Current Assessment:
 \$173,900

Map Lot Sub: 000208 000095 000000

**Location:** 13 PENN AVE **Owner:** HOW, JAMES R.

Waterfront Value: \$ 10,000



Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000208 000113 000000

Location: 8 LEWIS DR

Owner: GANCARZ, DAVID J

Waterfront Value: \$ 10,000

Condition: 100



Map Lot Sub: 000208 000115 000000

Location: 10 LEWIS DR Owner: SMITH, MARK

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000208 000116 000000

**Location:** 12 LEWIS DR

Owner: MURRAY, JOCELYN E.

Waterfront Value: \$ 10,000



Condition: 100

Notes: WF/FREESES POND

Date Book/Page **Price** Type Most Recent Sale: 08/12/14 5552/1848 Q I \$118,000 **Current Assessment:** \$119,900

Map Lot Sub: 000209 000027 000000

Location: 68 NORTH RD

Owner: MCDANIEL, CHRISTINE M.

Waterfront Value: \$ 10,000



Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000209 000028 000000

Location: 70 NORTH RD Owner: LITZ, JOHN Waterfront Value: \$ 10,000

Condition: 100



**Map Lot Sub:**  $000209 \ 000029 \ 000000$ 

**Location:** RTE 43-107

Owner: DEERFIELD, TOWN OF

Waterfront Value: \$ 10,000

Condition: 100

**Notes:** WF/FREESES POND



**Map Lot Sub:** 000209 000030 000000 **Location:** 2 FREESES POND RD

Owner: WIDMER JR., SHELDON

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



Map Lot Sub: 000209 000031 000000 Location: 6 FREESES POND RD Owner: BURY, WALTER E.

Waterfront Value: \$ 10,000

Condition: 100

Notes: WF/FREESES POND



**Map Lot Sub:** 000209 000033 000000

**Location:** 12 FREESES POND RD **Owner:** SHIMER, SCOTT W

o water Simville, Scot

Waterfront Value: \$ 10,000

Condition: 100



**Map Lot Sub:** 000406 000015 000000 Location: 16 OLD COFFEETOWN RD Owner: HICKS, STEPHEN B - TRUSTEE

Waterfront Value: \$ 10,000

Condition: 50

Notes: WF/LAMPREY RF/LTD



Map Lot Sub: 000415 000010 000000 Location: 30 RAYMOND RD Owner: ROLLINS, WILLIS

Waterfront Value: \$ 10,000

Condition: 50

Notes: WF/LAMPREY RF/LTD



Map Lot Sub: 000415 000017 000000 Location: 1 MILLSTONE LN

Owner: O'NEAL, ALAN E

Waterfront Value: \$ 10,000

Condition: 50

Notes: WF/LAMPREY RF/LTD



**Map Lot Sub:**  $000415\ 000018\ 000000$ 

Location: 48 RAYMOND RD

Owner: MOULTON, BRIAN

Waterfront Value: \$ 10,000

Condition: 50

Notes: WF/LAMPREY RF/LTD



Map Lot Sub: 000424 000063 000000 Location: 221 RAYMOND RD Owner: CHASSE, KEITH

Waterfront Value: \$ 10,000

Condition: 50

Notes: LAMPREY RF/WET/ACC

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 12/03/13
 5498/2977
 Q I
 \$234,933

Current Assessment: \$239,400

Map Lot Sub: 000424 000112 000000 Location: 145 RAYMOND RD Owner: COLE FAMILY TRUST

Waterfront Value: \$ 10,000

**Condition:** 50

**Notes:** LAMPREY RF/DTW WF

**Map Lot Sub:** 000209 000026 000000

**Location:** 66 NORTH RD

Owner: DEERFIELD SCHOOL DISTRICT

Waterfront Value: \$ 20,000

Condition: 200

Notes: FREESES POND/XCS W

 $\textbf{Map Lot Sub:} \ \ 000209 \ 000049 \ 000000$ 

Location: 53 NORTH RD

Owner: FERGUSON, ELIZABETH T

Waterfront Value: \$ 20,000

Condition: 100

**Notes:** WF/LAMPREY RF

Date Book/Page Type

**Most Recent Sale:** 11/05/13 5492/2542 Q I \$295,000

Current Assessment: \$288,300



**Price** 



 $\textbf{Map Lot Sub:} \ \ 000401 \ \ 000002 \ \ 000000$ 

Location: 51 LAKE RD

Owner: WILLWERTH, LAWRENCE J

Waterfront Value: \$ 31,300

Condition: 25

**Notes:** WA/NL/RESTRICTIONS



 $\textbf{Map Lot Sub:} \ \ 000201 \ \ 000021 \ \ 000000$ 

**Location:** KENOZA AVE

Owner: CYPHERS, RAYMOND L

Waterfront Value: \$ 37,500

Condition: 30

Notes: WA/NORTHWOOD LAKE



**Map Lot Sub:** 000201 000022 000000 **Location:** 12D KENOZA AVE

Owner: HARDY, PAMELA J, TTEE

Waterfront Value: \$ 37,500

Condition: 30

Notes: WA/NORTHWOOD LAKE



**Map Lot Sub:** 000201 000023 000000 **Location:** 12C KENOZA AVE

Owner: MCGOVERN, PATRICK J.

Waterfront Value: \$ 37,500

Condition: 30

Notes: WA/NORTHWOOD LAKE



**Map Lot Sub:** 000201 000024 000000 **Location:** 12B KENOZA AVE

Owner: MCGAFFIGAN ETAL, PETER THOMAS

Waterfront Value: \$ 37,500

Condition: 30

Notes: WA/NORTHWOOD LAKE



**Map Lot Sub:** 000201 000027 000000 **Location:** 12F KENOZA AVE

Owner: MCGOVERN, PATRICK J.

Waterfront Value: \$ 37,500

Condition: 30

Notes: WA/NORTHWOOD LAKE



Map Lot Sub: 000401 000001 000000
Location: 18 LAKE SITES DR
Owner: PLUMLEY, LAURIE

Waterfront Value: \$ 37,500

Condition: 30

Notes: SHARED WTR ACC/NL



**Map Lot Sub:** 000201 000013 000000 **Location:** 6 NORTHWOOD LAKE

Owner: STEVENS, HARLEY F.

Waterfront Value: \$ 50,000

Condition: 40

Notes: BAS/UND/NORTHWOOD



**Map Lot Sub:** 000201 000015 000000 **Location:** SAND PIT AVE

Owner: DEERFIELD, TOWN OF

Waterfront Value: \$ 50,000

Condition: 40

Notes: BAS/UND/NORTHWOOD



**Map Lot Sub:** 000201 000026 000000 **Location:** 12G KENOZA AVE

Owner: MCGOVERN-TRUSTEE, HELENE M.

Waterfront Value: \$ 50,000

Condition: 40

Notes: WA/NORTHWOOD LK/VU



**Map Lot Sub:** 000202 000008 000000

**Location:** BAKER AVE

Owner: FORD, RUSSELL B

Waterfront Value: \$ 50,000

Condition: 40

Notes: NAT/UND/85'/NL WF



**Map Lot Sub:** 000207 000064 000000

Location: 1 DUKE'S LN

Owner: HEGARTY, RICHARD S

Waterfront Value: \$ 56,000

Condition: 20

Notes: SHRD WTR ACC/PL WF



**Map Lot Sub:** 000207 000065 000000

Location: 2 DUKE'S LN

Owner: ARSENAULT, ROBERT K.

Waterfront Value: \$ 56,000

Condition: 20

Notes: SHRD WTR ACC/PL WF



Map Lot Sub: 000207 000066 000000

Location: 15 SUNSET LN
Owner: STEVENSON, TINA

Waterfront Value: \$ 56,000

Condition: 20

Notes: SHRD WTR ACC/PL WF



**Map Lot Sub:** 000207 000067 000000

Location: 3 DUKE'S LN

Owner: PRATTE, MAURICE G

Waterfront Value: \$ 56,000

Condition: 20

Notes: SHRD WTR ACC/PL WF



Map Lot Sub: 000207 000068 000000

Location: 4 DUKE'S LN

Owner: GARLO, ALBERT S.

