



6/13/2019

Town of Deerfield
8 Raymond Rd
Deerfield, NH, 03037

Thank you for the opportunity to bid on your fuel requirements. Listed below is the variable price that Irving Energy is able to offer to the Town of Deerfield commencing on August 1, 2019 through to July 31, 2020. Please reach out to me if you have any questions on this bid.

Variable Diesel - \$2.136/gallon

Please note the following criteria and details around our submittal:

- 1) At this time a fixed price is not available for diesel fuel. Irving's offer is for a variable price. The variable rate quoted for Diesel is based over the Irving Commercial rack. The rack reference will fluctuate daily with the market but the mark up over rack of \$0.052 would not change during the term of the contract
- 2) Please note the following fees are not included in the quoted pricing and are billed separately on all invoices. These fees can change anytime throughout the contract if the state advises.
 - i. Environmental Fee - \$0.01625
 - ii. LUST FEE - \$0.001
- 3) Irving would also offer the Town of Deerfield employees discounted pricing for their homes. The discount would be \$0.10 off the residential posted price for #2 fuel and \$0.15 off the residential posted price for propane. We require that the accounts be on automatic delivery and have credit terms for this offer.
- 4) All locations must be up to code for delivery and are the responsibility of the customer. Before delivery commences site surveys would be completed to ensure compliance and that deliveries can be made safely.
- 5) Payment is due within 30 days of invoice or subject to finance charges at our corporate rate.

Sincerely,

Sara Frost
Government Accounts Manager
603-559-8834

Irving Energy

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