Waterfront Value: \$ 56,000

Condition: 20

Notes: SHRD WTR ACC/PL WF



Map Lot Sub: 000401 000012 000000 Location: 11 LAKE SITES DR Owner: ROYER, RONALD I

Waterfront Value: \$ 100,000

**Condition:** 80

Notes: WF/BAS/NORTHWOOD



**Map Lot Sub:** 000202 000023 000000 **Location:** 49 BAKER AVE

Owner: GARDNER, JR, JOHN A

Waterfront Value: \$ 106,300

**Condition:** 85

Notes: NL/GD/-20RBL/DTW W



**Map Lot Sub:** 000204 000034 000000

Location: 12 GULF RD

Owner: AMBROSE, ELEANOR

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/WA/OBST VU WF



**Map Lot Sub:** 000204 000038 000000

Location: 16 GULF RD

Owner: ANDERSON, GARY D

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/WA/OBST VU WF



**Map Lot Sub:** 000205 000079 000000 **Location:** 1 CHARLIE LN

Owner: MCKENZIE, JOSEPH J, TTEE

Waterfront Value: \$ 112,000

Condition: 40

**Notes:** BAS/LTD/15'/PL WF



Map Lot Sub: 000206 000010 000000

**Location:** 8 SCOTT LN

Owner: THOMPSON, DANIEL, ET AL

Waterfront Value: \$ 112,000

**Condition:** 40

Notes: PL/SHRD WA WF



Map Lot Sub: 000206 000011 000000

**Location:** 9 SCOTT LN

Owner: GIBERSON, TIMOTHY

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/SHD WTR ACC WF



Map Lot Sub: 000206 000012 000000

Location: 10 SCOTT LN
Owner: BUZZELL, JESSE

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/SHD WTR ACC WF



 Map Lot Sub:
 000206 000015 000000

 Location:
 4 SKI DOO LN

 Owner:
 WALSH, JOSEPH R

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/WTR ACC WF



Map Lot Sub: 000207 000001 000000
Location: ROW NORTH RD
Owner: DWYER, AUDREY E

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/UND/BAS/30' WF



Map Lot Sub: 000207 000023 000000 Location: 5 LOON LEDGE LN Owner: SILVIA, RICHARD L

Waterfront Value: \$ 112,000

Condition: 40

Notes: PL/WA/ACROS 207-21



 Map Lot Sub:
 000201 000016 000000

 Location:
 7 NORTHWOOD LAKE

Owner: DUNSTAN, CHRISTOPHER G

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS WF/NORTHWOOD



**Map Lot Sub:** 000201 000025 000000 **Location:** KENOZA AVE

Owner: DUNN, LAWRENCE

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/95'/NORTHWOOD



**Map Lot Sub:** 000201 000031 000000 **Location:** 13 BAKER AVE

Owner: GOODRIDGE, THOMAS W

Waterfront Value: \$ 125,000

Condition: 100

Notes: NL/AVS WF/180'



Map Lot Sub: 000201 000033 000000

**Location:** 15 BAKER AVE **Owner:** DROUIN RENE A.

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/100'/NORTHWOOD



**Map Lot Sub:** 000201 000034 000000

**Location:** 16 BAKER AVE

Owner: ANDERSON, JOHN W

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/110'/NORTHWOOD



**Map Lot Sub:** 000201 000037 000000 **Location:** 18 BAKER AVE

Owner: CASH, FARREN ABELL & WALSH

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/175'



Map Lot Sub: 000201 000038 000000 Location: 19 BAKER AVE

Owner: CLARK, JUDITH A.

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/70'



**Map Lot Sub:** 000201 000039 000000

Location: 20 BAKER AVE
Owner: ALLEN, WAYNE A

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/129'



**Map Lot Sub:** 000201 000040 000000

Location: 20A NORTHWOOD LAKE
Owner: PETERSON, KENNETH

Waterfront Value: \$125,000

Condition: 100

Notes: AVS/NORTHWOOD/85'



Map Lot Sub: 000201 000041 000000 Location: 21 BAKER AVE Owner: SYLVIA, JACQUELINE

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/155'



**Map Lot Sub:** 000201 000043 000000 **Location:** 22 BAKER AVE

Owner: ROBERTS, LOUISE P

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/140'



Map Lot Sub: 000202 000001 000000

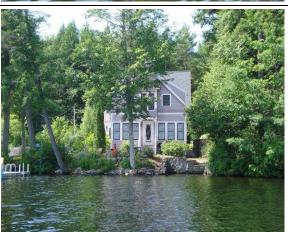
**Location: 25 BAKER AVE** 

Owner: STILES, HOWARD W - TRUSTEE

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/175'



**Map Lot Sub:** 000202 000009 000000 **Location:** 34 BAKER AVE

O----- DANGEE DOUGLAS

Owner: DANOFF, DOUGLAS M.

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/74'



Map Lot Sub: 000202 000012 000000 Location: 37 BAKER AVE Owner: JOHNSON, THOMAS A

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/100'



Map Lot Sub: 000401 000004 000000

**Location:** 46 LAKE RD

Owner: CHAMBERLIN, STEVEN M.

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/60'



Map Lot Sub: 000401 000005 000000

**Location:** 48 LAKE RD

Owner: RANDALL, LUCILLE TRUSTEE

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/50'



**Map Lot Sub:** 000401 000007 000000

**Location:** 50 LAKE RD

Owner: TOWLE JR., GEORGE A, TTEE

Waterfront Value: \$ 125,000

Condition: 100

Notes: AVS/NORTHWOOD/110'



Map Lot Sub: 000204 000036 000000

Location: 14 GULF RD

Owner: PEARCE, DAVID, SR

Waterfront Value: \$ 126,000

Condition: 45

Notes: PL WA WF/VU



Map Lot Sub: 000204 000037 000000

**Location:** 14A GULF RD

Owner: CAMPBELL, BRYAN L.

Waterfront Value: \$ 126,000

**Condition:** 45

Notes: PL WA WF/VU



Map Lot Sub: 000201 000017 000000

Location: KLOPP AVE

Owner: STONE, RICHARD M & HENRY R

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'



 $\textbf{Map Lot Sub:} \ \ 000201 \ \ 000018 \ \ 000000$ 

**Location:** 10 KLOPP AVE

Owner: BEAUCHAMP, PAUL W

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'



**Map Lot Sub:** 000201 000019 000000

Location: 11 KLOPP AVE

Owner: KLOP, FRANCES C - TRUSTEE

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'



**Map Lot Sub:** 000201 000032 000000

**Location:** 14 BAKER AVE

Owner: ERICKSON II, DAVID - TRUSTEE

Waterfront Value: \$ 131,300

**Condition:** 105

Notes: GD/NORTHWOOD/140'



**Map Lot Sub:** 000201 000044 000000

**Location:** 23 BAKER AVE

Owner: LENCKI, DONNA K REV TR

Waterfront Value: \$ 131,300

Condition: 105

Notes: AVS+XCS/NWOOD/243'



Map Lot Sub: 000201 000046 000000

**Location:** 21A BAKER AVE **Owner:** GEISLER, RICHARD J

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/80' W



Map Lot Sub: 000202 000002 000000 Location: 27 BAKER AVE Owner: T.K. SOCHA, LLC

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/70' W



**Map Lot Sub:** 000202 000003 000000 **Location:** 28 BAKER AVE

Owner: T.K. SOCHA, LLC

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/70' W



Map Lot Sub: 000202 000004 000000

**Location:** 29 BAKER AVE

Owner: DEFRUSCIO, ANTHONY J

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/160'



Map Lot Sub: 000202 000005 000000

**Location:** 30 BAKER AVE **Owner:** JOY, DAVID M

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/40' W



**Map Lot Sub:** 000202 000006 000000 **Location:** 31 BAKER AVE

Owner: GREENLEAF, ROBERT A. & JEAN E.

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/74' W



**Map Lot Sub:** 000202 000007 000000 **Location:** 32 BAKER AVE

Owner: BENNETT, LINDA M

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/66' W



 $\textbf{Map Lot Sub:} \ \ 000202 \ 000011 \ 000000$ 

**Location:** 36 BAKER AVE

Owner: FONTAINE, LORRAINE D - TRUSTEE

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/98' W



**Map Lot Sub:** 000202 000013 000000

Location: 38 BAKER AVE

Owner: COX, MICHAEL & JENNIFER

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/120'



 Map Lot Sub:
 000202 000015 000000

 Location:
 40 BAKER AVE

 Owner:
 HAND, REX ALAN

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/107'



**Map Lot Sub:** 000202 000016 000000 **Location:** 41 BAKER AVE

Owner: PAPADINIS, PAMELA P

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'

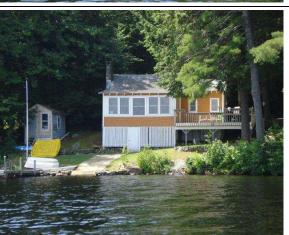


Map Lot Sub: 000202 000017 000000 Location: 42 BAKER AVE Owner: HUGHES, ROBERT E

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'



**Map Lot Sub:** 000202 000018 000000

**Location:** 43 BAKER AVE

Owner: LECLERC, DOROTHY T, TRUSTEE

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/100'



 Map Lot Sub:
 000202 000019 000000

 Location:
 44 BAKER AVE

 Owner:
 ANDERSON, JOHN

Waterfront Value: \$ 131,300

Condition: 105

Notes: GD/NORTHWOOD/235'



Map Lot Sub: 000202 000021 000000

**Location:** 47 BAKER AVE

Owner: LOMBARDOZZI J, RICHARD TRUSTEE

Waterfront Value: \$ 131,300

**Condition:** 105

Notes: GD/NORTHWOOD/104'



**Map Lot Sub:** 000202 000022 000000

**Location:** 48 BAKER AVE **Owner:** FORTIN, MARK C

Waterfront Value: \$ 131,300

**Condition:** 105

Notes: GD/NORTHWOOD/125'



**Map Lot Sub:** 000401 000010 000000

Location: 9 LAKE SITES DR
Owner: CRAMER, KATHRYN

Waterfront Value: \$ 131,300

Condition: 105

Notes: AVS/NORTHWOOD 140'



 Map Lot Sub:
 000201 000036 000000

 Location:
 17 BAKER AVE

 Owner:
 HUGHES, BETTY P

Waterfront Value: \$ 137,500

**Condition:** 110

Notes: NL/GD+5 XCS/225' W



**Map Lot Sub:** 000201 000045 000000 **Location:** 24 BAKER AVE

Owner: GUTHERY, RUTH B REV TRUST

Waterfront Value: \$ 137,500

Condition: 110

Notes: NL/AVS+10XCS/660'



Map Lot Sub: 000207 000002 000000

Location: NORTH RD

Owner: ANNMARGEO, LLC

Waterfront Value: \$ 140,000

Condition: 50

Notes: PLBAS/UND/211'XCS



**Map Lot Sub:** 000201 000009 000000

Location: 88 SLEEPY HOLLOW LN

Owner: READ, WALTER H

Waterfront Value: \$ 143,800

Condition: 115

Notes: VGD/NORTHWOOD/75'



Map Lot Sub: 000201 000014 000000 Location: 6 SAND PIT AVE Owner: LENCKI, DONNA K.

Waterfront Value: \$ 143,800

Condition: 115

Notes: VGD/NORTHWOOD/175'



**Map Lot Sub:** 000202 000010 000000

**Location:** 35 BAKER AVE

Owner: WADLEIGH, SARAH REV TRT/TRSTEE

Waterfront Value: \$ 143,800

Condition: 115

Notes: VGD/NORTHWOOD/141'



**Map Lot Sub:** 000202 000014 000000 **Location:** 39 BAKER AVE

Owner: DAMON, DONALD L

Waterfront Value: \$ 143,800

Condition: 115

Notes: NL/GD+10 XCS/315'



**Map Lot Sub:** 000202 000020 000000

Location: 46 BAKER AVE

Owner: SOUSA, MANUEL D

Waterfront Value: \$ 143,800

Condition: 115

Notes: VGD/NORTHWOOD/118'



Map Lot Sub: 000201 000007 000000
Location: 104 SLEEPY HOLLOW LN
Owner: STEVENS, HARLEY F.

Waterfront Value: \$ 156,300

Condition: 125

Notes: 190'/EXC/NORTHWOOD



 $\textbf{Map Lot Sub:} \ \ 000206 \ 000013 \ 000000$ 

**Location:** 3 CHARLIE LN

Owner: MARTELL REVOCABLE TRUST

Waterfront Value: \$ 196,000

Condition: 70

**Notes:** BAS/PL/60'/LTD WF



**Map Lot Sub:** 000206 000014 000000

**Location:** 2 CHARLIE LN

Owner: CADY-FERNANDES, LLC.

Waterfront Value: \$ 196,000

Condition: 70

Notes: BAS/PL/LTD/52' W



Map Lot Sub: 000206 000023 000000

 $\textbf{Location:} \ \ 1 \ SKI \ DOO \ LN$ 

Owner: CAVANAUGH, ROBERT B 1998 TRUST

Waterfront Value: \$ 196,000

Condition: 70

Notes: BAS/PL/LTD/75' W



Map Lot Sub: 000207 000004 000000 Location: 3 RIDGE VIEW LANE Owner: TELGE, PETER J

Waterfront Value: \$ 196,000

Condition: 70

Notes: BAS/PL/LTD/70' W



**Map Lot Sub:** 000207 000005 000000 **Location:** 2 RIDGE VIEW LANE

Owner: CROWLEY, JOHN A/CHARLOTTE A TT

Waterfront Value: \$ 196,000

**Condition:** 70

Notes: BAS/PL/LTD/100'



**Map Lot Sub:**  $000207 \ 000054 \ 000000$ 

**Location:** 9 SUNSET LN

Owner: NUTTER, BARBARA T

Waterfront Value: \$ 196,000

Condition: 70

Notes: BAS/PL/50'/LTD WF



Map Lot Sub: 000207 000055 000000

**Location:** 10 SUNSET LN

Owner: NOILES, RAYMOND

Waterfront Value: \$ 196,000

Condition: 70

Notes: BAS/PL/50'/LTD WF



**Map Lot Sub:** 000207 000071 000000 **Location:** 3 WILLOW LN

Owner: VLIET, MILLER J. VAN

Waterfront Value: \$ 196,000

Condition: 70

Notes: PL/BAS/COVE/LTD W



**Map Lot Sub:** 000204 000045 000000

**Location:** 299 NORTH RD **Owner:** O'NEAL, FRANK

Waterfront Value: \$ 224,000

**Condition:** 80

**Notes:** BAS/PL/LTD/+XCS



Map Lot Sub: 000206 000018 000000

Location: 3 SKI DOO LN

Owner: SPIDALE, SANDRA M.

Waterfront Value: \$ 224,000

Condition: 80

Notes: BAS/PLEASANT/75' W



 $\textbf{Map Lot Sub:} \ \ 000206 \ 000033 \ 000000$ 

**Location:** 255 NORTH RD **Owner:** DUFFY JR, JOHN J

Waterfront Value: \$ 224,000

Condition: 80

Notes: BAS/PLEASANT/100'



Map Lot Sub: 000207 000006 000000
Location: 1 RIDGE VIEW LANE
Owner: LEVESQUE, CLAUDE R

Waterfront Value: \$ 224,000

**Condition:** 80

Notes: BAS/PLEASANT/60' W



Map Lot Sub: 000207 000042 000000 Location: 1 IVER JOHNSON LN Owner: DAVIS, KENT E

Waterfront Value: \$ 224,000

Condition: 80

Notes: PL/AV/BA/COVE/LTD



**Map Lot Sub:** 000207 000043 000000 **Location:** 215A NORTH RD

Owner: FOOTE, PAUL T.

Waterfront Value: \$ 224,000

Condition: 80

Notes: PL/AV/BA/COVE/WEDY



**Map Lot Sub:** 000207 000012 000000

**Location:** 237 NORTH RD

Owner: LEVESQUE, CLAUDE R

Waterfront Value: \$ 238,000

Condition: 85

Notes: BAS/PL/+5BCH/45' W



**Map Lot Sub:** 000205 000055 000000 **Location:** 297 NORTH RD

Owner: SPINAZZOLA, ANTHONY TRUSTEE

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/80'/LTD WF



**Map Lot Sub:** 000205 000056 000000 **Location:** 297A NORTH RD

Owner: SPINAZZOLA, ANTHONY TRUSTEE

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/80' W



**Map Lot Sub:** 000206 000003 000000

Location: 2 SCOTT LN

Owner: CUMMING, GRANT

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/100'



**Map Lot Sub:** 000206 000005 000000

Location: 4 SCOTT LN

Owner: HODGDON, STUART A, TTEE

Waterfront Value: \$ 252,000

Condition: 90

Notes: PL/AVS/LTD/50' WF



Map Lot Sub: 000206 000008 000000

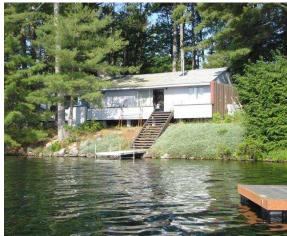
Location: 7 SCOTT LN

Owner: DUDMAN, MARK T.

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/87' W



**Map Lot Sub:** 000206 000026 000000 **Location:** 5 POND VIEW LN

Owner: MIKULKA, STEVEN ET AL

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/138'



**Map Lot Sub:** 000206 000031 000000 **Location:** 1 POND VIEW LN

Owner: SIKES, RICHARD

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/75' W



 $\textbf{Map Lot Sub:} \ \ 000207 \ 000003 \ 000000$ 

**Location:** 249 NORTH RD

Owner: DUMAS TRUSTEE, ROGER F

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/150'



 Map Lot Sub:
 000207 000018 000000

 Location:
 3 LOON LEDGE LN

 Owner:
 DULEY, GEORGE

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/75' W



Map Lot Sub: 000207 000038 000000 Location: 6 IVER JOHNSON LN Owner: DUBOIS, DALE R

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/100'



Map Lot Sub: 000207 000039 000000 Location: 5 IVER JOHNSON LN Owner: MILLS, CYNTHIA J.

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/100'



**Map Lot Sub:** 000207 000053 000000

Location: 8 SUNSET LN

Owner: REMEIS, K., MOUSHEGIAN, K.

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/100'



**Map Lot Sub:** 000207 000057 000000

Location: 12 SUNSET LN

Owner: VALCOUR, VICTOR E & MARILYN-TR

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/100'



Map Lot Sub: 000207 000058 000000

Location: 13 SUNSET LN
Owner: PEARSON, JOHN E

Waterfront Value: \$ 252,000

**Condition:** 90

Notes: AVS/PL/LTD/100'



**Map Lot Sub:** 000207 000059 000000

Location: 14 SUNSET LN

Owner: FREITAS JR, JOSEPH W

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/125'



 $\textbf{Map Lot Sub:} \ \ 000207 \ 000061 \ 000000$ 

**Location:** 16 SUNSET LN **Owner:** GORDON, JAMES A

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/75' W



Map Lot Sub: 000207 000062 000000

Location: 17 SUNSET LN

Owner: BRADSTREET, WILLIAM E. TRUSTEE

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/100'



Map Lot Sub: 000207 000070 000000

**Location:** 2 WILLOW LN

Owner: PITMAN, RICHARD WILLIAM-TTEE

Waterfront Value: \$ 252,000

Condition: 90

Notes: AVS/PL/LTD/70' W



Map Lot Sub: 000207 000009 000000

Location: 241 NORTH RD

Owner: TENN, JAMES J, TTEE

Waterfront Value: \$ 266,000

**Condition:** 95

Notes: AVS/PL/+5 RMP/LTD



Map Lot Sub: 000207 000016 000000 **Location:** 1 LOON LEDGE LN

Owner: PECOR, PAUL O & PRISCILLA S

Waterfront Value: \$ 266,000

Condition: 95

Notes: AVS/PL/+5RMP/LTD W



 Map Lot Sub:
 000207 000020 000000

 Location:
 6 LOON LEDGE LN

 Owner:
 FISHER, SCOTT T.

 Waterfront Value:
 \$ 266,000

**Condition:** 95

Notes: AVS/PL/+5BCH/LTD W



**Map Lot Sub:** 000207 000021 000000 **Location:** 7 LOON LEDGE LN

Owner: JSIRANDANIS, DONALD T. TRUSTEE

Waterfront Value: \$ 266,000

Condition: 95

Notes: AVS/PL/+5BCH/LTD W



Map Lot Sub: 000207 000045 000000 Location: 213 NORTH RD

Owner: SMIGLIN, S. PETER & CAROL A.

Waterfront Value: \$ 266,000

**Condition:** 95

Notes: PL/AVS+5BCH-10DTW



 $\textbf{Map Lot Sub:} \ \ 000207 \ 000073 \ 000000$ 

 $\textbf{Location:} \ \ 6 \ WILLOW \ LN$ 

Owner: ATKINSON, THOMAS T-TRUSTEE

Waterfront Value: \$ 266,000

Condition: 95

Notes: AVS/PL/+5BCH/LTD W



**Map Lot Sub:** 000207 000075 000000

 $\textbf{Location:} \ \ 8 \ WILLOW \ LN$ 

Owner: HEISER, G. STETSON, TTEE

Waterfront Value: \$ 266,000

**Condition:** 95

Notes: AVS/PL/+5 BCH/LTD



 Map Lot Sub:
 000205 000069 000000

 Location:
 6 LAKE VIEW LN

 Owner:
 MOZER, LILLIAN M

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/110'



**Map Lot Sub:** 000206 000004 000000

Location: 3 SCOTT LN

Owner: AKEY, MARIAN O.- TRUSTEE

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/100'



Map Lot Sub: 000206 000006 000000

**Location:** 5 SCOTT LN **Owner:** VIAR, PETER A

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/100'



**Map Lot Sub:** 000206 000024 000000 **Location:** 7 POND VIEW LN

Owner: MENARD FAMILY RESIDENCE TRUST

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/100'



**Map Lot Sub:** 000206 000029 000000 **Location:** 3 POND VIEW LN

Owner: BOWEN-IRISH, TERESA

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/75' W



**Map Lot Sub:** 000206 000034 000000

**Location:** 253 NORTH RD

Owner: VAN BERKUM, PETER H

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/180'



**Map Lot Sub:** 000207 000007 000000

**Location:** 245 NORTH RD

Owner: GELATT, MILES R JR & JOY, TTEES

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/240'



Map Lot Sub: 000207 000028 000000 Location: 3 SUNRISE TERRACE LN Owner: ROBINSON, ANN L

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PL/89'/CNOTES



**Map Lot Sub:** 000207 000030 000000 **Location:** 2 SUNRISE TERRACE LN

Owner: TOMBS, RICHARD K

Waterfront Value: \$ 280,000

Condition: 100

Notes: PL/AVS/LTD/CNOTE



Map Lot Sub: 000207 000040 000000

Location: 3 IVER JOHNSON LN

Owner: PARTHUM, CHARLES A

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/90' W



**Map Lot Sub:** 000207 000041 000000

Location: 2 IVER JOHNSON LN
Owner: BROCHU, PATRICK A

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/115'



**Map Lot Sub:** 000207 000048 000000

**Location:** 3 SUNSET LN

Owner: STEVENSON, GORDON C

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/165'



Map Lot Sub: 000207 000050 000000

Location: 4 SUNSET LN
Owner: LUCIANO, PAUL J

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/85' W



Map Lot Sub: 000207 000051 000000

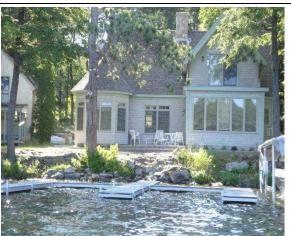
Location: 5 SUNSET LN

Owner: HUME, PATRICIA W

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/110'



**Map Lot Sub:** 000207 000052 000000

**Location:** 6 SUNSET LN

Owner: VIENS RECREATIONAL TRUST

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/100'



**Map Lot Sub:** 000207 000056 000000 **Location:** 11 SUNSET LN

Owner: MATULAITIS, DEBRA L.

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/100'



 $\textbf{Map Lot Sub:} \ \ 000207 \ 000069 \ 000000$ 

**Location:** 1 WILLOW LN

Owner: MONTEVERDI, CHARLES S.

Waterfront Value: \$ 280,000

Condition: 100

Notes: AVS/PLEASANT/80' W

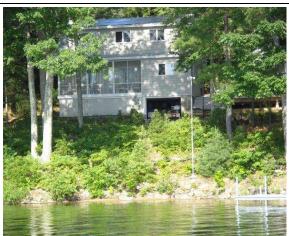


Map Lot Sub: 000206 000007 000000

Location: 6 SCOTT LN
Owner: GILL, DANIEL
Waterfront Value: \$ 294,000

Condition: 105

Notes: AVS/PL/+5 RMP/87'



 $\textbf{Map Lot Sub:} \ \ 000206 \ 000032 \ 000000$ 

**Location:** 257 NORTH RD

Owner: MOORE, MARY W. T.

Waterfront Value: \$ 294,000

Condition: 105

Notes: AVS/PL/+5XCS/265'



**Map Lot Sub:** 000207 000017 000000 **Location:** 2 LOON LEDGE LN

Owner: ALBERT, FRANK TRUSTEE FRANK AL

Waterfront Value: \$ 294,000

Condition: 105

Notes: AVS/PL/+5RMP/106'



**Map Lot Sub:** 000204 000041 000000 **Location:** 2D AMBROSE LN

Owner: AMBROSE, ELEANOR H

Waterfront Value: \$ 308,000

**Condition:** 110

Notes: AVS/PL/+20XCS/LTD



**Map Lot Sub:** 000205 000066 000000 **Location:** 8 LAKE VIEW LN

Owner: FARRELLY, JOSEPH & ANN TTEE'S

Waterfront Value: \$ 308,000

Condition: 110

Notes: PL/AVS/ABAS/LTD W



 $\textbf{Map Lot Sub:} \ \ 000206 \ 000016 \ 000000$ 

Location: 5 SKI DOO LN

Owner: BICKFORD, SAMUEL W. JR

Waterfront Value: \$ 308,000

Condition: 110

Notes: AVS/ABAS/PL/LTD W



 Map Lot Sub:
 000206 000035 000000

 Location:
 251A NORTH RD

 Owner:
 FOLKS, DAVID G.

Waterfront Value: \$ 308,000

Condition: 110

Notes: AVS/PL/+10XCS/397'



**Map Lot Sub:** 000207 000008 000000 **Location:** 243 NORTH RD

Owner: PABLO, JUAN A

Waterfront Value: \$ 308,000

Condition: 110

Notes: AVS/PL/+10XCS/350'



**Map Lot Sub:** 000207 000014 000000 **Location:** 2 HEVINS WAY LN

Owner: 2 HEVINS WAY LANE REALTY TRUST

Waterfront Value: \$ 308,000

Condition: 110

Notes: AVS/ABAS/PL/LTD WF



**Map Lot Sub:** 000207 000044 000000

**Location:** 215 NORTH RD

Owner: SOBELSON, CAROL L, TTEE

Waterfront Value: \$ 308,000

Condition: 110

Notes: AVS/PL/+10XCS/395'



Map Lot Sub: 000205 000068 000000 **Location:** 5 LAKE VIEW LN Owner: FISHER, BRIAN

Waterfront Value: \$ 322,000

Condition: 115

Notes: PL/AVS/ABAS-5WEEDY



Map Lot Sub: 000204 000042 000000 Location: 301 NORTH RD

Owner: BRENNAN, LINDA K-TRUSTEE

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/100' W



**Map Lot Sub:** 000204 000043 000000 Location: 2 BLUE HERON LN

Owner: ASSELIN, PAUL Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/130' W



**Map Lot Sub:** 000204 000044 000000 Location: 1 BLUE HERON LN

Owner: HOOKER, WALTER C-TRUSTEE

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/125' W



**Map Lot Sub:** 000205 000057 000000 **Location:** 1&2 LEMIEUX LN

Owner: LEMIEUX, JEANETTE TRUSTEE

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/125' W



**Map Lot Sub:** 000205 000067 000000 **Location:** 7 LAKE VIEW LN **Owner:** SCHILLE, TODD L.

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/97' WF

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 08/15/14
 5553/0616
 Q I
 \$565,000

 Current Assessment:
 \$555,900

**Map Lot Sub:** 000205 000070 000000 **Location:** 4 LAKE VIEW LN

Owner: BROWN, C. THOMAS-TRUSTEE

Waterfront Value: \$ 336,000



Condition: 120

Notes: AVS/ABAS/PL/215' W



**Map Lot Sub:** 000205 000071 000000 **Location:** 3 LAKE VIEW LN

Owner: NEWCOM, KERRY W

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/102' W



**Map Lot Sub:** 000206 000017 000000

Location: 2 SKI DOO LN
Owner: HAHN, TIMOTHY

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/150' W



**Map Lot Sub:** 000206 000028 000000 **Location:** 4 POND VIEW LN

Owner: AYER, TYLER N

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/167' W

 Most Recent Sale:
 09/24/13
 5481/2087
 Q I
 \$485,000

 Current Assessment:
 \$496,300

**Map Lot Sub:** 000206 000030 000000 **Location:** 2 POND VIEW LN

Owner: COTE, DANIEL J. TRUSTEE

Waterfront Value: \$ 336,000



Condition: 120

Notes: AVS/ABAS/PL/100' W



**Map Lot Sub:** 000207 000011 000000

**Location:** 239 NORTH RD **Owner:** CONN, BERNED W

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/90' WF



Map Lot Sub: 000207 000019 000000
Location: 4 LOON LEDGE LN
Owner: CLEMENT, R DAVID

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/74' WF



**Map Lot Sub:** 000207 000031 000000 **Location:** 1 SUNRISE TERRACE LN

Owner: TOMBS, RICHARD G - TRUSTEE

Waterfront Value: \$ 336,000

Condition: 120

Notes: PL/AVS/ABAS/90' WF



**Map Lot Sub:** 000207 000046 000000

**Location:** 211 NORTH RD

Owner: CHAMBERLIN, DOUGLAS D

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/167' W



**Map Lot Sub:** 000207 000047 000000

**Location:** 1&2 SUNSET LN **Owner:** NELSON, KRIST

Waterfront Value: \$ 336,000

Condition: 120

Notes: AVS/ABAS/PL/100' W



**Map Lot Sub:** 000207 000015 000000 **Location:** 1 HEVINS WAY LN

Owner: 1 HEVINS WAY LANE REALTY TRUST

Waterfront Value: \$ 364,000

Condition: 130

Notes: ABAS/PL/LTD/216'



**Map Lot Sub:** 000205 000072 000000 **Location:** 2 LAKE VIEW LN

Owner: BEAUDOIN, MICHAEL J.

Waterfront Value: \$ 392,000

**Condition:** 140

Notes: ABAS/PLEASANT/100'



**Map Lot Sub:** 000205 000073 000000 **Location:** 1 LAKE VIEW LN

Owner: HOTALING, HARRY REVOC TRUST

Waterfront Value: \$ 392,000

Condition: 140

Notes: ABAS/PL/IMPR>SALE



**Map Lot Sub:** 000206 000025 000000 **Location:** 6 POND VIEW LN

Owner: BLANCHARD, ROBERT

Waterfront Value: \$ 392,000

Condition: 140

Notes: ABAS/PLEASANT/100'



 $\textbf{Map Lot Sub:} \ \ 000207 \ 000063 \ 000000$ 

**Location:** 5 DUKE'S LN **Owner:** LEER, CATHY J

Waterfront Value: \$ 392,000

Condition: 140

Notes: ABAS/PLEASANT/430'



**Map Lot Sub:** 000207 000072 000000

**Location:** 5 WILLOW LN

Owner: BRADY ETAL, BRUCE M

Waterfront Value: \$ 392,000

Condition: 140

**Notes:** ABAS/PL/LTD/+10XCS



**Map Lot Sub:** 000205 000076 000000

Location: 279 NORTH RD

Owner: DEERFIELD, TOWN OF

Waterfront Value: \$ 448,000

Condition: 160

Notes: EXS/BEACH/PL/543'

## **B. VIEWS**

Views, by their nature are subjective. However, isn't buying and selling of real estate also subjective? Is it not all based on the likes and dislikes of the market? And, do we not all like and dislike differently?

While there are some subjective measures involved in buying and selling of real estate, a large portion of the purchase price is based on likes and dislikes and the emotion of the buyer and seller.

Like land and building values, the contributory value of a view is extracted from the actual sales data. If you review Section 7, you can see how these values are developed, when sales data is available. However, it is a known fact and part of historical sales data, that views can and do contribute to the total market value. The lack of sales data in any particular neighborhood of properties with views does not mean views have no contributing value but rather that the need for the use of historic data, experience and common sense must prevail.

Once various views are analyzed and the market contributory value extracted, the assessor can then apply that value whenever the same view occurs, similar to land and building values. That part is easy. It becomes more difficult when more or less substantial views or total different views are found in the town then were found in the sales data. When this occurs, the assessor, using all the sales data available, must then give an opinion of the value of this new view, grading it better or worse than the sales data and making an appropriate value adjustment. Here experience and common sense play a large part in this process.

The following report of all views is provided, to show consistency in the application of views, as well as document the contributory value assessed in each one.

## **Deerfield View Report**

**Sorted By View Value** 



**Map Lot Sub:** 000405 000027 000000

Location: 34 GRIFFIN RD

Owner: LION, PETER TRUSTEE

View Value: \$ 3,000 Subject: HILLS Width: NARROW Depth: TOP 25

Distance: CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000405 000039 000000

**Location:** 70 GRIFFIN RD **Owner:** KRUSE, HAROLD

View Value: \$ 3,000 Subject: HILLS Width: NARROW Depth: TOP 25

**Distance:** CLOSE (OR NEAR)

Notes: VU/oc



**Map Lot Sub:** 000419 000046 000013

Location: 81 HARTFORD BROOK RD

Owner: HALLINAN, SEAN D.

View Value: \$ 3,000 Subject: HILLS Width: NARROW

Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: obst

 Most Recent Sale:
 04/23/14 5525/2684
 Q I
 \$270,000

 Current Assessment:
 \$273,200



Map Lot Sub: 000420 000027 000000

**Location:** 208 SOUTH RD **Owner:** BOYLE, KELLI

View Value: \$ 3,000 Subject: HILLS Width: NARROW Depth: TOP 25

**Distance:** CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000410 000025 000000

Location: 96A MT DELIGHT RD

Owner: JUDD, J BRIAN

**View Value:** \$ 5,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

Notes: OBST/SEAS



Map Lot Sub: 000410 000102 000000

**Location:** 21 OLD CENTRE RD

Owner: MCGARRY, FREDERICK J, TTEE

View Value: \$ 5,000 Subject: HILLS Width: AVERAGE Depth: TOP 25

**Distance:** CLOSE (OR NEAR)

Notes: VU/HILLSIDE



Map Lot Sub: 000410 000106 000000

Location: 53 MEETINGHOUSE HILL RD

Owner: MARCHIONNI, MARK

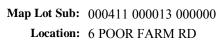
View Value: \$ 5,000 Subject: HILLS Width: AVERAGE

**Depth:** TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: OBST/SSNL





Owner: BUNCH, LINDSAY

View Value: \$ 5,000 Subject: HILLS Width: AVERAGE Depth: TOP 50

**Distance:** CLOSE (OR NEAR) **Notes:** OBST/SEASONAL

 Date
 Book/Page
 Type
 Price

 Most Recent Sale:
 12/04/14 5579/2727
 Q I
 \$292,000

Current Assessment: \$312,000



**Map Lot Sub:** 000413 000079 000000

**Location:** 223 MIDDLE RD **Owner:** TORTI, KURT M.

View Value: \$ 5,000
Subject: HILLS
Width: AVERAGE
Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: OBST/SSNL



**Map Lot Sub:** 000418 000035 000000

**Location:** 26 TANDY RD **Owner:** ROY, LEO D

View Value: \$ 5,000

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25Distance: DISTANT

Notes: PL OBST



Map Lot Sub: 000418 000038 000000

Location: 29 TANDY RD

Owner: MCPHERSON, BONNI B

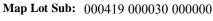
**View Value:** \$ 5,000

Subject: MOUNTAINSWidth: TUNNELDepth: TOP 25

**Distance:** DISTANT

**Notes:** 





Location: 75 SOUTH RD

Owner: CUMMINGS, BETSY J. - TRUSTEE

**View Value:** \$ 5,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

Notes: VU SEASL MTNS/OBST



**Map Lot Sub:** 000419 000032 000000

Location: 71 SOUTH RD

Owner: SUNDSTROM, RAYMOND F, TTEE

**View Value:** \$ 5,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

Notes: VU/SEAS/OBST



Map Lot Sub: 000423 000025 000000

Location: 56 SOUTH RD

Owner: GAVIN, CHARLOTTE C

View Value: \$ 5,000

Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 50
Distance: DISTANT

Notes: OBST VU



Map Lot Sub: 000423 000049 000000

Location: 61 SOUTH RD

Owner: BREWER, MARK P.

View Value: \$ 5,000

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25

Distance: DISTANT

Notes: VU/OBST/SEASONAL



**Map Lot Sub:** 000205 000016 000000

**Location:** 133 GRIFFIN RD

Owner: SMITH, WAYNE, TRUSTEE

View Value: \$ 6,000 Subject: HILLS

Width: NARROW **Depth:** TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: VU HILLSIDE



**Map Lot Sub:** 000405 000025 000000

**Location:** 14 GRIFFIN RD

Owner: STEVENS, DWIGHT N TTEE

View Value: \$ 6,000 Subject: HILLS Width: NARROW Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000419 000046 000015

**Location:** 66 HARTFORD BROOK RD **Owner:** COOPER, MATTHEW D

View Value: \$ 6,000 Subject: HILLS Width: NARROW Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000405 000053 000002

**Location:** 55 GRIFFIN RD

Owner: HEISEY, DANIEL C

**View Value:** \$ 8,000

Subject: HILLS

Width: AVERAGE

Depth: TOP 50

Distance: CLOSE (OR NEAR)

**Notes:** PART SEAS



**Map Lot Sub:** 000410 000016 000001

Location: 17 HAYNES RDOwner: BRITOS, HUGO

**View Value:** \$ 8,000

Subject: HILLS

Width: AVERAGE

Depth: TOP 50

Distance: CLOSE (OR NEAR)

Notes: OC/OBST



**Map Lot Sub:** 000420 000048 000000

**Location:** 189 SOUTH RD **Owner:** SEARS, DAVID A

View Value: \$ 8,000 Subject: HILLS Width: AVERAGE

Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: VU/OBST



Map Lot Sub: 000205 000022 000000

**Location:** 272 NORTH RD

Owner: PALADINO, LISA C.

**View Value:** \$ 9,000

Subject: MOUNTAINS

Width: TUNNEL
Depth: TOP 50
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000210 000041 000000

**Location:** 32 MOUNTAIN RD

Owner: ADAMI, BRUCE A

**View Value:** \$ 9,000

**Subject:** MOUNTAINS

Width: TUNNEL
Depth: TOP 50
Distance: DISTANT



Map Lot Sub: 000406 000015 000000

Location: 16 OLD COFFEETOWN RD

Owner: HICKS, STEPHEN B - TRUSTEE

View Value: \$ 9,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

**Notes:** 



**Map Lot Sub:** 000410 000083 000000 **Location:** 48 OLD CENTRE RD

Owner: LANGLOIS, STEPHEN L, TTEE

View Value: \$ 9,000

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25Distance: DISTANT

**Notes:** 



**Map Lot Sub:** 000410 000084 000000 **Location:** 52 OLD CENTRE RD

Owner: PITMAN, RICHARD WILLIAM-TTEE

**View Value:** \$ 9,000

Subject: MOUNTAINS
Width: NARROW
Depth: TOP 25
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000418 000040 000000

**Location:** 25 TANDY RD

Owner: TANDY, NATHAN G

**View Value:** \$ 9,000

Subject: MOUNTAINSWidth: NARROWDepth: TOP 25Distance: DISTANT



Map Lot Sub: 000201 000005 000000
Location: 5 ECHO VALLEY RD
Owner: AHERN, SHEA RICHARD

View Value: \$ 10,000
Subject: HILLS
Width: AVERAGE
Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000405 000039 000001

Location: 88 GRIFFIN RD

Owner: MARQUIS, ARTHUR L, JR

View Value: \$ 10,000
Subject: HILLS
Width: AVERAGE
Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000411 000013 000005 **Location:** 204 MT DELIGHT RD

Owner: FANNIE MAE AKA FEDERAL NAT'L

View Value: \$ 10,000 Subject: HILLS Width: AVERAGE Depth: TOP 50

Distance: CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000413 000074 000000

**Location:** 237 MIDDLE RD **Owner:** SULLIVAN, SEAN E

View Value: \$ 10,000

Subject: HILLS

Width: AVERAGE

**Depth:** TOP 50

**Distance:** CLOSE (OR NEAR)



**Map Lot Sub:** 000413 000075 000000 **Location:** 235 MIDDLE RD

Owner: POTAVIN, RICHARD A

View Value: \$ 10,000
Subject: HILLS
Width: AVERAGE
Depth: TOP 50

Distance: CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000413 000080 000000 **Location:** 217 MIDDLE RD

Owner: THOMPSON JR., GEORGE H

View Value: \$ 10,000 Subject: HILLS Width: AVERAGE Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000414 000046 000000

**Location:** 78 RIDGE RD

Owner: DEFRANZO, JOHN C.

View Value: \$ 10,000 Subject: HILLS Width: AVERAGE Depth: TOP 50

**Distance:** CLOSE (OR NEAR)

Notes: OC



Map Lot Sub: 000420 000012 000000

**Location:** 150 SOUTH RD **Owner:** GEORGE, SIMON

View Value: \$ 10,000 Subject: HILLS Width: AVERAGE Depth: TOP 50

**Distance:** CLOSE (OR NEAR)



**Map Lot Sub:** 000420 000025 000000

Location: 202 SOUTH RD

Owner: CABAN, MARLENE E.

View Value: \$ 10,000
Subject: HILLS
Width: AVERAGE
Depth: TOP 50

Distance: CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000423 000051 000000

Location: 57 SOUTH RD

Owner: BYRNE, ROBIN LANE

View Value: \$ 11,000
Subject: MOUNTAINS
Width: TUNNEL
Depth: TOP 75
Distance: DISTANT

Notes: OBST VU



Map Lot Sub: 000205 000010 000000

**Location:** 155 GRIFFIN RD **Owner:** ELSNAU, JOHN G

View Value: \$ 13,000
Subject: HILLS
Width: NARROW
Depth: FULL

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000205 000074 000000

**Location:** 283 NORTH RD **Owner:** RIVARD, JAMES

View Value: \$ 13,000 Subject: LAKE Width: NARROW

Depth: FULL

Distance: CLOSE (OR NEAR)

Notes: OBST/ssnl



Map Lot Sub: 000204 000011 000000
Location: 42 PLEASANT HILL RD
Owner: BURGESS, GARDE

View Value: \$ 15,000

Subject: LAKES AND MOUNTAINS

Width: TUNNEL
Depth: TOP 75
Distance: DISTANT

Notes: 10



**Map Lot Sub:** 000414 000111 000000

**Location:** 58 CHURCH ST

Owner: MORE, ELLIOT L-TRUSTEE

View Value: \$15,000
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 25

**Distance:** DISTANT

**Notes:** 



**Map Lot Sub:** 000416 000019 000000 **Location:** 170 NOTTINGHAM RD

Owner: BRADLEY, PETER S

**View Value:** \$ 15,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 25Distance: DISTANT

**Notes:** 



Map Lot Sub: 000205 000002 000000

Location: GRIFFIN RD

Owner: BARTON, ALLAN

**View Value:** \$ 19,000 CU

Subject: HILLSWidth: WIDEDepth: TOP 75

**Distance:** CLOSE (OR NEAR)



 $\textbf{Map Lot Sub:} \ \ 000205 \ 000006 \ 000000$ 

**Location:** 165 GRIFFIN RD **Owner:** AUSTIN, MARY M.

View Value: \$ 19,000

Subject: MOUNTAINSWidth: NARROWDepth: TOP 50Distance: DISTANT

Notes: 50



 $\textbf{Map Lot Sub:} \ \ 000205 \ 000011 \ 000000$ 

Location: 153 GRIFFIN RD

Owner: RICHARD, JUANITA M

View Value: \$ 19,000 Subject: HILLS Width: WIDE Depth: TOP 75

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000205 000012 000000

**Location:** 151 GRIFFIN RD **Owner:** REID, DAVID D

View Value: \$ 19,000 Subject: HILLS Width: WIDE Depth: TOP 75

Distance: CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000204 000032 000000

Location: GULF RD

Owner: NEW HAMPSHIRE, STATE OF

View Value: \$ 20,000 Subject: LAKE Width: AVERAGE Depth: FULL

**Distance:** CLOSE (OR NEAR)

Notes: und/nbd lot



Map Lot Sub: 000204 000033 000000

Location: GULF RD

Owner: AMBROSE, ELEANOR H-C/O WILLIAM

View Value: \$ 20,000 Subject: LAKE Width: AVERAGE

Depth: FULL

**Distance:** CLOSE (OR NEAR)

Notes: und/nbd lot



Map Lot Sub: 000204 000035 000000

Location: GULF RD

Owner: LEBEL, JOYCE

View Value: \$ 20,000 **Subject:** LAKE Width: AVERAGE

Depth: FULL

**Distance:** CLOSE (OR NEAR) Notes: OBST/SEASONAL

**Date** Book/Page **Type Price Most Recent Sale:** 09/16/14 5560/2809 \$23,066

\$23,700

**Current Assessment:** 

Map Lot Sub: 000411 000013 000006 Location: 202 MT DELIGHT RD

Owner: CAMPBELL. STEPHEN

View Value: \$ 23,000

Subject: MOUNTAINS Width: AVERAGE

Depth: TOP 75 **Distance:** DISTANT

Notes: OBST/SEASONAL

Date Book/Page Price Type

**Most Recent Sale:** 10/29/14 5571/0076 \$379,000 \$368,600

**Current Assessment:** 

Map Lot Sub: 000405 000034 000000

Location: 14 WHITTIER RD Owner: LION, PETER, TTEE

**View Value:** \$ 24,000

Subject: MOUNTAINS Width: AVERAGE Depth: TOP 50 **Distance:** DISTANT

Notes: OC/SSNL





 $\textbf{Map Lot Sub:} \ \ 000411 \ 000030 \ 000000$ 

Location: 16 SWAMP RD

Owner: SPILLANE, JAMES A

View Value: \$ 24,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 50

Distance: DISTANT

Notes: OBST/OC/SSNL



**Map Lot Sub:** 000204 000030 000000

Location: 311 NORTH RD

Owner: MCQUADE, WENDY M.

View Value: \$ 25,000 Subject: LAKE Width: NARROW

Depth: FULL

**Distance:** CLOSE (OR NEAR)

**Notes:** 



Map Lot Sub: 000205 000007 000000

**Location:** 163 GRIFFIN RD **Owner:** FORD, ROBERT

View Value: \$ 25,000 Subject: HILLS Width: WIDE Depth: FULL

**Distance:** CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000204 000006 000000

**Location:** 39 GRANITE PLACE **Owner:** NYBERG, WESLEY C

**View Value:** \$ 30,000

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50

**Distance:** DISTANT



**Map Lot Sub:** 000405 000037 000000 **Location:** 29 WHITTIER RD EXT

Owner: BAILEY, BRIAN A View Value: \$ 30,000

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

**Notes:** 



**Map Lot Sub:** 000405 000044 000000 **Location:** 116 GRIFFIN RD

Owner: BLODGETT, BENJAMIN T

View Value: \$ 30,000
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50

**Distance:** DISTANT

**Notes:** 



Map Lot Sub: 000409 000062 000000 Location: 65 NOTTINGHAM RD

Owner: MENARD, PETER

View Value: \$ 30,000

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50

**Distance:** DISTANT

**Notes:** 



Map Lot Sub: 000410 000107 000000

Location: 51 MEETINGHOUSE HILL RD

Owner: SIEMENS, RICHARD

View Value: \$ 30,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 50

**Distance:** DISTANT



**Map Lot Sub:** 000414 000091 000000

Location: 51 RIDGE RD

Owner: BERRY, JOHN C, SR.

**View Value:** \$ 30,000

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

**Notes:** 



**Map Lot Sub:** 000414 000097 000000

**Location:** 17 RIDGE RD

Owner: CLARK, RICHARD M, JR TRUSTEE

View Value: \$ 30,000
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000418 000053 000000

Location: 55 RESERVATION RD

Owner: REGIONAL SERVICES & ED CENTER

View Value: \$ 30,000
Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50

**Distance:** DISTANT

**Notes:** 



Map Lot Sub: 000419 000031 000000

Location: 73 SOUTH RD

Owner: BLIGHT, R. BRUCE

**View Value:** \$ 30,000

Subject: MOUNTAINS
Width: AVERAGE
Depth: TOP 50
Distance: DISTANT

Notes: oc/btr ssnl



**Map Lot Sub:** 000419 000051 000000 **Location:** 122 MIDDLE RD

Owner: HEON, RAYMOND L.

View Value: \$ 30,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 50Distance: DISTANT

**Notes:** 



Map Lot Sub: 000201 000002 000000 Location: 2 ECHO VALLEY RD

Owner: TURGEON, MARC J

**View Value:** \$ 38,000

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000410 000004 000000

**Location:** MEETINGHOUSE HILL RD

Owner: O'NEAL, PAUL A.

**View Value:** \$ 38,000 CU

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000411 000041 000001

**Location:** 159 MT DELIGHT RD

Owner: KAATZ, RUSSELL A

View Value: \$ 38,000

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 50
Distance: DISTANT



**Map Lot Sub:** 000204 000031 000000

Location: GULF RD

Owner: NEW HAMPSHIRE, STATE OF

View Value: \$ 40,000 Subject: LAKE Width: AVERAGE

Depth: FULL

**Distance:** CLOSE (OR NEAR)

**Notes:** 



**Map Lot Sub:** 000405 000067 000000

Location: 198 NORTH RD

Owner: SIDMORE, THELMA S

View Value: \$ 40,000

Subject: LAKES AND MOUNTAINS

Width: AVERAGE
Depth: TOP 75
Distance: DISTANT
Notes: OBST/PL



Map Lot Sub: 000204 000008 000000

Location: 183 GRIFFIN RD

Owner: LEONARD QUALIFIED RES TRUST

View Value: \$ 45,000

Subject: MOUNTAINS

Width: AVERAGE

Depth: TOP 75

Distance: DISTANT

**Notes:** 



Map Lot Sub: 000423 000023 000000

Location: 52 SOUTH RD

Owner: DEARBORN, JOHN J

View Value: \$ 45,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 75

**Distance:** DISTANT



**Map Lot Sub:**  $000405 \ 000084 \ 000000$ 

**Location:** 185 NORTH RD **Owner:** MERRILL, DANA L

View Value: \$ 50,000

Subject: LAKES AND MOUNTAINS

Width: AVERAGE
Depth: TOP 75
Distance: DISTANT

**Notes:** VU/DIST MTN/LAKE



Map Lot Sub: 000204 000004 000000

**Location:** 14 HILL TOP DR

Owner: HOFFMAN, BARBARA R

**View Value:** \$ 56,000

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000410 000003 000000

Location: 44 MEETINGHOUSE HILL RD

Owner: O'NEAL, PAUL A

View Value: \$ 56,000

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT

**Notes:** 



Map Lot Sub: 000410 000108 000000

Location: 49 MEETINGHOUSE HILL RD

Owner: FOLEY, KURT M

View Value: \$ 56,000

Subject: MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT



**Map Lot Sub:**  $000423 \ 000024 \ 000000$ 

Location: 54 SOUTH RD

Owner: KELSEY, CHARLES REV TRUST

View Value: \$ 60,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 75Distance: EXTREME

**Notes:** 



**Map Lot Sub:** 000423 000050 000000

**Location:** 59C OLD CANDIA RD

Owner: DION, PAUL F. TRUSTEE

**View Value:** \$ 60,000

Subject: MOUNTAINS

Width: AVERAGE

Depth: TOP 75

**Distance:** EXTREME

**Notes:** 



Map Lot Sub: 000423 000052 000000

Location: SOUTH RD

Owner: BRIGGS, SR TRUSTEES, BARCLAY M

**View Value:** \$ 60,000 CU

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 75

Distance: EXTREME

**Notes:** 



**Map Lot Sub:** 000423 000053 000000

Location: 49 SOUTH RD

Owner: CARLTON III, KENNETH

View Value: \$ 60,000

Subject: MOUNTAINSWidth: AVERAGEDepth: TOP 75

**Distance:** EXTREME



 $\textbf{Map Lot Sub:} \ \ 000405 \ 000068 \ 000000$ 

Location: 200 NORTH RD

Owner: SIDMORE, THELMA S

View Value: \$ 62,000

Subject: LAKES AND MOUNTAINS

Width: WIDE
Depth: TOP 75
Distance: DISTANT

**Notes:** DIST MTN/LAKE/WIDE



**Map Lot Sub:** 000201 000003 000000

**Location:** 6 ECHO VALLEY RD **Owner:** DUQUETTE, MARC A

**View Value:** \$ 70,000

Subject: MOUNTAINSWidth: PANORAMIC

**Depth:** TOP 75 **Distance:** DISTANT

**Notes:** 



**Map Lot Sub:** 000201 000004 000000 **Location:** 10 ECHO VALLEY RD

Owner: RUSSELL, TODD ALAN

**View Value:** \$ 70,000

**Subject:** MOUNTAINS **Width:** PANORAMIC

**Depth:** TOP 75 **Distance:** DISTANT

## C. BUILDING GRADING

- <u>B5 Bare Minimum House</u> Minimum camp. Typically no interior finish, foundation, central heat, plumbing or electric service.
- **B4 Below Minimum House** Basic camp style construction, typically no interior finish, may lack central heat. May lack plumbing and/or electric service. Typically no foundation.
- **<u>B3 Minimum House</u>** Average camp style construction. No specific style and having minimal interior and/or exterior finish and features. May not have enclosed foundation and may lack water, sewer or electric.
- **<u>B2 Basic Weather Tight House</u>** Very plain shelter with few doors or windows, low grade design interior and exterior. Typically without an enclosed foundation.
- **<u>B1 Below Average House</u>** Basic box, minimal to no fenestration, little to no design, low quality materials and windows may consist of a mix of average grade material and low grade design, or may be an average house without an enclosed foundation.
- <u>A0 Average House</u> Basic box, reasonable number of windows, may be double hung single pane with or without storm windows or double pane windows, no extras, plain interior and exterior.
- <u>A1 Above Average House</u> Typically more than a box with some design features, roof overhang, and upgraded windows or not, may have some angles or roof cuts, appealing layout of windows and initial appeal somewhat better than average. Generally above average materials for trim and floor finish.
- <u>A2 Good Quality House</u> Generally of good to high quality materials or a mix of average and high, has good exterior trim design normally with roof overhang, some designer roof cover and/or trim accents, not plain, windows are typically casement or thermopane, entrance may be elaborate, roof may have multiple angles.
- <u>A3 Very Good Quality House</u> All of A2 above, but also custom work on trim, kitchen & baths, recessed lighting, high quality floor cover, exterior high quality and design, exterior and interior trim of good quality and design, may have features like window "eyebrows" and a splash board around the lower exterior walls. May have some custom windows and cathedral areas typically with good lighting.
- <u>A4 Excellent Quality House</u> All of the above, but with greater fenestration and attention to detail, custom trim, custom kitchen and/or baths. Multiple high quality floor cover, excellent design and curb appeal. Generally multi floor with angles and/or roof cuts. Generally high quality usually includes built-ins cabinets, bookcases and shelving.
- <u>A5 Excellent + Quality House</u> All of the features of an A4 (Excellent) house, but with some additional custom details and design features. Typically older homes of high quality, center chimney, detailed cove molding, excellent roof overhang on four sides with custom design and molding, wide or detailed corner boards and window trim, generally multi-story with good fenestration having great curb presentation.

<u>Grades Above A5</u> - Generally have all the features of the A5 grade, including some or all of the following: multi-story, angles, roof cuts, recessed lighting inside and out, built-ins, great curb presentation and marketability, features and appeal that in the marketplace make this building somewhat more desirable than the A5 grade building in stages up to luxurious which may contain all of the features above with a progressively higher degree of quality and design found in town.

## **Manufactured Homes**

- B3 Generally 8' wide or less 2x4 or 2x3 construction.
- B2 Generally 10' wide, 2x4 or 2x3 construction.
- B1 Generally 12' wide, 2x4 construction.
- A0 Generally 14' wide with gable roof, could be 2x4 or 2x6 construction.
- A1 Generally 14' wide with added ornamentation or detail or 2x6 construction.
- A2 Generally 16' wide with 2x6 construction.

This is merely a guideline and a homes' quality could be adjusted up or down for the presence (or lack of) the following: upgraded windows, gable or pitched roof, foundation or basement.

The following pictures samples will help, as words do not always express or capture the essence of the building as much as pictures do. The above text is meant as a guideline and not meant, nor would it be possible to describe or include every possible situation.



B3 -- AVG-30 (000201 000017 000000)



B3 -- AVG-30 (000415 000066 000000)



B2 -- AVG-20 (000207 000068 000000)



B3 -- AVG-30 (000205 000056 000000)





B2 -- AVG-20 (000208 000086 000000)



B1 -- AVG-10 (000208 000038 000000)



B1 -- AVG-10 (000204 000034 000000)



A0 -- AVG (000201 000022 000000)



B1 -- AVG-10 (000208 000116 000000)



A0 -- AVG (000208 000102 000000)



A0 -- AVG (000204 000026 000000)



A1 -- AVG+10 (000209 000050 000000)



A1 -- AVG+10 (000405 000071 000000)



A2 -- AVG+20 (000409 000049 000001)



A1 -- AVG+10 (000405 000066 000000)



A1 -- AVG+10 (000414 000004 000000)



A2 -- AVG+20 (000406 000005 000000)



A2 -- AVG+20 (000210 000051 000000)



A3 -- AVG+30 (000405 000034 000000)



A3 -- AVG+30 (000413 000090 000000)



A2 -- AVG+20 (000205 000067 000000)



A3 -- AVG+30 (000408 000021 000000)



A3 -- AVG+30 (000419 000017 000001)

